

FARMSHINE

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June 7, 2024



Public is thrilled, thankful for '97 Milk' education in N.Y.

By SHERRY BUNTING
Special for Farmshine

ALBANY, N.Y. – “We can’t let up now!” says Duane Spaulding, a 97 Milk volunteer in Central New York who fell in love with the round bale movement and still believes that if every farmer put out a round bale, the whole milk issue in schools would be solved by now.

Together with Ann Diefendorf, bale painter, and Jay Hoyt, senior milk educator, and their spouses, they are covering New York State to spread the whole milk message and provide milk facts to the masses – all while ALWAYS handing out whole milk.

Last Wednesday, May 29, they rubbed elbows with New York State lawmakers, staff, and the general public during Dairy Day at the Capitol in Albany.

“There were a dozen booths there, and I have to say, ours was busiest. We were giving whole milk and whole chocolate milk,” he says, adding that the milk was donated by Dygert Farms Creamery of Palatine Bridge and Ronnybrook Farm Dairy of Ancramdale.

He shared how they met policymakers from Queens and the Five Boroughs area of New York City. They talked about the issues around getting more fresh milk and dairy products into the city and more accessible to the people.

“There is something to this. We need more milk and food products from here in the north getting downstate,” Duane explains. “I told them, ‘We have farms going out of business up here. We want to get our beautiful food down there to you!’



Ronnybrook Farm and Dygert Dairy donated delicious nutritious whole milk for the 97 Milk booth during Dairy Day at the New York State Capitol in Albany May 29. The volunteers at the booth say when children, parents, lawmakers

and even oat-beverage-drinkers taste whole milk, the smiles and comments show them that people really do love milk - another reason why children should be able to choose milk they will love at school. Photo by Lorraine Lewandrowski

“They actually hugged me. They took 97 Milk bumper stickers and handouts along with them.”

Dana Mesick, a sales representative for Ronnybrook, joined the 97 Milk volunteers at the booth, and he was impressed.

Duane heard from him afterwards observing how “Everyone came to the 97 Milk booth.”

It is an attention-getter, for sure, as 97 Milk has been from the start.

The brightly painted bale plugs and colorful banners catch the eye. The positive vibe of face-to-face interactions and the honest, dedicated, professional demeanor of the volunteers all make an impact. The deliciousness of the whole milk they hand out is a big winner too.

Lorraine Lewandrowski, an attorney in Herkimer County whose brother runs the dairy farm and sister operates a veterinary practice, alerted Duane and Ann to the opportunity at the Capitol. She attended that day also to document it. Lewandrowski has more than 40,000 foodie followers on X (formerly Twitter), and she captured photos and moments during Dairy Day.

“The people really flock to the 97 Milk booth,” she says. “It’s amazing to see, really. I have to give credit to Duane and Ann riding up there before dawn to meet the milk trucks as well as the donors bringing the milk. I have to commend them on what they do. They were so busy from start to finish.”

While milk checks are tight, and time on the farm is even tighter, what can the average dairy farmer do at this point to help be part of turn to page 22

PERIODICAL • DO NOT DELAY

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Sherry Bunting's honest portrayals of the facts are much appreciated!"
S.S., Pennsylvania



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Dairy: An important companion for life

From the high school hallways to the golden age of maturity, dairy is an important component of a balanced diet, providing the 13 essential nutrients that support our health and wellness.

During the early years of high school, as we juggle school, athletics, and social outings, our bodies need a supply of vitamins and minerals. But what to do when the fridge is empty of the usual energy drinks and deli meat? Well, grab a glass of milk instead! You see, dairy products like milk, cheese, and yogurt deliver these nutrients perfectly, so that we fuel our immune systems, strengthen our growing bones, and ensure our teeth stay strong!

As we grow into adulthood, the importance of dairy stays just that: important. Whether we're professional athlete, tired parents, or the librarian next door, dairy continues to play a role in meeting our nutritional needs. From calcium (for maintaining bone health), to protein, (for sustaining muscle strength), dairy products provide the energy and nutrients necessary to keep up with our activity in our daily lives.

And as we age into the golden years, dairy will remain our constant companion, supporting both our health and well-being. Whether enjoyed in a comforting cup of milk before bed, a refreshing bowl of yogurt as a dessert, or a savory slice of cheese as a mid-night snack, dairy products remain an essential part of our diet, keeping our lives full with health, nutrition, and sweet sweet dairy!

So, whether you're a high school freshman navigating the challenges of learning: (milk will get you through study hall!) or a stressed out junior/senior in the ending years of high school: (Good luck with college searches and SAT's!), Or even a grown adult enjoying the benefits of life, remember, include dairy in your daily diet! With its endless help of nutrients and unmistakable flavor, dairy ensures that every stage of life is healthy, enriched, and celebrated to the fullest!



Charlotte Quick

Submitted by Charlotte Quick
Susquehanna County Alternate Dairy Princess

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June Dairy Month



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GT is a true leader, listener, and friend to agriculture

Editor:

Three combines sat in the middle of a wheat field in Kansas. This was the stage of a 2024 Farm Bill listening session. The three combines represented Congress. We are different sizes, colors, genders, and we work together to get the Farm Bill passed into law.

Congressman Tracey Mann of Kansas quoted President Dwight D. Eisenhower saying, "Farming looks easy when your plow is a pencil, and you are 1000 miles from a corn field."

We sure can learn much on how to successfully guide an ag hearing by watching Congressman GT Thompson. He spent a lot of time at the listening sessions, 85 in all.

GT said: "It's very important to listen to the producers who grow the food, and the consumers who buy the food."

He also said: "Quite frankly, we have two ears and one mouth." That is why GT had all those listening sessions.

The Pennsylvania Farm Show was the site for the first listening session for the Farm Bill, and it was very well attended.

Congresswoman Mary Miller from Illinois attended the session to support GT. She and her husband are farmers. Miller is one of a few family farmers serving in the 118th Congress.

I was handing out 6x6 whole milk cards for 97 MILK at that listening session in January of 2023. Congresswoman Miller told us how much whole milk her family drinks in a week. She was excited

June 13, 2023 is a day Nelson Troutman and his granddaughter Maddie won't soon forget as they met with U.S. House Ag Committee Chair GT Thompson and others during a briefing at the Capitol about the Whole Milk for Healthy Kids Act, H.R. 1147. The bill had just passed the Education Committee a week earlier, and then six months later, it passed the full House by a vote of 330-99. Currently, the Senate companion bill, S. 1957, needs more cosponsors.

Photo provided



to work toward getting the Whole Milk for Healthy Kids legislation passed.

Recently, Ag Committee Chairman GT handled the markup of the 2024 Farm Bill with dignity and honor -- letting everyone speak, positive or negative.

I don't understand Ranking Member David Scott's negative attitude toward the Farm Bill. He knows how much time GT put into this bill for producers and consumers, covering so many things from both sides of the aisle, and the challenges of the CBO (Congressional Budget Office) scoring.

Scott's comments in not voting for the bill are selfish, in my opinion, and it gives others an idea to do the same. Watching the proceedings, it seemed to me that Ranking Member Scott and other Democrats were interested in handouts.

That is not what farmers want.

He really didn't seem to care about what GT wanted as chairman.

When we, 97 MILK and the Grassroots PA Dairy Advisory Committee, went to Washington D.C. a year ago in June, with a school nurse and school foodservice director, to give educational presentations and materials, we talked with GT and many House staffers and even some Senate staffers over whole milk and cookies we brought with us to 1300 Longworth.

We were able to provide good information about Whole Milk for Healthy Kids in schools. We were in the very room where the Farm Bill markup recently took place.

It was a day I will never forget as a dairy farmer. I consider GT a true friend, and I am very thankful we got to know and work with each other.

GT doesn't give up. He says what he means. He knows how to reach across the aisle for the good of the people he represents. He is a true friend of agriculture.

Sincerely,

Nelson Troutman
Richland, Pennsylvania

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USDA announces \$824 million for H5N1 bird flu

Voluntary dairy herd monitoring program launched as alternative to pre-movement testing

By SHERRY BUNTING
Special for Farmshine

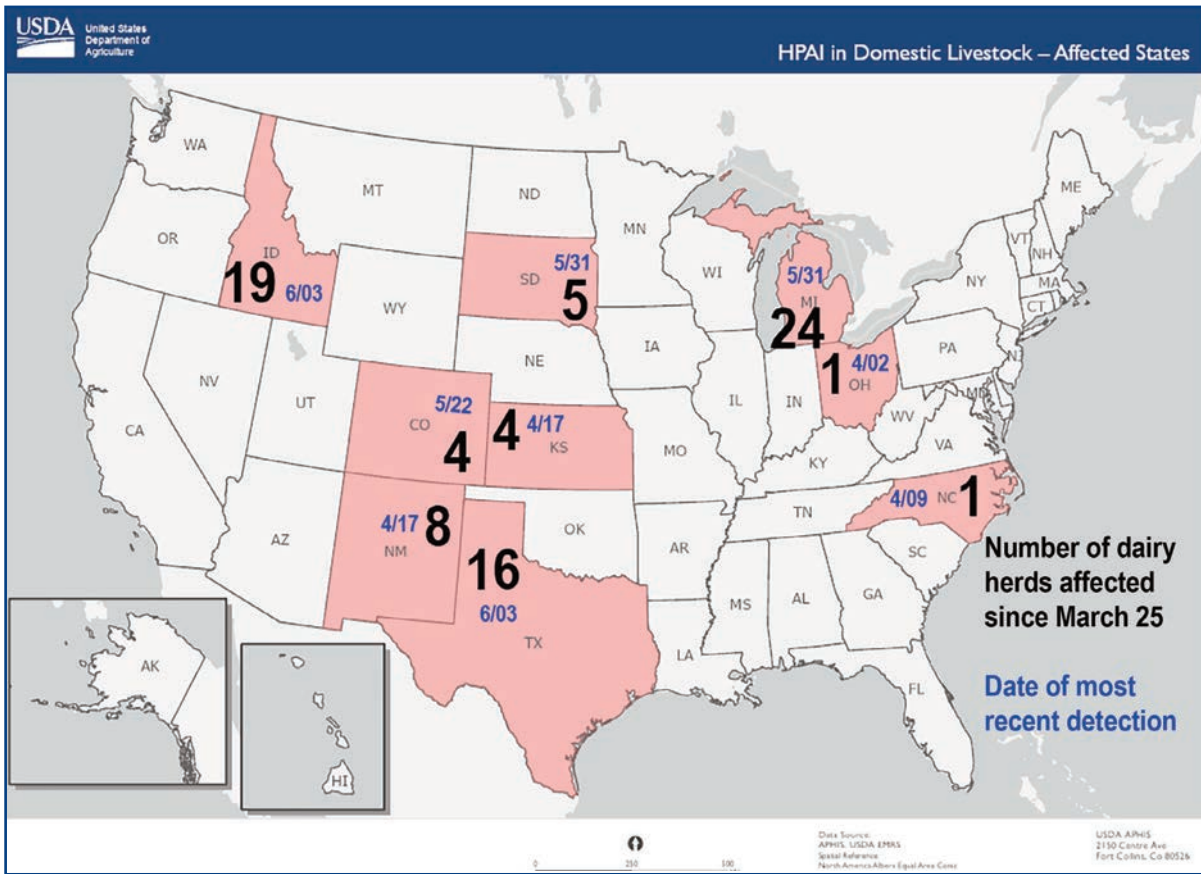
WASHINGTON, D.C. — USDA announced new actions and \$824 million in emergency funding from the Commodity Credit Corporation (CCC) to focus on highly pathogenic avian influenza (HPAI) known as Bovine Influenza A in dairy cattle, which is the H5N1 virus.

Call it what you will, these funds target HPAI in dairy cattle through data collection, surveillance, diagnostics, as well as vaccine research, and food safety studies to better understand and mitigate outbreak risk.

In the May 31 announcement, USDA also launched a new Voluntary H5N1 Dairy Herd Status Pilot Program to monitor the health of dairy herds and allow enrolled farms to move cows more quickly, while providing ongoing testing that would expand USDA's herd surveillance capabilities.

Dairy farms that enroll in the recently announced voluntary monitoring program would sign Herd Monitoring Plan Agreements to do weekly bulk tank testing, enabling them to move dairy cows across state lines without doing the individual pre-movement testing — as long as their weekly bulk tank tests show three consecutive weeks of negative results, and as long as they agree to continue the tests weekly going forward.

As of June 5, 2024, the APHIS website shows 82 total HPAI



States that have seen no new detections since April include New Mexico (8) and Kansas (4) with their last new detections on April 17; Ohio and North Carolina each only had one dairy herd detection on April 2 and April 9, respectively.

According to USDA, the new voluntary monitoring program will enable the Department to increase its monitoring and surveillance of herds that are currently not known to be infected.

APHIS is working with state animal health officials to identify states that want to participate in a pilot phase of the program. Producers from participating states can start enrolling this week (June 3), by contacting their State Veterinarian and signing a Herd Monitoring Plan Agreement.

USDA says high participation will help them establish state and/or regional "disease-free statuses" that could further ease compliance with the current Federal Order.

Those herds not enrolled

in the pilot program would continue to follow the interstate testing and movement requirements published in the Federal Order. More specific guidance on the new voluntary monitoring program, including how to enroll and how to obtain and maintain a herd status, will be made available on the APHIS website in the future or by contacting state animal health officials.

USDA expects to see increased testing, yielding increased positive detections, through this voluntary monitoring, which they will analyze to learn how HPAI may spread between herds.

To-date, three people who worked with infected cows (two in Michigan and one in Texas) have tested positive with the H5N1 influenza. The symptoms were similar to pinkeye, and they recovered in a few days.

Meanwhile, the Federal Government has already put \$200 million in additional funds into surveillance, testing, PPE, and vaccine development with indications they will ask Congress for more 'bird flu' funding.

Authorities still deem the risk to the general public as very low because pasteurization deactivates the virus, and no detections have been found in any retail meat samples. In addition, milk from sick cows is discarded and cattle at beef plants are inspected.

The \$824 million will also support anticipated diagnostics, field response, other necessary surveillance and control, surveillance in wildlife (APHIS), work by the Agricultural Research Service's (ARS) in developing vaccines for HPAI in cattle, turkeys, pigs, and goats, and food safety studies conducted by ARS and the Food Safety and Inspection Service (FSIS).

The Secretary is authorized to transfer funding from available resources including the CCC to address emergency outbreaks of animal and plant pests and diseases. The new \$824 million is focused primarily on dairy cattle in addition to pre-

turn to page 24

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Dairy is well-served by what House Ag Committee approved

By **GREGG DOUD, CEO and President National Milk Producers Federation**

ARLINGTON, Va. — The long-awaited Farm Bill debate has finally begun. As someone who has played a role in drafting one Farm Bill as a Senate Agriculture Committee staffer and stood on the sidelines here in Washington for five other Farm Bill debates, I've learned that the roads to success in passing farm bills through both houses of Congress can be long and challenging. Still, the path is always worthwhile: It's critical to have a strong and stable farm policy that supports our industry and helps us overcome the challenges we face.

That's why I am grateful to the House Agriculture Committee, under the leadership of Rep. Glenn "GT" Thompson, R-Pa., for passing a 2024 Farm Bill that includes critical dairy priorities that will help us grow and thrive. As the first major step in the legislative process of approving a new law, it's one that's positive for dairy and should set a productive tone for developments moving forward.

The plan approved by the House Agriculture Committee on May 23 reflects much of the input we have received from our members. NMPF has worked closely with lawmakers from both parties to ensure the bill addresses the needs and concerns of dairy producers of all sizes, in all regions.

Some of the key provisions of the House Farm Bill that would benefit dairy are:

- Extending the Dairy Margin Coverage (DMC) program through 2029, with updated production histories and a 25% premium discount for locking five years of coverage. The DMC program, created at our urging in the 2018 Farm Bill, has been a lifeline for many dairy farmers who have faced low milk prices and high feed costs. By extending the program with this update, the House plan pro-

vides more certainty for dairy farmers who want to manage their risk and protect their income.

- Restoring the "higher of" Class I mover to reinstate orderly milk marketing, as well as requiring plant cost studies every two years to provide better data to inform future make allowance conversations. These are two key components of NMPF's Federal Milk Marketing Order modernization proposal. The Class I mover is the formula that determines the minimum price that processors pay for fluid milk. After significant producer losses after a change to the formula in 2019, the House Farm Bill would restore the previous formula and ensure that dairy farmers receive a fair price for their milk. The House plan would also require the USDA to conduct regular studies on the costs of processing milk, which are used to inform the make allowances that affect the prices paid to dairy farmers. These studies would provide more transparency and accuracy in the pricing system and allow for adjustments based on changing market conditions.

- Supporting the bipartisan, House-passed Whole Milk for Healthy Kids Act to reverse the underconsumption of nutritious milk in our schools. The Whole Milk for Healthy Kids Act allows schools to offer 2% and whole milk as part of the school lunch and breakfast programs, giving students more choices and encouraging them to drink more milk.

- Boosting funds for critical dairy trade promotion programs and protecting the use of common food names worldwide. The bill would increase the funding for the Foreign Market Development program and the Market Access Program, which help U.S. dairy ex-



Gregg Doud

porters develop and maintain overseas markets. The plan would also support the efforts of the U.S. government and the dairy industry to defend the use of common cheese names, such as parmesan and feta, against the European Union's attempts to restrict them through geographical indications.

- Supporting voluntary, producer-led conservation programs, such as the Environmental Quality Incentives Program (EQIP) and improve the certification of Third-Party Service Providers with technical expertise related to conservation planning to better assist producers participating in National Resources Conservation Service (NRCS) programs. The committee-passed bill recognizes the environmental stewardship of dairy farmers and provides them with more resources and assistance to implement conservation practices on their farms. The House Farm Bill would also maintain the EQIP 50% livestock set-aside and allow states to offer larger payments for methane-reducing projects. Enhancing conservation programs and services available to dairy farmers helps them improve their environmental performance and sustainability, important components of meeting industry Net Zero goals.

- And also of note, given the H5N1 outbreak the industry currently faces, the bill also would increase funding for animal health programs, such as the National Animal Health Laboratory Network and the National Animal Disease Preparedness and Response Program, that help protect the health and welfare of dairy cows and other livestock from diseases and pests.

These are just some of the highlights of the House Farm Bill that demonstrate its strong support for the U.S. dairy industry. I commend Chairman Thompson and committee members from both parties for their hard work and bipartisan cooperation in crafting and approving this legislation. I also need to call out the efforts of NMPF staff who, working with our member cooperatives, tirelessly worked to shape legislation that, if adopted, would greatly benefit our industry.

So now we've made the opening lap around the field with the House Agriculture Committee's approval of its bill. But keep in mind the current farm law itself is the result of a one-year extension of the previous bill, and uncertainty abounds given the political calendar this year. I urge the full House and the Senate to follow their lead and get down to work crafting and passing a new Farm Bill as soon as possible.

We know that dairy is well-served by what the House Agriculture Committee has approved. Let's all take that as positive momentum moving forward.

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Dairyman's Datebook

JUNE 7-9, Kids & Calves Clinic and Show, Norwich, N.Y. Contact Zack Proskine for more information: 607-435-0051.

JUNE 8-9, Western New York Summer Showcase, Wyoming County Fairgrounds, Pike.

JUNE 13, 6 p.m. Annual Toast to Dairy Celebration, Melhorn Manor, 977 West Main St., Mount Joy, Pa.

JUNE 20, 9:30 a.m. Hoof management workshop at Maier Farms LLC, 7085 Schumacher Road, Waunakee Wis. Sponsored by Professional Dairy Producers. Registration and more information is available by visiting www.pdpw.org or calling 800-947-7379.

JUNE 18-21, National Ayrshire Convention, Comfort Inn & Suites, 840 Sean Drive, Fremont, Ohio.

JUNE 18-22, National Guernsey Convention, Chula Vista Resort, 1000 Chula Vista Parkway, Wisconsin Dells, Wis.

JUNE 19-22, American Jersey Cattle Association (AJCA) and National All-Jersey, Inc. (NAJ) annual meetings, Sheraton Springfield Monarch Place, Springfield, Mass.

JUNE 22, 8 a.m. to noon, Breakfast on the Farm at Iowa's Dairy Center, 1527 Highway 150 South, Calmar.

JUNE 24-27, National Holstein Convention, Hyatt Regency, 170 South West Temple, Salt Lake City, Utah.

JUNE 27, 9 a.m. "Herds and Her: Empowering Women in Dairy, Central Milk Testing Laboratory at Penn State's University Park campus.

JUNE 25-29, National Milking Shorthorn Convention, Fireside Inn & Suites, 25 Airport Road, West Lebanon, N.H.

JULY 3-6, National Brown Swiss Convention, Hyatt Regency Hotel, 333 Main Street, Green Bay, Wis.

JULY 6, Pennsylvania Holstein Picnic, McWilliams Farm,

JULY 12, 10 a.m. Virginia Dairy Expo, Shenandoah Valley Produce Auction, 2839 Lumber Mill Road, Dayton.

JULY 14, 11 a.m. to 4 p.m. New York State Holstein Picnic, hosted by George Farm, 320 Genesee Road, Arcade.

JULY 16, 9 a.m. Lancaster County Holstein show, Solanco Fairgrounds, Quarryville, Pa. Deadline for entries is July 1. Call Bob Wenger, 717-471-3790 for additional information.

JULY 24-26, Young Cooperator Summer Break, Country Inn & Suites by Radisson, Harrisburg Northeast-Hershey, 8000 Jonestown Road, Harrisburg, Pa.

JULY 26, 9 a.m. rain or shine, Dairy Industry Golf Outing, Hales Mills Country Club, 146 Steele Road, Johnstown, N.Y. Register by July 10 to N.Y. Holstein Association.

AUGUST 16 - 24, The 150th Centre County Grange Fair, Centre Hall, Pa.

AUGUST 21, 9:30 a.m. New Jersey State Holstein Show, Sussex County Fairgrounds, Augusta.

OCTOBER 1-4, World Dairy Exposition, Alliant Energy Center, Madison, Wis.

OCTOBER 17-20, Pennsylvania State Grange Session, Pittsburgh Marriott North, 100 Cranberry Drive, Cranberry Township, Pa.

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Auction Guide

JUNE 8, 11 a.m. Built To Last at Breegen Farms, Turner, Me. Sale managed by Borderview Genetics.

JUNE 11, 12 p.m. Dairy Sale, Middleburg Livestock Auction, Middleburg, Pa. Sale managed by Middleburg Livestock Auction.

JUNE 12, 10:30 a.m. Dairy Cow & Heifer Sale, New Holland Sales Stables, New Holland, Pa. Sale managed by New Holland Sales Stables.

JUNE 13, 11 a.m. Pursuit of Excellents Sale, Leola, Pa. Sale co-managed by Landis Marketing and Stolhaven Holsteins.

JUNE 14, 10:30 a.m. Triple-Hil Sires Progeny Classic II, Smithsburg, Md. Sale managed by Triple-Hil Sires.

JUNE 18, 10 a.m. Compass Point Farm Herd Dispersal, Gap, Pa. Sale managed by Tim Weaver Auction Service.

JUNE 20, 7 p.m. Special Dairy Sale, Fisher's Quality Dairy Sales, Ronks, Pa. Sale managed by Fisher's Quality Dairy Sales.

JUNE 20, 7:15 p.m. Special Dairy Cow & Heifer Sale, Brubaker's Quality Dairy Sales, Shippensburg, Pa. Sale managed by Brubaker's Quality Dairy Sales.

JUNE 21, 4 p.m. Special Horse Sale, New Holland Sales Stables, New Holland, Pa. Sale managed by New Holland Sales Stables.

JUNE 26, 10:30 a.m. Elite Dairy II Dispersal Sale, Copake, N.Y. Sale managed by Modern Associates.

JUNE 28, Special Pony Sale, Penns Valley Livestock, Centre Hall, Pa. Sale managed by Penns Valley Livestock.

JULY 6, PHA Summer Sensation Sale & Picnic, Somerset, Pa. Managed by Pa. Holstein Association.

JULY 12, 10:30 a.m. Know What You Buy Heifer Sale, Middletown, Pa. Sale managed by Pa. Holstein Association.

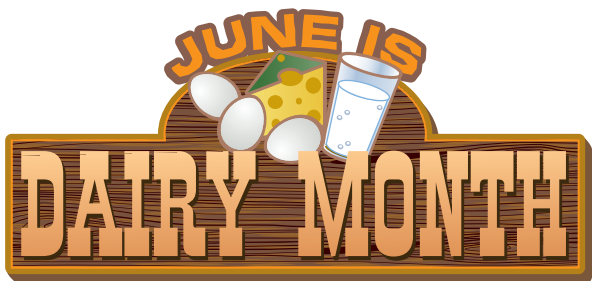
JULY 18, 7:15 p.m. Special Mid-Summer Dairy Cow & Heifer Sale, Brubaker's Quality Dairy Sales, Shippensburg, Pa. Managed by Brubaker's Quality Dairy Sales.

Quarantine likely if bird flu arrives

HARRISBURG, Pa. — The Center for Dairy Excellence will host the next dairy industry conference call on Wednesday, June 12 at 1 p.m. EST to provide updates on the rapidly evolving health situation with highly pathogenic avian influenza (HPAI) affecting dairy cattle in the United States. The conference calls will now be held on a monthly basis on the second Wednesday of each month at 1 p.m. EST.

The Pennsylvania Department of Agriculture recently issued a General Quarantine Order for the exhibition of dairy cattle that would take effect if a case of Bovine Influenza A has been confirmed in the Commonwealth of Pennsylvania and until Pennsylvania has been declared free from the disease by state health officials. This applies to all dairy cows traveling to shows and exhibitions. During the conference call on June 12, panelists from the Dept. of Agriculture and other state/federal organizations will answer questions about this order and share additional updates on the health situation, Pennsylvania's response, and what it means for farms.

Individuals who join the conference call will be able to ask real-time questions about the Quarantine Order, the disease and transmission, what it means for Pennsylvania agriculture, and how to incorporate good biosecurity protocols across the industry. To ensure as many questions can be addressed as possible, questions can be submitted in advance of the call. Text 717-585-0766 to submit questions or email ctrdairyexcellence@gmail.com.



Lancaster County Holstein show invites entries

QUARRYVILLE, Pa. — Entries for the Lancaster County Holstein Association's annual show are due on or before July 1st. The show will be held on Tuesday, July 16, at the Solanco Fairgrounds in Quarryville, starting at 9 a.m. For additional information or entry forms please contact show committee chairman Robert Wenger. 717-471-3790 or e-mail wengdale@frontier.com

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Specific counties in Massachusetts, New York and Connecticut

Berkshire-Taconic dairy farmers get support; apply soon

GREAT BARRINGTON, Mass. — Berkshire Agricultural Ventures (BAV) announced the launch of the Berkshire-Taconic Dairy Cohort on May 30th, a 2-year project to support and sustain dairy farming in the region. With the aim of addressing specific challenges facing dairy farmers and improving the health of the regional dairy economy, this project will bring together a core group of dairy farmers to increase participants' technical skills, business planning, and grant readiness, as well as strengthen farmer-to-farmer dairy networks. The initiative is made possible by funding from the Northeast Dairy Business Innovation Center (NE-DBIC).

Partnering with dairy farming consultants and experts, BAV will establish a cohort of five to eight dairy farmers from the non-profit's service area within Massachusetts, New York, and Connecticut to gain and share knowledge, information, and networking opportunities. Through participation in cohort sessions and one-on-one consultations, dairy farmers will be better positioned for grant applications, will develop solid business planning skills, and will gain a stronger foundation for financial sustainability.

BAV will work with leading agricultural business planner Rose Wilson, who has been offering business planning services to the farm and food community since 2004. Wilson focuses on improving the agricultural econ-

omy through a combination of market research, business consulting, grant writing, and other services.

"Dairy farming is a critical yet vulnerable component of our regional food system," said BAV Executive Director Rebecca Busansky. "We know that dairy farms in the Northeast are under tremendous strain due to many factors. We at BAV believe that the region's historical loss of dairy farms can be stopped and reversed—helping to ensure that dairy production continues to feed our region's residents and contribute to regional self-reliance."

Dairy farms face significant challenges due to development and land use pressures, skyrocketing land costs, falling milk prices, changing customer demand, and other factors. Land for Good, an agricultural land access nonprofit, estimates that the Northeast has lost more than 10,000 dairy farms in the last half century. Yet despite these historical and ongoing losses, the good news is that the region remains nearly 50% self-reliant as a dairy producer, according to a recent report from the New England State Food Planners Partnership. This means that up to half of dairy items produced in the Northeast are consumed here.

Moreover, a recent survey by the Massachusetts Department of Agricultural Resources underscored the critical role that dairy farming plays in the state economy and

in land protection. The survey further identified labor issues, land access, and infrastructure needs (such as barn replacements after severe weather events) as key concerns for dairy farmers. While focused on Massachusetts, these findings are mirrored across New York, Connecticut, and other Northeast states.

"We believe this project represents a significant opportunity to positively impact the region's dairy farming community," said BAV Outreach & Technical Assistance Manager Dan Carr, who will lead the project and is himself a livestock farmer in Litchfield County. "Dairy farmers play a huge role in our local food economy and help keep our land in agriculture. BAV sees the Berkshire-Taconic Dairy Cohort as a way to build networks among dairy farmers and service providers, introduce and share new and innovative ideas, and ultimately increase the business viability of all our dairy farmers and the region's dairy economy."

The Berkshire-Taconic Dairy Cohort project builds on BAV's experience and expertise. Since BAV's founding in 2017, the nonprofit has worked with a variety of dairy farms of

different sizes across the Berkshire-Taconic region. In addition, BAV recently became part of a Berkshire County Dairy Task Force, which convened in 2021 for the purpose of learning more about, and reversing, the trend of dairy farms struggling to continue on from generation to generation. More broadly, BAV has a track record of providing technical assistance to farmers and farm businesses through a combination of in-house expertise, networking with regional partners, and experienced consultants.

• How to apply

All dairy farmers in BAV's service area (Berkshire County, Mass.; Columbia and Dutchess counties, N.Y.; and Litchfield County, Conn.) are welcome to apply. Participating farmers will collaborate with other dairy farmers on issues faced within the dairy industry and gain knowledge of the business opportunities available for overcoming these challenges.

For details and to apply, please visit <https://bit.ly/BerkshireDairy>. The deadline for applying is July 17, 2024. For questions, please contact Dan Carr at 413-258-1039 or dan@berkshireagventures.org



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Participation invited in six regional Holstein shows

STATE COLLEGE, Pa. — The Pennsylvania Holstein Association invites participation in its summer show program, which begins in mid July. Specific information for each of the six regional shows is provided below:

Southwest PA Championship Show

Date and time: July 13, 9 a.m. (earliest move in is July 10)
 Place: Somerset County Fairgrounds, Meyersdale
 Entry fee: \$25 by July 7; Late entry fee: \$100
 Judge: Rudy Kiko
 Chairman: Justin Kaufman 814-442-7796
 Check-in deadline: July 12 by noon
 Submit entries through Showman.app
 Youth showmanship contest: July 12, 6 p.m.
 *sign-up for showmanship available on Showman.app
 Demo by showmanship judge at 5 p.m. on July 12

Central PA Championship Show

Date / time: July 27, 8:30 a.m.; earliest move in: July 25
 Place: Grange Fairgrounds, Centre Hall
 Entry fee and date: \$15 between June 17 - July 8
 Late entry fee / date: \$30 between July 9 - 26
 Judge: Jason Lloyd
 Chairmen: Wayne Cessna 814-494-1848 and Michael Yoder 717-437-5846
 Check-in: July 25, 9 a.m. to 5 p.m. / July 26, 9 a.m. to noon
 Check-in deadline: July 26, noon

Send entries to: On-Line at Showman.app
 Chicken dinner – Cost \$7 / person on July 25th
 * RSVP to Trish Hough at 814-571-2860 by July 18th or on Showman App
 Youth showmanship contest: July 26, 6 p.m.; registration from 3-5 p.m.
 Red & White Show also being offered to anyone.

Southeast PA Championship Show

Date / time: Aug. 6, 9:30 a.m.; earliest move in is Aug. 4
 Place: Lebanon Fairgrounds, Lebanon
 Entry fee: \$20 by July 28
 Late entry fee: \$45 from July 29th to Aug. 2
 Judge: Terri Packard
 Chairpersons: Brad and Amy Hoover 717-507-7976
 Check-in deadline: August 5 by 3 p.m.
 Submit entries through: Showman.App

Northwest PA Championship Show

Date / time: July 20, 9 a.m.; earliest move in: July 16, p.m.
 Place: Crawford County Fairgrounds, Meadville
 Entry fee: \$10 from June 13 to July 11
 Late entry fee: \$25 from July 12-16
 Judge: Tyler Reynolds
 Chairman: Tom Uber: 330-853-9297
 Check-in deadline: July 21 by 3 p.m.
 Submit entries through: Showman.app

Youth showmanship contest: Fri., July 19, 11 a.m.
 Red & White Show also being offered to anyone.

Northern Tier Championship Show

Date / time: July 31, 10 a.m.
 Place: Harford Fairgrounds, New Milford
 Entry fee: \$15 by July 10; Late entry fee: \$25.
 Judge: Matt Hawbaker
 B&W chairperson: Denise Pease: 570-955-7131
 R&W chairperson: Dana Empet: 570-840-7780
 Check-in deadline: July 30 by 3 p.m.
 Send entries to: Dana Empet
 269 Deer Trail Rd., Kingsely, PA 18826

Southcentral PA Championship Show

Date / time: Aug. 8, 9:30 a.m.
 Earliest move in: after 3 p.m. on Aug. 6
 Place: South Mountain Fairgrounds, Arendtsville
 Entry fee: \$10 by July 31; Late entry fee: \$20 to Aug. 6
 Judge: Tyler Peachey
 Chairperson: Joy Widerman: 717-752-5871
 Check-in deadline: August 7, by 4 p.m.
 Send entries to: Lisa Cornman,
 828 Baltimore Pike Gardners, PA 17324
 Or email entries to: justabeauty@gmail.com
 Meal, Wednesday, August 7, 7 p.m. sponsored by:
 Adams County Holstein Club

Pennsylvania Holstein picnic and sale set for July 6

STATE COLLEGE, Pa. — The Pennsylvania Holstein Association invites all interested dairy farmers and their families to a summer picnic and the Summer Sensation Sale on Saturday, July 6th. It will be hosted by the McWilliams family in Somerset County with lunch starting at 11:30 and the sale starting at 12:30. A pre-sale preview will also be hosted at the McWilliams Farm the night of Friday, July 5.

In addition, there will be a “Sharpen your Selection Skills” segment for juniors at 11 a.m. near the sale cattle. It will be led by Ron Hembury of Hembury Farms, home of Cherry-Lor

Holsteins. Ron has long-standing partnerships with several significant herds like Pen-Col, Tiger-Lily, and Heart & Soul.

The McWilliams farm is owned by Charlene and Same McWilliams. They milk 70 Registered Holsteins including many boarded cattle. Their prefix is well known on the tan-bark trail as they exhibit at the local, state, and national level. At the 2024 PHA Spring Show, they showed the grand champion and the honorable mention grand champion in addition to many other top placing animals. In 2023, they built a new barn and step-up parlor and they are looking forward to show-

casing it during the summer picnic.

Tickets for the picnic are \$5 and ticket order deadline is Monday, June 17. Tickets are available online at www.paholsteins.com. If needed, please use the ticket order form below and send into the PHA office.

Ticket orders must be received by Monday, June 17.

Send ticket order form with check payable to “Pennsylvania Holstein Association” to:
 Pennsylvania Holstein Association
 839 Benner Pike
 State College, PA 16801

2024 PHA Summer Picnic Ticket Order

(include this info on a separate piece of paper if more space is needed)

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Phone number: _____

Email address (for order confirmation): _____

Number attending: _____ x \$5 = \$ _____ total



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Budjon-Vail Drm Sunshine-ET (EX-95-2E) named 2023 Star of the Breed

The highest honor presented to a Registered Holstein that excels in both type and production

BRATTLEBORO, Vt. — Budjon-Vail Drm Sunshine-ET (EX-95-2E) has been named Holstein Association USA's 2023 Star of the Breed. It's the highest honor presented to a Registered Holstein, recognizing a cow that excels in both type and production.

Sunshine was bred by Tom and Kelli Cull of Budjon Farms and Peter Vail. She is currently owned by Tom and Kelli's nephews, Chandler and Calvin Bening of Arlington, Minnesota, who have found success with Sunshine in the Junior show ring. Sunshine calls Budjon Farms of Lomira, Wisconsin home.

"Sunshine is a gem of a cow to work with," said Chandler Bening. "She's a low maintenance cow that makes showing look easy. She has a tremendous amount of 'ring presence', her head is always high, and leads flawlessly and sets up beautifully."

The 7-year-old cow qualified for the Star of the Breed award with her fourth lactation production record of 42,130M, 2244F (5.3%); and 1508P (3.6%). Her exceptional type has re-



Budjon-Vail Drm Sunshine-ET EX-95-2E

sulted in an impressive list of showing successes, including being named grand champion bred and owned cow at the

Midwest Spring National in 2021.

"I think the day she was champion bred and owned at the Spring Show was a huge highlight for her and a highlight for us, because anytime you can have a champion bred and owned of a show, that's awesome, especially at a national show of that caliber," Kelli Cull said.

In 2022, Sunshine was grand champion and reserve supreme champion of the Junior Holstein Show at the North American International Livestock Exposition. Later that week, she went on to take home senior and grand champion honors at the Mid-East Fall National Holstein Show before being named reserve supreme champion. Sunshine's second-place finish in the aged cow class at the Midwest Spring National Show in 2023 qualified her for the Star of the Breed award.

The 2023 Star of the Breed will be recognized during Holstein Association USA's 138th annual meeting at the 2024 National Holstein Convention in Salt Lake City, Utah this summer.

World Dairy Expo announces honorees; banquet slated

MADISON, Wis. — World Dairy Expo® has announced names of the Expo Recognition Awards recipients for 2024. Nominated and selected by their peers, these individuals have made noteworthy contributions to the dairy industry and their communities. Honorees will be formally honored during the Recognition Awards Banquet at World Dairy Expo on Wednesday, October 2.

Banquet tickets will be available at www.worlddairyexpo.com beginning on July 1.

• Dairy Producers of the Year

Mike Larson, Ed and Barb Larson, Sandy Larson and Jim Trustem, of Larson Acres, Evansville, Wis.

The Larson family has been farming in southern Wisconsin for nearly a century. Focusing on three key pillars — quality, pride and

family — Larson Acres is a superior example of modern dairy farming. They milk 2800 Holsteins in both a conventional double-20 parallel parlor and a cross-ventilated double-22-parallel parlor. The herd averages 109 pounds of energy corrected milk per cow daily, with 4.68% butterfat, 3.4% protein and a 56,000 somatic cell count.

In addition to stellar production records, Larson Acres has bred 130 Excellent cows, 16 Gold Medal Dams, 40 Dams of Merit, four Gold Medal Sires and 16 regional and/or national Elite Performer Award recipients.

The cows play a pivotal role at Larson Acres, but the people are just as important to the Larson family, opening their barn doors to welcome community members, industry leaders, fellow dairy producers, international guests, school children and more.

• Industry People of the Year

Jim Barmore, Marty Faldet, and King Hickman, GPS Dairy Consulting, Lakewood, Minn.

The three original partners, Jim Barmore, Dr. Marty Faldet and Dr. King Hickman, founded GPS Dairy Consulting LLC, an independent dairy nutrition and full management consulting business, from ground zero in 2009.

GPS Dairy Consulting is an integrated team of over 15 independent consultants with additional support staff who work closely to provide a broad offering of services, educational events, tools, and expertise to deliver success to dairies in 10 states and internationally and has impacted more than 110 clients and 400,000 animals.

Working and collaborating closely with many of the best dairies in the industry has

yielded numerous nationally recognized and prestigious awards for dairy clients of GPS Dairy Consulting, such as Aldo Leopold conservation practices leading land and water sustainability, milk quality, herd reproduction, cheese quality, WDE Dairy Producer of the Year and more. Aside from helping their clients' farms be successful, inspiring change and growing leaders in the dairy industry is the hallmark of success for GPS Dairy Consulting.

• International Person of the Year

Paul Larmer of Semex, Guelph, Ontario

Paul Larmer has dedicated his professional life to dairy cattle genetics, making a valuable global impact. Working specifically in the genetics industry since 1984, Larmer held po-

turn to page 29



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Center for Dairy Excellence encourages silent bids

HARRISBURG, Pa. — Dairy producers can support the next generation of dairy through their everyday feed purchases by bidding in the annual “Feed for the Future” silent auction. With Purina Animal Nutrition donating \$5000 worth of dairy feed to the Dairy Excellence Foundation to help support on-farm internships for college students in dairy-related fields of study, dairy producers can submit bids from up until June 12, 2024 to receive up to \$5000 worth of Purina products.

“Thanks to Purina’s generosity, ‘Feed for the Future’ continues to be a great way for us to come together and support students who are passionate about a career in the dairy industry,” said Jayne Sebright, executive director at the Dairy Excellence Foundation. “Dairy producers have to purchase feed on a continuous basis, so this unique opportunity allows you to make a direct impact and difference with your everyday feed costs. You’re helping to give college students internship opportunities and direct, on-farm experience that they



The “Feed for the Future” silent auction helps support young dairy professionals like Beckie Burns who completed an on-farm internship in 2020 and now works as a livestock production specialist at Purina Animal Nutrition.

might not have otherwise.”

Each day, the highest bid will be announced through daily updates during the auction. The dairy producer with the highest bid in the auction will be announced on June 13th at the A Toast to Dairy event in Mount Joy, Pa. Individuals do not have to be present at the event to be the highest bidder.

The winner can choose from a selection of Purina products up to a total value of \$5000. The following categories of dairy feed apply: calf milk replacer, calf starters and growers, heifer feed, dry cow feeds, pre and post-fresh feed, and lactating cow feed. Straight ingredients and commodities do not apply.

“Purina Animal Nutrition is proud to once again support the dairy industry in and around the state of Pennsylvania. To have the opportunity to help young people who are passionate about dairy gain valuable experience from on-farm internships is key in growing the future of this great industry,” said Matthew Lund, Eastern Dairy Sales Manager at Purina Animal Nutrition.

The “Feed for the Future” silent auction helps support young dairy professionals like Beckie Burns who completed an on-farm internship in 2020 and now works as a livestock production specialist at Purina Animal Nutrition. The program provides students with on-farm learning experiences through 10-12 week summer internships on progressive dairy farms.

“With the Purina job opportunity, being able to interact with new dairy producers every day really excites me. It combines both of my passions of talking to producers and interacting in the farm environment,” Beckie said. “I’m really happy I was given all these opportunities to grow over the last four years, including through the On-Farm Internship Program. The internship program is a really great opportunity, especially for people who haven’t worked on a farm before. I’m not working as a herdsman now, but I have such a greater respect and understanding of what dairy farmers do. That helps me every day.”

Any bids up to \$5000 are not considered tax-deductible. Any bids over \$5000 will be tax-deductible.

To learn more and submit a bid, visit www.centerfordairyexcellence.org/feedforthefuture or call 717-346-0849.

‘Herds and Her’ event slated at Penn State

UNIVERSITY PARK, Pa. — Dairy farmers and employees are invited to attend the “Herds and Her: Empowering Women in Dairy” event hosted by Penn State Extension from 9 a.m. to 5 p.m. on June 27 at the Central Milk Testing Laboratory at Penn State’s University Park campus. The workshop will gather women for an interactive boot camp-style workshop.

Participants can gain practical knowledge to enhance their farm operations during this hands-on experience. Topics will include dairy reproductive anatomy for successful breeding programs, feeding for a healthy rumen to optimize production and components, disease prevention and treatment, and how to handle difficult calving scenarios. The registration deadline is 11:45 p.m. June 14.

This program qualifies for Farmers Assuring Responsible Management — or FARM — animal care continuing education. The registration fee of \$50 includes lunch.

More information is available on the Penn State Extension website at <https://extension.psu.edu/herds-and-her-empowering-women-in-dairy> or call 1-877-345-0691.

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Frustrations rise over 'anti-agricultural ordinances'

LOGANTON, Pa. — Local farmers and area employer Nicholas Meat addressed media and community members here in Loganton on Thursday, May 30, during a briefing where they expressed concern about what they see as overzealous overreach by the Greene Township Supervisors that is negatively impacting area farmers and businesses. They held the event, stating they wanted more people to realize what was happening.

"We are very concerned about the direction things are going in our township," said Coreena Meyer, local business owner and dairy farmer. "I am very frustrated, as are many farmers in this community who are affected by the overzealous anti-agricultural ordinances imposed upon every farmer and landowner in Greene Township."

Meyer explained that one source of frustration stemmed from a new Stormwater Management Ordinance enacted in October 2022 at the recommendation of the township engi-

neer, Todd Pysher of Pysher & Associates LLC. According to Meyer, the ordinance was initially created for Centre County, which includes State College, a highly populated city and not an agricultural community.

"This ordinance is not agriculturally friendly, and it is very unfriendly to farmers in general," said Meyer. "One farmer who built a barn was mandated by the township engineer to put in retention ponds, which cost him more than \$40,000. However, when the Conservation District Manager did an overlay of the property, they determined that there were no resource concerns. This farmer was forced to not only incur the financial burden but also lose the use of the farm ground that is now taken up by those retention ponds, which are useless."

Another farmer has been trying to complete a project on their farm for more than 18 months, but it is still not completed because the township engineer changes the requirements or tries to have other agencies get involved causing

delays, explained Meyer.

Justin Snook, Greene Township farmer and Clinton County Farm Bureau president, also spoke at the briefing, underscoring the importance of agriculture to the community.

"The agriculture industry represents a critical component to the Pennsylvania economy and rural communities like Greene Township," said Snook. "Given what is happening locally, I know of farmers who are not pursuing improvements on their farms because they don't want to deal with the unrealistic requirements of the township. It's not worth the frustration and the added financial burden."

Snook also spoke of a new ordinance that he said many may not be aware of requiring farmers and others in the township to pay a bond of \$12,500 a mile for the roads they use.

"Anybody that's over 10 tons is probably going to get a letter saying they have to bond the roads they drive on," added

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Jersey breeders to hear from CDCB specialist at the annual meeting



Katie Schmitt

REYNOLDSBURG, Ohio — Katie Schmitt, outreach specialist at the Council on Dairy Cattle Breeding (CDCB), will address the attendees of the annual meetings of the American Jersey Cattle Association and National All-Jersey Inc.

The meetings will be held June 19-22, in Springfield, Mass., at the Sheraton Springfield Monarch Place. Another highlight of the association's annual meeting will be this news: A 12th consecutive year

with over 100,000 registrations, records in many primary service categories, and the highest level of Jersey production in history — a per-cow average of 23,241 pounds energy-corrected milk and a historical high 5.02% butterfat test for the breed.

Back to Katie: As outreach specialist at CDCB, she is a key resource for dairy producers across the country and a voice for the third-party, independent research conducted by CDCB and USDA's Animal Genomic and Improvement Laboratory (AGIL). She will address all attendees on Thursday, June 20 at 8 a.m. at the hotel in her discussion on "The Future of Genomic Selection Traits."

"As an engaged breeder, you pay close attention to current genetic evaluations—whether it be bull proofs or female genomic results," said Schmitt. "This will be your chance to learn what traits are coming down the pipeline through current research projects led by CDCB and AGIL, as well as changes anticipated in the August 2024 triannual evaluation run."

Schmitt will also address several ongoing research projects including a heat stress study being conducted at the University of Connecticut, a tour stop during the meetings. Other projects in the works are in the areas of mobility and hoof health, lactation factors, and female fertility review.

Raised on her family's dairy farm near Rice, Minnesota, Schmitt began her tenure as the outreach specialist for CDCB in the spring of 2023. Before joining the CDCB team, Katie worked at World Dairy Expo in various communication and marketing roles including as communications manager. She received her bachelor's degree in animal science with an emphasis in industry and business at the University of Minnesota-Twin Cities. In 2022, she was recognized as a "35 under 35" by Wisconsin Farm Bureau for her work with The Dairy Show, World Dairy Expo's podcast.

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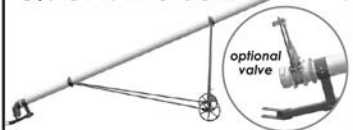


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Mount Rock Dairy near Newville, Pa.

Open house on June 13th showcases positivity, efficiency

NEWVILLE, Pa – White Horse Construction, Inc., MilkBarn, and their vendors, who contributed to the successful expansion of Mount Rock Dairy, will host an open house on June 13th. They invite the community to celebrate their achievement from 10 a.m. to 2 p.m. with lunch provided from 11:30 a.m. to 1:30 p.m. Attendees will be asked to register and wear boot covers and have the opportunity to learn about the dairy's operations, tour the new additions and meet the vendors.

Alan Waybright's lifelong dream of owning a dairy operation became a reality in 2019 when he purchased the farm that would become Mount Rock Dairy. Steeped in a legacy of hard work, Alan has transformed Mount Rock Dairy into a thriving enterprise, with a commitment to excellence, innova-

tion, and the well-being of his herd.

Under Alan's stewardship, Mount Rock Dairy has flourished from its origins with 650 cows and 150 bred heifers to now milking a total of 940 cows. It is a testament to his passion for agriculture and strategic management. Looking to the future, Alan has set ambitious goals for expansion, aiming to reach a herd size of 1050 cows by the beginning of 2025.

At Mount Rock Dairy, every aspect of cow management is meticulously planned to maximize efficiency and productivity. MilkBarn provided a state-of-the-art 50-stall rotary parlor, constructed by DeLaval in 2023, renowned for its exceptional throughput efficiency. This innovative system, the DeLaval Rotary E500, incorporates an Integrated Interactive Data Display (IDD) within the Cockpit, pro-

viding real-time milk status updates for all cows on the rotary. This technology ensures precise monitoring and management of the milking process and contributes to optimal performance and milk quality. In addition to advanced milking infrastructure, Mount Rock Dairy integrates the latest in automated teat spraying technology with the DeLaval TSR2 Teat Spray Robot. This system streamlines farm operations while enhancing udder health and hygiene.

The observation room at Mount Rock Dairy serves as a vital control center and allows Josh McCullen, the herdsman, comprehensive oversight of every cow in the herd. Chris Stoltzfus of White Horse Construction, Inc., was instrumental in designing the sorting lanes so the cows, which are equipped

turn to page 24



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Welcome sea of green this week

Milk futures were a welcome sea of green this week, with Class III contracts taking back some of the advance in the midweek session -- still ranging 10 to 45 cents higher across the board Wed., June 5 vs. May 29. The full advance was in the months of August through November 2024. Class IV, on the other hand, surged 60 to 80 cents higher for 2024 months and 30 to 50 cents higher for 2025 contracts on the strength of a higher-trending CME spot market for butter and powder.

On Wed., June 5, Class III milk futures for the next 12 months (Jun24-May25) averaged \$19.40, up 27 cents from the previous Wednesday's May24-Apr25 average. Compared to the 12-month averages we saw at the beginning of May, this is a \$1.50 improvement.

The 12-month (Jun24-May25) Class IV average was at \$21.59, up 51 cents from the previous Wednesday. Compared with the 12-month averages we saw at the beginning of May, this is a 75-cent improvement. A significant spread with Class IV over Class III remains as a factor that negatively impacts the Class I base price mover under the 'average of' calculation.

Cheese market mixed, whey moves higher

On the CME spot cheese market this week, blocks moved higher and barrels lower, which narrowed the fourth straight week of barrel-over-block spread.

As large load counts on the spot market eased, the 40-lb block price gained a nickel, pegged at \$1.86/lb on Wed., June 5, with six loads trading the first three days this week. The 500-lb barrel cheese price lost a penny and a half, pegged at \$1.9450/lb Wed. with two loads trading over three days.

Dry whey gained a nickel, pegged at 44 cents/lb with three loads changing hands.

Mozzarella output tops, Cheddar trails

Helping to bolster the spot cheese market was the decline in American style cheese production, down 4.7%, with Cheddar output down a whopping 8.6% vs. year ago in April, according to the June 5 USDA Dairy Products Report.

Italian cheese production beat last year's lackluster performance again in April, with Mozzarella production up 6.1% over year ago. The higher Italian cheese production pushed total cheese production up 1.8%.

Responding to market demand for high protein products, whey protein isolate (WPI) production was up a whopping 66% over year ago in April while whey protein concentrate (WPC) output rose 3.1%. Production of dry whey for human use -- the bulk commodity used in Federal Order milk price formulas -- showed no change vs. year ago in April, pushing inventories down 9.5% at the end of the month, as reflected in the spot market rally this week. On the other hand, processors did make



37.2% more dry whey for animal use in April vs. year ago, pushing those inventories up 14.3%. Still stocks of dry whey for all uses trail year ago by 8.2%, while WPC stocks trail year ago by 23.6%.

Butter rebounds, powder rallies higher

In the face of a 5.3% increase in butter production in April and cold storage butter inventory topping year ago by 9% at the end of April, the butter market rebounded late last week and went on to skyrocket by 20 cents in four trading sessions from May 30 to June 4, hitting \$3.16/lb. The midweek session took 7 cents back, with the spot price pegged at \$3.0950/lb on Wed., June 5 based on a single offer at that price that found no takers. Still, this was a big 12-cent gain for the week.

The big story in the Class IV sector is nonfat dry milk (NFDM) prices gaining a nickel on the week in extremely active spot trading on the CME. The spot price moved 4 cents higher to the benchmark \$1.20/lb in the face of an unprecedented 17-load trading session Tuesday, followed by a 13-load trading session Wednesday.

Milk powder output, stocks trail year ago

News of "building" milk powder stocks between March and April don't appear particularly troublesome to the trade due to the fact that milk powder inventories have significantly lagged year-earlier levels, down 17% below year ago at the end of April. Milk powder production has lagged year ago as well -- except for milk protein concentrate (MPC). Processors have been cranking out MPC at levels 40% above year ago.

The April Dairy Products report on June 5 showed a 14% decline in total milk powder output, including a 12.7% decline in NFDM production for human use, while processors made nearly 21% less skim milk powder (SMP), a product largely made for export markets.

A Class II product soaking up skim is cottage cheese as sales and production have been on the rise. April production of curd, cream, and lowfat varieties were up 23 to 30% over year ago in April. Yogurt production was up nearly 11% in April vs. year ago; sour cream up nearly 5%.

Global Dairy Trade index up 1.7%

The GDT biweekly internet auction Tues., June 4, had an all-products index up 1.7% vs. May 21. Buttermilk powder was the big gainer, up 10.4%. No Mozzarella was traded, but the Cheddar index was firm (up 0.2%). Butter and Whole milk powder both up 1.7%, skim milk powder up 3%.

May Class prices up, BF \$3.46 Protein \$1.73

USDA announced higher class prices for April milk this week. Class II and IV at \$21.50 and \$20.50, respectively, were \$0.50 to \$1.00 higher than the previous month and fully \$1 to \$2 higher than the April Class I mover price of \$18.46. April Class III milk, at \$18.55, was a substantial \$3.05 higher than for March, reflecting the 30-cents/lb gain in the weighted average block and barrel price achieved last month. Protein and butterfat were higher in April at \$1.73/lb and \$3.46/lb, respectively; while SNF and other solids were lower at 96 cents/lb and 22 cents/lb, respectively.

Apr. All-Milk \$20.50, DMC margin \$9.60

USDA announced the All-Milk price for April at \$20.50, down 20 cents from March and 10 cents/cwt lower than a year ago. The April DMC margin at \$9.60/cwt, is down a nickel from March but still 10 cents higher than the top tier-one coverage level of \$9.50/cwt in the DMC program, meaning no payments were triggered for April.

H5N1 detected in a Northwest Iowa herd

At press time, we learned that Iowa now has its first 'bird flu' detection in a dairy herd in O'Brien County in the Northwest corner, bringing the total number of U.S. herds to have tested positive since March 25 to 83 in now 10 states. See page 4 for more of the latest news on H5N1 bovine influenza.

Community Dairy Month celebration

Sensenig's Feed Mill of New Holland, Pa., partnering with local businesses, will have their 3rd annual June Dairy Month community outreach Wed., June 12th, 11 am to 4 pm. In addition to giving out whole milk and whole chocolate milk, Farm Show milkshakes will also be provided, along with milk education and feed mill tours at 1, 2 and 3 pm.

97 Milk seeks volunteers next week!

97 Milk will have a booth at Oregon Dairy Family Farm Days attended by thousands in Lancaster County, Pa. However, they need volunteers. Call Mark Leid at 717.445.6548. Give two hours. You'll be glad you did! It's a rewarding experience.

Bernie co-hosts GT fundraiser June 19

Retired businessman and dairy advocate Bernie Morrissey is co-chairing an important fundraising reception in honor of Rep. GT Thompson on Wed. evening, June 19 at Yoder's Restaurant in New Holland. Farmers and agribusinesses are invited to contribute to the cause by mailing a personal check made out to Friends of Glenn Thompson, c/o Bernie Morrissey, 4 Austin Drive, Robeson, PA 19551. Those wanting to attend or purchase a table or seats, see the ad on page 26 or call Bernie 9 to 9 at 610-693-6471.

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The Mid-Atlantic Brown Swiss Invitational Show on June 22 in Frederick, Md.

Brown Swiss enthusiasts invited to enter their best

FREDERICK, Md. — An invitation is extended to all Brown Swiss enthusiasts from near and far to participate in the Mid-

Atlantic Brown Swiss Invitational Show. Hosted annually by the Maryland Brown Swiss Association it will be held on Sat-

urday, June 22, at the Frederick Fairgrounds in Frederick. Tammy Voegeli, a well-known and highly qualified judge with experience on the national level, will place the classes. The showmanship judge will be Emily Yeiser Stepp from Leesburg, Va.

“This show has been known as “The Little All American,” and has gained a great reputation for high quality Brown Swiss cattle being exhibited. We are extremely proud how this show has grown to one of the top regional Brown Swiss shows in the U.S. and attracted exhibitors from over 12 states. In each of the past four years we have hosted over 135 animals and 40 youths in some impressive showmanship classes. All of us can be proud of our youth in this industry,” noted Cindy Warner, one of the show’s organizers.

This year’s show will once again be dedicated to Ronnie Heffner, who was a driving force behind this show’s growth. The Youth Show shirts will again be sponsored by the Maddie Johnson Memorial Fund and the Deeter/Johnson families. They will also be giving some special awards in the showmanship contests.

Maddie was an active 4-Her and loved showing her dairy cows (especially her Brown Swiss). She was tragically killed in a car accident in December of 2022. To keep her memory alive, her family and friends have been using the money raised for her memorial fund to benefit youth just like her, who are active in 4-H and love to show animals.

Any interested youth may participate in Fitting and Showing in accordance with the age requirements, regardless of state residency. The class breakdowns are Novice; then Juniors: 8-10 years; Intermediates: 11-15 years; and Seniors: 16-21. The fitting and showing contest will be held the same morning of the show and will start at 8:30 a.m.

All young people are invited to participate as there will be awards for everyone who is in the fitting and showing classes! Maryland is working hard to continue the excellent tradition of this growing and prestigious East Coast “Qualifying Show.”

Judging of type classes will begin at 9:30 a.m. Cash awards are given to all champions, best bred and owned, Premier Breeder and Ppremier Exhibitor, as well as prizes for all classes in both open and youth divisions.

The generous support of exhibitors and sponsors will help make this year’s show another successful event and allow this show to grow. All donations go towards providing awards for the exhibitors and to help offset show expenses.

“This is a great promotional opportunity and an easy source for farm/business recognition and advertisements. Each sponsor will be recognized and listed in the show program, on Maryland Facebook page, Cowsmopolitan online show cover-



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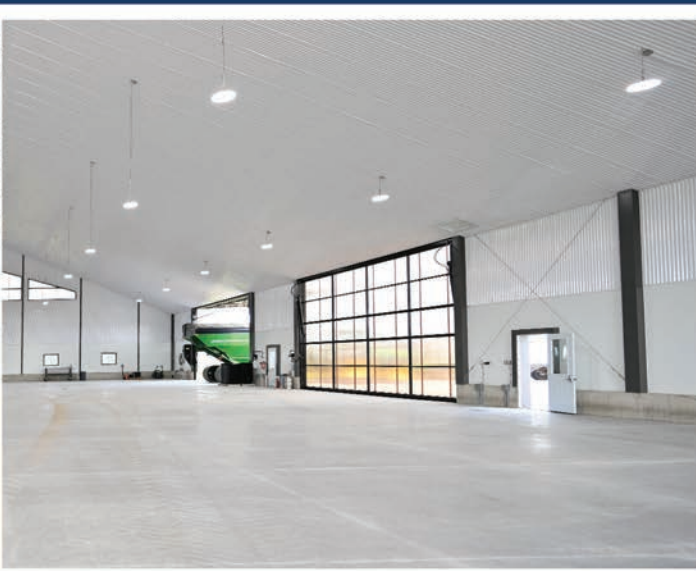
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age, banners at ringside, and on the online show page through the Showman App. Sponsors will be recognized during the show and in news releases with results after the show,” stated Cindy Warner.

Maryland hospitality and fellowship with other breeders and friends will be evident on Friday evening, June 21, with food and drinks in the dairy show ring starting at 6 p.m. All are welcome.

The online show entry system is now open: <https://showman.app/show#/mid-atlantic-brown-swiss-invitational>

Class lists, show rules and other information can be found in the Showman App and on the Maryland Brown Swiss website: <https://sites.google.com/site/maryland-brownswiss/> (Click on Invitational Show tab)

The Show Committee consists of Emily Heffner, Jenna Lenhart and Joy Widerman. Do not hesitate to contact them if necessary.

- Emmy Heffner - 240-344-6399 or ehffner@lswg.cpa
- Jenna Lenhart - 814-931-3726 or smithjenna12@gmail.com
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Dallas Goodyear reigns as SUN Area Dairy Princess

MIFFLINBURG, Pa. — Dallas Goodyear of New Berlin was crowned 2024-2025 SUN (Snyder, Union, Northumberland and Montour counties) Area Dairy Princess on Saturday, May 25, at Buffalo Valley Church of the Brethren in Mifflinburg. She is the daughter of Emily and Andy Gates.

Dallas will be a senior in the fall at Mifflinburg Area High School where she is president of Mifflinburg FFA and also active in National Honor Society. At the coronation, Dallas presented a 3-5 minute informative speech sharing the nutritional benefits of consuming milk and dairy products as

part of a healthy diet and active lifestyle. Additionally, she presented a 3-5 minute skit presentation, "Rethink your drink" demonstrating the sugar content in white milk compared to sugar in other beverages.

Joining Dallas, are her two sisters Cameron and Savannah

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Pictured are the 2024-2025 SUN Area Dairy Promotion Royalty: Front row, left to right: Cameron Goodyear, Dallas Goodyear, Savannah Goodyear. Back row, same order: Karlee Daubert, Mariah Daubert, Anna Mabus.

as SUN Area Alternate Dairy Princesses. Cameron spoke on food safety in all dairy products and Savannah shared with the audience the care dairy farmers share with their dairy cattle.

As Dallas, Cameron and Savannah lead the team, Anna Mabus will serve as Dairy Maid, Mariah Daubert will serve as Dairy Miss and new this year, Karlee Daubert will serve as Little Dairy Miss. Together, they will attend events with educational dairy activities, present in schools, speak at adult meetings and represent the local dairy farmers at different community events sharing the nutritional benefits of consuming dairy products and sharing the daily dairy farmer tasks and the care they provide to their animals each day.

If you would like to have the Sun Area Dairy Princesses at one of your events, please contact SUN Area Dairy Promotion Booking Chairperson, Susan Hauck at 570-716-3760.

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Butler County Dairy Promotion team celebrates 50 years

Mercedes Guynup of Bergbigler Dairy reigns with a sizeable court behind her

BUTLER, Pa. — On Saturday, May 25, the Butler County Dairy Promotion Team celebrated 50 years of promoting the local dairy industry and crowned their 42nd dairy princess and their 50th dairy court.

What started in 1974 with a coronation of a princess and alternate at the BC3 campus, grew and developed into an educational pageant hosted at the old Butler Mall, then on to multiple fire halls and churches across the county, crowning princesses, alternates, and junior representatives.

As the years went on, the promoters changed, but their passion and message remained: "Support your Butler County Dairy Farms. Our farmers work hard to provide us with fresh, quality dairy products, all while supporting our communities, raising their animals, and maintaining their land responsibly and sustainably."

The new 2024-2025 Butler County Dairy Princess is 19-year-old Mercedes Guynup of Butler, the daughter of Marybeth Guynup.

Mercedes lives near her family's dairy farm, Bergbigler Dairy, where they raise and milk 120 Holsteins. She graduated from Butler Senior High School in 2023 and currently works at Bergbigler Dairy. When she isn't milking cows, she loves helping her community, square dancing, and anything that allows her to be around animals.

The court also includes the following:

- Dairy Ambassadors: Sarah Bupp of Prospect, daughter of Deb and Mike Bupp.



The Butler County Dairy Royalty Court (L-R): Dairy Ambassador Sarah Bupp, Dairy Miss Emmalyn Schaffner, Lil' Dairy Miss Lydia Ambrose, Dairy Princess Mercedes Guynup, Lil' Dairy Miss Elizabeth LeViere, Dairy Miss Reagan Zanolio, Dairy Maid Margaret LeViere.

- Dairy Maid: Margaret LeViere of Portersville, daughter of Lisa and Shawn LeViere.

- Dairy Misses: Emmalyn Schaffner of Butler, daughter of Catharine and Jonathon Schaffner; and Reagan Zanolio of Carbon Center, daughter of Glenna and Robert Zanolio Jr.

- Lil' Dairy Misses: Elizabeth LeViere of Portersville, daughter of Lisa and Shawn LeViere; and Lydia Ambrose of Fenelton, daughter of Anne and Lee Ambrose.

As well as crowning the new court at their pageant, the Butler County Dairy Promotion Team recognized the remaining 23 dairy farms in Butler County and made a \$2000 dona-

tion to Marburger Farm Dairy. This money will be used to provide the Mount Chestnut Food Pantry access to fresh fluid milk and other dairy products through their processing plant. The dairy donation not only benefits local consumers but also local dairy farmers who ship to Marburger's. Buying local supports local dairy farmers.

Contact information. The court is available to attend local activities to teach the importance of dairy in your diet, community, and economy. If you would like to have them at your event, please contact Sandy Stephenson at 724-285-1296 or the team's Facebook page: Butler County Dairy Promotion Team.



Butler County Dairy Princess Daisy Snow (2023-2024) presented the \$2000 donation to Mount Chestnut Food Pantry representative Donna Lee Hibbs.

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Cows Got Milk ... Providing Goodness Worldwide is a Farmshine original, introduced in 2013. It is available in lime green, medium gray, light yellow and pink. The shirt's message is meant to help convey a positive message about milk to the public.

Both T-shirt designs have the familiar Farmshine logo on the back.

We invite you to wear any of these T-shirts. Mix or match in any quantity. Postage is included in the price and discounts are available for orders of 10 or more to the same address.



Modeling the T-shirt is 20-month old Emily Krieg.



Modeling the T-shirt is 4-year old Geneva Styer, daughter of Heidi and Andy Styer and granddaughter of Farmshine Editor, Dieter Krieg.

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Participants of PDP's 2022 Hoof Management Workshop learn from Karl Burgi, founder of the Save Cows® Network and hoof care consultant.

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JUNEAU, Wis. — A one-day hoof management workshop will be held at Maier Farms LLC, 7085 Schumacher Road, Waukegan Wis., on Thursday, June 20. Registration will begin at 9:30 a.m. with the program concluding at 3:30 p.m. Simultaneous Spanish translation will be provided for the entire workshop.

The on-farm location provides a living case study for participants to explore the key factors that help ensure the longevity and productivity of dairy cows. The program will include a general session for all attendees to practice stockmanship skills and put theory into practical application while implementing handling skills in pens with dairy cattle.

Sponsored by Professional Dairy Producers, the workshop includes breakout sessions that will sort attendees into three smaller groups for a close-up look at three very different components of hoof health. Discussions afterward with the whole group will allow for more idea sharing.

Registration and more information is available by visiting www.pdpw.org or calling 800-947-7379.

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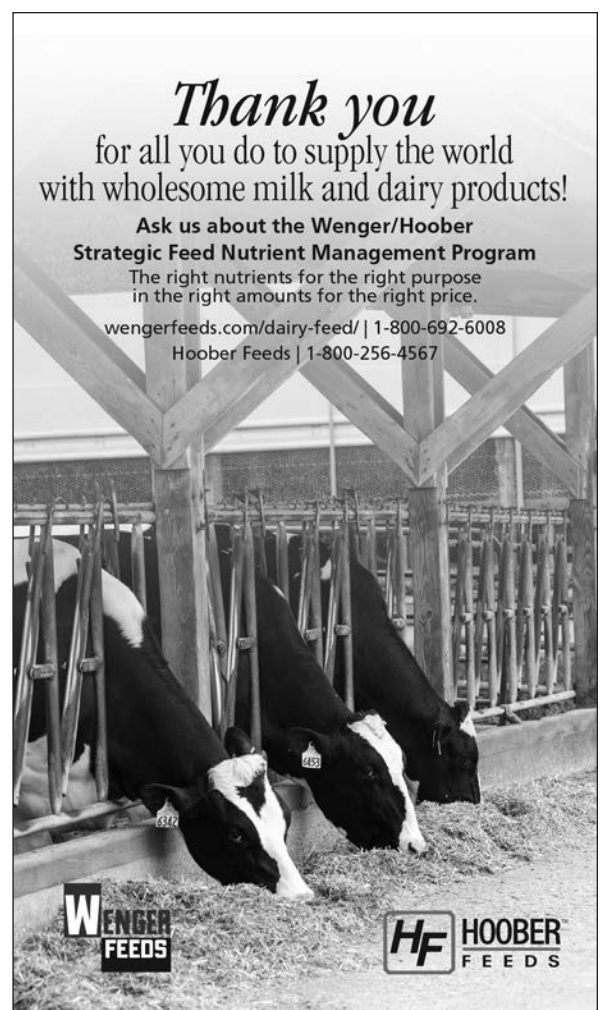
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ADANE's dairy promotions involve athletes and devices

UNIVERSITY PARK, Pa. — In an effort to promote milk and dairy with young consumers, ages 11 to 26, American Dairy Association North East (ADANE) is reaching these consumers "where they are" — on their phones and digital devices.

"We know that more than 60% of Gen Z consumers trust influencers more than they do brands, so leveraging college athletes helps our dairy message break through to young consumers," said ADANE CEO John Chrisman. "If they see people they admire enjoying milk and dairy foods, they're more likely to consume dairy too."

The parents of today and tomorrow, Gen Z's spending power is increasing, and they place considerable importance on wellness and sustainability.

The "Refuel with Chocolate Milk" campaign is ideal for utilizing dairy-loving college athletes because of chocolate milk's benefits as a post-workout recovery beverage. It contains the golden ratio of carbohydrates to protein — about 3-4 grams of carbs for every gram of protein. The ratio helps rehydrate the body, repair muscles, and replenish energy after exercise.

ADANE is utilizing athletes from a number of colleges to serve as influencers to promote refueling with chocolate milk. This spring, a group of Penn State student athletes joined dairy checkoff staff for a tour of the university's dairy barns and its on-campus creamery to learn about and build trust



American Dairy Association North East coordinated a tour of the Penn State University dairy farm and the Berkey Creamery with Penn State student athletes as part of its sports marketing efforts. From left to right: Penn State dairy science student Emory Bewley; Ben Doyle — swimming and diving; Charlyze Beniquez — swimming and diving; Madison Tambroni — field hockey; Mary Brinker — swimming and diving; and Lyndie Lobdell — ice hockey.

ADA North East also filmed "Refuel with Chocolate Milk" videos with several athletes that will be released later this year on its social media channels and promoted across Pennsylvania.

Penn State dairy science student and dairy farmer from Susquehanna County, Emory Bewley participated as a peer mentor in the tour. She shared her practical dairy farming experience and connected with the group as a life-long student athlete who also refuels with chocolate milk.

"Sports marketing has always been an integral part of dairy checkoff, and we're fortunate to be able to tap into the popularity of college sports to promote milk and dairy foods," said Chrisman. "Dairy truly is for everyone and it's exciting to reach consumers in so many different ways."

in how milk and dairy foods are produced.

"Team Chocolate Milk" athletes who participated in the tours included Charlyze Beniquez, Mary Brinker and Ben Doyle from the swimming and diving teams, ice hockey player Lyndie Lobdell and field hockey player Madison Tambroni.

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EPHRATA, Pa. — Fox Meadows Farms, located on the outskirts of Clay, a village located a few miles west of Ephrata in northern Lancaster County, Pennsylvania, demonstrates the importance of family farms diversifying. They not only milk cows; they process the milk into ice cream, selling directly to consumers at two locations some ... miles apart.

The business is owned and operated by brothers Chad and Corey Fox, their wives Krista and Andrea and their parents Bob and Ruthie.

The Fox family started farming in the 1950s with the purchase of the Fox family farm. Over the decades they have been recognized as leaders in milk quality, animal husbandry, milk production and land stewardship in Lancaster County — conservation efforts including streambank fencing, riparian buffers and no-till cropping practices.

In 2013, the Fox family integrated the next generation into the operation. After no luck purchasing more land for expansion, the family embraced the concept of farm-to-table and purchased a used car lot neighboring the home farm where they built the first 4600 square-foot creamery.

In July of 2022, the Fox family opened a second creamery location in Leola. Both creameries offer 25 flavors of ice cream that change seasonally and support other small businesses through their country market where they sell baked goods, snack foods, canned goods, etc. and offer a full lunch menu as well. Both locations offer a cow-to-cone interactive experience where visitors watch the ice cream being made and served up — from the farm to their cone.

According to Heidi Secord, FSA state executive director, Fox Meadow Farms as an outstanding example of generational, family farmers who embrace product innovation and capitalize on their close proximity to urban centers.

Since their grand opening 11 years ago, and with the help of Lancaster County FSA, the always forward-thinking Fox family transitioned sole farm ownership to sons, Chad and Corey. This intentional succession plan freed up valuable time for Bob and Ruthie and positioned their family and the farm for growth and success for generations to come.

In 2020 Fox Meadows Farm, LLC applied for an FSA direct farm ownership loan. The security from the FSA loan, provided the financial support the Fox family needed to realize their business and professional goals. FSA's loan assistance helped solidify their process, develop their infrastructure, and create new markets for their agricultural products while also providing economic



The first Fox Meadows Creamery is located adjacent to the farm, west of Ephrata on busy U.S. Highway 322.



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opportunities for and within the local community.

Fox Meadows Farms also participates in other FSA programs including Agricultural Risk Coverage/Price Loss Coverage programs and the Dairy Margin Coverage program. These safety-net programs provide economic assistance when commodity markets fluctuate due to impacts of natural disasters, trade volatilities, world conflicts or other variables outside of the producer's control.

"Our family is very thankful for FSA's support and will continue to look to them as a trusted partner as we grow our business," Chad said.

For most farmers and ranchers, their operation is their life's work. This is true for the Fox family as well. The farm is a business, a family business and like all businesses, it's important to have and execute an operating plan. It's also equally important to love what you do for a living.

"We are so blessed to be able to transform the milk from our cows into a fun product like ice cream," Bob said. "It's humbling to watch how the simple goodness of ice cream can bring our community together as they celebrate and enjoy life, one cone at a time at Fox Meadows Creamery."

About the author: Kimberly Merlau is Lancaster County Executive Director, USDA Farm Service Agency (FSA).



Fox Meadows Creamery-Leola opened in 2022 along busy State Route-23, offering 25 flavors of ice cream.

Dairy Farmers

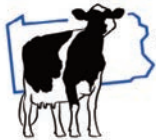
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97 Milk in N.Y. — from page 1

the solution?

Pick up the phone and call Senators representing their states, for starters: 97 Milk has a wealth of information at the 97milk.com website. There is a Take Actions section with information to share. Check back frequently as new items are added.

But even more important, says Duane, every farmer either makes wrapped bales or has a neighbor who makes them.

“The super simplest thing pretty much every farmer in America can do is paint a wrapped bale and put it at the end of the driveway or in a field by a crossroads. If every farmer did this across America, we could probably finish this thing off, we could get this fixed,” he affirms.

The bales are genius. Nelson Troutman’s first painted round bale in December of 2018 led to the 97 Milk movement getting organized as a non-profit in early 2019.

People love seeing the bales. They generate conversation. They point people to the website for important information. “Children really love seeing these big painted ‘marshmallows’. When they see the round bale float in a parade, they are screaming for the milk,” Duane shares, noting that Ronnybrook has already pledged 2000 bottles for the big July 4 parade in Cobleskill, just one of the events that keep this New York volunteer core on the mooove.

The booth at the Capitol last week sported 97 Milk banners (available at the ‘store’ at 97milk.com) as well as round bale ‘plugs’ painted by Ann. They also brought 97 Milk educational materials to hand out, which are available as downloads or can be purchased printed up at 97milk.com.

From the heart of dairy in Pennsylvania up into New York



Duane Spaulding, a dedicated 97 Milk New York volunteer talks about food security and whole milk in schools at the 97 Milk booth during Dairy Day at the New York State Capitol. Conversations with consumers and policymakers from farm to city are priceless. The 97 Milk booth attracts attention. The milk facts hold the conversation. The deliciousness of the whole milk handed out makes an impression.

Photos by Lorraine Lewandrowski

State and a smattering of bale and banner sightings throughout the Southeast and Midwest – 97 Milk has been around now for five and a half years totally because of volunteers and donations.

Board chairman GN Hursh gets regular reports from fellow volunteers to the North, and the 97 Milk facebook page receives messages from other states of the things they are

doing, but more needs to be done, and that can only happen if more people get involved.

In Lancaster County, Pa. next week, 97 Milk will have a booth at Oregon Dairy’s Family Farm Days attended by thousands, but they need volunteers. (Hursh says to call Mark Leid at 717-445-6548 to volunteer a two-hour shift. “You’ll be rewarded by the experience,” he says.

As for New York, Duane, Ann and Jay are booked with fairs, tractor shows, 5K runs, antique shows and other events in towns all over the state and into New England clear into October.

“It is beyond amazing. Everyone wants us back. Event organizers are telling us ‘no charge’ for the booth space. They want us there promoting whole milk. They want agriculture to be saved,” Duane relates.

“We are reinforcing the message, and for some it is a new message. We still have people telling us they think whole milk is 100% fat. We are seeing New York State lawmakers really supporting us on this. They are writing letters to Secretary Vilsack telling him this needs to be fixed. We are making friends here. They get it,” he continues.

By the end of the three-hour Dairy Day, they had given away 170 bottles of Dygert’s chocolate and white whole milk and 150 bottles of Ronnybrook whole chocolate milk.

As they spoke with lawmakers, they saw how many are aware that Congressman GT Thompson’s Whole Milk for Healthy Kids Act is in the farm bill.

“There’s a lot of excitement around that,” Duane observes.

“It’s really all about the kids,” he adds. “Seeing the smiles on the faces of children when handing out whole milk, that keeps me going. Hearing them say if they had this milk at school they would drink it every day, that keeps me going.

turn to page 23



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97 Milk in N.Y. — from page 22

Knowing we are helping salvage the dairy industry for future generations on our farms, that keeps me going.”

By informing consumers of the real fat percentage of whole milk, 97 Milk has opened consumers’ eyes. They wonder: “What else don’t I know about milk?”

These are the teachable moments.

Duane tells a story about a handful of young staffers who visited the booth. Some said they had switched to ‘oat beverage.’

“We asked them: ‘would you give this a try?’ We gave them information. We told them why we do this, that we’re dedicated to farming and dedicated to the land. They tried the whole milk and said: ‘Oh wow!’ They took bumper stickers and handouts,” he recalls.

Duane believes these face-to-face interactions are essential. In fact, those oat-beverage-drinkers said, “We’re switching back.’ It meant something to them to hear this information directly.”

Volunteers do make a difference. The 97 Milk message resonates with children and families and lawmakers. Duane says they also hear from many teachers, saying their children need the proper fat and protein at lunch to keep from crashing in the middle of the afternoon.

He shares this food for thought. His late father, who served in World War II and became a dairy farmer after the war, told



New York State Assembly Agriculture Committee Chair Donna Lupardo enthusiastically displays a 97 Milk whole milk facts card during Dairy Day at the Capitol. These 6x6 cards really get around! They are available at the store at 97milk.com

him something he won’t forget: “Someone is taking our food strength and our food power away from us.”

“We can’t let that happen,” says Duane. “We can’t let up now.”

Survey shows that farmers are valued

ALBANY, N.Y. — New York Farm Bureau revealed satisfying survey results earlier this year which indicate that — generally speaking — people appreciate family farmers. The survey, conducted by Marist Poll last November, found that 83% of New York State adults believe that family-owned farms within the state provide either a great deal (49%) or a good amount (34%) of value to the state’s economy as a whole.



David Fisher

These numbers were reflected across the board of survey goers. Regardless of household income, political party, race and ethnicity, or education, the Marist Poll found a strong majority of New Yorkers think family-owned farms provide value to New York State’s economy. The margin of error was 3.2-percent.

“We were pleased to see such strong support for our farms and the value our members provide to their communities and the state. These numbers reinforce that we must work together in Albany to create opportunities for New York agriculture that benefit us all,” said David Fisher, president of New York Farm Bureau.



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Heifers wanted for big sale

STATE COLLEGE, Pa. — The heifer search is on! If you have extra dairy replacements to sell, the Pennsylvania Holstein Association wants them! They're looking for:

- Springers due August to October;
- Short bred due December to February, (great for exports);
- Ready to breed heifers; and
- Calves that are 5 to 10 months old.

"We want them because the market is hot!" says PHA's executive director, David Lentz. "We want dairy producers to take advantage of the market if they have surplus heifers. We can help by holding a "Know

What You Buy" Heifer Sale on Friday, July 12, at 10:30 a.m. at the Pennsylvania Holstein Association Farm, 1806 River Road, Middletown, Pa.

To get in on this sale, please contact PHA at director@paholsteins.com or 717-329-9202. Bonus information to consider ... there is an extra payback for heifers that are tested negative for Leucosis; A2A2 heifers are in demand; and there is an extra payback for heifers that are tested negative for Leucosis; A2A2 heifers are in demand; and Sire Identification and/or Registered heifers are valuable with or without genomic tests.

Oldest fair in Berks County runs July 10-13

LEESPORT, Pa. - The Berks County Fair announces several enhancements for the event scheduled to run July 10-13 at the fairgrounds in Leesport. It's the oldest fair in the county, coming up on its 170th year.

There are several new contests to include bale decorating, Lego, Knex, tractor games plus more. The premium book is available online at theberkscountyfair.com. All entries must be pre-registered. See the premium book online for entry forms and deadlines.

The Fulton Bank Junior Fair Board is making its inaugural presence. A new program to involve youths between 14-20 and learn about the workings of the fair. Information and applications can be found on the website.

Free musical entertainment and truck events are available every night. The live free entertainment tent will include Pennsylvania's own Jeff Corle on Wednesday, the Mystic Warrior Band on Thursday, T J Bebb on Friday and the Maddie Pearl Band on Saturday.

The Jess Zimmerman band will perform on the track Wednesday, July 10. Thursday track event is the Bull Ride Mania and American Rodeo plus tractor and truck pulls on Friday and Saturday. Tickets are available online.

The Fair will welcome Huey's Amusements to the midway providing rides, games and concessions.

Check social media and the website for additional announcements. There is a \$5.00 parking donation per vehicle.

Cash at hand for organic producers

WASHINGTON, D.C. — Through the Organic Certification Cost Share Program (OCCSP), USDA's Farm Service Agency (FSA) will cover up to 75% of organic certification costs at a maximum of \$750 per certification category. FSA is now accepting applications, and organic producers and handlers should apply for OCCSP by the Oct. 31, 2024, deadline for eligible expenses incurred from Oct. 1, 2023, to Sept. 30, 2024. FSA will issue pay-

ments as applications are received and approved.

To apply, producers and handlers should contact FSA at their local USDA Service Center and be prepared to provide documentation of organic certification and eligible expenses. OCCSP applications can also be submitted through participating state departments of agriculture. For more information, visit the OCCSP webpage.

USDA announces

from page 4

viously approved \$1.3 billion in emergency funding to address nationwide HPAI detections in wild birds and commercial poultry operations.

More information is available at the designated APHIS page at <https://www.aphis.usda.gov/livestock-poultry-disease/avian/avian-influenza/hpai-detections/live-stock>

States are moving to issue their own additional emergency response plans. In Pennsylvania, for example, the Department of Agriculture recently issued its General Quarantine Order for the Exhibition of Dairy Cattle, which would apply to all dairy cows traveling to shows and exhibitions. This would ONLY take effect IF a detection is confirmed anywhere in the state. It would apply to all dairy cows traveling to shows

and exhibitions.

If that happens, the Order would require testing through the PADLS system within 7 days of the date of arrival at any animal exhibition grounds. Prior to arrival those dairy cows would have to be part of a biosecure assembled group for 30 days prior to testing with no new cattle added to that assembly.

Other quarantine measures are also detailed in the Pennsylvania Order, but again, would only be implemented IF HPAI is detected in dairy cattle in Pennsylvania.

The Center for Dairy Excellence will have its monthly conference call on the subject June 12 at 1:00 p.m. For information, go to the special events page at <https://www.centerfordairyexcellence.org/about-the-center/upcoming-events/event/weekly-hpai-calls/>

Open house

from page 12

with RFID tags, are seamlessly sorted into appropriate pens upon exiting the parlor.

They are currently milking four times a day, with each milking taking approximately 3 hours and 50 minutes.

Manure management at Mount Rock Dairy is handled efficiently with a dual drum separator system from Penn Jersey/Dairy Tech, ensuring optimal sanitation and absorption.

Throughout the journey of building Mount Rock Dairy, Alan and his team received invaluable support and expertise from MilkBarn. Insight into planning the facility layout on this challenging site was provided by Scotch Hill Solutions, LLC.

White Horse Construction, Inc. was chosen to build the additions at the farm because of the extensive experience they have building teams of specialty contractors. The dedication of these, and various other vendors and individuals, have been instrumental in bringing Alan's vision to life.

Vendors that will be available to answer questions at the open house are: MilkBarn, White Horse Construction, Inc., Scotch Hill Solutions, Sturdy Built, Center for Dairy Excellence, Cedar Crest Equipment, Allen's Hoof Care, Rigidply Rafters, Schannauer Plumbing, KirbTech, Reiff Brothers, Penn Jersey Products, HC Quality Doors, Mid Atlantic TriPly Ceiling, EL's Door Sales, Cumberland Supply, Quad-State Air Compressor, and Landisburg Concrete Walls.

To RSVP or for more information, contact White Horse Construction, Inc. at 610-593-5559 or MilkBarn at 301-223-6877

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- Calf Barn built in 2022 will also be open for touring
- Dual Drum Separator System by Penn Jersey/Dairy Tech

Project Contractors will be here to answer questions

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Save the Date

Thursday, June 13, 2024
10:00 AM - 2:00 PM

Lunch will be served 11:30-1:30

Join us! June 13 - 475 Mt Rock Rd, Newville, PA 17241

RSVP By June 10

3 Easy ways to let us know you will be joining us:



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Medical doctor's letter to Senators cites 'catastrophic results'

By SHERRY BUNTING
Special for Farmshine

WASHINGTON, D.C. — "Our government started the largest nutrition experiment in history. Our American families were never informed that this was an experiment," writes Dr. Edward J. Silverman, M.D.

"The results are in. During this massive experiment on our children... we have seen obesity become epidemic in the U.S., where the percentage of children and adolescents affected by obesity has more than tripled since the 1970s," he continues.

"This American 'experiment' removed whole milk (3.25% fat) from meals and allowed only skim and low-fat milk (0.1 to 1% fat) in school cafeterias across the nation. We must correct this mistake. This 'experiment' has had a generation of impact that has led to catastrophic results in terms of obesity for American children, adolescents, and adults. These missteps by our government, not supported by sound, careful scientific research and review, are a mistake that has caused dietary confusion for all Americans -- young and old," Dr. Silverman points out.

A retired internal medicine doctor affiliated with Reading Hospital in Berks County, Pennsylvania, Dr. Silverman became aware of the removal of milkfat from school meals.

He wrote a letter to Senators, colleagues and friends, making them aware of the problem.

In his letter, Dr. Silverman offers five considerations for ending the ban on whole milk in schools.

He warns Americans that dietary advice for growing children should not be based on diets patterned for 40 to 80-year-old men with active heart disease. He warns that these recommendations lack scientific evidence, and he discusses the misguided anti-fat history of the Dietary Guidelines.

Dr. Silverman says now is the time to "end this experiment and fix this problem."

The Grassroots Pennsylvania Dairy Advisory Committee could not agree more.

Chaired by retired businessman and dairy advocate Bernie Morrissey, the Committee facilitated the June 1st mailing and/or emailing of Dr. Silverman's letter to all 100 U.S. Senators, taking care to thank the 17 Senators from 13 states who are currently signed on as cosponsors for the Senate version of The Whole Milk for Healthy Kids Act, S. 1957.

The Grassroots Committee and 97 Milk are urging concerned Americans to follow up by calling their U.S. Senators and asking them to review Dr. Silverman's letter and to sign on as cosponsors of S. 1957 -- before it's too late.

The battle to end the ban on whole milk in schools began 10 years ago, not long after the Healthy Hunger Free Kids Act was passed by Congress during the Obama Administration, with then Secretary of Agriculture Tom Vilsack a leading force in promoting the legislation and then promulgating the rules via USDA.

During the current 118th Congress, the Whole Milk for Healthy Kids Act, H.R. 1147, authored by House Ag Committee Chairman Glenn 'GT' Thompson (R-Pa.), has advanced to its farthest point through the complex legislative process.

It was recommended to the House floor in a bipartisan majority vote by the House Education and Workforce Committee during June Dairy Month a year ago, and then passed by the full U.S. House of Representatives in December 2023 by an overwhelming bipartisan majority vote, 330 to 99.

Working with the Education Committee Chair Virginia Foxx (R-N.C.), Thompson also succeeded in getting The Whole Milk for

Healthy Kids Act into the House Ag Committee's farm bill, H.R. 8467, The Farm, Food and National Security Act of 2024.

The whole milk provisions are included in Title XII, Other Miscellaneous Provisions.

Specifically, Section 12403, Organic and Non-Organic Whole Milk Permissible, amends subsection A of the Richard B. Russell National School Lunch Act to state: "Lunches served by schools participating in the school lunch program under this Act -- shall offer students a variety of fluid milk; and may offer students flavored and unflavored organic or non-organic whole, reduced-fat, low-fat and fat-free fluid milk and lactose-free fluid milk..."

New subsections are added, including D, Saturated Fat, stating: "Milk fat included in any fluid milk provided under subparagraph (A) shall not be considered saturated fat for purposes of measuring compliance with the allowable average saturated fat content of a meal."

E, Prohibition on Certain Purchases states: "The Secretary shall prohibit schools participating in the school lunch program under this Act from purchasing or offering milk produced by China state-owned enterprises."

And F, Limitation on Authority states: "The Secretary may not prohibit any school participating in the school lunch program under this Act from offering students the milk described in subparagraph (A)(ii)."

Bottomline: The addition of the Whole

Milk for Healthy Kids Act to the farm bill not only makes whole and 2% milk permissible in schools, it also ensures the milkfat is not used in meal compliance measurements, and it further ensures that the Secretary doesn't take action against schools that exercise this option.

On the Senate side, the companion Whole Milk for Healthy Kids Act, S. 1957, sponsored by Senator Roger Marshall (R-Kan.), a medical doctor, has not picked up any new cosponsors since March 12, 2024! For three months the bill has remained at 17 cosponsors from 13 states, including Republicans, Democrats and an Independent. Nine sponsors are members of the Senate Committee on Agriculture.

S. 1957 was introduced in June 2023 by Sen. Marshall along with original cosponsors from the Ag Committee Senators Peter Welch (D-Vt.), Cindy Hyde-Smith (R-Miss.), John Fetterman (D-Penna.), chairing the Nutrition Subcommittee, Kirsten Gillibrand (D-N.Y.), chairing the Dairy, Livestock, and Poultry Subcommittee, and Chuck Grassley (R-Iowa). Other original cosponsors are Senators Ron Johnson (R-Wis.), Susan Collins (R-Me.), Angus King (I-Me.), Mike Crapo (R-Idaho), and James Risch (R-Idaho).

Ag Committee Chair Debbie Stabenow (D-Mich.), took a stand in December, just after the overwhelming House passage of the measure, she blocked H.R. 1147 from a full

turn to page 26

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Virtual tours of dairy farms draw thousands of ‘visitors’

SYRACUSE, N.Y. — American Dairy Association North East’s (ADANE) three Spring virtual farm tours, hosted by New York, Pennsylvania and Delaware dairy farmers, drew more than 40,000 viewers from all 50 states, according to ADANE.

“Our Virtual Farm Tour program was created to bring the farm to the classroom to help build trust in dairy by showing - in real time - how dairy farmers care for their cows and land to produce a safe, nutritious product,” said ADANE CEO John Chrisman. “More than 700,000 viewers have tuned in since we started the program in 2018, so the proof is in the numbers that it’s been an impactful checkoff investment.”

Host farmers included Cody Williams of Wil-Roc Farms, Kinderhook, N.Y.; Doug Sattazahn of Zahncroft Farms, Womelsdorf, Pa., and Gregg Knutsen of G&S Farms, Harrington, Del.

“We need to tell our story – the real dairy story – to consumers,” said Sattazahn. “I encourage other farmers not to be apprehensive about hosting a virtual tour because we can reach so many more potential milk-drinkers.”

Sattazahn added that at most he has hosted 100 students



at a time on his farm. His virtual tour drew more than 20,000 viewers which translates to 200 in-person tours.

Two separate tour sessions, along with free lesson plans, took place on the same day at each farm, including:

- For Grades 6-12 - A deep dive tour that focuses on how farms use technology and experts to provide care for their animals and the land.
- For Pre-K- Grade 5 - A general tour that covers three primary areas on the farm – where calves live, where cows live, and where cows are milked.

The free teacher-developed student lesson plans meet Common Core Standards for elementary, middle and high school classes.

Offered in real time, the tours allow students and teachers to ask questions as the farmer host walks through the barns. The classrooms posed 300 questions between the three tours.

Doug Sattazahn of Zahncroft Farms encourages farmers not to be apprehensive about hosting a virtual tour because “we can reach so many more potential milk-drinkers.”

Letter cites from page 25

Senate vote and is keeping S. 1957 off the table for Ag Committee markup.

From December 14, 2023 through March 12, 2024, six more Senators signed on, five of them members of the Senate Ag Committee: Senators Amy Klobuchar (D-Minn.), J.D. Vance (R-Ohio), Jerry Moran (R-Kan.), Mike Braun (R-Ind.), Joni Ernst (R-Iowa), and Marsha Blackburn (R-Tenn.).

Meanwhile, full legislative text of the Senate farm bill has not yet been released nor has it moved to committee markup. Whole milk language is absent from Chair Stabenow’s title-by-title draft released in early May.

What can we do to move this along on the Senate side and ensure its survival in a future House / Senate farm bill conference down the road?

Contact the two U.S. Senators who repre-

sent your state. On opposite page of this Farmshine edition, a directory of Senators and their Washington office telephone numbers is provided, along with a copy of Dr. Silverman’s letter.

Now is the time to contact Senators, even if you have already done so. Simply ask them:

- 1) Do you care about the health and nutrition of America’s children?
- 2) Do you care about the survival of America’s family dairy farms?
- 3) Do you care about the economic health of America’s rural communities?

If they respond in the affirmative, ask them to review Dr. Silverman’s letter and references mailed or emailed to them by the Grassroots PA Dairy Advisory Committee. If they haven’t seen it yet, ask them to go to qrco.de/WholeMilkReferences to open a folder that contains the letter and the supporting references. (Also see QR code in the

letter on page 27).

Remind them that the House had unprecedented overwhelming bipartisan support for Whole Milk for Healthy Kids during passage last December.

How can the Senate sit idly by and ignore such a powerful positive statement from the House?

Ask your Senators to be part of the solution, instead of contributing to the problem. If they are already cosponsors of S. 1957, be sure to thank them.

The more Senate cosponsors we have for S. 1957, the harder it will be for Chair Stabenow to strip it from the House farm bill during conference or to continue outright blocking it from full Senate consideration.

Wisconsin’s full House delegation cosponsored the House bill and Senator Johnson is a cosponsor for the Senate bill, but where is Senator Tammy Baldwin?

In Pennsylvania, the junior Senator John

Fetterman immediately signed on, while Sen. Bob Casey Jr. has refused to represent constituents, deferring to the power of misguided scientific bodies (read Dr. Silverman’s letter.)

Where are the Senators from the dairy states of California, Texas, New Mexico, Oregon, Washington, Arizona, South Dakota, Michigan, Illinois? Where is Kentucky, Georgia, Florida, Virginia? Where are the Senators from 37 states with ‘zeroes’ on the map?

Your Senators can show they truly care about America’s children by cosponsoring S. 1957, which simply allows schools the option of offering whole milk as a beverage choice during the two meals per day, five days per week, three-quarters of the year at school.

The Whole Milk for Healthy Kids Act is simply about students having the opportunity to choose delicious whole milk, so they can truly benefit from milk’s natural goodness.




Bernie Morrissey and Former State Senator Mike Brubaker invite you to a reception honoring

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Sen. Mitt Romney (R) (202) 224-5251

VERMONT (1 of 2)

Sen. Peter Welch (D)
Sen. Bernie Sanders (I) (202) 224-5141

VIRGINIA (0 of 2)

Sen. Tim Kaine (D) (202) 224-4024
Sen. Mark R. Warner (D) (202) 224-2023

WASHINGTON (0 of 2)

Sen. Patty Murray (D) (202) 224-2621
Sen. Maria Cantwell (D) (202) 224-3441

WEST VIRGINIA (0 of 2)

Sen. Joe Manchin (D) (202) 224-3954
Sen. Shelley Moore Capito (R) (202) 224-6472

WISCONSIN (1 of 2)

Sen. Ron Johnson (R)
Sen. Tammy Baldwin (D) (202) 224-5653

WYOMING (0 of 2)

Sen. John Barrasso (R) (202) 224-6441
Sen. Cynthia M. Lummis (R) (202) 224-3424

Medical Doctor cites reasons to support Whole Milk (S. 1957)

May 29, 2024

Edward J. Silverman, M.D.
806 Broadcasting Rd., Wyomissing, PA 19610

RE: Whole Milk for Healthy Kids Act (H.R. 1147, S. 1957)

Dear Senators, Colleagues, Friends,

I've been looking carefully at the Dietary Guidelines for Americans (DGAs) recently as part of a project. These are portrayed as 'suggested recommendations,' but for America's children, they become requirements used in the school meal regulations where children receive many or most of their meals.

I am alarmed when reading that based on poorly done, uncontrolled, cultural studies and almost no scientific evidence, our government has removed whole milk from school lunchrooms around the country – even in areas where hunger has been a chronic problem. I have learned that skim and low-fat milk are the children's only options.

I am a retired internal medicine doctor from Reading, Pennsylvania, with a Bachelor of Science degree (B.S.) in Chemistry from Penn State University and a Doctor of Medicine (M.D.) degree from Jefferson Medical College of The Thomas Jefferson University in Philadelphia, Pennsylvania. I am writing to request your help in addressing this issue for the sake of our children.

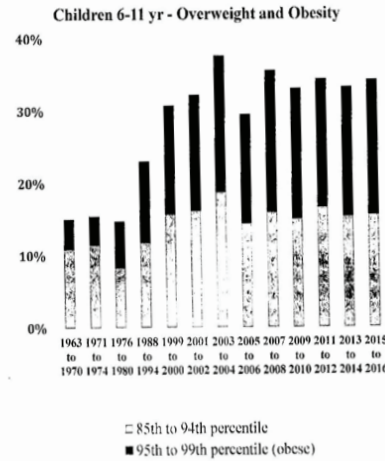
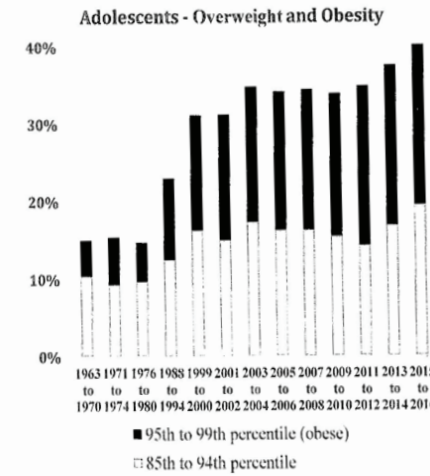
In 1990, our government started the largest nutrition experiment in history. Our American families were never informed that this was an experiment. By the late 1990s, the foundation was laid with software analysis of school meals to police the fat content of meal offerings for growing children to levels recommended at that time for older adult heart patients, not ever tested on the growing bodies and minds of children.

By 2010, the Federal Government fully launched the experiment through the Healthy Hunger Free Kids Act, removing the choice of whole milk from school options, hoping to improve the nutrition of the children by removing a few grams of milkfat from all of the meals in our schools and federal feeding programs.

This decision was based on what they believed was their best available sources of information -- sources that trace back to what started in the late 1960s, when the America Heart Association embraced the 'Prudent Diet.' Eventually this became the cornerstone of the DGAs, which were implemented in the 1980s and are "updated" every five years through a process that even the National Academy of Sciences, Medicine and Engineering found lacking in its Congressionally requested 2018 review.

This 'experiment' hypothesizes that limiting the milk fat from the diet of our kids would help them live longer and healthier lives.

The results are in. During this massive experiment on our children since 2010, we have seen obesity become epidemic in



the U.S., where the percentage of children and adolescents affected by obesity has more than tripled since the 1970s. CDC data from 2015-2016 show that nearly 1 in 5 youths aged 6 to 19 years in the U.S. has obesity.

The American Heart Association, which was made powerful by a grant from Procter and Gamble Corp. -- producers of margarine and other vegetable oil products, including Crisco -- along with The President's Committees, and the USDA, were misled by a scientist, Dr. Keys. The K-RATION is named for him.

He was extremely effective and aggressive, gaining control of funding from NIH and his corporate sponsors so that information from scientists

-- whose research led to conclusions opposing his -- were left unpublished, and those same scientists developed big problems in getting funding for further scientific research.

This American 'experiment' removed whole milk (3.25% fat) from meals and allowed only skim and low-fat milk (0.1 to 1% fat), in school cafeterias across the nation.

Here are some important things to consider so that we can overturn the ban on whole milk in schools and bring it back as a choice for schools and for children. The U.S. House of Representatives has already voted overwhelmingly 330 to 99 for the Whole Milk for Healthy Kids Act, but the Senate legislation (S. 1957) is being blocked.

1) Whole milk contains at least two odd-numbered long-chain fatty acids with 15 and 17 carbons long that are not found together in other foods. Fish oil contains 15 carbon long-chain fatty acids. These longer chain fatty acids could be responsible for improving satiety and helping our bodies deal better with vitamin absorption -- among other benefits. A study in the journal Circulation demonstrated fewer cases of diabetes in individuals whose blood contained higher levels of three specific fatty acids derived from whole-fat milk.

2) Whole milk tastes better: 66% of the time, skim milk is rejected and discarded by the children. They will drink whole milk much more frequently when it is offered and therefore benefit from the protein, calcium and other key vitamins and minerals.

3) Numerous studies have pointed to the benefits of milkfat and the neutral to beneficial attributes even for cardiovascular disease. In fact, recent studies show that higher fat intake from dairy and other sources is linked to lower risks of stroke, death not related to cardiovascular disease, and death from any cause.

4) It is important to note that children have growing minds and bodies. We should question dietary advice and regulation patterned diets originally formulated for 40- to 80-year-old men with active heart disease. The study on children, in fact, is being conducted right now since the 1990s, and especially since 2010, through school meals. Dietary Guidelines intended for adult heart patients aged 40 to 80 years are not suitable for growing children. The current approach has resulted in adverse outcomes.

5) By the way, farmers feed skim milk to piglets to fatten them faster. Research going back to the 1930s found this to be the case, and it is still done today.

We must correct this mistake. This 'experiment' has had a generation of impact that has led to catastrophic results in terms of obesity for American children, adolescents, and adults. These missteps by our government, not supported by sound, careful scientific research and review, are a mistake that has caused dietary confusion for all Americans -- young and old.

I have reviewed a number of articles in The American Journal of Clinical Nutrition. I have reviewed USDA review articles. I have reviewed the Dietary Guidelines for Americans 2020 edition, which concludes that there wasn't sufficient evidence to restrict saturated fats in childhood to prevent disease or mortality in adulthood. Included is a list of references with quick summaries for your review. (Scan QR code below or go to <https://qrco.de/WholeMilkReferences>)

Please know that I believe that whole milk is a better choice for America's children. Please fix this problem now.

Sincerely,

Edward J. Silverman M.D.

Edward J. Silverman M.D.

Graduate of Penn State University 1977 Bachelor of Chemistry
Graduate of Thomas Jefferson Medical College of The Thomas Jefferson University 1981
Graduate of Internal Medicine Residency from The Reading Hospital and Medical Center 1985
Our Director of Medicine, E.A Hildreth M.D., was Chairman of the American Board of Internal Medicine



References, etc.

Jay Bryant to retire as MDVA CEO; Jon Cowell named successor

RESTON, Va. — Jay Bryant, CEO of Maryland & Virginia Milk Producers Cooperative Association (MDVA), has announced that he will retire from his position at the end of this year, concluding more than 22 years of leading and 37 years of working for the cooperative. Jon Cowell, current CFO of MDVA, has been named as his replacement by MDVA's Board of Directors.

"It's time to let MDVA do what we built it to do – and that is to continuously improve and deliver results back to the family farmers who own us," said Bryant, who led MDVA through its transition from a raw milk marketing cooperative to a brick-and-mortar cooperative with a respected regional brand – Maola Local Dairies. "It is humbling to look back to where MDVA was 20 years ago and see what we have achieved together by investing in our cooperative. We successfully transformed ourselves to remain relevant in the dairy marketplace and I am confident our nimble approach to business will continue to yield results when I'm gone."

Bryant's strategic direction cemented a home for MDVA member milk through the purchase of three additional consumer products plants. MDVA's revenue sales and gross profits have doubled and increased by 150%, respectively, under his leadership. Bryant's leadership enabled MDVA to become a recognized pioneer on dairy supply chain sustainability – earning more than \$77 million for on-farm sustainability initiatives to date.

A native of Boonville, N.C., Bryant grew up on his family's 70-cow dairy farm. After earning a degree in agricultural economics from North Carolina State University he returned to his family's farm until entering the world of milk marketing as a field representative for Carolina-Virginia. By 1997, he was named general manager of Carolina-Virginia, a position he held until the company merged with MDVA in 1999. Jay



MDVA CEO Jay Bryant, left, announced his retirement at the MDVA annual meeting in Harrisonburg, Virginia on March 28th. Jon Cowell was introduced as his successor.

served as the director of milk marketing at Maryland & Virginia until his appointment as CEO in 2002.

"The Board of Directors extends its deep gratitude to Jay Bryant for guiding us through transformative change and uncertain times like dairy industry consolidation and the pandemic," said Kevin Satterwhite, president of MDVA's Board of Directors. "Most importantly we want to praise Jay for his decades of thoughtful leadership. There's no doubt he will

carry a legacy as a transformative figure in the dairy cooperative landscape."

Jon Cowell joined MDVA as the chief financial officer in 2018. He leads all financial aspects of MDVA as well as the Information Technology division. He has renegotiated various banking agreements, monetized redundant assets, led a corporate headquarters relocation, and implemented new payroll systems for both the dairy farmer owners of MDVA as well as employees.

As MDVA's next leader, Cowell is excited to build upon the foundation that has been established by Bryant and grow the Maola branded business to meet the needs of customers and consumers. Jon's vision for MDVA is to grow the Maola branded product portfolio to gain more market share, develop new dairy products and return value back to MDVA member owners. His vision is aligned with the mission of MDVA ... to maximize value for member owners, employees and customers.

Prior to joining MDVA six years ago, Jon served as vice president and corporate controller at Ocean Spray Cranberries, Inc. where he had worked from 1996 to 2018. Prior to his time at Ocean Spray, he served in various roles at Deloitte & Touche, Kraft Food, and Assured Packaging.

Born and raised in Canada, Jon moved to the United States (Boston) in the late 90s after graduating with a degree in chartered accountancy from the University of Waterloo. He shares four adult children with his wife, Jennifer.

"Jon brings the vision and leadership necessary to lead MDVA forward into its next phase of growth and success," said Satterwhite. "As our business becomes increasingly more diversified to meet changing consumer needs, Jon's strategic insight will help us navigate the challenges and opportunities ahead. Jon has the full support of the more than 900 dairy farmers who own our cooperative."

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Results are in Small grain forage analyzed

CHAMBERSBURG, Pa. — Cumberland Valley Analytical Services (CVAS) as compiled a summary of the fresh small grain forage harvested this Spring in Pennsylvania, Maryland, New York and Delaware.

The data in the accompanying table resulted from evaluations by CVAS during the end of April through May 15. There were only

a few barley samples as a vegetative forage so they were not summarized. The “small grain forages” are samples with only that as identification. Note that there was little difference between categories of small grain forage. Average values for 2024 are little different from 2023 values despite this year’s wetter and cooler growing conditions.

	No.	Ave.	St. Dev.	Ave		No.	Ave.	St. Dev.	Ave
2024 Rye Forage					2023				
Dry Matter	332	35.9	7.86	34.6	Dry Matter	110	40.7	7.59	38.7
Crude Protein, %DM	332	16.9	2.35	17.1	Crude Protein, %DM	109	15.1	2.86	14.9
ADF, %DM	332	31.7	2.83	30.6	ADF, %DM	109	30.5	2.56	29.9
NDF, %DM	332	51.7	3.90	49.7	NDF, %DM	108	50.1	3.59	47.0
Lignin, %DM	331	3.17	0.60	3.22	Lignin, %DM	109	3.46	0.56	3.40
Ash, %DM	332	9.64	1.92	10.11	Ash, %DM	109	8.55	2.13	10.03
30 hr. NDFD	311	68.5	3.58	67.8	30 hr. NDFD	101	64.5	3.65	63.5
RFV	332	117	12.18	123	RFV	108	122	11.50	131
RFQ	308	149	18.98	153	RFQ	100	153	16.51	153
2024 Triticale Forage					2023				
Dry Matter	483	34.8	9.21	33.5	Dry Matter	148	27.7	13.91	34.7
Crude Protein, %DM	483	15.9	2.48	15.6	Crude Protein, %DM	148	16.2	3.08	14.9
ADF, %DM	483	31.4	3.01	31.0	ADF, %DM	148	30.8	3.04	30.6
NDF, %DM	483	51.7	3.82	50.0	NDF, %DM	148	51.3	4.00	49.5
Lignin, %M	481	3.23	0.59	3.23	Lignin, %DM	147	3.14	0.82	3.23
Ash, %DM	483	9.16	1.75	10.02	Ash, %DM	148	8.81	1.33	9.08
30 hr. NDFD	428	67.3	3.82	67.0	30 hr. NDFD	146	68.0	5.45	65.2
RFV	483	117	11.91	122	RFV	148	119	12.41	123
RFQ	426	152	17.81	151	RFQ	145	155	17.91	153

WDE honorees

from page 9

sitions at United Breeders Inc., Semex Alliance, and Alta Genetics Inc. before rejoining Semex in 2007 as chief executive officer.

As Semex’s CEO, his efforts culminated in an unprecedented 17 consecutive years of record-breaking sales and revenues, as well as delivering six Millionaire Sires to the industry. He oversaw multiple ground-breaking research and development projects that increased efficiency, profitability and sustain-

ability for dairymen worldwide. These projects included enhancing dairy technology and genetics in China, establishing production center(s) in Hungary and Brazil, and most recently delivering a first-in-class Methane Efficiency Index to clients globally to increase industry sustainability.

Farmer retired from his position as Semex’s CEO as of December 2023 and has transitioned into the role of executive advisor.

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- #2

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- #4

To improve reproduction. Let's face it, you don't make money milking cows unless you are milking

FRESH cows!!!
- #5

To improve **YOUR BOTTOM LINE!!!** It's not about how much milk can we make. It's about how much

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"CAPTURING THE NUTRITIONAL VALUE IN FEEDS IS THE KEY TO PROFIT."

Jeffrey Hyde returns to take the reins for Penn State Extension

UNIVERSITY PARK, Pa. — Jeffrey Hyde, most recently a professor and administrator at Texas A&M University, has returned to Pennsylvania to become director of Penn State Extension and associate dean in the College of Agricultural Sciences. He started in his new role on April 25th.

Hyde takes the reins from Katherine Cason, professor of food science and former associate director of extension, who had been the interim director since June 2023. As director, Hyde will oversee program planning; budget, facilities and human resource management; and government, industry and constituent relations. He directs an organization with a statewide presence and about 200 county-based educators.

Hyde is no stranger to Penn State. He joined the faculty in the College of Agricultural Sciences in 2000 as an assistant professor of agricultural economics, reaching the rank of full professor in 2012. During that time, he

developed and delivered extension educational programs on topics such as farm business planning, marketing and human resource management. From 2008 to 2015, he led Penn State Extension's statewide ag entrepreneurship and economic/community development programs.

Hyde also served as associate head of the college's Department of Agricultural Economics, Sociology, and Education and as assistant to the director for special initiatives for Penn State Extension. In 2017, he was named associate extension director for programs, a role in which he provided leadership for the development and delivery of high-

quality, relevant and impactful extension educational programs, products and services through a variety of formats, with an eye toward expanding reach and access.

After serving briefly as acting director of Penn State Extension, Hyde in 2019 accepted the position of director of Texas A&M AgriLife Extension Service. He most recently was a member of the Texas institution's agricultural economics faculty.

A recipient of numerous awards and honors, Hyde earned a bachelor's degree from Frostburg (Md.) State University and master's and doctoral degrees in agricultural economics from Purdue University.

Hyde noted that several factors prompted his interest in returning to Penn State Extension.

"The people who work here are passionate about the mission and have a heart for serving the people that we serve, whether that's agricultural and food producers, 4-H youth, families, or communities," he said. "We are building on tradition with innovation, and in that respect, we're at the leading edge nationally, which is exciting."

"Our goal is to be the land-grant face of Penn State in serving the citizens of Pennsylvania and addressing many of the pressing issues facing the commonwealth," he added.

Conservation innovation grants handy

WASHINGTON, D.C. — USDA's Natural Resources Conservation Service (NRCS) is now accepting proposals for its Conservation Innovation Grants (CIG) program. It is anticipated that a total of up to \$225,000 will be available to fund multiple one- to three-year projects. Single projects may be eligible to receive \$5,000 to \$75,000 in funding. Proposals are due by July 31, 2024.

CIG is a voluntary program to stimulate the development and adoption of innovative conservation approaches and technologies in conjunction with agricultural production. Proposed projects should augment existing NRCS technical tools (planning, assessment/delivery) to better facilitate conservation on farms.

CIG projects are expected to lead to the transfer of conservation technologies, management systems, and innovative approaches to agricultural producers, into NRCS technical manuals and guides, or to the private sector. CIG generally funds pilot projects, field demonstrations, and innovative ways to transfer conservation methods from one geographic area or ag sector to another.

NRCS is prioritizing proposals that address the following on-farm resource concerns:

- Carbon Sequestration
- Legacy Sediment
- Soil Health
- Water Quality
- Urban Farming
- Non-Industrial Private Forestland

Applicants are encouraged to explore the complete announcement to better match their proposals to these needs. Contact Ashley Lenig at ashley.lenig@usda.gov for additional information or to apply. Or call 717-237-2204.



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Commitment to dairy folks evident

When the '97 Milk' folks held a public meeting in Plainfield, Cumberland County, Pa., last March, they had a generous sponsor who paid the fee to rent the local fire hall and also all of the refreshments that were served, which included whole milk, of course — either chocolate or white — to wash down the pastries. "Any time we get the opportunity to support dairy farmers, we do," said Nate Blasco, who along with his father, Kingsley and sister Alexis, own and operate the Kingsley Blasco Insurance firm. The commitment to dairy, Nate explained, is due to having been exposed to working with cows and in fields during earlier phases of their lives. They appreciate dairy farm families.

Photo by Dieter Krieg

Greg Silva and Emily Middleton-Gyomory named specialists of the year by Select Sires Inc.

PLAIN CITY, Ohio — Greg Silva, Select Sires Member Cooperative, and Emily Middleton-Gyomory, CentralStar Cooperative, were honored at Select Sires' annual Trusted Advisor Conference in early May in Columbus, Ohio. More than 200 specialists gathered to hone their consultation and data analysis skills.

Silva was named the Select Mating Service® (SMS®) Specialist of the Year, and Middleton-Gyomory was named the Select Reproductive Solutions® (SRS®) Specialist of the Year.

"Dairies across the U.S. lean on Select Sires consultants to troubleshoot challenges, direct change and exceed expectations," said Jeff Reidman, vice president of Latin America marketing and dairy sire services, Select Sires Inc. "We are proud to honor Greg and Emily for their immense contributions and recognize their expansive skill sets."

• **Greg Silva** has mated more than one million cows and sold more than one million units of semen in his 28 years with All West/Select Sires and Select Sires Member Cooperative. He resides in Hanford, California and serves herds in the Central Valley. He is a 7-time recipient of Select Sires' President's Club Award and 5-time recipient of the Super Achiever Award. Outside of his role as a genetic consultant, Silva is active in the agriculture industry through 4-H, FFA and various youth dairy events. He has judged dairy cat-



Greg Silva



Emily Middleton-Gyomory

tle shows throughout the western U.S. and around the world, with stops in Japan, Australia and Costa Rica.

• **Emily Middleton-Gyomory** is a regional consulting manager in eastern Michigan and surrounding areas. She specializes in evaluating past and present herd performance to make data-driven decisions and uncover opportunities for her customers. She has done extensive research in bovine reproduction which led to the creation of the high fertility cycle, a model that is now used widely across the industry. Prior to joining the team at CentralStar Cooperative, she worked in dairy nutrition, and maintains a working knowledge in that area to add value to customers she serves. In addition to her duties as a consultant, Emily oversees and plays an integral role in the training and development of several Michigan and Indiana-based specialists.

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Frustrations from page 11

Snook. "I certainly can't afford that, (most other farmers) can't afford that."

Among the issues is another ordinance by the Greene Township Supervisors that has halted the construction of a state-of-the-art sustainable resource facility (SRF) at Nicholas Meat, a long-time, family-owned beef processing facility. This is an environmental system designed to deliver numerous benefits, including reducing truck traffic in the community and reducing odor from the plant.

"Three years ago, almost to the day, we broke ground on an innovative sustainable resource facility that will provide important benefits to this community and our environment, but unfortunately, construction of this facility — one that has met and received all necessary approvals from state and federal agencies — has been brought to a standstill in what we believe is overzealous control imposed by the Greene Township Supervisors," said Duane Eichenlaub, regulatory and sustainability manager at Nicholas Meat.

The Greene Township Supervisors are preventing the project from moving forward by leveraging the Subdivision and Land Development Ordinance (SALDO) to impose an improvement guarantee on Nicholas Meat before construction can resume.

"In other words, they want money upfront as a security to ensure the project is completed," said Eichenlaub. "This is a clear misapplication of the ordinance, as improvement guarantees are required only for designated public improvements. It truly is a case where local control is out of control."

The SALDO is intended to protect the

township and public entities if public improvement projects like subdivisions are not completed, leaving the township with unfunded public obligations.

"But the SRF is a private project being constructed on private property with private funding by a private business," he said. "The project poses absolutely no financial risk to the township. In the highly unlikely event that the SRF is not completed, the Greene Township Supervisors are on record saying they would not complete the project."

As referenced in the Pennsylvania Municipalities Planning Code (MPC), the requirement of an improvement guarantee on a private project as unique as the SRF is "unreasonable and causes undue hardship."

Pennsylvania Farm Bureau Regulatory Affairs Specialist Grant Gulibon told the group that he is aware of similar overcontrol issues in other Pennsylvania townships, which he said are not in sync with the ambitions of state leaders.

"At a time when the governor, state legislators of both parties and the business community are all in broad agreement that Pennsylvania can—and must—improve its competitiveness by removing barriers to economic growth and opportunity, it is incredible that municipalities like Greene Township are moving in exactly the opposite direction by making it harder for farmers and other agricultural businesses to get projects approved by imposing additional costs and delays on them in the process," Gulibon said.

"Given the importance of agriculture to Pennsylvania's economy in general — an importance that the Shapiro Administration recognized by including agriculture as one of the five "pillars" of its new statewide eco-

nomics development strategy — and Greene Township in particular, it is stunning to see obstacle after obstacle thrown in front of employers like Nicholas Meat, who are doing exactly what so many elected officials claim to want for their communities — investing their own funds in a project that expands a critically needed service in an environmentally sustainable way.

The case of Nicholas Meats and Greene Township perfectly illustrates why Pennsylvania continues to lose jobs, opportunities, and residents to other states that remove roadblocks standing in the way of growth and development, rather than create new ones."

"On Tuesday, June 7 at the Greene Township Board meeting, the supervisors took no action on Nicholas Meat's request to reconsider the unreasonable requirement of the Improvement Guarantee and grant relief in the form of a waiver identified in the provisions of both the MPC and the Greene Township SALDO. Nicholas Meat provided the

Township with a guidance publication produced by the Governor's Center for Local Government Services that countered the supervisors' previous interpretation of contested sections of the MPC and SALDO. With the supervisors unable to rely on their misinterpretation of the MPC and the SALDO, they simply deflected responsibility. In their own words, they recognized the project poses no real financial risk to the Township, but remain committed to requiring the financial security of Nicholas Meat on this private project on private land that is privately funded. Nicholas Meat is awaiting a formal written response from the Township supervisors and is exploring options to move this immensely beneficial project forward."

• **To read more about** the Sustainable Resource Facility, visit Thanks for Asking! What is the Status of the Sustainability Resource Facility (SRF)? - Nicholas Meat LLC at <https://nicholasmeat.com/2024/05/30/thanks-for-asking-what-is-the-status-of-the-sustainability-resource-facility-srf/>

Goat and sheep webinar schedule

UNIVERSITY PARK, Pa. — The Penn State Extension Dairy Team will offer a live webinar on Monday, June 17, from noon to 1:00 p.m. that is designed for dairy goat and sheep producers.

The webinar will focus on dairy goat milk's value for producers, entrepreneurs and processors. Attendees will learn about milk

quality, production, best practices and tools for producing high quality milk.

The program is free, but pre-registration is required. For more information and to register, visit <https://extension.psu.edu/milk-quality-and-more-for-dairy-goats-and-sheep>. Registrants also receive access to the webinar recording.

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3451-3457 Lincoln Highway East, Paradise, PA 17562
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Weikert Buying Station

721 Carrolls Tract Rd., Fairfield, PA 17320
Mondays from 9 A.M. to 4 P.M.

New N.W. Sales Company

2006 Mercer-New Wilmington Rd., New Wilmington, PA 16141
2nd and 4th Monday of each month.

Belleville Livestock Market

26 Sale Barn Lane, Belleville, PA 17004
Every Wednesday.

R&C Calf Farms, LLC

13071 Emerson Rd., Applecreek, OH 44606
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CDE DAIRY MARKETS & MANAGEMENT UPDATE

All prices — JUNE 5, 2024 — except where noted

Margins improving: USDA posted its April margin through the Dairy Margin Coverage (DMC) Program earlier this week at \$9.60 per hundredweight, down 5 cents from March but \$3.76 above year ago levels. The margin was 10 cents above the \$9.50 maximum threshold for coverage, so the program did not trigger an indemnity payment this month. From March to April, the all-milk price dropped 20 cents per cwt from \$20.70 to \$20.50, while feed costs dropped 15 cents from \$11.05 to \$10.90. There was a slight increase in the corn cost from \$4.36 per bushel to \$4.39 or \$156.79 per ton. Alfalfa cost continues to decrease at \$2.60, down from March's \$271.00 per ton, and soybean meal cost fell from \$362.17 per ton to \$357.68. Both reached multi-year lows again with alfalfa and soybean meal being at their lowest since December 2021 at \$253.00 per ton and October 2021 at \$325.43, respectively.

Based on the DMC Online Decision Tool, last updated May 30, forecasted margins continue to improve and remain above the \$9.50 level the remainder of the year. The margin is projected to continuously climb to reach \$13.10 per cwt. in October. If what is forecasted happens, October would become the highest margin to-date for the program. The all-milk price projections climb to \$23.79 per cwt. in November, then dip slightly to \$23.43 in December. As feed costs are forecast to fluctuate throughout the rest of the year, they are projected to remain under the \$11.00 per cwt. mark and reach a low of \$10.47 in June before gradually increasing to \$10.82 in December. Based on current projections, the remainder of the program year forecasts an average margin of \$12.37 per cwt. with an average all-milk price of \$20.11 per cwt.

Class III milk prices rebounded this past week, with June through December price forecasts on the CME now averaging \$20.32 for the remainder of the year. That's up more than \$1 from where they were last month at this time and much stronger than earlier this spring. Class IV milk price futures have also strengthened over the past week, with the Class IV price forecast for the remainder of the year now averaging \$22.07 per cwt., as of June 5. USDA will announce the May Class III and IV milk price later this week, but May Class III went off the board at \$18.63 per cwt., jumping more than \$3 from

where the April price closed, while May Class IV went off the board at \$20.57 per cwt.

The stronger margins projected for the remainder of the year mean that 2024 could be the first year that USDA's DMC Program does not provide a net benefit since the program was established in 2019. Since then, the DMC Program has paid out nearly \$2.1 billion in indemnities through 2023. At the maximum \$9.50 per cwt. margin coverage, indemnities were above the total amount of premium paid in every other year except 2024 (so far). DMC indemnities were the highest in 2023, with payments triggered in 11 of 12 months. Prices in 2023 yielded a record low margin of \$6.70 per cwt. average for the year. For those farms covered at the maximum \$9.50 margin coverage level, DMC provided a net benefit of \$2.50 per cwt. in 2023, or just under \$25,000 for every 1 million pounds covered.

Whether you are enrolled in DMC or not this year, the strong Class III and IV milk prices we are seeing in the marketplace right now could provide another opportunity to lock in a level of price risk protection for your dairy through the Dairy Revenue Protection Program. DRP is a federal Crop Insurance program that is implemented and administered by the USDA's Risk Management Agency. It guarantees a minimum quarterly revenue for up to 100% of quarterly milk production without giving up any upside. DRP premiums are subsidized by 44% up to 55% depending on the price protection amount chosen by the dairy farmer. Policies are available nearly every day that milk production is traded on the Chicago Mercantile Exchange (CME) with a few exceptions. Policies are available up to 5 months in advance.

Currently, policies for the third quarter of 2024 through the third quarter of 2025 are available. DRP is highly customizable and can be made to closely match your milk check. Farms can choose between a Class and a component option. The Class option allows you to purchase 100% Class III policies, 100% Class IV policies, or any combination of average Class III and IV in 5% increments. The component option allows you to protect your milk price based on the level of components you produce.

JAYNE SEBRIGHT
Executive Director, CDE
717.346.0849
jsebright@centerfordairy
excellence.org



Markets

Livestock Auction

June 4, 2024

Alfalfa	4.00-5.00
Mixed hay	2.75-3.00
Orchard	4.25
Grass	3.75-6.00
Straw	4.25

Middleburg Auction

May 28, 2024

Mixed hay	150-250
Straw	130
Ear corn	130-150
Corn fodder	50
By the bale	4-80

Morrison's Cove Auction

June 3, 2024

Grass	120-160
Round bales	120-165
Large square bales	145

Wolgemuth Auction

June 3, 2024

Alfalfa	175-340
Mixed hay	150-440
Timothy	160-170
Grass	220-360
Straw	150-180
Orchard	175-420
Corn fodder	40-155

Hosking Sales

New Berlin, N.Y.
June 3, 2024

Cattle:	
Dairy cows	1.11
Bone utility	.90-1.21
Canners & cutters	.85-.95
Easy cows	.70 & down
Bulls over 1100 lbs.	1.22-1.62
Feeders:	
Dairy	1.00-1.25
Bulls	1.35-1.39
Heifers	1.48-1.77
Steers	1.30-1.54
Calves:	
Bull	top 5.85
Heifer	top 5.20

Livestock Auction

Hackettstown, N.J.
June 4, 2024

Calves	20-6.80
Cows	.63-1.26
Steers	1.53-1.92
Feeders	.50-1.45
Bulls	.82-1.32
Heifers	1.18

Middleburg Auction

Middleburg, Pa.
June 4, 2024

Cattle: 222	
Feeder cattle:	
Steers:	
M/L-1	245
Holstein steers:	
L-3	155
Heifers:	
M/L-1	190-285
M/L-2	170-202
Bulls:	
M/L-1	187-325
M/L-2	142-225
L-3	157-207
Slaughter cattle:	
Steers:	
HiCho & Prm	185-202
Choice	175-188
Select	170-174
Holstein steers:	
HiCho & Prm	157
Choice	155-164
Select	154

Wyalusing Livestock

Wyalusing, Pa.
June 3, 2024

Holstein calves:	
70-89 lbs.	3.50-5.50
90-110 lbs.	2.50-5.40
Feeder cattle:	
200-300 lbs.	1.20-2.40
301-500 lbs.	1.40-2.50
501-700 lbs.	1.00-1.90
701-900 lbs.	1.20-1.60

Heifers:

HiCho & Prm	182-184
Choice	176-180
Select	144-169

Holstein heifers:

HiCho & Prm	160
Choice	150-159
Select	142

Slaughter cows:

PrmWht 65-75% lean	136-146
Breakers 75-80% lean	132-138

Slaughter dairy cows:

PrmWht 65-75% lean	134-140
Breakers 75-80% lean	

	128-134
Boners 80-85% lean	108-146
Lean 85-90% lean	80-134

Bulls:

2-3	126-179
-----	---------

Calves: 123

Feeder calves:	
#1 Hol bulls	560-690
#2 Hol bulls	385-700
#3 Hol bulls	200-675
Utility bulls	300
#1 Hol heifers	425-510
#2 Hol heifers	310-400

Morrison's Cove

Martinsburg, Pa.
June 3, 2024

Cattle: 94	
Steers:	
Choice	175-181
Good	170-175

Heifers:

Choice	172-173
Good	165-170

Cows:

Util/Commercial	110-135
Can/LoCut	107 & down
Bulls Y/G #1	140-160

Feeder cattle:

Steers	150-230
Bulls	140-205
Heifers	125-170

Calves: 102

Standard	20-100
Hol bulls	400-800
Hol heifers	300-475

New Holland Auction

New Holland, Pa.
May 27, 2024

Cattle: 907	
Slaughter cattle:	
Steers:	
HiCho & Prm	183-195
Choice	170-188
Holstein steers:	
Choice	160-169
Slaughter dairy cows:	
Breakers 75-80% lean	125-146

CME DAILY FUTURES & OPTIONS TRADING — JUNE 5, 2024 AT THE CLOSE

	JUN-24	JUL-24	AUG-24	SEP-24	OCT-24	NOV-24	DEC-24	JAN-25	FEB-25	MAR-25	APR-25	MAY-25	TREND
CLASS III MILK FUTURES (\$/CWT) vs. wk ago: Range is \$0.10 to \$0.45 higher on the week with full advance on Aug-Nov24 and Apr-May25 contracts. 12-Month Avg. 19.40 ↑↑	19.49	20.12	20.39	20.27	19.93	19.53	18.94	18.80	18.84	18.82	18.99	18.71	↑↑
CLASS IV MILK FUTURES (\$/CWT) vs. wk ago: 2024 months up \$0.60-0.80, except Aug24 up \$0.30; 2025 contracts up \$0.30-0.50. 12-Month Avg. 21.59 ↑↑	21.34	21.65	21.68	22.37	22.52	22.30	21.72	21.20	21.15	21.26	21.07	20.76	↑↑
MILK BASIS (MAILBOX minus CLASS 3 \$/CWT) 2018-23 AVG FOR NORTHEAST & MIDEAST STATES OF PA, NY, NEW ENGL., OH vs. NAT'L AVERAGE - YOUR INDIVIDUAL BASIS WILL VARY													
Mailbox	18.68	18.38	18.65	18.35	18.62	18.41	19.27	18.75	20.20	19.76	20.58	20.17	20.25
Class III	18.16	18.16	18.16	18.16	17.59	17.59	17.60	17.60	18.72	18.72	19.07	19.07	17.30
BASIS	0.52	0.22	0.49	0.19	1.03	0.82	1.67	1.15	1.48	1.04	1.51	1.10	2.95

	JUL-24	SEP-24	DEC-24	MAR-25	MAY-25	JUL-25	SEP-25	DEC-25	MAR-26	MAY-26	JUL-26	SEP-26	TREND
CORN FUTURES (\$/BU)	4.392	4.456	4.590	4.720	4.796	4.852	4.720	4.736	4.836	4.900	4.946	4.680	↓↓
SOYMEAL FUTURES (\$/TON)	359.5	354.6	351.7	350.5	354.2	355.3	354.3	353.9	355.4	354.1	352.1	349.4	↓↓
U.S. AVG PREMIUM ALFALFA & ALFALFA/GRASS HAY 20-22% CP - Source: USDA Monthly National Dairy Comprehensive Report													
JAN-23	266.60	297.25	277.00	290.00	292.86	244.27	254.92	243.50	238.50	217.82	240.41	231.70	254.85
FEB-23													224.50
MAR-24													205.02
APR-24													*220.17
TREND													↑↑

DMC	DEC-22	JAN-23	FEB-23	MAR-23	APR-23	MAY-23	JUN-23	JUL-23	AUG-23	SEP-23	OCT-23	NOV-23	DEC-23	JAN-24	FEB-24	MAR-24	APR-24
DMC OFFICIAL GROSS MARGINS per cwt(USDA All-Milk, com, alfalfa & Ill. soybean, feed for ALL CLASSES of dairy cattle on farm) Updated with NEW prem. alfalfa feed cost	9.76	7.94	6.19	6.08	5.84	4.83	3.65	3.52	6.46	8.44	9.44	9.58	8.44	8.48	9.44	9.65	*9.60
ALL MILK	24.70	23.10	21.60	21.10	20.70	19.30	17.90	17.40	19.70	21.00	21.60	21.70	20.60	20.10	20.60	20.70	20.50
FEED \$	14.71	14.94	15.16	15.41	15.02	14.86	14.47	14.25	13.88	13.24	12.56	12.16	12.12	12.16	11.62	11.16	10.90

ALL-PRODUCT INDEX	3824	↑↑ 1.7%	BUTTERMILK POWDER	2845	↑↑ 10.4%	GRADE A NFDM	Tues-Wed Ids	30	1.2000	↑↑
WHOLE MILK POWDER (WMP)	3478	↑↑ 1.7%	BUTTER	6864	↑↑ 1.7%	DRY WHEY	Tues-Wed Ids	3	0.4400	↑↑
SKIM MILK POWDER (SMP)	2722	↑↑ 3.0%	CHEDDAR (BULK)	4248	↑↑ 0.2%	BUTTER	Tues-Wed Ids	3	3.0950	↑↑
ANHYDROUS MILKFAT (AMF)	7417	↑↑ 0.9%	MOZZARELLA (BULK)	N/A	N/A	CHEDDAR 40 LB BLOCKS	6lds	1.8600	↑↑	
			LACTOSE	795	↓↓ 1.9%	500 LB BARRELS	2lds	1.9450	↓↓	

CL I ADV	CL II	CL III	CL IV	ALL-MILK-U.S.	ALL-MILK-PA
20.08(JUN)	*21.50(MAY)	*18.55(MAY)	*20.50(MAY)	*20.50(APR) ↓↓	*21.80(APR) ↑↑
18.46	20.23	15.50	20.11	20.70 4.28F	21.70 4.19F
18.01	19.11	16.11	18.10	20.60 4.11F	21.20 4.04F

U.S. AVG. BRED COWS & HEIFERS (3rd trimester) per head as reported by USDA Monthly National Dairy Comprehensive Report	JAN-23	FEB-23	MAR-23	APR-23	MAY-23	JUN-23	JUL-23	AUG-23	SEP-23	OCT-23	NOV-23	DEC-23	JAN-24	FEB-24	MAR-24	APR-24
	1250	1352	1342	1330	1400	1559	1502	1540	1500	1741	2108	N/A	1635	N/A	N/A	N/A
U.S. AVG. MILKING COWS per head as reported by USDA Monthly National Dairy Comprehensive Report	1436	1487	1493	1544	1469	1792	1615	1634	1643	1830	1988	N/A	1792	N/A	N/A	*2120 ↑↑

CATTLE - DAIRY PURPOSES (\$/HD) USDA Reports + Northeast, Southeast, Mideast, Midwest dispersal & auction report averages (4 week rolling avg. as of May 31, 2024).	
MILK COWS (NASS) U.S. Avg.	HEIFERS FRESH: Bred Springing Beef x OPEN: 300-600 lbs Beef X 600-900 lbs Beef X 900-1100 lbs
\$2120 APR-24* \$1890 JAN-24	3000 N/A 2500 2400 950 1050 N/A N/A 1650 1600
\$1720 APR-23 \$1720 JAN-23	1500 1325 1550 1000 N/A N/A N/A N/A 1150 1000
PA Auction Markets May 30-Jun 2, 2024	FED HOLSTEIN STEERS (\$/CWT LIVELWEIGHT)
CULL MARKET COWS (\$/CWT LIVELWEIGHT)	Choice & Prime 1250-1550 lbs light test
Premium White Breakers Boners Lean	BULL CALVES: No. 1 & 2, 90-130 lbs
136.60 ↓↓ 126.75 ↓↓ 119.25 ↓↓	70-85 lbs
	600.00 910.00 600.00 975.00 300.00 NC
	600.00 980.00 600.00 1080.00 285.00 NC

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Classifieds

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THURSDAY, JUNE 20 • 7 P.M.

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- Reg. 3 yr. Helix, fresh 5-15, 100+ lbs., from Cedar Crest prefix.
- 8 top, young, fresh cows and heifers from one farm with 28,000 lb. herd average.
- Several fresh Jerseys, grass fed.

*Plus many more. Watch for more details next week.
Free chocolate milk • Not responsible for accidents*

Sale managed by: **FISHER'S QUALITY DAIRY SALES**

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Auctioneer - Dave Stoltzfus - AU005655 • Pedigrees - Dan Albright

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Thursday, June 20 @ 7:15 P.M.

Special Dairy Cow & Heifer Sale

- ★ We are expecting a great selection of good, young, fresh, dairy cows with top udders!
 - ★ Brandt-View sends 10 fresh and fancy cows w/ deep pedigrees & genomics, and milking well!!
 - ★ 5 Reg. Holstein head from another farm! Prologue x Blizzard x Duke sells fresh 2/5/24 and due back 1/24/25 to sexed Holysmokes!
 - ★ Sidekick sells fresh 5/9/24 x VG-88 Kingboy x VG Epic x EX-91,2E Altaross x 10 more generations VG EX! Glen-Valley "C" family!
 - ★ 4-5 Jerseys sell recently fresh from a local farm.
 - ★ 2 Reg. Brown Swiss sell recently fresh. More info later.
 - ★ Nice group of close springing heifers, with many A.I. sired and bred!! Also selling opens and shortbreds.
 - ★ Reg. Fuel dau. sells due 7-22-24 to Party! Dam VG-86 Sidekick x VG-88 Solomon x VG Mogul x EX-94,2E Bradnick x EX DOM Durham x VG Outside x GP-83 x VG-86!
 - ★ Reg. Crushabull dau sells due 7/19/24 to Pace! Tested A2/A2 BB and also 2.97 PTAT! Dam GP-82 Doorman x EX-93,2E Bradnick x EX DOM Durham x VG Outside x GP-83 x VG-86!
 - ★ Reg. A2/A2 Overview dau sells due 7/9/24 to Post! Dam VG-88 King Royal x EX-94,2E Durham x EX-94,2E Bradnick x EX DOM Durham x VG Outside x GP-83 x VG-86!
 - ★ Show Time! Reg. Tango-Red dau sells born 9/4/23! Dam Adore-Red x Colganados D Avianca-Red EX-96,3E, R&W All-Amer. 6Y+ cow 2019 and 2x Int. Type & Production winner WDE! Life: 2538 214,730 4.1 3.4! Mggd VG-87 Apple A1-Red x EX-95,2E DOM Altitude x EX-93 GMD-DOM Alisha x EX-94,4E Augy Star x EX-96,4E DOM x EX-90,2E x EX-90,3E Leader!
 - ★ Reg. Barbwire-Red dau sells born 9/12/23! Dam GP-80 @ 2 yr and needs reclassified! Mgd Milksource Lvrq Tina-Red EX-92 3-03 365 33,479 3.7F 3.1P! Mat. sis EX-93 w/ multiple show winnings! Mggd EX-93,2E 5-05 365 38,700 4.2F 3.4P! *HHM All-Am R&W 4 yr. old 2011! 4th dam EX-93,2E 3-04 365 42,690 3.4F 2.9P! This family has shown well and is often at the top!
 - ★ 6-10 breeding age bulls sell, some with EX pedigrees and tons of milk in the family!!
 - ★ Portable milker, and 10 bucket holders with buckets.
- June is Dairy Month... Free ice cream for all dairy farmers!!**

NOTE: Overstocked? Top quality dairy cows and heifers are in high demand! Call today to discuss options. All cattle vet checked and vaccinated. Trucking available.

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717-729-0173

Darryl Jones Lic. AU5194
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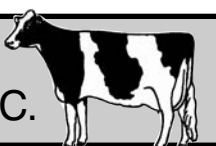
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Note: Big, fancy, Reg. herd.

Until further notice: Lactating dairy cattle consigned from a non-Pa. address need a C.V.I. and a negative A.I. milk test.

Consignors: Please send all info with truckers for the catalog. For more information, contact dairy reps:

Aaron Martin, 717-445-4825 (home); Bill Hough, 973-224-0204 (cell).

REMINDER:

Thank you - N.H.S.S.

Friday, June 21st, start time 4 p.m. Special driving & draft horse sale.

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Tues., June 11, 2024

Cows @ Noon
Heifers to follow

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A Special Thank You To All Our Farmers
Dairy prices are strong! We are accepting local consignments of Fresh Cows, Dry Cows, Springers, Open & Bred Heifers and Bulls.
Plan to Attend!!!

Receiving cattle until 8:00 p.m. Monday evening
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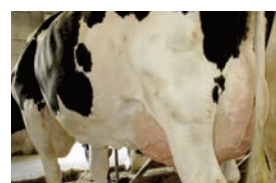
80 Hd. Reg. Hol. Tie Stall Herd - 50 Cows - 30 Heifers

Dec. Classification 109.0 BAA; (7) EX, (29) VG, (11) Good+

Tuesday, June 18, 2024 @ 10 a.m.

Location: 6148 Old Philadelphia Pike (Rt. 340), Gap, PA 17527 (Lanc. Co.)
Directions: Rt. 340 East of White Horse to Auction on Right.

Top Herd
Milky, Showy
Cattle



Crush dau. VG-88 @ 3-11. 92 lbs. Has rod. 30,000. Her Select sis. sells milking 96 lbs. Also a Dec. '22 Warrior. A Feb. Crush sis sells.



Apple-Crisp dau. sells dry. Made 25,000/305 days. Due July. Dam is EX. Gr. dam is 93 pt. Dundee.



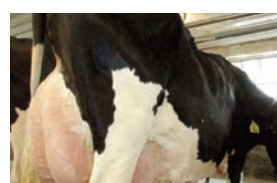
Crush dau. EX. 100 lbs. Her Perfect Jan. born heifer sells. "Audrey Posch family."



Crush dau. EX-90 @ 4-2. Milking 98 lbs. Peaked at 125 lbs. Due Dec. to sexed Pazzle. 3rd dam is EX-94 Lee.



Awesome dau. VG-86 @ 2-10. Fr. April: Milking 126 lbs. Her Eyecandy calf sells. 6th dam is 5E92. Her full sis. sells, a VG-85@2-10. Other family members of Doorman. Delta Lambda, Altitude McDonlad-P, Warrior and more sell.



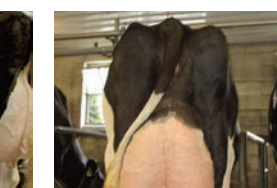
Unix dau. EX-91. Milking 112 lbs. Projected 35,000. "John's Favorite Cow." Her 2 yr. old Mystic Crush dau. sells. Fr. April. Also her Sept. '23 Crush dau. and a Jordy gr. daughter.

- HERD INFO -

80 hd. registered Holstein tie stall herd dispersal. A few red & whites. 50+ cows. 30+ heifers. All homeraised except approx. 5 hd. RHA 25,000. April test 80 lbs./4.2 BF/3.1 Pro./100,000 SCC. Herd avg. peaks at 85+ in prime of season. Milked twice a day. (20) 1st. lact. (15) 2nd. Balance 3rd and up. (14) fresh since April. (11) due July & Aug. April test 9 hd. milking 100-124. Many more to freshen May & June. Cattle AI sired & bred w/various AI selections. A few Angus bred. Feed Company: Agri-Basics. Nutritionist: Robert Davis. Hooves trimmed in May. On DHIA program. Catalogs & Life History available ringside. No 3 quartered cows. All cattle preg-checked prior to sale. Cattle can be kept a few days to accommodate trucking. Out of state health charts an option if required. Vaccination Program w/Triangle-10. Cows will be classified in early June. Watch ads for any updates.



Tattoo dau. EX-90 @ 4-9. Milking 100 lbs. Due Sept. to sexed Thunderstruck. Her VG-85@2-9 Helix dau. sells, now fresh in April. Milking 114 lbs., along with 1 offspring, a Showtime yearling, also an 8-23 born Renegade out of Tattoo. Dam is a VG-87 Blake, then 15 EX dams back to "Audrey Posch."



Doc dau. VG-87. Fr. March Milking 132 lbs. 2nd dam VG-87 then 18 EX dams. Back to "Audrey Posch." Her full sis. sells VG-85@3-2 due July to Tattoo.

A Few Highlights: A group of "Audrey Posch" descendants, An EX-90 Doorman, fresh April 29, She is 18th Gen. EX. Last lact 362 days/35,893/1324 BF/1080 Pro. She has a milking Hanans dau. selling. As well as a Has It All heifer, which is a potential 20th Gen. EX. • An 88pt. Doorman, due in June w/ record 298 days/33,005/1468 BF/997 Pro. She has offspring selling. A Hanans dau. fresh in May, as well as a June '23 Perfect dau. 4th dam 3E-95 Formation Lauria. • A set of twin heifers sired by Tattoo. Fresh in May. Dam was 3E 90pt. Buxton. 2nd dam is a 4E 94pt. Juror. Both dams have 200,000 LT. Also a Sept. '23 Hanans sells, out of the Buxton.

- AUCTION INFO -

Auction held in tent. Auction Co. and sellers are not responsible for accidents. Auction day announcements take precedence over all advertising. Payment terms: cash, approved check or credit card w/ 3% fee. Food Stand on premises. We hope to see you at the auction.

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SALE HELD AT THE LANDIS-MRK BARN (GPS - 3888 OREGON PIKE, LEOLA, PA. 17540)

Featuring a Dispersal Sale for Stolhaven and Landis-MRK Holsteins. A "star-studded" lineup with a few elite consignments.

15 Excellent cows sell! 3@94, 2@93, 2@92, 4@91, 5@90.
30+ animals sell from EX-94 or 95 pt. dams!

Cows selling in all stages of lactation. Many over 100 lbs. up to 140 lbs.!
Bred heifers due for summer and fall milk! Deep pedigree yrlg's and calves!

Apple-Pts Aprisco Red-ET
EX-92 3 yr.
R&W All-American Fall Yrlg. 2021
Aprisco sells! Fresh in early May and looks incredible! Two dau's also sell X Tango-Red and Showtime *RC!
2nd choice Hulu sells due June.

Stolhaven Really Amazing RC
VG-88
Amazing sells as lot #1 and due in September to Lambda. Also her beautiful fall calf by Late Night also sells!
Dam EX-94 Andringa!

Come early! Whoopie pies and chocolate milk served from 9-10:30 a.m.!

STOLHAVEN HOLSTEINS

Alphie & Teresa Stoltzfus
281 White Horse Road
Gap, PA
Call: 717-629-3722

Sale live on **COWBUYER**

Pre-approval required.
Call Aaron Ray Tompkins
336-363-4839

LANDIS MARKETING

If It's A "Cow Thing" We Do It!

Bob & Janice Landis
918 VALLEY ROAD • LANCASTER, PA. 17601
PH: 717-413-2332
EMAIL: LANDISMARKETING@AOL.COM

16 Fencing

TIMELESS FENCING - The post is the insulator. Versatile design is self-insulating and easy to install for sheep, goats, cattle & horses. Allegheny Meadows. 814-285-1541.

17 Silos

SILO UNLOADER WINCH; Harvestore silo sheets. 717-363-6741.

USED A.O. SMITH model 1250 Slurry Pump with agitation nozzle and load out line. 717-463-9731.

SILO DEMOLITION. Contact Beiler Silos. Call 570-745-3574.

HARVESTORE SILO ROOFS, affordable white or stainless. Solve spoilage. Sheet replacement, silo demolition. Parts and repairs on Harvestore and stave silos. 717-517-2080.

HARVESTORE SILO REPAIRS, also demolition and removal. Used replacement blue or white silo roofs, door frames, doors, lids, breather bags. Installation available. 717-768-0452.

BEILER SILOS - SILO PARTS, sales and service. New and used silos. Shotcrete relining. Foundation repair with Shotcrete. Tear down and rebuild. Silo doors made to order. 20 years experience. Serving Lycoming and surrounding Co. Jersey Shore, Pa. 570-745-3574.

I BUY USED SLURRY-STORES. 315-404-6721 or 315-495-6506.

SILO DOORS, galvanized steps and latches, poly door

panels cut to size for all types of silos. Quality products are always a good investment. Meadow Springs Farm, Gordonville, Pa. Sales brochures and quotes call J. Elmer 717-768-3337 ext.1.

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S & S SILO SERVICE - We erect silos, repair silos with shotcrete, repair concrete walls, stone walls, and foundations with shotcrete. Serving the shotcrete and silo industry for 25 years. 610-273-3993.

MANUFACTURERS of silo doors and hardware. Double thick tongue and groove cedar poly and plywood doors. Hardware is powder coated. Agri-Door. Call 717-949-2034.

19 Real Estate

VACATION OR year round property near Route 80/Route 15. Beautiful views, near State Gamelands. Natural gas area. Something for the whole family. 717-856-2024.

THE GET-R-DONE REALTOR. Rodney Rice, 717-729-9501. 50 years serving farmers selling, buying, auctioning. Landfarmrec-JAK Real Estate. 717-753-5510.

TO BUY/SELL REAL ESTATE in Pa. call Thomas Hershey at 610-209-7096. Hershey Farm Agency, Inc., HersheyAuctionLLC.com. 800-880-3831.

BEILER-CAMPBELL Realtors and Auction Services, Farm and Land Division. Are you looking to purchase or sell

a property in Pa. or Md. Call Chris Taylor, office mgr., 888-786-8715 for an auctioneer or realtor.ctaylorfarms.com.

20 Wanted

BYRNE
SINCE 1933

BYRNE DAIRY is looking to increase their raw organic milk supply. For more information, contact Bob Bowles at 315-436-0997 or Leslie Ball at 315-382-2782. (6/7)

BUYING OLD ISSUES OF Holstein World, Jersey, Brown Swiss, etc. (all other dairy cattle breeds) magazines, sale catalogs and sire directories. 716-255-5625.

LOOKING FOR REG. springing heifers, fresh, 2 and 3 year olds, preferably freestall cows, to expand my herd. 814-386-0609. (9/27)

CUSTOM GRAZING operation in Canandaigua, N.Y., looking to add clients for the summer grazing season. Looking to take on another 40 head of heifers, dry cows, or steers. Pay based on head/day. All new hi-tensile fencing. Daily moves. 315-573-6742. (6/28)

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I AM STILL LOOKING FOR used books and publications about dairy farming, printed early to late 20th century. Interested in all farming related topics. Paying cash. Phone Owen Backus, 608-479-0811.

I BUY TRUCKER HAT collections. 215-896-5609.

21 Opportunities Wanted

SEEKING WORK ON family farm with small house. Most any area. (West Va., please call). 717-816-9693.

YOUNG FARMER looking for a dairy farm to rent. Ideally rent to own situation in Pa. or Md. 717-824-1320.

23 Pets

OUT OF RESPECT FOR animal welfare, "Pets or Dogs Wanted" will not be accepted as classified ads. We will continue to accept household pet "For Sale" ads. Please take care when purchasing, selling or giving away a pet, keeping the animal's well-being in mind.

4 BOSTON TERRIER puppies. 2 females, 2 males. 9 weeks old. Vet checked. Call for pricing. 717-617-4660.

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25 Miscellaneous

GPS AUTO-STEERING kits. FJDynamics AT1 kits are easy to use and simple to install. No subscriptions required with RTK base station. AT1 kit with RTK station-\$5650. 610-451-8023. (7/5)

CUSTOM MADE CLEAR poly carbon doors, including custom manufacturing and repair. Also, hot beds and little greenhouses, stainless steel water troughs, horse barn grills, gates and doors. Sunnyside Welding, Manheim, Pa. 717-361-8853, x 4.

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SEE FARMING IN N.Y. through the eyes of an 11 year old. Visit Youtube and search "4th Gen Dairy Farmer" for videos. Call 716-474-1705 for more information.

HORSE, DONKEY AND calf blankets. Reasonably priced. Dealers welcome. Call 717-361-4474.

POLY SILO DOORS - Steel horse hitches; pine shavings; pine bedding pellets; Meadow Springs Farm, Gordonville, Pa. 717-768-3337, ext. 1.

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OLD AERIAL PHOTOS of your farm or home dating back to 1963. Nathan Lewis 888-402-6901 or vintageaerial.com.

27 Livestock

ANGUS BEEF, READY FOR slaughter. 570-488-6596.

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- Kuhn Kight 5156
- JayLor 3574 Mix
- Kuhn Knight 8118

- 2020 CD 285
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Daughters of previous NxGEN sire 14HO15223 CONWAY, Summit Farms, LLC, Plymouth, WI

“ NxGEN allows us to have the first bite of the apple on early release bulls. Seeing the NxGEN calves when they hit the ground makes me feel like we have hit the lottery. Using these early release bulls and seeing their daughters develop, get pregnant with ease and enter the milking string – it is quite impressive.”

Justin Stewart
Arizona Dairy Co., Mesa, AZ

“ We joined the NxGEN program because we wanted better genetics faster, and to use the absolute best genetics to move our herd forward.”

Jarrod Kollwelter
JC-Kow Farms, LLC, Whitewater, WI

“ NxGEN has been a very beneficial tool for our genetic program. The early access to the most elite genetics in the industry has allowed us to improve our herd's genetic base.”

Ryan Matheron
Hilmar Holsteins, Hilmar, CA