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Our 45<sup>th</sup> Year

# FARMSHINE

We rise every week to cover farmers and agribusinesses



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August 2, 2024



## FRIENDS

We cherish our human friends;  
people whom we admire, adore, respect and love.

And then there are our four-legged friends; dogs, cats, and yes, cattle;  
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During the fair season, which we are now in the midst of, the attraction  
and interest is often two-sided, as evidenced in this photo.

Enjoy the relationships and please remember to do your part to foster a  
better understanding between food producers and food consumers.

*Photo by Dieter Krieg*

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## Feed price risks to be explored

HARRISBURG, Pa. — On Friday, August 9 from 12-1 p.m., the Center for Dairy Excellence will host their monthly “Protecting Your Profits” webinar. Kathleen Noble Wolfley and Bryce Windecker from Ever.Ag will explore market factors that are influencing feed price and share strategies to help farmers mitigate feed price risk.

“There are a variety of market factors that influence feed price and dairy farmers’ bottom line. We’re looking forward to welcoming back Ever.Ag to our monthly webinar series to explore this topic and offer strategies dairy producers could implement to navigate volatile feed prices,” said Valerie Mason-Faith, risk education manager at the Center.

• Bryce Windecker grew up on a 100-cow Registered Holstein dairy farm in central New York and serves with Ever.Ag as an agent and broker. He has worked with dairies throughout the Northeast on both operations and financial management/analysis. He holds an associate’s degree from SUNY Cobleskill and a bachelor’s degree from Cornell University. He assists dairy and grain producers with risk management needs while delivering technology solutions to aggregate farm data more efficiently.

• Kathleen Noble Wolfley is an agent and broker with Ever.Ag, working with producers to help them make educated and informed decisions on risk management. Kathleen is a student of the dairy industry, with dairy farm roots in upstate New York and more than a decade of experience as a dairy market analyst. She is based in western New York.

To join the discussion in a format that is most convenient for you, the Center will host it in a webinar, podcast, and conference call format. There is no cost to participate in the “Protecting Your Profits” discussion, and no registration is necessary.

• Webinar format: Visit [www.centerfordairyexcellence.org/AugustPYP](http://www.centerfordairyexcellence.org/AugustPYP) on Friday, August 9 at noon to launch the webinar and watch live.

• Conference call format: Dial the following number on Friday, August 9 at noon:

Dial: +1 301-715-8592  
 Meeting ID: 882 7831 7778  
 Passcode: 051898

• Podcast format: Visit [www.centerfordairyexcellence.org/pyp](http://www.centerfordairyexcellence.org/pyp) to listen to a recording of the “Protecting Your Profits” discussion in podcast format and subscribe to get notified when new episodes are released. The episode is expected to be published after the live webinar is concluded.



# “This stuff is phenomenal!”

— Candice White




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# 'Perfect storm' brewing could ignite farm financial crisis

## House Ag Chair GT expresses frustration as Senate plays politics with farm bill

By SHERRY BUNTING  
Special for Farmshine

WASHINGTON, D.C. — The extended 2018 farm law will expire Sept. 30 in the throes of a tumultuous election year while farm liquidity and cash flow decline in the face of an eroded farm bill safety net.

Witnesses in a July 23 House Ag Committee hearing expressed support for the House bill and made it clear that another extension is a non-starter, with one witness describing the current law as facing a category-five hurricane with no protection.

"Unprecedented challenges are facing the entire agricultural sector, threatening to ignite another farm financial crisis," said House Ag Chairman Glenn 'GT' Thompson (R-Pa.) as he opened the hearing on financial conditions in farm country.

USDA estimates net farm income will see the steepest drop of \$43 billion this year – down 27% from 2023 and down 40% from 2022.

"The impact won't be fully understood until early next year when farmers are unable to secure operating loans because they can't cash flow," said Dr. Dana Allen-Tully, member of a diversified crop and dairy farming family near Eyota, testifying for Minnesota Corn Growers.

In addition to flooding in her region and drought elsewhere, crop producers face income losses of \$150 to \$233 per acre, she said, citing plummeting prices, high costs of production, doubling interest rates, natural disasters, and tightening credit.

Thompson said these factors create "a perfect storm that will compromise the foundation of our agricultural economy."

He observed U.S. agriculture is in the largest two-year decline in farm income, and by the end of 2024, total farm sector debt will be the highest since 1970.

"Unfortunately, the farm safety net has not seen significant investment since 2002. The lack of support for those that feed the world is unacceptable," the Chairman said, pointing to the many farm bill listening sessions across the country.

According to Thompson, the bipartisan House Committee-passed Farm, Food and National Security Act of 2024 represents the largest permanent farm bill investment in over two



**"I will not apologize for advancing a bill that seeks to put the farm back in the farm bill. I am tired of the politics and gamesmanship, and I know folks out in the countryside are too. Quite frankly, we are not going to have nutrition if we do not have farmers," said Chairman GT Thompson about the Senate stalling on farm bill progress.**

Hearing screen capture by Sherry Bunting

decades for the farm safety net, conservation, trade promotion, specialty crops, research, and livestock biosecurity.

"It will give renewed strength... just when producers need it most," he declared, taking aim at "pundits spreading misinformation about this bill in order to sow division."

Thompson said Democrats in Congress have "unilaterally added billions to climate and conservation programs, and the current Administration added one-quarter of one trillion dollars to nutrition programs -- all while ignoring the farm safety net."

"I will not apologize for advancing a bill that seeks to put the farm back in the farm bill. I am tired of the politics and gamesmanship, and I know folks out in the countryside are too," he said.

Thompson stated further that this work has been "saddled

with a meddling Senate Democrat and others who do not seem to appreciate the dire circumstances in farm country."

The "meddling Senate Democrat" is Ag Chairwoman Debbie Stabenow (D-Mich.), who is retiring at the end of 2024 and is also responsible for holding hostage the Whole Milk for Healthy Kids Act.

As recently as last week, some Ag Committee Democrats have expressed a preference to see a farm bill fail before engaging in the process, Thompson reported, adding that his door remains open "to renegotiation from any partner willing to come to the table with a serious proposal -- not more red lines."

He stressed the difficulty in reconciling a bipartisan 900-page House bill with a partisan 90-page Senate summary.

"For negotiation to be viable, Chairwoman Stabenow needs to unveil her bill text," he challenged.

During the hearing, witnesses cited meaningful improvements to the safety net via updates to reference prices, crop insurance, and the conservation title.

Both the current 2018 law and the incomplete Senate summary do not meet the needs of farmers, witnesses indicated. Even the stronger safety net in the House bill is not enough, they said, but would help farmers weather the storm.

While pundits say the House bill cuts nutrition programs, Thompson has repeatedly demonstrated no program cuts in the bill, even though the Congressional Budget Office (CBO) score showed \$30 billion in savings on the 10-year baseline compared with earlier scores.

Nutrition Title spending accounts for nearly 80% of the estimated \$1.5 trillion total farm bill. Nutrition spending also increases by 73% (\$484 billion) since the 2018 farm bill enactment.

"Quite frankly, we are not going to have nutrition, if we do not have farmers, so our investment here is in the farm safety net," Thompson stated.

Ranking Member David Scott (D-Ga.) emphasized in his remarks the Democrat position that CCC authority remains "exclusively in the hands of the Secretary of Agriculture," without the congressional oversight proposed in the House bill.

The witnesses didn't bite when asked about this. Several

turn to page 4

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# 'Perfect storm'

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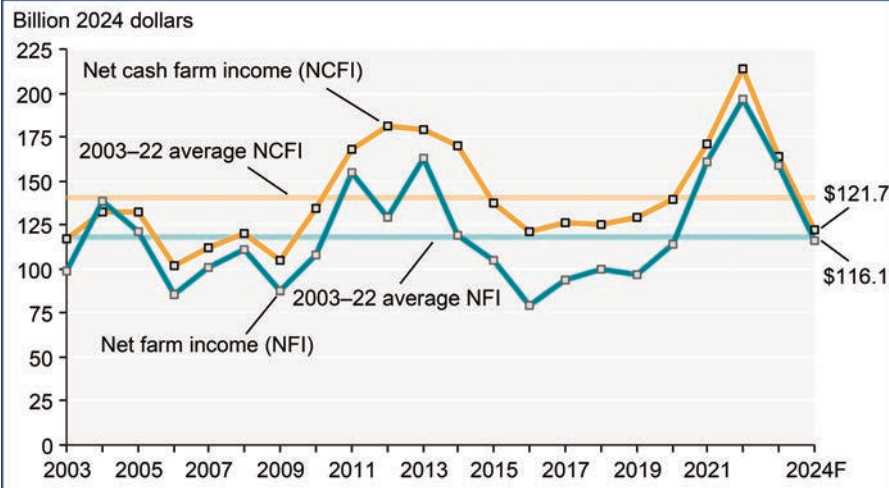
indicated it is more desirable to have a stronger safety net so the CCC does not have to be dipped into in the first place.

At the same time, witnesses indicated the need, now, for supplemental intervention under the current price squeeze.

To that point, Rep. Mark Alford (R-Mo.) asked: "Did you know we are losing 1000 farms every month in America right now? It's a staggering number when we consider our food security and our national security."

"Working capital is fast depleting," Dr. Allen-Tully testified. She called John Deere's layoffs "a canary in the coal mine" and warned against another farm bill extension because "it won't stop the hemorrhaging. Even a new farm bill with a strong safety net may not be timely or sufficient, though I pray Congress will pass a new farm bill this year because it will help in the long run."

U.S. net farm income and net cash farm income, inflation adjusted, 2003–24F



Note: F = forecast; data for 2023 and 2024 are forecasts. Values are adjusted for inflation using the U.S. Department of Commerce, Bureau of Economic Analysis, Gross Domestic Product Price Index (BEA API series code: A191RG) rebased to 2024 by USDA, Economic Research Service. Source: USDA, Economic Research Service, Farm Income and Wealth Statistics. Data as of February 7, 2024.

"We put everything on the line for a thin and often negative margin. Young people aren't going into farming, and that's why the average age of farmers is nearing 60... no parent wants their kids to go through life facing constant worry. We need our full-time farm and ranch families," she said.

David Dunlow, a North Carolina farmer, testified for American Cotton Growers. He noted the size of operating loans farmers in all commodities take on every spring, and the lines of credit with input companies.

"That has to be paid back – every year – before we can go and get another operating loan," he said. "The margins are very thin ... under normal conditions, and with the economy now, nothing cash flows. It's very difficult to get those loans paid and to move on to the next year."

Testifying for the Ag and Rural Bankers, Tony Hotchkiss said lenders are seeing changes. Farmers are working through liquidity faster than anticipated and are now beginning to leverage equity through refinancing debt. This is further challenged by the cash

flow needed for the refinancing payment.

"This has made ag bankers feel as though they are looking over the cliff," Hotchkiss stated, stressing the need for ag policy changes, many of which are included in the 2024 House farm bill.

Joey Caldwell of GreenPoint Ag Holdings in the Southeast U.S., testified on behalf of the Ag Retailers Association. He said a strong farm bill safety net is critical to Rural America: "If the farmer is not successful, the supply chain is not successful, and this impacts the very fabric of our communities."

University of Arkansas ag economist Dr. Ron Rainey also testified that farm debt levels are increasing as divergence between input costs over ag prices is widening, even if the overall price indices are higher.

He said more farmers need to be involved in using risk management, whether that is through better subsidy levels or technical assistance to enhance understanding and use of it.

"If they don't have crop insurance, and if they are outside of the safety net, then they're financing their risk on their balance sheets. The more we can move from ad hoc disaster assistance, the better off the farmers are," said Dr. Rainey.

"But where we are now... that's going to require some intervention. That's just the bottom line," he added.

Rep. Eric Sorenson (D-Ill.) brought up sustainable aviation fuel and the inequity in how current Energy Department tax credits are given for ethanol from Brazil and used cooking oil from China, while American farmers, who can serve this need, are getting nothing.

"Sustainable aviation fuel is one of the most exciting things coming as a corn farmer," Dr. Allen-Tully replied. "But the way the Treasury Department has their guidance written excludes us. It is almost insulting to believe that we would bring in sugarcane ethanol in place of ethanol we can grow here."

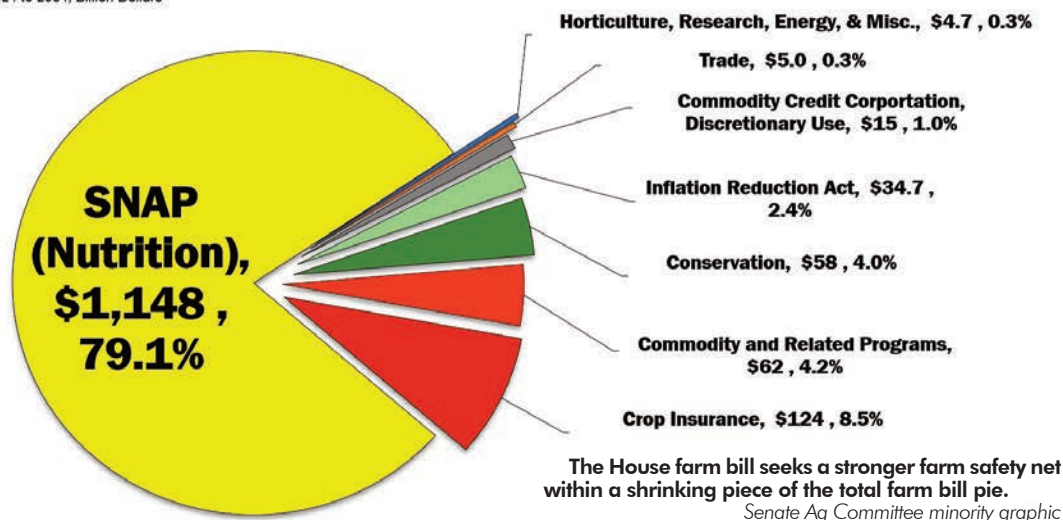
Rep. Mary Miller (R-Ill.) asked witnesses how the climate policies of the current administration are affecting farmers, and she gave her own opinion as a farmer: "It's painful."

Caldwell responded, pointing to energy and fertilizer as the largest costs, and they are much higher under these policies.

"Farmers need a strong farm bill," said Caldwell. "When a farmer plants a crop, they put more than their job at risk. It is their home, their livelihood – a pillar of their community. For many, it is also their family legacy, passed down through generations that they hope to pass on to their kids... they risk losing it all."

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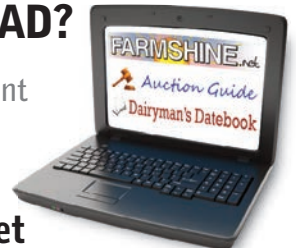
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## Dairyman's Datebook

**AUGUST 3**, 9 a.m. Virginia State dairy shows, Rockingham County Fairgrounds, Dayton.

**AUGUST 6**, 9:30 a.m. Southeast Pennsylvania Championship Holstein Show, Lebanon Fairgrounds, Lebanon.

**AUGUST 8**, 6 p.m. Lancaster County Holstein Field Night, at Jonathan Glick's farm, 1148 East Oregon Road, Lititz, Pa.

**AUGUST 13**, 7 p.m. Juniata County Holstein Association Picnic, hosted by Rose-Mar Dairy, Steve and Barb Wilson & Family, 4020 Mountain Road, Port Royal, Pa.

**AUGUST 13-15**, Ag Progress Days at the Russell E. Larson Agricultural Research Center at Rock Springs, 9 miles southwest of State College on Route 45.

**AUGUST 14**, 7-9 a.m. Animal Agriculture Industry Breakfast on HPAI and Why Biosecurity Is Essential, Special Events Building at Ag Progress Days.

**AUGUST 16 - 24**, The 150th Centre County Grange Fair, Centre Hall, Pa.

**AUGUST 21**, 9:30 a.m. New Jersey State Holstein Show, Sussex County Fairgrounds, Augusta.

**SEPTEMBER 11**, 8 a.m. Dairy Financial and Risk Management Conference, titled "Future-Proofing Our Farms." Location: Sheraton Harrisburg Hershey Hotel, 4650 Lindle Rd, Harrisburg, Pa.

**SEPTEMBER 27-29**, Virginia State Fair dairy shows at the Doswell Fairgrounds, 13191 Dawn Blvd., Doswell, Caroline County.

**OCTOBER 1-4**, World Dairy Exposition, Alliant Energy Center, Madison, Wis.

**OCTOBER 17-20**, Pennsylvania State Grange Session, Pittsburgh Marriott North, 100 Cranberry Drive, Cranberry Township, Pa.

## Auction Guide

**AUG. 6**, Bright Futures 10 Elite Embryo+ Auction, Live Online. Sale co-managed by MD-Hillbrook and Borderview Genetics.

**AUG. 7**, 10:30 a.m. Dairy Cow & Heifer Sale, New Holland Sales Stables, New Holland, Pa. Sale managed by New Holland Sales Stables.

**AUG. 9**, 9 a.m. King Farm Dispersal, Millersburg, Pa. Sale managed by Tim Weaver Auction Service.

**AUG. 16**, 4 p.m. Special Driving Horse Sale, New Holland Sales Stables, New Holland, Pa. Sale managed by New Holland Sales Stables.

**AUG. 17**, 10:30 a.m. Brandy Brook Dairy Complete Dispersal, Ellenburg Center, N.Y. Sale managed by Fraley Auction Company.

**AUG. 22**, 7:15 p.m. Special Dairy Cow & Heifer Sale, Brubaker's Quality Dairy Sales, Shippensburg, Pa. Sale managed by Brubaker's Quality Dairy Sales.

**AUG. 23**, 10 a.m. Kauffman Herd Dispersal, Spring Glen, Pa. Sale managed by Tim Weaver Auction Service.

**AUG. 23**, 7 p.m. King Family Holstein Herd Dispersal, Ronks, Pa. Sale managed by Double E Auction Service.

**OCT. 26**, Nittany Lion Fall Classic Sale, University Park, Pa. Sale managed by Pa. Holstein Association.

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## Pa. Holstein can sell your extra heifers

STATE COLLEGE, Pa. — The search for Holstein heifers is back on. The cattle market continues to be strong because there's brisk demand for bred and open recipient heifers.

The next "Know What You Buy" Heifer Sale is set for Friday, September 6, at 10 a.m. at the Pennsylvania Holstein Farm, 1806 River Road, Middletown, Pa.

"Our last sale on July 12th yielded fantastic results with the entire sale averaging right at \$2100. Increased demand makes for improved prices. If you have extra heifers, now is the time to sell!" declared PHA Executive Director David Lentz.

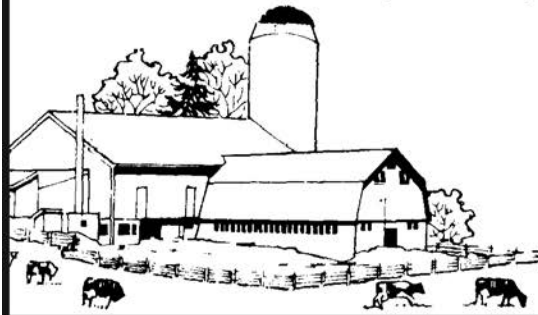
The sale is accepting heifers ranging from close springers due in late September (instant milk) to 5-month-old calves. The market favors short bred and ready to breed heifers.

It is called the "Know What You Buy" Heifer Sale because at least 95% of the heifers will have Sire ID, if not Registered! There is a bonus if heifers are bred to sexed semen. Also, there will be a payback if your heifers are tested negative for Leucosis. A2A2 heifers are in demand as well. Full pedigrees are sought after too.

If you are a dairy producer or heifer raiser from the Mid-Atlantic Region or other parts of the United States and have heifers to sell, then please contact PHA today at director@pahalsteins.com or 717-329-9202.

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## Consignments invited for Lebanon Co. Holstein sale

LEBANON, Pa. — The Lebanon County Holstein Association is looking for quality Registered Holstein consignments for their 46th annual Lebanon County Showcase Sale to be held Friday evening, August 23, at the Zuck farm, Lebanon, Pa. Call or text Daniel Brandt at 717-821-1238 or the sale co-chairman, Derek Good, 717-679-8112 or Tyler Zimmerman, 717-381-8259.

## Penn State Extension people received national awards

UNIVERSITY PARK, Pa. — Several Penn State Extension educators were honored by the National Association of County Agricultural Agents at its annual awards program in Dallas, Texas. Honorees from Penn State included:

- Samantha Gehrett, Achievement Award. A dairy business extension educator since 2017, Gehrett focuses on cash flow analysis, recordkeeping, taxation and succession/transition planning. Her close working relationship with producers has led to the development of focused programming to meet their needs.
- Leon Ressler, Distinguished Service Award. With an eye toward protecting the environment, Ressler has contributed significantly to nutrient management, composting and water quality programs throughout his career. He has held several leadership roles. As an agronomy educator, Ressler focuses on crop production, pesticide education, plain sect outreach and water quality programs.

- Heidi Reed, Search for Excellence Award in Sustainable Agriculture. Reed, a field and forage crops extension educator, was honored for programming focused on improving soil health and farm profitability with cover crops.

- Genevieve Christ, Search for Excellence Award in 4-H Programming. To boost environmental education for youth, she developed interactive presentations in integrated pest management, invasive species and nonpoint source water pollution, reaching nearly 8000 youth. She is an extension educator in the Center for Agricultural Conservation Assistance Training.

## PA Farm Link offers free educational tools

HARRISBURG, Pa. — PA Farm Link is pleased to announce an educational tool available to the public for free: The PA Farm Link Academy, currently including eight learning modules that cover the following topics:

- 4 P's of Finance
- Understanding Ag Leasing
- PA Farm Link Overview (English & Spanish Options Available)
- Starting a Food Business
- New Farmer Programs through USDA
- Grants & the PA Preferred Program
- Business Planning

Each learning module contains a set of lessons, which include an informational video and a 3- question quiz to test your knowledge on the information shared in each lesson. When all lessons are completed within a learning module, a certificate of completion is provided to the participant.

The creation of the PA Farm Link Academy was made possible through the collaboration of the following organizations: Natural Resources Conservation Service, Pennsylvania Bank & Securities, Pennsylvania Dept. of Agriculture, Penn State Extension, Penn State Law Center for Ag & Shale Law, Risk Management Agency, Rural Development, Small Business Development Center, United States Department of Agriculture.

All eight learning modules can be accessed at pafarmlink.org/academy. For questions or concerns, please contact us at 717-705-2121 or email us at farmland@pafarmlink.org

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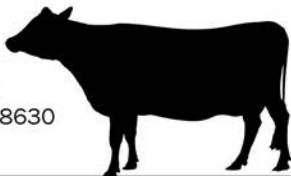
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# Lancaster County Holstein Association slates August 8th picnic

LITITZ, Pa. — Lancaster County Holstein Field Night will be held on Thursday, August 8th, beginning at 6 p.m. Jonathan Glick and his family will host the activities at Oregon Ag, 1148 East Oregon Road, Lititz.

The Glicks farm 90 acres and maintain a herd of 60 Registered Holsteins, not counting

youngstock. He has bred over 20 Very Good cows and has one Excellent homebred cow. Mating decisions are made through Animal Analysis Associates (aAa).

John Burkett will be the guest speaker and judge. A Registered Holstein breeder from Blair County, Pa., John was elected president

of Holstein Association USA at the national convention held in Salt Lake City last month. His success with Polled and Red & White dairy cattle has made his Burket-Falls prefix world renowned.

Children are always present at these picnics and there will be plenty of activities for them to engage in. Please bring a lawn chair. Door prizes and a fun auction will conclude the evening. A list of what will be offered follows:



John Burkett

Legacy from an EX-93 Cherry Pen Col Lee. Parent average for embryos is about \$990 Net Merit and 2953 TPI. Fifty percent of proceeds donated by Kulpdale Farms.

5. Centennial year anniversary PHA history book, donated by — Pennsylvania Holstein Association

6. Ten units (your choice) of any bull from his Young Sire Sheet. — Donated by Richard N. Mellinger

7. "97 Milk Banner" — (6' x 8') — Donated by Mark and Mary Jane Leid

8. Baseball card package plus nearly 2000 cards — Topps Stamp; Fleer from the 1980's. — Donated by Richard Mellinger

9. Holstein World Oct. 10, 1978 issue with Harold Umble's Glen-Valley Star on the cover. Fascinating issue includes 76 pages of advertising for the Designer Fashion Sale — 53 lots. Package also includes a 1979 Holstein Sire Directory from Carnation Genetics with Glen-Valley Star in the centerfold — soon to be the No. 1 Type bull in the breed. — Donated by Richard Mellinger

1. "Vintage Farm Tractors" book in mint condition (300 color photos) and a porcelain collector plate of a Case Steam Engine and Threshing Machine from the Danbury Mint. — Donated by Richard Mellinger

2. Five units of 29H12209 Picston Shottle semen. — Donated by Loren and Helen Zimmerman

3. Fifteen head hoof trimming quote. — Donated by DLM Hoof Care

4. Four No. 1 embryos sired by S-S-I Moonshiner Gibson (2946 TPI) from a GP-84 (at 3-1y) Gameday daughter from a VG-85 (at 3-1y)

## CDE provides HPAI update, Aug. 7

HARRISBURG, Pa. — The Center for Dairy Excellence will host the next dairy industry conference call on Wednesday, August 7 at 1 p.m. EST to provide updates on the rapidly evolving health situation with highly pathogenic avian influenza (HPAI) affecting dairy cattle in the United States. The conference calls are held on the first or second Wednesday of each month at 1 p.m. EST.

During the call, panelists from the Department of Agriculture and other state/federal organizations will share updates on the health situation, Pennsylvania's response, and what it means for farms. The call will also include a discussion on the voluntary milk surveillance program and what participation would involve for dairy farmers who enroll.

Individuals who join the conference call will be able to ask real-time questions to each panelist. To ensure as many questions can be addressed as possible, questions can be submitted in advance of the call. Text 717-585-0766 to submit questions or email [ctrdairyexcellence@gmail.com](mailto:ctrdairyexcellence@gmail.com).

**To join the conference call:**  
Dial +1 301-715-8592  
Meeting ID: 841 2794 6647  
Passcode: 833183

**The Center is continuing to work** closely with the Penn State Dairy Extension Team, cooperatives and veterinarians to provide "Everyday Biosecurity Kits" to farmers upon request. To request a kit at no cost, visit [www.centerfordairyexcellence.org/biosecurity-kit](http://www.centerfordairyexcellence.org/biosecurity-kit) or call the Center at 717-346-0849.



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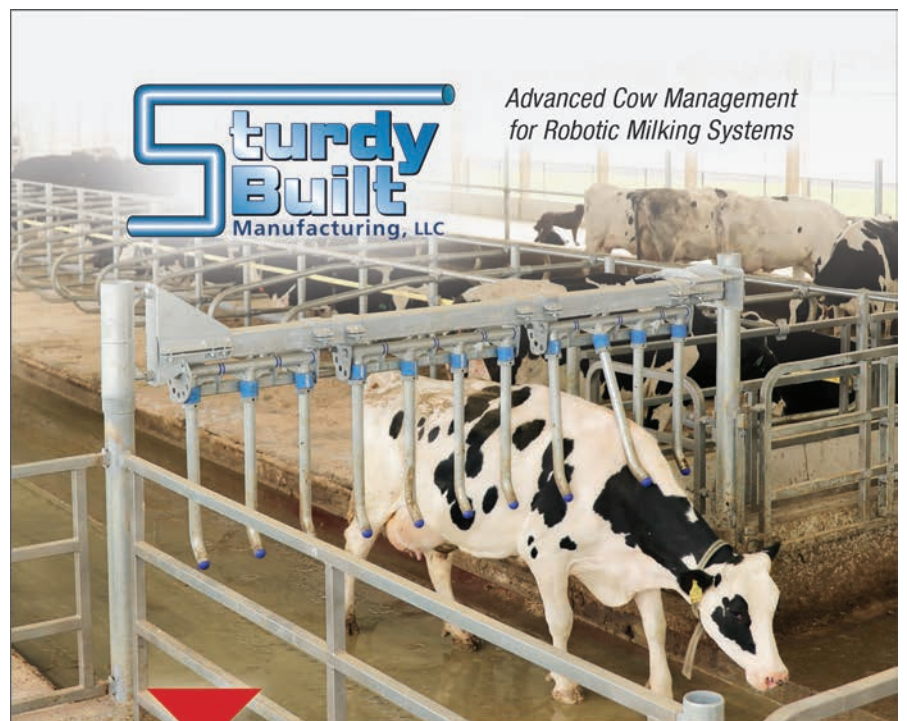
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# Brown Swiss breeders bestow honors, elect new president

GREEN BAY, Wis. -- "Celebrate Swissconsin" was the theme for the national convention and annual meeting of the Brown Swiss Cattle Breeders Association, held here on July 3-6 at the Hyatt Regency. Brown Swiss breeders and friends from across the United States, as well as Canada and Italy convened for the activities.

Elected in a close race to serve as the new president of the Association was Brian Pacheco of Kerman, Calif. He has served as a director in the past and has also served on several committees. A highlight of his Brown Swiss career is that he's the owner of the first dam and daughter pair winning grand champion and reserve grand champion honors at the the International Brown Swiss Show. That happened just last year at the World Dairy Expo in Madison, Wis. Iroquois Acres Jong Cali (EX-97-CAN),

was the winner of the Component Merit class at 8 years-old and went on to be named grand champion. Cali's daughter, Iroquois Acres Total Candy (EX-95-CAN), winner of the aged cow class was the reserve grand champion.

Brian said: "It was a true team effort in accomplishing something that had never been done." He thanked the Ouellettes from Bridport, Vt. and Callum McKinven from Lookout Farm in Canada, for providing "the breeding and expertise that went into developing these champion cows that exemplify what a Brown Swiss cow can achieve."

Brian asked the members at the annual meeting to support the board of directors, and he will commit his time and energy to provide his best leadership for the best interests of the Association. The retiring president was Tom Portner of



The National Brown Swiss Board of Directors elected at the convention in Green Bay, Wisconsin, consists of, left to right front row: Richard Hill, Cattaraugus, N.Y.; Sherry Smith, Glenford, Ohio; Norm Magnusson, executive secretary; Dayne Voelker, Perryville, Mo.; and Marc Wailes from Holyoke, Colo. Back row left to right: Bruce Heiling, Lebanon, Pa; Brian Pacheco, Kerman, Calif.; Matt Heindel, Caledonia, Minn.; Brent Moyer, Caro, Mich. and Laurie Winkelman from Appleton, Wis.

Sleepy Eye, Minn.

Members of the Brown Swiss Board of Directors are: Richard Hill, N.Y. - District 1; Bruce Heiling, Pa. - District 2; Sherry Smith, Ohio - District 3; Brent Moyer, Mich. - District 4; Laurie Winkelman, Wis. - District 5; Dayne Voelker, Mo. - District 6; Matt Hendel, Minn. - District 7; and Marc Wales, Colo. - District VIII.

A highlight of the event was the naming of the Active Master Breeder and Historical Master Breeder awards.

Active Master Breeder Award winner Sam Dixon is manager of Shelburne Farms — one of America's great pastoral landscapes. It was established in 1886 as the private estate of the Webb/Vanderbilt families. Shelburne was designed to be an expansive model farm showcasing the way for improv-

ing agriculture in Vermont. Today, Shelburne Farms stands as a world-class leader in the movement for sustainability education. It is a non-profit organization located on the shores of Lake Champlain which comprises a 1400-acre working farm and is home to a 200-cow Brown Swiss herd. It is a National Historic Landmark.

The Historical Master Breeder honor went to Chris Keim and Dan Hornicle of Sunshine Genetics, Whitewater, Wis. They are known world-wide for embryo technology and a source of elite bovine genetics, operating with the prefix of Sun-Made. Together, they created an international company that provided IVF and ET services to both small farms and large businesses. Sunshine Genetics have contributed greatly to the progress of the breed through the technology of embryo transfer.

## Membership recruiter joins Pa. Holstein team



Anna Wilson

STATE COLLEGE, Pa. — The Pennsylvania Holstein Association announces that Anna Wilson, born an Iowa Holstein girl, will take on the part-time role of membership assistant. She will work with the PHA team on membership recruitment and engagement, along with website and social media updates. She joined the team on August 1st.

Anna brings a wealth of experience and knowledge to the Pennsylvania Holstein team. A 2011

graduate of the University of Wisconsin-Platteville, she went on to work for AMS Genetics, the Red & White Dairy Cattle Association, and New Generation Genetics. She most recently worked full-time for the International Association of Fairs and Expositions as their membership development coordinator.

During her career, she has gained experience in membership recruitment, website development, editing a magazine (Red & White Bloodlines), sales and customer service.

Anna has a passion for not only the dairy industry, but more specifically, the Holstein industry. Born on a Registered Holstein dairy farm, Maars Dairy, Anna credits her work ethic to her parents, Mark and Rondee Troester. As a lifelong Holstein member, she has participated in Holstein quiz bowl, jeopardy, developed the national winning scrapbook for Iowa, was named an Iowa Distinguished Junior Member, and has won many numerous production awards for her animals. She was part of the state winning dairy judging team and has showed at all levels including World Dairy Expo where her show winner, Futurehart Aspen Eninent, went on to be her first and only Junior All-American nomination.

Anna married David Wilson, a Pennsylvania native, in 2019. Together, they own Rose-Maar Dairy which consists of six Brown Swiss and three Holsteins. They recently classified and their Holstein, Rose-Maar Unstopabull Patsy, scored VG-85 as a 2-year-old. David and Anna have two children, Lewis, 3; and Kendel, 1.

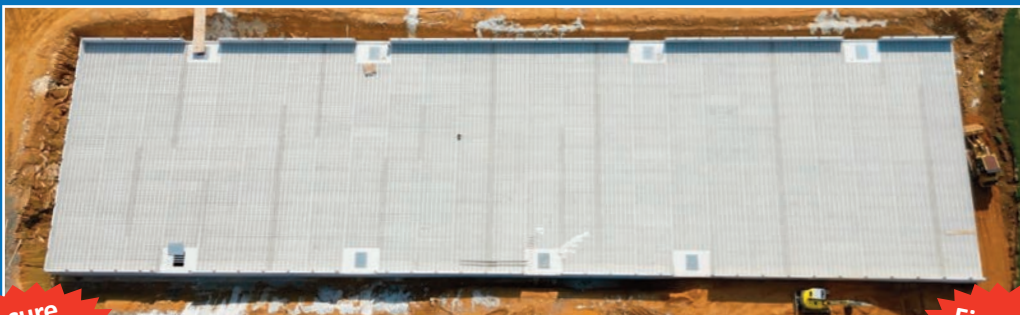
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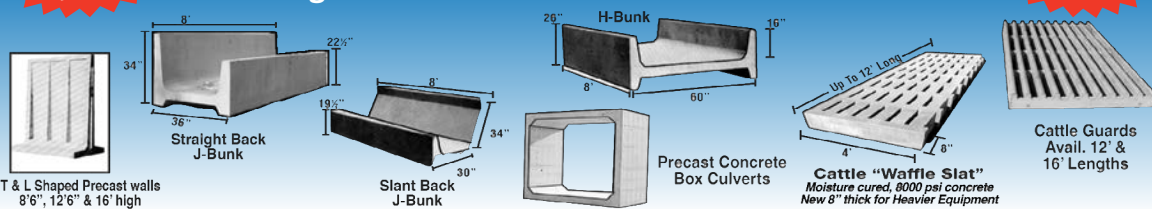
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Standing with the grand champions of the open show are, Tyler Smith on the halter of MS Campbell-Run DM Diamond-ET, the honorable mention grand champion, a 4-year old owned by Sarah Campbell and Evan Creek; Patrick Carey on the halter of the winning 4-year old, Plum-Line America Appleseed, the reserve grand champion; and Alyssa Campbell on the halter of Campbell-Run SK Ellen Sue, the winning junior 3-year old who was named grand champion for Campbell-Run Farms.

Photos by Jordan Anderson



## Western Pennsylvania Holstein show results posted

MEADVILLE, Pa. Placings from the Western Pennsylvania Championship Show follow; Junior entries are indicated by parentheses (1).

### Black and White

**Spring calves:** 1. Landon Neely with Luck-E Acetylene Ace-Red-ET; 2. (1) Nolan Kummer; 3. (2) Mckinleigh Mase.

**Winter calves:** 1. T., E., M. Uber and J. and A. London and C. Tanis with Karnview Warrior Bell-Red; 2. (1) Olivia Carey; 3. Garth and Melissa Campbell and David and Martha Pool.

**Fall calves:** 1. (1) J. Lora, J. Couch, T. and E. Uber and M. Uber with Grace-Leigh W Slezzy-Red; 2. Ryan Guidice; 3. Ryan Guidice.

**Summer yearlings:** 1. John D. Carey with Plum-Line LU Alexandria; 2. Adam Sherman; 3. (1) Colton Uber.

**Spring yearlings:** 1. (1) Mckinleigh Mase with Mases-Manor Master Attraction; 2. (2) Colton Uber; 3. (3) Tyler Raney.

**Winter yearlings:** 1. Larry Tobin and Jordan London with Pineybrook Wchant Foxy-Red; 2. (1) Lydia and Emily Couch and Colton Uber.

**Fall yearlings:** 1. (1) Tayler Moore with Moore-Royal Analyst Loreal.

**Jr. best three:** 1. Maggie Mase.

**Jr. premier breeder:** Plum-Line Holsteins.

**Jr. premier exhibitor:** Ubercrest Holsteins.

**Fall yearlings in milk:** 1. Sarah Campbell and Evan Creek with Ms Campbell

turn to page 10



Mark Brantner and Alyssa Campbell stand with the intermediate champions of the open show. Mark holds his reserve intermediate champion, Show-Mar Mastermind, a senior 2-year old, while Alyssa is at the halter of Campbell-Run SK Ellen Sue, the winning junior 3-year old, who was named intermediate champion.



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Tim Lawton  
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Sam Weber  
Mexico, NY

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Junior champions of the open show are pictured with, from left: Amy Yeiser-Leslie on the halter of Oakfield Warrior Drew-ET, a fall calf, owned by Ryan Guidice; McKinley Mase, on the halter of her winning spring yearling, Mases-Manor Master Attraction who was named reserve junior champion of the open show; Tom Uber at the halter of Grace-Leigh W Sleezy-Red, the winning fall calf and junior champion owned by J. Lora, J. Couch, and the Uber family; Kendall Craft, the Crawford County Dairy Princess.



The grand champions of the youth show rose up out of the intermediate champion division. Left to right are Judge Tyler Reynolds, Morgan Larson, the Erie County Dairy Princess, holding the grand champion banner for Brooke Simpson who is on the halter of her grand and intermediate champion, a summer junior 2-year old, Simpsons Warrior Spice-Red; Logan Irwin stands next to Lauryn Irwin's winning fall yearling in milk, Gilson-Ridge Crush Perry, the reserve intermediate and reserve grand champion for her owner, Lauryn, who is at the halter.

## Western Pa. show from page 9

bell-Run Sol Kasy; 2 (1) Lauryn Irwin.  
**Summer jr. 2-year olds:** 1. (1) Brooke Simpson with Simpsons Warrior Spice-Red.  
**Jr. 2-year olds:** 1. Mark Brantner with Show Mar Showtime Daisy.  
**Sr. 2-year olds:** 1. Mark Brantner with Show Mar Mastermind; 2. Robert B. and Ralph E. Moore; 3. (1) Nolan Kummer.  
**Jr. 3-year olds:** 1. Campbell-Run Farms with Campbell-Run SK Ellen Sue; 2. Mark Brantner.  
**Sr. 3-year olds:** 1. Brooke Carey with Plum-Line Zestysauce-Red-ET; 2. (1) Elsie Sturgeon.  
**4-year olds:** 1. John D. Carey with Plum-Line America Appleseed; 2. Sarah Campbell and Evan Creek; 4. Sarah Campbell and Evan Creek.  
**5-year olds:** 1. Brooke Carey with Plum-Line Zipadeedooda-Red.  
**Aged cow:** 1. Campbell, Creek and Liddle with Liddleholme Luann-ET.  
**150,000 lbs:** 1. Mark Brantner with Show Mar Crush Everyone.  
**Sr. best three:** 1. Plum-Line Holsteins.  
**Produce of dam:** Plum-Line Holsteins.  
**Dam & daughter:** 1. Plum-Line Holsteins.  
**Premier Breeder & Exhibitor:** Mark Brantner

### Red & White

**Spring calves:** 1. Landon Neely with Luck-W Acetylene Ace-Red-ET; 2. (1) Tyler Raney; 3. Emily Lampson and Dalton Cook.  
**Winter calves:** 1. T. E., M. Uber and J. and A. London and C. Tanis with Karnview Warrior Bell-Red; 2. (1) Brynlee Deeter.  
**Fall calves:** 1. J. Lora, J. Couch, T. and E. Uber and M. Uber with Grace-Leigh W Sleezy-Red; 2. Noah Carroll; 3. (1) Brentley Mase.  
**Summer yearlings:** 1. Adam Sherman with Twincounty Diavoni-Red-ET; 2(1) Colton Uber.  
**Spring yearlings:** 1. Emily Lampson with EGL-Acres War Lovebird-Red; 2. (1) Brandon Deeter.  
**Winter yearlings:** 1. Larry Tobin and Jordan London with Pineybrook Wchant Foxy-Red; 2. Emily Lampson and Dalton Cook.  
**Fall yearlings:** 1. Larry Tobin with Ms Altitude Faith-Red.  
**Fall yearlings in milk:** 1. (1) Colton Uber and Leah Higgonbotham with Siemers Warrior Tiara-ET.  
**Summer jr. 2-year olds:** 1. (1) Brooke Simpson with Simpsons Warrior Spice-Red.  
**Jr. 2-year olds:** 1. T. and E. Uber, Luncrest Farm LLC. and J. and A. London with Lake-Effect Just Cherry-Red.  
**Sr. 2-year olds:** 1. Landon Caldwell with Laspada Jordy Ada-Red.  
**Jr. 3-year olds:** 1. Brooke Carey with Plum-Line Warr Zyra-Red-ET.  
**Sr. 3-year olds:** 1. Brooke Carey with Plum-Line Zestysauce-Red-ET.  
**4-year olds:** 1. (1) Jack Rynd with Rynd-Home Jordy Mercedes-Red.  
**5-year olds:** 1. Brooke Carey with Plum-Line Zipadeedooda-Red.

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Jeff Martin, left, explained the conversion of a former horse farm to a 200-cow dairy operation. What used to be the indoor riding arena became the parlor and holding pen. The former horse washing area was converted into a milk room and utility area.



*A unique, impressive conversion*

# Out with the horses and in with the cows!

By **RENEE TROUTMAN**  
Special for Farmshine

MYERSTOWN, Pa. — Maryland & Virginia (MDVA) Milk Producers Cooperative Association offered its Young Cooperatives Summer Break in Pennsylvania on July 24-25. Several farms in Berks and Lebanon counties hosted the festivities. The grand finale was a fun afternoon of family time at Hersheypark. Approximately 30 member farms with their families from North Carolina, Virginia, Maryland, Pennsylvania, and New York were represented at the event.

The first farm tour was held Wednesday evening at the Jeff Martin farm near Mohrsville, Berks County. Martin recently purchased a farm that housed racehorses and made a unique conversion of the facility to dairy. He shared that he was raised with cows and chickens, got married in 2019, and then bought the farm from his parents in 2020. He was contemplating what upgrades he wanted to make to the dairy on that farm when a neighboring horse farm came up on auction in 2022. Even though it was made for

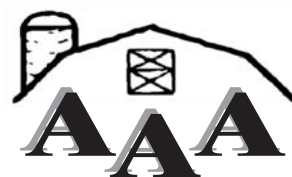
horses, Martin had a vision for dairy, and he began to seek out the advice of others who could help him with the project.

The fields were fenced in for pasture, so he had to remove fencing and run-in sheds. Heavy oak boards made up 50 horse stalls in the barn so he sold those to clear the barn for free stalls. The indoor riding arena became the new parlor, holding pen, and hospital area and the horse washing area became the milkhouse. A sizeable office area continued to serve its same purpose. "It was quite a chore to turn it around," Martin said. "It took quite a bit of designing." Construction meetings were held weekly for nine months. Walkways, cow flow, feeding areas, and ventilation strategies were planned. It was ready for cows in February of 2023. Construction was done by Farmer Boy Ag and the milking equipment was installed by JBZ Dairy Advantage.

The family is milking 150 Holsteins and 50 Jerseys. Martin explained that they don't have plans to expand at the moment but they did put in provisions for it. The parlor, purchased used, is a double-12 expandable to double-20. Two vacuum pumps were put in

place to have a back-up. A large air compressor runs the parlor and crowd gate. The milkhouse features two milk tanks with a motor in between for loading trucks and washing. A water heater is used to heat wash water and to heat the floor in the parlor. Wash water is recycled for washing the parlor.

"I like the way it's laid out pretty well," Martin said. Still he did list off some things he'd still like to change such as a vertical lift on the parlor, more floor grooving, manure robots, fans where the cows eat, and he mentioned that the low ceilings have been a challenge.



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As evidenced by the vehicles parked in the field, attendance was good.



**Berks County Holstein Field Night**

# B.A.D. Farm hosted fellowship and fun among friends

By **RENEE TROUTMAN**  
Special for Farmshine

KEMPTON, Pa. — Amid the green rolling hills of Kempton is where Berks County Holstein Field Night was held on July 26th. The hosts were the Rice family of B.A.D. Farm, operated by Jason, his wife, Kacey, and his parents Beth And Dave (hence the farm name). Several hundred farmers and industry people attended, enjoying a catered meal together as well as dairy judging and fellowship on the farm.

David Lentz, Pennsylvania Holstein Association executive director, gave an update on the activities of the state association while Melanie Younker touched on the county youth program. Berks County Alternate Dairy Princess Brinley Hess was on hand to address the crowd as well as provide entertainment for the children in attendance. "It's so great to see so many people here tonight," Brinley said. "Without the hard work and dedication you put into this industry, caring for your cows to produce high-quality milk, none of this would be possible. I'm proud to represent your hard work and dedication to the dairy industry." Lil Dairy Miss Katherine Rohrbach and Dairy Ambassador Alexis Servin were also there.

Growing up on B.A.D. Farm with his two brothers and his parents, Jason Rice returned from earning a dairy science degree at SUNY Morrisville College in New York with an ambitious vision. He wanted to provide fresh and nutritious food to his community right from the farm. The family started selling raw milk in 2009. Their product line and on-farm infrastructure to make it happen has been consistently expanding ever since.

Not only do they have an on-farm retail store but they sell at several farmers' markets and they have a wholesale route. Their product line includes cheese, yogurt, and smoothies and they are notorious for their delicious chocolate milk. In addition to offering raw milk they do sell pasteurized milk. They make butter, flavored butter, and ice cream. The ice cream is without stabilizers or preservatives and no eggs for allergy reasons. They make their own base for the ice cream which gives them the flexibility to offer unique flavors by customizing and controlling the base. Because the milk used to make the ice cream is not homogenized the end result is a buttery flavor and texture to the ice cream.

In the past, the family milked upwards of 90 cows, but because of their value-added diversification they now keep their herd closer to 40-50 in number. While just 13 acres of the farm are owned, they do crop farm 600 acres.

All this work is done by family members and employed neighbors. Kacey runs the processing, Beth is in charge of markets, Dave feeds cows and manages crops, and Kacey's mother handles a new venture of an inspected kitchen making baked goods and prepared meals made with the farm's products. Working with three local USDA inspected butcher shops they sell meat boxes and individual cuts of the beef and pork raised on the farm.

Jason's overview gave an appreciation of how far the family has brought their enterprise in just a short time since their humble beginnings. "We work at it and work at it, always looking for something new, something different," Jason shared. "Some things work and some things don't."

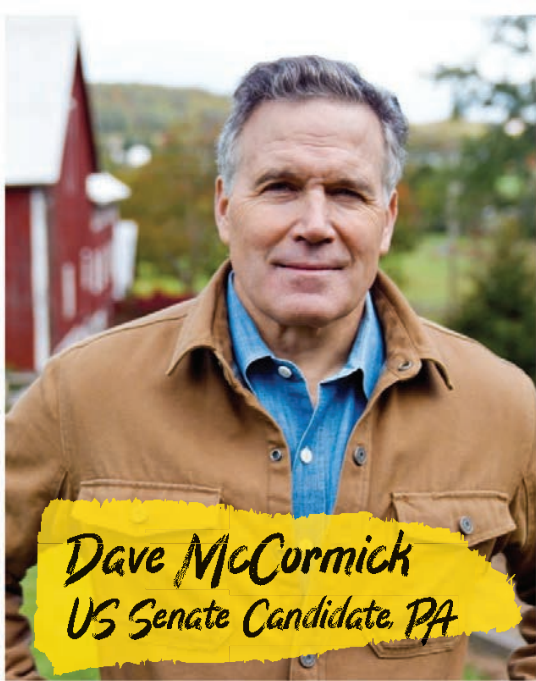
Sampling the B.A.D. Farm ice cream provided for dessert proved the family has some good things going. The generosity and hospitality of the Rice family made for a lovely place to enjoy a field night.

Raechel Sattazahn served as the official judge for the evening. She presented her placings and reasons. The results of the dairy judging contest were revealed. In the men's division, the top spot went to Jim Younker followed by Tanner Davis in second and Don Rice taking third. For the women, Jennifer Koller was announced as the winner over second place Lisa Hoover and third Deb Johns. Among the youth, Kevin Martin won the contest with Wyatt Koller placing second and Wyatt Meck in third.

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## July BF up at \$3.57, Protein slips to \$1.95

USDA announced mixed trends on July 31 for the Class and Component prices used in Federal Milk Marketing Orders for July milk. Class II and IV at \$21.82 and \$21.31, respectively, were around 20 cents per cwt higher than a month ago and 20 to 70 cents higher than the July Class I base price 'mover.' Class III milk, at \$19.79, slipped 8 cents from June and continues to be the lowest of the four classes as it has been for most of the past two and a half years. All components were higher, except for protein, which slipped 10 cents per pound back under the \$2 mark at \$1.95/lb. Butterfat gained 3 cents at \$3.57 for July. Solids nonfat also gained, valued at just over \$1.00 per pound for July.

Other solids also gained, at 26 cents/lb. This is derived from the dry whey price vs. make allowance.

The whey market is the one to watch right now as the daily CME spot market sped higher again this week, the dry whey spot price is now above the 60 cents per pound mark.

One thing for the industry and USDA to keep in mind as the July 1 proposed rule calls for higher make allowances to be implemented, this 7-cent raise in the dry whey processor credit can be a bully when markets go lower, considering there is no 'snubber' to keep farmers from having to give away these 'other solids' or PAY processors to take them. USDA is proposing to increase the dry whey make allowance from \$0.1991/lb to \$0.2653/lb -- a nearly 7 cents per pound jump.

Guess what? If we were having this conversation a year ago, looking at July 2023 Class and Component price announcements, we would be writing in this column that your 'other solids' price would be essentially zero, meaning processors would get the whey free, and last August farmers would have paid processors \$0.003 to take these components as if worthless. Why? If the proposed 7-cents-per-pound increase in the dry whey make allowance were in effect in July and August 2023, the \$0.2653/lb make allowance would have been at or slightly higher than the dry whey price for those two months.

When the make allowances were raised in 2008, we saw many months in 2009 when farmers literally paid their milk buyers to take the other solids in their milk because the dry whey price had fallen below the then-new make allowance, and there was no snubber to stop the bleeding at zero.

## June All-Milk price up 80 cents at \$22.80 That's fully \$5/cwt above year ago

USDA announced the All-Milk price for June at \$22.80, up 80 cents from May and fully \$5 higher than a year ago. The national average butterfat test moved down 0.07 at 4.10, but was still 0.09 above year ago. The Pennsylvania All-Milk price for June, at \$23.30, was also 80 cents higher than the previous month, and fat test fell by 0.06, reported at 4.01, just 0.01 above year ago. The June DMC margin was not published or available by press-time, but with a higher All-Milk price for June announced at 3 p.m. July 31st, and moderating feed costs, the June DMC margin is likely to be well above the \$9.50 trigger margin at around \$11.50/cwt.

## Milk futures mostly higher, esp. Class IV

Class III milk futures were mostly higher this week, except near-term September and October were down a few cents per hundredweight. Class IV futures were steady to higher across the board. On Wed., July 31, Class III milk futures for the next 12 months (Aug24-Jul25) averaged \$19.44, down 2 cents from the Jul24-Jun25 average on the previous Wednesday. The 12-month Class IV average at \$20.92 for the 12 months Aug24-Jul25, also 2 cents below the Jul24-Jun25 average a week ago.

## Active trade pushes butter, powder, whey higher, but big lags in the NDPSR

The CME spot cheese market was mostly higher this week, except for 40-lb Cheddar blocks trending lower.

Trade was active with high volume movement on Class IV products, butter and nonfat dry milk powder. Trade was light for Class III products cheese and whey.

The whey market is again the big story as the daily CME spot market continues trading at price levels well above the weekly National Dairy Product Sales Report (NDPSR). The NDPSR prices are the ones that USDA collects in mandatory processor pricing surveys to use in the Federal Milk Marketing Order end-product pricing formulas. The NDPSR whey price is the one USDA AMS plugs into the FMMO pricing formula for Class III and 'other solids.'

While spot bids for dry whey rallied to a whopping 62 cents per pound Wednesday, July 31, with 3 loads trading the first three days this week and the weekly average price at 60 cents... the NDPSR for week ending July 27 is still back at 46 cents/lb -- a 14-cent per pound deficit vs. the spot market.

In the cheese spot cash market on the CME, the barrel premium over blocks widened to 7 cents per pound this week as barrels traded firm while blocks moved lower. In the weekly NDPSR, barrels are a scant half-penny higher than blocks.

The CME daily spot market for 40-lb block Cheddar was pegged at \$1.9150/lb Wed., July 31 (\$1.93/lb average for the week). This is 2 1/2 cents lower than the previous Wednesday with 3 loads trading the first three days this week. The 500-lb barrel cheese price, pegged at \$1.9750/lb was un-



changed compared with a week ago; 3 loads traded Monday through Wednesday.

The NDPSR for week ending July 27 pegs blocks at \$1.9482/lb and barrels at \$1.9533/lb.

In the Class IV product complex, butter firmed up to move higher this week, shrugging off the Cold Storage Report indicating inventories were running 7% above year ago at the end of June. A whopping 26 loads of butter were traded on the CME cash market Monday through Wednesday this week. On Wed., July 31, the spot price was \$3.1275/lb -- up nearly 4 cents from the previous Wednesday with the weighted average for the week just over \$3.10/lb -- right where the NDPSR butter price landed for the week ending July 27.

Grade A nonfat dry milk trade was active again this week on the CME spot market, advancing to \$1.2450/lb by Wed., July 31, up another penny from a week ago with a whopping 20 loads changing hands the first three days. Contrary to historical patterns, the NDPSR moved the opposite direc-

Farmshine, Friday, August 2, 2024 -- 13

tion. Again, this is the price used in FMMO pricing formulas. Nonfat dry milk for the week ending July 27 hung back at the \$1.18 mark, declining a penny from the previous week despite the 7-cent spot market advance last week. CME spot prices are now at a 6-cents-per-pound premium over the NDPSR.

## 30-day H5N1 detections drop to 33 in 6 states, hot spot Colo. requires milk testing

As of July 31, 2024, the current confirmed cases of H5N1 in dairy cows within the past 30 days decreased to 33 herds in 6 states. Of these, 24 are in Colorado, the hot spot by a long shot. The state issued an order July 22nd to require mandatory bulk tank milk testing, except raw milk dairies, which are encouraged to do so voluntarily. Other states with confirmed cases within the past 30 days are: Minnesota (3), Idaho (2), Texas (1), Iowa (1), and Michigan (1). Cumulatively, since the beginning of the outbreak on March 25, 2024, there have been 173 detections in 13 states.

Enrollments in the national voluntary dairy herd status bulk tank testing include 21 herds: Michigan (7), New Mexico (4), Pennsylvania (3), and 1 herd each in Kansas, Nebraska, North Carolina, Ohio, South Dakota, Tennessee, and Texas.

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# MARYLAND

Top DHIA Herds Listed

**JULY 2024**

### Holstein

DAIRY CATTLE RESEARCH	30361	1288	936
CESSNA BROS. FARM	26730	1107	830
SAVAGE-LEIGH FARM	25209	1067	784

LAVON YODER	24639	970	758
MIKE & ANITA HAINES	27476	849	793
GLEN-FOCTIN FARM	22703	905	727
THOMAS MULLER JR.	21692	880	690
TOBIE KINSINGER FM.2	21268	871	648
PAUL & HENRY KINSINGER	20536	863	637
DAVID E. YODER	18153	764	567

### Ayrshire

ROOM-TO-GROW	1391	50	38
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### Guernsey

WALNUT RIDGE GUERNSEY	15185	727	546
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### Jersey

MIKE & ANITA HAINES 2	16011	786	606
WALNUT RIDGE JERSEYS	14226	725	547
SPRING VALLEY JERSEYS	13260	671	491
ELI SWARTZENTRUBER	10674	571	413

# Crawford County

## DHIA

**JUNE 2024**

### Butler County

GOLDSCHNEIDER DAIRY	224 XX	22510	889	744
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**HERDS WITH A RHA SCC LESS THAN 200,000**

GOLDSCHNEIDER DAIRY	XX	194	224
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### Crawford County

JEFFREY RANEY	52 HO	29586	1202	963
SHANNON & BRENDA IRWIN	143 HO	27862	1231	941
TODD & ANN KANTZ	27 HO	28124	1143	911
ALRIGHT FARMS	114 HO	27105	1089	854
MARK BRANTNER	79 HO	26639	1014	845
BRENNER DAIRY	144 HO	24925	1069	813
RYND HOME FARMS	169 HO	24977	998	791
JACOB J. SCHLABACH	151 HO	24076	988	785
LYNNWOOD HEAGY	133 HO	23259	949	784
CASH MATT HORNE	87 XX	20679	963	731
SPRUCE ROW FARMS	216 JE	18634	948	714
TODD & ANN KANTZ	83 JE	19347	956	710
CUSTEAD-VALLEY FARMS	129 HO	23495	837	708
MATTHEW & DORATHY IRWIN	54 HO	23050	858	694
STEVE MANDL	27 HO	22292	844	661
R DEETER FARM	31 HO	21269	819	647
MATTHEW & DORATHY IRWIN	54 XX	18657	814	629
RYND HOME FARMS	15 XX	16497	676	554

**HERDS WITH A RHA SCC LESS THAN 200,000**

STEVE MANDL	HO	44	27
TODD & ANN KANTZ	JE	83	83
TODD & ANN KANTZ	HO	84	27
SHANNON & BRENDA IRWIN	HO	100	143
JEFFREY RANEY	HO	103	52
JACOB J. SCHLABACH	HO	117	151
RYND HOME FARMS	XX	120	15
MATTHEW & DORATHY IRWIN	XX	132	54
MARK BRANTNER	HO	149	79
MATTHEW & DORATHY IRWIN	HO	150	54
SPRUCE ROW FARMS	JE	178	216

### Erie County

ARDF LLC.	50 HO	19575	825	644
GREENE SUMMIT FARM	47 HO	15981	612	521

**HERDS WITH A RHA SCC LESS THAN 200,000**

GREENE SUMMIT FARM	HO	192	47
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### Lawrence County

SNYDER DAIRY FARM	326 HO	21616	859	702
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### Mercer County

KEITH REDDICK	87 HO	24468	1037	829
WEST BRANCH HOLSTEIN	345 HO	26363	1042	826
VAN DE JERSEY	321 JE	19020	1128	726
EALY'S HIGHLAND FARM	15 GU	17894	828	588
EALY'S HIGHLAND FARM	26 GU	16995	834	587

**HERDS WITH A RHA SCC LESS THAN 200,000**

KEITH REDDICK	HO	99	87
VAN DE JERSEY	JE	110	321
EALY'S HIGHLAND FARM	GU	168	15

### Venango County

PAT & MIKE CAREY	87 HO	26387	929	811
MITCHELL DAIRY	172 HO	24477	1059	779
ROLLING SPRING FARM	123 HO	22714	941	773
DAN & JENNY GEER	275 HO	19071	876	630

## OHIO

### Ashtabula County

WILSON DAIRY FARM	162 HO	26150	994	794
MILLARD DAIRY LLC.	189 HO	24854	1010	780
SPRINGER DAIRY FARMS	126 HO	24001	954	743

**HERDS WITH A RHA SCC LESS THAN 200,000**

WILSON DAIRY FARM	HO	90	162
MILLARD DAIRY LLC.	HO	120	189
SPRINGER DAIRY FARMS	HO	181	126

### Carroll County

PAUL FISHER	86 XX	21746	1124	781
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### Geauga County

CHARLES SOLTIS	146 HO	26701	1022	861
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**HERDS WITH A RHA SCC LESS THAN 200,000**

CHARLES SOLTIS	HO	103	146
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### Trumbull County

PHILSON, VANESSA	18 XX	21784	879	697
GLENN R. BRUGLER	120 HO	19172	804	640

**HERDS WITH A RHA SCC LESS THAN 200,000**

PHILSON, VANESSA	XX	153	18
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# Manure gas safety advanced through research

UNIVERSITY PARK, Pa. — Eleven years ago, — in 2012 — two young boys were knocked unconscious near their family's dairy manure storage, prompting Penn State Extension to take action. To prevent future incidents during manure agitation, Extension formed a partnership with two companies and USDA's Natural Resources Conservation Service, seeking to identify the cause of the accident and implement measures to avoid similar incidents.

These efforts appear successful. As manure storage emptying season approaches, Penn State researchers seek to reinforce the message that increased awareness of manure gas dangers saves lives.

In the year prior to the incident with the two boys, fatalities on other dairy farms occurred during manure agitation, which surprised researchers at Penn State, including Eileen Fabian, professor of agricultural engineering and environmental biophysics in the Department of Agricultural and Biological Engineering. The manure storages were open-air and uncovered, which would seem to limit the risk of manure gas exposure compared to closed, covered or confined manure storages.

"A possible clue was the use of gypsum bedding in the dairy cow barn," Fabian explained. "Recycled gypsum has become a popular bedding material for the dairy industry due to its affordability, high moisture absorption, low bacteria growth and soil benefits. But if gypsum, which contains sulfate, ends up in low-oxygen manure-storage facilities as soiled bedding, it can turn into a dangerous gas during agitation."

Demonstration trials at 10 dairy farms in 2014-15 showed that dangerous levels of hydrogen sulfide gas during manure agitation likely contributed to farm incidents and fatalities.

This project revealed limited awareness among dairy farmers about the increased release of dangerous manure gas during agita-



Demonstration trials at 10 dairy farms in 2014-15 showed that dangerous levels of hydrogen sulfide gas during manure agitation likely contributed to farm incidents and fatalities. Alarmingly, the project also revealed limited awareness among dairy farmers about the increased release of dangerous manure gas during agitation.

tion, particularly high levels of hydrogen sulfide gas due to sulfur compounds in manure slurry from gypsum bedding, poor water quality or other sources.

The driving force behind much of this data collection was Michael Hile, who now directs the Penn State Odor Assessment Laboratory. His doctoral work in agricultural and biological engineering was instrumental in generating project results and informing extension efforts.

Hile and other experts in agricultural engineering, farm safety and air quality at Penn State collaborated to communicate the dangers of hydrogen sulfide gas released from liquid manure containing gypsum. Outreach products, for both local and national audiences, included field days, Penn State news releases, conference presentations, fact sheets and peer-reviewed journal articles.

Collaboration between academic, business and government entities was crucial to the success of the project, the researchers noted.

Companies such as USA Gypsum and Industrial Scientific provided expertise and partial sponsorship, while the 10 dairy farms

provided real-world insight. The involvement of these companies, along with the Natural Resources Conservation Service, allowed for wider dissemination of the project's findings to the dairy industry.

National events for professional manure haulers provided venues to increase awareness of the dangers during agitation and promote the use of instrumentation. Laboratory trials revealed ways to lessen hydrogen sulfide release from manure containing gypsum, but at a higher cost. One gypsum bedding supplier currently recommends using modest levels of gypsum bedding in a mixture with conventional bedding.

The Natural Resources Conservation Service quickly incorporated project findings in their bulletins and fact sheets, promoting safe manure storage and agitation practices.

In the long term, the project has led to heightened awareness of the dangers of sulfur in manure and the need for caution during agitation. Although she can't prove a connection, Fabian said she believes this project likely contributed to the lack of recent incidents during gypsum-manure agitation.

"No additional deaths from gypsum-laced manure storage agitation have been recorded in Pennsylvania since the project's findings were widely circulated," she said.

Additional resources related to gypsum-bedding and manure-storage gas emissions are available on a Penn State Extension gypsum-bedding webpage. Extension also offers safety guidelines to minimize the risk of injury or death around manure-storage facilities:

- **Ensure that anyone who needs** to be near manure-storage structures is aware of the potential hazards, including the effects of different gases. Particularly, hydrogen sulfide is dangerous at low concentrations and, being heavier than air, will stay or flow downward.

- **During manure agitation, prevent** access to low-lying areas next to the structures and consider a buffer zone of at least 20 feet around the structure.

- **Keep children away from** hazardous farm operations, as even low concentrations of toxic gases can harm them.

- **Bystanders and nonessential** workers should stay clear during agitation and manure pump-out operations.

- **Be aware that dangerous levels** of toxic gases can push up through slotted floors into animal housing when agitating manure storages located below animal living areas. Ensure these areas are well-ventilated before and during agitation. In some cases, people and animals may need to be removed.

- **If you need to be near agitated** spaces, consider wearing a portable gas detector to receive an early warning if toxic gas is present. These detectors are relatively inexpensive and sound an audible alarm upon detection of dangerous levels.

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# Garlic

by Cherlyn Beachy

I think garlic is an under-appreciated and under-used seasoning. Enjoy these recipes that showcase garlic and it's deliciousness.



## Tomato Cucumber and Feta Salad w/ Garlic Dressing

- 5 ripe plum tomatoes
- 3 small cucumbers
- 7 oz. feta cheese
- 1 small bell pepper
- Dressing:**
- 3 tablespoons vinegar
- 1 tablespoon Dijon mustard
- 2/3 cup olive oil
- 1 garlic clove, crushed to paste
- A pinch of salt

Whisk vinegar and mustard together. Add olive oil, salt and garlic and whisk until creamy.

Wash and slice tomatoes, and cucumbers. Cut pepper into slices. Add feta cheese and dressing stir to combine.

## Sour Cream and Garlic Mashed Potatoes

- 2 1/2 lb.(4-5 large) potatoes
- 3 oz. cream cheese
- 1/2 cup sour cream
- 1/4 teaspoon pepper
- 1 tablespoons butter
- 2 garlic cloves
- Milk

Peel, cook and mash potatoes. Sauté crushed garlic in butter. Add remaining ingredients. Mix until light and fluffy. Add milk until desired consistency. Serve immediately or place in a greased baking dish, cool and reheat when desired by baking at 350 degrees for 30 minutes.



- ### Garlic Soft Pretzels
- 4 1/2 cups to 5 cups flour
  - 1/4 cup sugar
  - 1 tablespoon yeast
  - 1 1/4 teaspoon salt
  - 1 cup milk
  - 1/2 cup water
  - 2 teaspoon butter
  - 3 eggs
  - 2 clove of garlic, crushed

In the bowl of a mixer with dough hook combine 2 cups flour, sugar, yeast, garlic and salt. Heat milk for 40 second in the microwave. Add milk water, and butter. And beat at medium speed for 3 minutes. Beat eggs. Reserve 1/4 cup for glaze. Add eggs and enough remaining flour to form a soft dough. Mix 3 more minutes. Place dough in a grease bowl. Set in warm place and allow to rise until double, about 1 hour.

Punch dough down and divide into 24 portions. Form each into a short rope and shape into pretzels. Dissolve 2 tablespoons baking soda in 1-2 cups of boiling water. Dip each pretzel into the water then place on a greased cookie sheet. Brush lightly with beaten egg and sprinkle with pretzel salt. Bake at 375 degrees for 10 to 15 minutes.

## Marinara Sauce

- 1 gallon tomato paste
- 2 gallons tomato juice
- 1 quart ketchup
- 8 stalks celery
- 7 small onions
- 4 green peppers
- 4 garlic cloves
- 3 cups white sugar
- 2 1/4 cups parmesan cheese
- 1/2 cup paprika
- 1/3 cup salt
- 3 tablespoons garlic powder
- 3 tablespoons oregano
- 3 tablespoons dry mustard
- 2 tablespoons black pepper



Cook celery, onions, peppers, and garlic in several cups of tomato juice. Blend together vegetables and juice in blender. Place all ingredients in a large pot. Bring to boil. Fill jars then follow USDA recommendations to can.

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- National Dairy Shrine scholarship winner
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Jan Harding Ruslavage

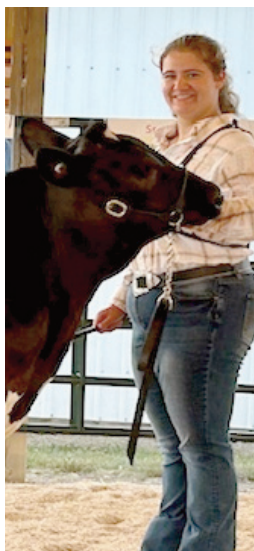
HARRISBURG, Pa. — A new award program is now open to recognize an individual between the ages of 18 and 30 who has demonstrated exceptional service to and promotion of Pennsylvania's dairy industry. Nominations for the Jan Harding Ruslavage Memorial Service & Promotion Award must be submitted by August 9th.

The Jan Harding Ruslavage Memorial Service & Promotion Award has been established to honor the memory and distinguished service of Janet Harding Ruslavage to Pennsylvania's dairy industry. The award will provide recognition and financial support to an outstanding young individual who has demonstrated a commitment to dairy service and promotion through the contributions they are making to enrich the future of Pennsylvania's dairy industry.

Nominations may be submitted online at [www.centerfordairyexcellence.org/janet-harding-ruslavage-award](http://www.centerfordairyexcellence.org/janet-harding-ruslavage-award) and are due by August 9th. The winning individual will receive a \$3000 cash award and recognition at the annual Pennsylvania Dairy Princess State Pageant in September.



Allyson Templin is pictured with her supreme champion.



Olivia Wisser topped the field in dairy beef.

## Ayrshire stands 'tallest' at the Schnecksville Fair

SCHNECKSVILLE, Pa. — The 39th Annual Schnecksville Community Fair took place on June 18-22 just north of Allentown in Lehigh County. Over 1200 competitive items, including animals, were entered. Hundreds of fairgoers from the area and beyond attended the fair's five-day run.

Nineteen dairy animals were judged by Tanner Davis of Leesport, Pa. Results follow:

- Supreme champion: Allyson Templin with an Ayrshire.
- Junior and grand champion Brown Swiss – Caleb Keller.
- Jr. champion Holstein – Samuel Lazarus
- Grand champion Holstein – Levi Lazarus
- Junior, senior and grand Champion Jersey – Olivia Wisser
- Jr. and grand champion Lineback – Caleb Keller
- Champion dairy beef – Olivia Wisser

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Two styles of Farmshine T-shirts are available in various colors and sizes.

**Dairy Farmers Squeeze to Please** -- a Farmshine original since 1981, has been a big seller for well over 30 years. It is available in either golden yellow or medium gray.

**Cows Got Milk ... Providing Goodness Worldwide** is a Farmshine original, introduced in 2013. It is available in lime green, medium gray, light yellow and pink. The shirt's message is meant to help convey a positive message about milk to the public.

**Both T-shirt designs have the familiar Farmshine logo on the back.**  
 We invite you to wear any of these T-shirts. Mix or match in any quantity. Postage is included in the price and discounts are available for orders of 10 or more to the same address.



Modeling the T-shirt is 20-month old Emily Krieg.



Modeling the T-shirt is 4-year old Geneva Styer, daughter of Heidi and Andy Styer and granddaughter of Farmshine Editor, Dieter Krieg.

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Yellow or Grey

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All orders MUST be pre-paid. Please be certain to enclose \$12.50 for each adult shirt and \$10 for each child shirt. (Which includes postage and handling).

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ADDRESS: \_\_\_\_\_

PHONE: \_\_\_\_\_

Sizes available: Please circle

Child: S M

Adult: S M L XL XXL

Colors available (Please circle):

Lime Green • Medium Grey • Pink • Light Yellow

Amount Enclosed: \_\_\_\_\_

All orders MUST be pre-paid. Please be certain to enclose \$12.50 for each adult shirt and \$10 for each child shirt. (Which includes postage and handling).

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# CDE DAIRY MARKETS & MANAGEMENT UPDATE

All prices — JULY 31, 2024 — except where noted

By VALERIE MASON-FAITH  
Center for Dairy Excellence  
vmason@centerfordairyexcellence.org



**Supply and demand, a look at June data:** Looking at June's NASS Cold Storage report, butter stocks, in all warehouses, came in at 373,546,000 pounds, which was down 2% month over month and up 7% year over year. From December 2023 to May 2024, butter stocks trended upward from 199,530,000 pounds to 379,750,000 pounds. June 2024 butter stocks were approximately 50% lower than 1992's record high of 746,994,000 pounds. From 2023 to 2024, butter stocks continued to build.

June 2024 total natural cheese stocks closed out at a total of 1,423,284,000 pounds, down from June 2023 by 6% and May 2024 by 1%. June's total natural cheese stocks are 6% lower than 2023's record high of 1,510,341,000 pounds. From November 2023 at 1,436,634,000 pounds, natural cheese stocks increased steadily to February 2024 at 1,458,258,000 pounds. From February through June, cheese stocks continued to trend downward.

Regionally, the MidAtlantic American cheese stocks were 66,890,000 pounds, down 15% year over year and 4% month over month. Looking just north to New England, American cheese stocks came in at 75,987,000 pounds, up 1% year over year. The East North Central regions lead the country in American cheese stocks at 356,331,000 pounds, down 2% from last year and relatively unchanged from May.

May 2024 non-fat dry milk (NDFM) stocks were 319,300,000 pounds, which was consistent with May 2023's 300,340,000 pounds. However, from April 2024 to May 2024, NDFM stocks increased by 7%. June 2024's NDFM stock numbers will be available once the monthly NASS Dairy Product report is released.

Based on the NASS Milk Production report, U.S. milk production for the April through June quarter closed out at 57.5 billion pounds, 0.8% decrease from last year's April through June quarter. In the same quarter, the U.S. average milk cow numbers were estimated at 9.33 million head, down slightly from the previous quarter and a 76,000 head decrease from last year's April through June quarter. June production was estimated at 18.8 billion pounds, down 5% month over month and 1% year over year. Milk cow numbers closed out at 9,335,000, down only slightly from June

2023 at 9,397,000. Milk per cow also remains consistent with last year with June 2024 at 2,010 pounds and June 2023 at 2,016 pounds. Overall, U.S. milk production remains tight.

Down 0.8% from both May 2024 and June 2023, June 2024's 24 major state total milk production reached 18.0 billion pounds. The 24-state milk cow numbers came in at 8.89 million head, 37,000 head less than June 2023. Production per cow was down 8 pounds from June 2023 at 2,033 pounds to 2024 at 2,025 pounds. California leads the 24 major states with 3.4 billion pounds with Wisconsin not far behind at 2.7 billion pounds.

Pennsylvania's June 2024 milk production represents 4.3% of the U.S. milk production, which over the past year has remained largely consistent. June milk production was down 2.2% year over year from 825 million pounds to 807 million pounds. Monthly milk production fluctuated over the past year, peaking in March 2024 at 870 million pounds. Milk cow numbers were estimated at 465,000 head, relatively unchanged from June 2023 at 466,000. However, ten years ago, June 2014's cow numbers totaled 530,000 head, marking a 12% decrease over the past decade. Milk per cow dropped slightly from June 2023's 1,770 pounds to June 2024's 1,735 pounds, a 2% decrease. From June 2014 at 1,664 pounds, milk per cow increased 4% to June 2024. While Pennsylvania milk production and cow numbers decreased over the years, production per cow increased.

For an in-depth look at the feed markets and insight on managing feed price risk, tune in on August 9 from 12pm to 1pm to the Center for Dairy Excellence's "Protecting Your Profits" webinar titled "The Read on Feed Markets." Ever.Ag's Kathleen Wolfely and Bryce Windecker will cover key feed commodity updates, Northeast basis trends, and ways for livestock producers to handle feed risk. Under "Upcoming Events" on the Center's website, www.centerfordairyexcellence.org, you can add it to your calendar. You can watch the recording on our website, or the podcast episode will be available on Spotify, Apple Music, and Amazon Music.

Prices change daily. This market information is an example for educational purposes. The market data shown below are compiled weekly by Farmshine, via CME & USDA reports.

## CME DAILY FUTURES & OPTIONS TRADING — JULY 31, 2024 AT THE CLOSE

	AUG-24	SEP-24	OCT-24	NOV-24	DEC-24	JAN-25	FEB-25	MAR-25	APR-25	MAY-25	JUN-25	JUL-25	TREND											
<b>CLASS III MILK FUTURES (\$/CWT) vs. wk ago: \$0.10-0.25 higher across the board, except Sep-Oct24 and May25 down \$0.03-0.05.</b>	12-Month Avg. 19.44 NC																							
20.53	21.24	21.12	20.60	19.82	19.14	18.75	18.55	18.39	18.21	18.38	18.55	↑↑												
<b>CLASS IV MILK FUTURES (\$/CWT) vs. wk ago: Firm to as much as \$0.25 higher across the board.</b>	12-Month Avg. 20.92NC																							
21.57	21.75	21.82	21.47	21.00	20.80	20.65	20.81	20.48	20.36	20.20	20.07	↑↑												
<b>MILK BASIS (MAILBOX minus CLASS 3 \$/CWT) 2018-23 AVG FOR NORTHEAST &amp; MIDEAST STATES OF PA, NY, NEW ENGL.,OH vs. NAT'L AVERAGE - YOUR INDIVIDUAL BASIS WILL VARY</b>																								
Mailbox	18.62	18.41	19.27	18.75	20.20	19.76	20.58	20.17	20.25	19.64	19.22	18.75	18.82	18.25	18.96	18.48	18.64	18.27	18.52	18.15	18.68	18.38	18.65	18.35
Class III	17.59	17.59	17.60	17.60	18.72	18.72	19.07	19.07	17.30	17.30	16.81	16.81	16.03	16.03	16.98	16.98	17.31	17.31	17.33	17.33	18.16	18.16	18.16	18.16
BASIS	1.03	0.82	1.67	1.15	1.48	1.04	1.51	1.10	2.95	2.34	2.41	1.94	2.79	2.22	1.98	1.50	1.33	0.96	1.19	0.82	0.52	0.22	0.49	0.19

CORN FUTURES (\$/BU)	SEP-24	DEC-24	MAR-25	MAY-25	JUL-25	SEP-25	DEC-25	MAR-26	MAY-26	JUL-26	SEP-26	DEC-26	TREND
	3.832	399.6	4.162	4.272	4.352	4.392	4.450	4.564	4.630	4.670	N/A	N/A	↓↓

SOYMEAL FUTURES (\$/TON)	AUG-24	SEP-24	OCT-24	DEC-24	JAN-25	MAR-25	MAY-25	JUL-25	AUG-25	SEP-25	OCT-25	DEC-25	TREND
	354.2	327.8	314.5	316.2	317.0	317.8	319.9	323.6	323.4	323.5	N/A	N/A	↓↓

U.S. AVG PREMIUM ALFALFA & ALFALFA/GRASS HAY 20-22% CP - Source: USDA Monthly National Dairy Comprehensive Report	MAR-23	APR-23	MAY-23	JUN-23	JUL-23	AUG-23	SEP-23	OCT-23	NOV-23	DEC-23	JAN-24	FEB-24	MAR-24	APR-24	MAY-24	*JUN-24	TREND
	277.00	290.00	292.86	244.27	254.92	243.50	238.50	217.82	240.41	231.70	254.85	224.50	205.02	220.17	175.00	*211.69	↑↑

DMC OFFICIAL GROSS MARGINS per cwt(USDA All-Milk, com, alfalfa & Ill. soybean, feed for ALL CLASSES of dairy cattle on farm) Updated with NEW prem. alfalfa feed cost	JAN-23	FEB-23	MAR-23	APR-23	MAY-23	JUN-23	JUL-23	AUG-23	SEP-23	OCT-23	NOV-23	DEC-23	JAN-24	FEB-24	MAR-24	APR-24	*MAY-24	TREND
ALL MILK	7.94	6.19	6.08	5.84	4.83	3.65	3.52	6.46	8.44	9.44	9.58	8.44	8.48	9.44	9.65	9.60	*10.52	↑↑
FEED \$	14.94	15.16	15.41	15.02	14.86	14.47	14.25	13.88	13.24	12.56	12.16	12.12	12.16	11.62	11.16	10.90	11.48	↑↑

DAIRY COMMODITIES - GLOBAL BIWEEKLY Internet Auction (\$/LB) 07/16/24	Mon-Wed Lds	Spot price	Weekly Avg	U.S. WEEKLY USDA NDPSR (\$/LB) WK ENDING 7/27/24*
Weighted Avg. 1 to 6 mo. FORWARD CONTRACTS per metric ton converted to \$/LB				FMMO PROD MIL. LBS WTED AVG \$
NEXT GDT AUCTION 08/06/24				NDFM 19.8 1.8666↓
SKIM POWDER (SMP) 1.1642 ↓ 1.1%	20	1.2450↑	1.2442↑	BUTTER 3.6 3.1026↓
BUTTER 2.9972 ↑ 0.8%	26	3.1275↑	3.1058↑	CHEESE-40 9.4 1.9482↓
MILKFAT (AMF) 3.0690 ↑ 4.0%	3	1.9150↓	1.9383↑	CHEESE-500 11.3 1.9533↑
CHEDDAR (BULK) 1.9133 ↑ 6.2%	3	1.9750NC	1.9592↑	DRY WHEY 5.4 0.4605↑
MOZZARELLA (BULK) 1.9170 ↓ 0.8%	3	0.6200↑	0.6033↑	
BUTTERMILK POWDER N/A				
WHOLE POWDER (WMP) 1.4256 ↓ 1.6%				

ANNOUNCED FEDERAL ORDER PRICES (\$/CWT) NASS ALL-MILK	CL I ADV↑↑	*CL II↑↑	*CL III↑↑	*CL IV↑↑	*ALL-MILK-U.S.	*ALL-MILK-PA
	21.32(AUG)	*21.82(JUL)	*19.79(JUL)	*21.31(JUL)	*22.80(JUN)↑↑	*23.30(JUN)↑↑
	21.11	21.60	19.87	21.08	22.00 4.17F	22.50 4.07F
	16.62	19.12	13.77	18.26	17.80 4.01F	19.40 4.00F

U.S. AVG. BRED COWS & HEIFERS (3rd trimester) per head as reported by USDA Monthly National Dairy Comprehensive Report	MAY-23	JUN-23	JUL-23	AUG-23	SEP-23	OCT-23	NOV-23	DEC-23	JAN-24	FEB-24	MAR-24	APR-24	MAY-24	*JUN-24
	1400	1559	1502	1540	1500	1741	2108	N/A	1635	N/A	N/A	N/A	2115	*2016
U.S. AVG. MILKING COWS per head as reported by USDA Monthly National Dairy Comprehensive Report	1469	1792	1615	1634	1643	1830	1988	N/A	1792	N/A	N/A	2120	2254	*1624

CATTLE - DAIRY PURPOSES(\$/HD) USDA and other East and Midwest auction reports combined 4-week rolling average as of July 29, 2024	*MILK COWS (NASS) U.S. Avg.	HEIFERS FRESH	Springing	Bred	Beef x	OPEN: 300-600 lbs	Beef X 600-900 lbs	Beef X 900-1100 lbs	BULLS(800-1300lbs)
	\$2360 JUL-24 ↑↑ \$2120 APR-24	2900	2500	2000	2200	900	1500	1550	N/A 1800 1600
	\$1760 JUL-23	\$1720 APR-23	1550	1550	1525	1000	575	N/A	1000 N/A 1000 1200

PA Auction Markets July 25-30, 2024	CULL MARKET COWS (\$/CWT LIVEWEIGHT)	FED STEERS (\$/CWT LIVE)	Holstein	Beef-X-Dairy	Wk Ago	Yr Ago
Premium White	Breakers Boners Lean	Choice & Prime 1250-1550 lb	166.00↑↑	187.25↓	160.00	189.25
		70-85 lbs	675.00↑↑	1050.00↑↑	625.00	885.00
		70-85 lbs	675.00↓	950.00↓	685.00	1000.00

# Markets

## Morrison's Cove Auction

July 29, 2024	
Grass	160
Round bales	170

## Wolgemuth Auction

July 29, 2024	
Alfalfa	150-360
Mixed hay	80-470
Timothy	240
Grass	140-260
Straw	140-155
Orchard	125-235
Corn Fodder	27.5

## Dewart Auction

Dewart, Pa. July 29, 2024	
Cattle: 156	
Slaughter cattle:	
Choice	188.50-191
Select	178-180
Heifers:	
Choice	171-178
Slaughter cows:	
PrmWht 65-75% lean	129-138
Breakers 75-80% lean	
	136-148
Boners 80-85% lean	118-135
Lean 85-90% lean	100-135
Slaughter bulls	155-179
Feeder cattle:	
Steers:	
M/L-2	115-250
Holstein steers:	
L-3	150-155
Heifers:	
M/L-2	145-230
Bulls:	
M/L-2	125-190
Calves: 421	
Feeder calves:	
#1 Hol bulls	575-660
#2 Hol bulls	475-535
#3 Hol bulls	250-410
Utility bulls	10-30
Hol heifers	510-535

## Greencastle Livestock

Greencastle, Pa. July 29, 2024	
Cattle: 458	
Slaughter cattle:	
HiCho & Prm	195-206
Choice	190-195
Select	184-192
Holstein steers:	
Choice	157.50-163
Heifers:	
HiCho & Prm	194-200
Choice	190-194
Select	183-189
Slaughter cows:	
Breakers 75-80% lean	
	130-142
Boners 80-85% lean	113-134
Lean 85-90% lean	91-122
Slaughter bulls	147.50-170
Feeder cattle:	
Steers:	
M/L-1	195-240
Holstein steers:	
L-3	185-215
Heifers:	
M/L-2	170-195
Bulls:	
M/L-1	137.50-235
Calves: 417	
Feeder calves:	
#1 Hol bulls	620-740
#2 Hol bulls	500-600
#3 Hol bulls	300-460
Utility bulls	310-440
#1 Hol heifers	610-700
#2 Hol heifers	540-690

## Middleburg Auction

Middleburg, Pa. July 30, 2024	
Cattle: 238	
Feeder cattle:	
M/L-1	275-310
M/L-2	174
Heifers:	
M/L-1	185-305
M/L-2	187
Bulls:	
M/L-1	240-305
M/L-2	157-172
L-3	85-170
M-3	155-165
Slaughter cattle:	
Steers:	
HiCho & Prm	198-204
Choice	182-198
Select	175-178
Holstein steers:	
HiCho & Prm	166-169
Choice	154-158
Heifers:	
HiCho & Prm	192-193
Choice	182-189
Select	150-175
Holstein heifers:	
Select	134
Slaughter cows:	
PrmWht 65-75% lean	138-144
Breakers 75-80% lean	
	124-142
Boners 80-85% lean	135-136
Lean 85-90% lean	86-112
Slaughter dairy cows:	
PrmWht 65-75% lean	138-142
Breakers 75-80% lean	
	134-139
Boners 80-85% lean	120-137
Lean 85-90% lean	66-128
Bulls:	
2-3	118-186
Calves: 170	
Feeder calves:	
#1 Hol bulls	550-1000
#2 Hol bulls	200-660
#3 Hol bulls	175-625
Utility bulls	50-185
#1 Hol heifers	500-700
#2 Hol heifers	225-500
#3 Hol heifers	100

## Morrison's Cove

Martinsburg, Pa. July 29, 2024	
Cattle: 82	
Steers:	
Choice	160-178
Good	125-155
Heifers:	
Choice	170-178
Good	140-160
Cows:	
Util/Commercial	115-141
Can/LoCut	

# Classifieds

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---

**Cows, bred and open heifers are selling at historical highs!**

**Consignors: Please send all info with truckers for the catalog.  
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Aaron Martin, 717-445-4825 (home); Bill Hough, 973-224-0204 (cell).**

*Thank you - N.H.S.S.*

**REMINDER:**  
**Special Friday Driving Horse Sale. August 16th, start time 4 p.m.**

Sale Managed By  
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## Public Auction

Saturday  
**AUGUST 17, 2024**  
**10:30 A.M.**

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HOLSTEIN HERD DISPERSAL

Ronks Area

## HOLSTEIN HERD DISPERSAL

**RHA 24,150 - BF 4.1% - Prot 3.1% - SCC 156,000**

64 Head Holstein Tie Stall Dairy Herd - 54 Cows - 10 Heifers  
NH Hay Chopper - Bulk Tank - Milkers - Sputnik - Diesel - Fans

### Friday, August 23, 2024 @ 7:00 PM

Location: 2552 Bachmantown Rd, Ronks PA 17572 (Lancaster County)  
Directions: From Smoketown take Eastbrook Rd(Rt 896) south to L onto Bachmantown Rd to auction on right

HOLSTEIN HERD DISPERSAL

EVENING AUCTION

Free  
Ice-Cream all  
Evening





### 64 Head Holstein Tie Stall Dairy Herd

#### 54 Dairy Cows - 10 Heifers

40 cows milking with a herd average of 72 lbs milk, BF 4.1%, Prot 3.1%, SCC 156,000. 14 Dry cows w/24 head due July - Nov., 7 fresh in June, Numerous cows milking up to 90 - 100 lbs, 18 cows in their 1<sup>st</sup> lact w/a fancy Rex daughter just fresh! (14) 2<sup>nd</sup>, balance from 3<sup>rd</sup> & up. Also has a nice set of dry cows that should be doing very well at sale time, **Cows are sired by Millington, Duke, Hurricane, Sterling etc.. Service sires: Yeti, Gamechanger, Prime Time etc.** Herd is TMR fed by Homestead Nutrition, Hooves were last trimmed in April & will be gone over in July again, Vaccinated in Spring w/9-way & J-Vac, **10 heifers which are from short bred to Springers!** **Note:** Looking for cows to fill that empty stall? Strong component herd that was not pushed and have lots of milk potential. Come fill your needs at this auction. Individual life history sheets available. Auction held in tent.

**- Bulk Tank - Milking Equip., - Hay Chopper - Diesel - Fans -**

Mueller OH 1500 gal bulk milk tank - good cond!  
(4) Delaval milking units w/Boumatic pulsators, Boumatic Pulsation Controller, (1) 75 (4) 65 lb ss buckets, 330 lb sputnik - all ss! SS filter box, Snap milk tester, 3 cyl Deutz fan diesel skid unit w/roof, (6) 52" Georgetown fans w/hyd motors, NH 717 Pto hay chopper, OMC electric bale saw, Misc leftover dairy supplies!

See more at auctionzip.com ID #44467

- Auction Info -

Take an evening off and come join us for the King Family Dairy dispersal auction on August 23<sup>rd</sup>. There will be FREE ice-cream all evening!! Auction begins @ 7:00 PM w/milking equip., etc followed by cows approx 7:30 PM. Auction day announcements take precedence over all advertising. Auction Co & sellers are not responsible for any accidents. Payment terms: Check, cash or cc w/3/4% fee. **Food stand benefits Family Hope Therapy Barn. Sausage Sandwiches, Soft Pretzels and more!**

Auctioneers:  
Elam Esh 717.327.1215  
Amos Stoltzfus 717.738.9157  
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LIC. #AY2246

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# Classifieds

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**SOLAR MILK TANKS.** Surge pipeline system. Dumping station, bucket units. 814-274-8354.

**1500 GAL. DAIRY COOL** tank, model DKF, serial #28463, dual compressors. \$5000. Lancaster, KY. 859-608-9745. (8/16)

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**17 foot Goliath Unloader, good condition. Call 717-363-6741**

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**6 DELAVAL DELPRO** MU480 automatic takeoff units complete and DeLaval receiver jar with good pump. 717-372-0566. (8/2)

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### 4 Dairy Cows

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### 5 Heifers & Calves

**BRED REG. HOLSTEIN** heifers. Well grown, due August-September. Sired by Homecoming, Luster-P, Jordy Red, Magnitude, Apex-P, Parsly. \$2800-\$3000. 814-267-3614. (8/2)

**LOOKING FOR REG.** springing heifers, fresh, 2 and 3 year olds, preferably freestall cows, to expand my herd. 814-386-0609. (9/27)

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### 6 Dairy Bulls

**2 REG. RC POLLED** Holstein bulls. Sired by Radix & Apples Army. Great cow families. Delivery available. Perry Co., Pa. 717-799-3699. (8/2)

**B&W AND R&W POLLED** homozygous Holsteins, A2A2. Some genomically tested also. Lebanon Co., Pa. Con-Ger Farms. 717-821-1454.

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**BULLS FOR SALE & LEASE** - Reg. Holsteins, any age out of dams with records to 30,000M, 1200F. Stump Acres. York Co. Call 717-792-3216.

### 7 Semen, Embryos

**MR. KATHES KID ROCK** semen. 3 units, sexed. \$400. 717-527-0242. (8/23)

**11 #1 MAGNUM** embryos made with sexed semen. Dam 83 pt. with 2.00 365 36333 4.0 1457 3.2 1168. \$250 each. 717-926-5668.

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**DONEGAL-CREEK BAXTER** Pedro-ET, reg # 139932533. He is EX-94 AAA (4352). From 5 EX dams- 94, 90, 91, 91 & 95. Dam is 94 pt. Outside daughter, still in herd at 10 yrs. old & looks half her age. Sire stack is Baxter, Outside, Rudolph, Conquest, Starbuck, Citation R, Elevation. Very well balanced bull siring the right kind. Strength with dairyness. High productive life, low SCC, high conception. Early daughters are milking great & look better than their dams. Priced at \$14 for 20 units or more. Joe Wivell 717-471-5260.

### 9 Equipment & Machinery

**NEW HOLLAND 53A** bale thrower, good condition, with hydraulic bale chute, back and forth. \$400 OBO. 717-365-3659. (8/23)

**NEW HOLLAND RAKE,** 489 haybine. Hydraulic double rake hitch. Hydraulic 3pt bale spear. 814-274-8354.

**BADGER FORAGE** wagon. 12 ton tandem gear, field ready. Hartzell hay fan. Farm Master 3-point hookup bedding chopper. 4300 Houle spreader, needs some work. 717-548-3039. (8/2)

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**FOR RENT: E RISSLER 330** trailer TMR mixer, \$30/day; IH Rissler 510 TMR cart, \$10/day. Delivery avail. Myerstown, Pa. 484-793-2179.

**ROOFERS BUGGY-RENT** for \$125/day or \$500/week. Lancaster Co., Pa. Call 717-808-4155.

**10 Feeds**

**1ST, 2ND & 4TH ALFALFA** tested, 3x4x8' Chinook dried straw. Delivered or FOB. 610-767-2409, heidelhol-lowfarm.com.

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**CERTIFIED ORGANIC KELP** meal. Redmond minerals. Dealers available in select areas. Hess Farm Supply. 717-354-9492.

**FASTRACK** - Improve milk production, increase feed utilization and improve herd health with Fastrack direct fed microbials. Contact Karl at 740-504-2859 or email klbss@columbus.rr.com.

**11 Hay**

**CERTIFIED ORGANIC** baleage, 4x5. \$50 each. Blairsville, Pa. 724-309-1990.

**HIGH QUALITY 1ST & 2ND** cutting grass hay, 3x3x7 bales, low potassium. #1 hay, tested. Lebanon Co., Pa. Con-Ger Farms. 717-821-1454.

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**HAYBUSTERS** - Dairy and beef quality alfalfa, low K hay and straw. Large and small squares. Call Mark at 800-371-7928, or visit www.haybusters.com.

**12 Straw & Bedding**

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**CHOPPED STRAW** in 3x3x6 bales. Good for bedding or TMR mixers. Available now. Lebanon Co., Pa. Con-Ger Farms. 717-821-1454.

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- Berrysburg/Dauphin Co. Area -

# KING FARM DISPERSAL

A2-A2 Cattle

## 48 Hd. Holstein Herd - 6 Belgian Horses

### Tractor - Skidloader - Power Carts - Farm Equip.

### Baleage - Silage - Tunnel Fans - Milking Equip. - Feedcart

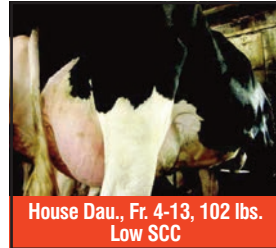
## Friday, August 9, 2024 @ 9:00 a.m.

Location: 347 Smith Rd., Millersburg, PA 17061 (Dauphin Co.)

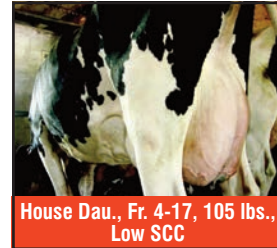
Directions: From Rt. 225/25 intersection in Berrysburg, follow Rt. 25 west 1 1/4 mi. Turn right onto Hoover Ln. Go approx. 1 mi. Turn left onto Smith Rd. Follow 1/2 mi. to auction on right.



Captain - 4 yr. old



House Dau., Fr. 4-13, 102 lbs. Low SCC



House Dau., Fr. 4-17, 105 lbs., Low SCC



Baler & Power Cart



Kubota SSV 65



Rissler V975

**- HERD INFO -**

48 hd. Holstein tie stall herd dispersal. 30 cows. 18 heifers. 90% are A2A2. More being tested., RHA 25,786. Current avg. (June test) 77 lbs./4.0 BF/3.1 Pro/140,000 SCC/Cows Milking up to 110 lbs., (9) 1st lact., (9) 2nd, balance 3rd and up., (10) fresh May to Aug. (9) due Aug to Oct., Cows sired by Supersire, HadMe, House, Luster-P, Kingboy, and more, 95% are bred to Angus, Cattle are all homeraised. Cows are exercised daily., On DHIA program, life history sheets available ringside.

**Heifer Info:** 3 springers, 1 bred mid-term, a few Angus bred, 7 on service or shortbred, 7 open heifers down to 5 mo. old. Sired by Hurricane, King Royal, Supersire, and others. Cattle can be kept till Saturday to accommodate trucking.

**Auctioneer Note:** Come join us if you need to add cows or heifers to your herd. Good framed cattle, not pushed as hard for milk. They should do well for the next owner.

For questions on cattle or to place bids for cattle contact Alvin Lapp @ 717-768-4689 OR Dave @ 717-768-7526

**- 6 BELGIAN HORSES -**

**Auctioneer Note:** This is a good set of Belgians. If you're in need of horsepower for fall work - don't miss them.

**Coach:** 8 yr. old, 17.3H, blond gelding. The main lead horse. Fast walker. Lots of snap., **Captain:** 4 yr. old, 17.3H, blond gelding. Well started in lines. Sensible, calm, but not lazy or slow., **Tucker:** 10 yr. old, 17.3H, sorrel gelding. The main line horse. Fast Walker, **Simon:** 4 yr. old, 17.2H sorrel gelding. Has been in the lines a few times, always up against. Natural lead horse type., **Barney:** 13 yr. old, 16H, red sorrel gelding. TOP jockey horse. Super tough and up against. Not suitable for lines, **Bert:** 5 yr. old, 17H red sorrel gelding. Calm. Great for children. Not as swift and aggressive as the rest.

**- SKIDLOADER - TRACTOR - POWER CARTS -**

**Kubota SSV65 skidloader, 2 spd., aux. hyd., 70" bucket - good cond., 2000 hrs.,** Attachments: pallet forks, bale spear, 70" bucket, trailer mover., **71 IH 1066 tractor w/ turbo, TA, 3pt. 540/1000 PTO, dual hyd. rubber tread rear/steel front whls., had major eng. overhaul in 2022 - good runner.,** **17 Knepp's 4 whl. power cart w/3.9 Cummins dsl., 140 HP, Tayloria 540/1000 pto clutch, triple hyd. remotes, inner cooler, brakes, torsion, hyd. auto-steer (800 hrs.), Sunny Hollow 2 whl. power cart w/ Deutz 1011 4 cyl. dsl. w/turbo, 65 HP +/-, Tayloria 540 clutch, dual-hydr. remotes, brakes, torsion, sliding axle, hyd. auto-steer (1234 hrs.)**

**- FARM MACHINERY -**

**Planting:** Esch 5507 7' no-till grain drill w/grass boxes and hyd. unit w/Honda eng. (5070 acres), JD 7000 4R planter w/liquid fert., no-till coulters, RID depth whls., posi closing wheels, Set 4 soybean units for planter **Hay Equip:** NI 5209 discbine (9'3"), **Esch 2118 18' 4 star tedder w/16 HP Vanguard eng. (sells for neighbor - new in 2018 - 1 owner - low use),** NH 162 4 star 17' tedder w/13 HP Honda, NH 258 rake w/rubber teeth (sells for neighbor), (2) NH 56 rakes, **Joe's tandem rake hitch w/ 12v. hyd.,** NH 277 baler w/PTO, NH 890W 7' hay head, **NH BR740 4x5 rmd. baler. CropCutter, extra sweep, net, monitor, 17,000 bales Corn Equip:** Dion 16' forage wagon, IH 51 16' forage wagon, Gehl 99 blower, 2 row sicklebar field opener w/13 HP Honda, NI 325 2RN picker w/327 12 roll husking bed & hyd. swing, 2 gravity wagons **Manure Handling:** NH 520 spreader w/endgate, poly floor and top beater, Dry Hill 8' portable hi-press manure pump w/27" alum. fill pipe, '14 Conestoga 1500 gal. spreader w/10"x37" whls & 6 HP

Honda (good cond.), ELS riser stand w/valve, hyd. hose reel w/6"x600 blue hose (skidloader attach.) **Misc. Equip:** NH 355 grinder mixer w/20' unload auger, NH 30' elevator w/hyd. motor, NI 177 40' elevator w/pto, **Pioneer autoturn forecart w/brakes, torsion, offset tongue, rubber tread whls (sells for neighbor - vg.cond. - 1 owner - new 2018),** auto turn forecart w/air bags & brakes, 1 other autoturn forecart, IVA 200 gal. trailer sprayer w/45' booms, foam marker, & 5 1/2 HP Honda, streamers & drop nozzles for sprayer, Century 300 gal. trailer sprayer w/35' boom, foam marker & Honda eng., (2) 7 1/2x16" wagons on Farmbilt & Gehl gears

**- BALEAGE - SILAGE - HAY FODDER -**

Approx. 75 ton corn silage in silo (processed), 48" x 56" rmd. bales baleage in line wrapped: 23 Alfalfa, 47 Triticale, 15 Wheat, 20 bales 2nd cutting Alfalfa dry hay (4'x5' rmd. bales), (35) 4'x5' corn fodder, (10) 4'x5' soybean stubble

**- MISC. FARM & SHOP ITEMS -**

7' 2 seated spring wagon, 2, 3 4 horse hitch (steel like new), 2 to 4 horse fiberglass hitches, (2) 4 horse yokes, 4 sets tandem ropes, 9 sets leather harnesses, collars, lines, jockeys, bridles, etc., 3000 gal. poly tank, (2) J&L haysaver rmd. bale feeders, **Valco 6 ring 9' feed bin w/ 6" x 10' auger w/ hyd. motor, Farmer Boy 4 ring 9' feed bin w/ 6"x8' auger w/ hyd. motor,** PolySquare calf hutch, **QuiKut bale slicer w/fork pocket,** 2 wooden feed bins, **ELS throttle kit (fits IH tractors),** pressure washer, 175 gal. fuel tank, misc. steel whls, telescopic fill pipe, **Superior right angle gear box w/ big 1000 shaft (low use),** 25 gal. liquid applicator w/ 12v. pump, Miller AEAD 200-LE AC/DC portable welder/generator w/ Onan eng., Porter Cable 6 gal. elec. air compressor, acetylene tank, clipper belt lacer, lg. wooden bolt bin w/ contents

**- TUNNEL FANS - DAIRY & MILKING RELATED -**

5 Hired Hand Mega Flow 52" tunnel fans w/hyd. motors, Hatz 4 cyl. dsl. w/hyd. pump & 20 gal. reservoir (skid unit - 23,500 hrs.), Perkins 4 cyl. dsl. w/ pre-heat and speed clutch (4000 hrs.), Quincy 5 HP 2 stg. air compressor, 5 HP vac. pump w/alum. oil reclaim, Bitzer 5 HP cooling compressor, 1000 gal. fuel tank, 275 gal. gas tank, **16 Rissler V975 mixer feedcart w/ DigiStar scale and 26 HP Honda eng. (1 owner),** silage & feed carts, Loyal barn dri spreader, 330 lb. Sputnik, 4 Westfalia milkers w/300E claws and 75 lb. buckets, (1) 80 & (1) 90 lb. buckets, 30" SS filter box, 10" SS Bender washer, 20" SS claw tub, MVE SC 20/20 semen tank, breeding kit, poly foot bath

**- AUCTION INFO -**

The Kings are relocating to West Virginia. Join us for their auction. Good Belgian horses, a herd of cows, farm machinery, etc. Come and buy. Auction begins at 9:00 w/misc. farm related items followed by baleage & silage. Farm machinery approx. 11:00 followed by horses. Dairy herd last approx. 1:00. Auction Co. and sellers are not responsible for accidents.

**Payment Terms:** Cash, approved check or credit card w/3% fee. Food stand. **Can't make it to the auction - We accept absentee and phone bids. Call Tim before auction day to place bids.**

**Transportation available from Lancaster Co.**



\$50 max per person. Peach Bottom, Green Tree, Ronks, Leola. Contact Dave @717-768-7526 to schedule.

Auction for:  
Ivan and Linda King  
717-599-8060

- Gratz Area -

# PUBLIC AUCTION

**"Sam & Elsie Kauffman" Herd Dispersal**

## 78 Hd. Cert. Organic Holstein Tie Stall Herd

## 1625 Gal. Bulk Tank - Pipeline - Milkers

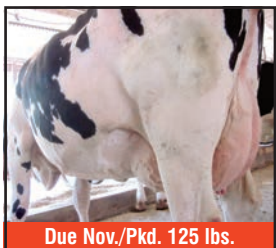
# Friday, August 23, 2024 @ 10:00 a.m.

Location: 328 Theater Ln., Spring Glen, PA 17978 (Dauphin Co.)

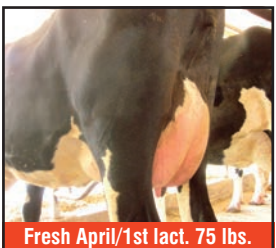
~ Just east of Gratz off Rt. 25 by the Outdoor Theater. ~



3rd lact./Pkd. 142 lbs.



Due Nov./Pkd. 125 lbs.



Fresh April/1st lact. 75 lbs.

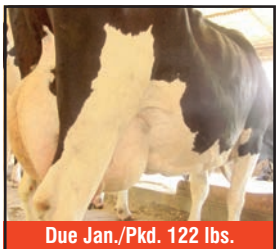
**- HERD INFO -**

78 Hd. Certified Organic Holstein tie stall herd. 48 cows. 28 heifers. All home raised. (25) 1st lact., (14) 2nd, balance 3rd & up. RHA 22,125. Current Avg. (June test): 71 lbs./3.9 BF/3.0 Pro/125,000SCC/Cows Milking up to 107 lbs. 18 fresh April-August. 26 Head due Sept.-Jan. (includes heifers). Cows sired and bred using Genex Polled & A2A2 sires for the past 6 yrs. Cattle will be tested for A2A2. Cattle are on a regular vaccination program w/Vira-Shield and J-Vac. Fed TMR/Agri-King nutrition/Noah Gesford nutritionist. Exercised daily. Hooves trimmed in July. On DHIA testing program. Life history pages available ringside.

**Heifers:** 10 hd calving October-January, balance down to 9 month old. Cattle can be kept until Saturday to accommodate trucking.

**Auctioneer Note:** Join us for this rare opportunity to buy organic cattle. This is an interesting group of cattle. Don't miss the opportunity.

**Questions or to place bids on the cattle?**  
Contact Dave Stoltzfus @ 717-768-7526 OR Alvin Lapp @ 717-768-4689



Due Jan./Pkd. 122 lbs.



Fresh May/81 lbs. on 1st test

**- BULK TANK - PIPELINE - MILKERS -**

**Mueller OH 1625 gal. bulk tank (S/N 145214) comes w/ 220 volt Mueller E-Star cooling unit and Mueller mdl. D 80 gal. Fre-heater (All new in 2015 - installed by Fisher & Thompson), 2" pipeline system for 50 cow tie stall, 4' spacing, (6) GEA Demo Tron 50T auto-take-off milkers w/ 300E claws. Mueller temperature recorder.**

**- AUCTION INFO -**

Auction will begin @ 10:00 AM w/ Bulk Tank and milking items. Followed immediately by dairy herd. Auction Co. and sellers are not responsible for accidents.

**Payment Terms:** Cash. Approved Check, OR Credit Card w/ 3% fee. Auction held inside building. Food Stand. We hope to see you at the auction!



Transportation available from Lancaster Co. \$50 max per person. Peach Bottom, Green Tree, Ronks, Leola. Contact Dave @717-768-7526 to schedule.

Auction for:  
Samuel & Elsie Kauffman  
717-824-0523



Milkers



Mueller OH 1625 Gal.



Mueller Temp Recorder

Auctioneers:  
Tim Weaver 717-354-9524  
Dave Stoltzfus 717-768-7526  
Lic. # AY2109

**Tim Weaver**  
AUCTION SERVICE  
717-354-9524  
Honesty • Integrity • Commitment

Steve Schuler 717-666-4381  
Tristan Sensenig 717-799-5541  
See more @ auctionzip.com.  
ID#25403

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ID#25403

# Classifieds

"Say you saw it in FARMSHINE"

**HAY OR STRAW**-any type or quality. Call 717-253-6049 for pricing.

**DIAL 1-717-656-8050** and ask to place a classified.

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- Operate and maintain all the manufacturing/processing equipment required for bulk and bagged feed production.
- Perform routine and preventive maintenance on equipment to ensure smooth operations.
- Extensive training on our WEM Automation Feed Production System.

### QUALIFICATIONS

- High school diploma or equivalent.
- Knowledge of manufacturing equipment operation and maintenance.
- Ability to lift 100 pounds, climb ladders and operate a pallet jack with 2,000 pounds of material.
- Ability to work at heights up to 140 feet.

Prior experience not required.  
Will train the right person.

For more information call

**(610) 678-4567 ext. 6214** or send resumes directly to: [JenniferHinkle@fmbrown.com](mailto:JenniferHinkle@fmbrown.com)



## 14 Tractors

**AUTO-STEER KITS. AT1** and AT2 GPS guided auto-steering kits from FJDynamics. Easy to install, simple to use. No hydraulic modifications to tractor. Call for details and pricing. 717-400-7917. (9/20)

**INTERNATIONAL 3088** with ROPS. Runs great. \$18,500. Sullivan Co., Pa. 570-419-8981. (8/2)

## 15 Vehicles & Trailers

**TRAILER PARTS, TOWING** accessories, trailer hitches, and cushion hitches. UPS to your door. Weaver Distributing. 1-800-Weaver-D. Save!

## 16 Fencing

**TIMELESS FENCING** - The post is the insulator. Versatile design is self-insulating and easy to install for sheep, goats, cattle & horses. Allegheny Meadows. 814-285-1541.

## 17 Silos

**SILO UNLOADER WINCH;** Harvestore silo sheets. 717-363-6741.

**USED A.O. SMITH** model 1250 Slurry Pump with agitation nozzle and load out line. 717-463-9731.

**SILO DEMOLITION.** Contact Beiler Silos. Call 570-745-3574.

**HARVESTORE SILO ROOFS,** affordable white or stainless. Solve spoilage. Sheet replacement, silo demolition. Parts and repairs on Harvestore and stave silos. 717-517-2080.

**HARVESTORE SILO REPAIRS,** also demolition and removal. Used replacement blue or white silo roofs, door frames, doors, lids, breather bags. Installation available. 717-768-0452.

**BEILER SILOS - SILO PARTS,** sales and service. New and used silos. Shotcrete relining. Foundation repair with Shotcrete. Tear down and rebuild. Silo doors made to order. 20 years experience. Serving Lycoming and surrounding Co. Jersey Shore, Pa. 570-745-3574.

**I BUY USED SLURRY-STORES.** 315-404-6721 or 315-495-6506.

**SILO DOORS,** galvanized steps and latches, poly door panels cut to size for all types of silos. Quality products are always a good investment. Meadow Springs Farm, Gordonville, Pa. Sales brochures and quotes call J. Elmer 717-768-3337 ext.1.

**RE-BUILT SILOS,** New or used, relines, parts and repairs. Call SR Silos 717-527-4103.

**S & S SILO SERVICE** - We erect silos, repair silos with shotcrete, repair concrete walls, stone walls, and foundations with shotcrete. Serving the shotcrete and silo industry for 25 years. 610-273-3993.

**MANUFACTURERS** of silo doors and hardware. Double thick tongue and groove cedar poly and plywood doors. Hardware is powder coated. Agri-Door. Call 717-949-2034.

## 19 Real Estate

**VACATION OR** year round property near Route 80/Route 15. Beautiful views, near State Gamelands. Natural gas area. Something for the whole family. 717-856-2024.

**THE GET-R-DONE REALTOR.** Rodney Rice, 717-729-9501. 50 years serving farmers selling, buying, auctioning. Landfarmrec-JAK Real Estate. 717-753-5510.

**TO BUY/SELL REAL ESTATE** in Pa. call Thomas Hershey at 610-209-7096. Hershey Farm Agency, Inc., HersheyAuctionLLC.com. 800-880-3831.

**BEILER-CAMPBELL** Realtors and Auction Services, Farm and Land Division. Are you looking to purchase or sell a property in Pa. or Md. Call Chris Taylor, office mgr., 888-786-8715 for an auctioneer or realtor.ctaylorfarms.com.

## 20 Wanted

**OLD DAIRY FARM SIGNS** in good shape, Land-O'Lakes, Cloverland, M&V, etc. 570-665-0621. (8/2)

**HOLSTEIN, JERSEY** and/or Ho Jo's freestall dairy milking herds/groups and complete

heifer programs for expansion. All sizes/types needed. 570-504-4443. (12/6)

**BUYING OLD ISSUES OF** Holstein World, Jersey, Brown Swiss, etc. (all other dairy cattle breeds) magazines, sale catalogs and sire directories. 716-255-5625.

**LOOKING FOR REG.** springing heifers, fresh, 2 and 3 year olds, preferably freestall cows, to expand my herd. 814-386-0609. (9/27)

**BUYING HARVESTORE** silos & Slurrystores. Call 717-517-2080.

**I AM STILL LOOKING FOR** used books and publications about dairy farming, printed early to late 20th century. Interested in all farming related topics. Paying cash. Phone Owen Backus, 608-479-0811.

**I BUY TRUCKER HAT** collections. 215-896-5609.

## 21 Opportunities Wanted

**EXPERIENCED PERSON** looking for farm job or dairy barn to rent. 814-442-5782.

**EXPERIENCED PERSON** seeking full time employment on dairy, beef or horse farm in Western Pa. or Western Md. Some type of housing needed. 717-487-5170.

**SEEKING 30+ ACRES OF** pasture/field near NY/PA border. 607-288-0113. (8/2)

**SEEKING WORK ON** family farm with small house. Most any area. (West Va., please call). 717-816-9693.

# Farmshine Classifieds Order Form

Write your ad on the handy order blank below. We reserve the right to edit wording for readability. Maximum of 25 words. Phone numbers, email addresses and website addresses each count as one word. Each additional word is 25 cents, pre-paid\*. Credit and debit cards and checks accepted. Call 717-656-8050, fax 717-656-8188 or email [sue@farmshine.net](mailto:sue@farmshine.net) for more information or to place an ad. Must be received by close of business Tuesday to make it into that Friday's issue.

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\*Free ad offer applies to farms or individuals, up to 25 words, one ad run one to four weeks. If you don't fit these requirements, call 717-656-8050 or email [sue@farmshine.net](mailto:sue@farmshine.net) for pricing or information.

Send this form via **mail:**  
FARMSHINE  
342 E. Main St.  
Suite 201  
Leola, PA 17540  
**fax:** 717-656-8188  
or **email:**  
[sue@farmshine.net](mailto:sue@farmshine.net)

**Highlight my ad for \$10\***

pro 2177 5111 2.50 type. Berks Co. 555-555-0123.

**HIGHLIGHT YOUR AD BY** running a yellow screen behind it, as shown here. The more noticeable your ad, the more likely it is to be successful. An additional charge will apply

**BULLS FROM OUR BEST**

**Add a photo for \$20\***

ation. 717-555-0123. (3/10)



**PATRIOT 2240 SPRAYER.** Freshly serviced, all options.

**Also available, box ads.**

**Need to really stand out?** 25 words not enough? Want to add more photos? Call us to set up a box ad -- many sizes and color options are available at an affordable price.

\*All pricing is PER AD, PER WEEK

Name \_\_\_\_\_ Phone \_\_\_\_\_

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Ad Category \_\_\_\_\_ Please run my ad \_\_\_\_\_ times. (Maximum of 4. Must call or email to renew.)

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**YOUNG FARMER** looking for a dairy farm to rent. Ideally rent to own situation in Pa. or Md. 717-824-1320.

**22 Help Wanted**

**HELP WANTED ON DAIRY** farm in Mifflin Co., Pa. Call for more information. 717-899-6068. (8/16)

**200 COW FAMILY FARM** in Pylesville, MD, is looking for general help on farm. Full time or part time, house available. 443-617-2490.

**23 Pets**

**OUT OF RESPECT FOR** animal welfare, "Pets or Dogs Wanted" will not be accepted as classified ads. We will continue to accept household pet "For Sale" ads. Please take care when purchasing, selling or giving away a pet, keeping the animal's well-being in mind.

**24 Seeds**

**ALFALFA, GRASS MIXES,** oats and sorghum. Hefty brand and Augusta seed corn. Jacobsen GT soybeans. Leabrook Ag, call us at 717-898-9576.

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**APPLY AGROWSIL TODAY** Quick and long lasting PH increase, increased yields, soil nutrient release, disease and stress tolerance, and drought tolerance. 1-800-850-0527.

**25 Miscellaneous**

**MASTER AI OF DAIRY CATTLE** at Vermont State Univ., Randolph, Vt. Learn bovine cycles, AI techniques, and palpation. Two-day training on Sept 6-7. Register: <https://cewd.vtc.edu/agriculture-and-food-systems/food-systems-trainings/>.

**CUSTOM MADE CLEAR** poly carbon doors, including custom manufacturing and repair. Also, hot beds and little greenhouses, stainless steel water troughs, horse

barn grills, gates and doors. Sunnyside Welding, Manheim, Pa. 717-361-8853, x 4.

**STOP FLIES. GREAT** products. Fly parasite plans. Cedar solar traps (the best). Zapper that just keeps zapping. [www.dairyflyparasites.com](http://www.dairyflyparasites.com). 888-771-3276. Useful Farm Products.

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**CLEANING OUT YOUR** attic? We'll take any magazines, newspaper, books,

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**SEE FARMING IN N.Y.** through the eyes of an 11 year old. Visit Youtube and search "4th Gen Dairy Farmer" for videos. Call 716-474-1705 for more information.

**HORSE, DONKEY AND** calf blankets. Reasonably priced. Dealers welcome. Call 717-361-4474.

**POLY SILO DOORS -** Steel horse hitches; pine shavings; pine bedding pellets; Meadow Springs Farm, Gor-

# Classifieds

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donville, Pa. 717-768-3337, ext. 1.

**PAINTED MILK CANS -** farm scenes \$200 or have one custom painted with cows, horses or any family pet. Carroll County, Md. 410-259-1276.

**OLD AERIAL PHOTOS** of your farm or home dating back to 1963. Nathan Lewis

888-402-6901 or [vintageaerial.com](http://vintageaerial.com).

**27 Livestock**

**BORN THIS SPRING,** would make good breeders: 1 billy goat, 1 ram. Also, Ancona ducks for sale. 570-768-8022. (8/2)

**ANGUS BEEF, READY FOR** slaughter. 570-488-6596.



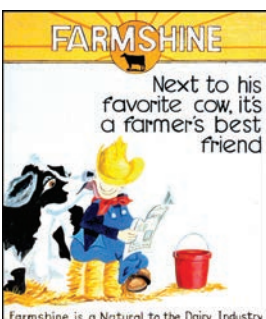
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