

Data-driven decision making reveals evolving competitive edge for dairies

By SHERRY BUNTING Special for Farmshine

BOWLING GREEN, Ky. — "There are opportunities in the data that you have on your farms today to make you more competitive in the dairy industry. I want to get us thinking about looking at data a little differently... and seeing the real opportunities in the data that we have," said Dr. Jeffrey Bewley, Ph.D., PAS executive director of Genetic Programs and Innovation for Holstein USA, Inc.

He spoke on ways that small and mid-sized dairies can gain a competitive edge through data-driven decisions during the Kentucky Dairy Conference Feb. 25-26 in Bowling Green.

Bewley showed 200 inperson attendees, and an untold number by livestream, some things they would not normally see in typical data reports and introduced them to artificial intelligence (AI) and what will be possible in the future. But, it all comes back to basics, the Peter Drucker quote: "If you can't measure it, you can't improve it," said Bewley. "On the dairy farm we have a lot of things we have the potential to

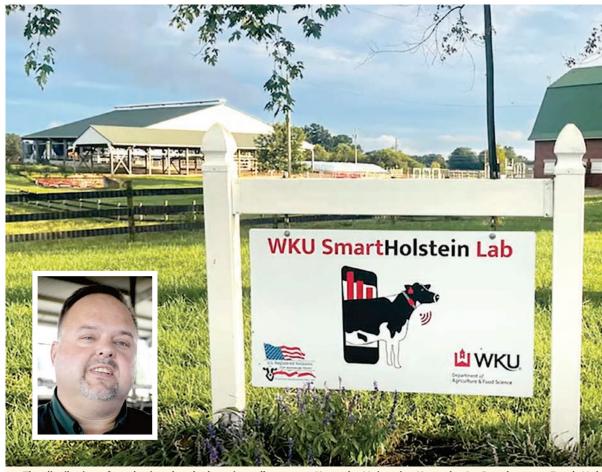
measure, and we've been doing that for many years."

Advanced analytics change the game for smaller dairies that do not have economies of scale for competitive advantage – instead using Key Performance Indicators (KPIs) to measure success, improve efficiency and profits, and continue high performance through real-time monitoring tools.

What is a small dairy? Bewley has seen this definition evolve.

"My eyes were opened sitting at a dairy one day, hearing 2500-cow dairies referred to as small dairies. There are a lot of really large dairies in our industry today," Bewley related.

For data-driven decisions, it's essential to first understand the underlying biology of the animals. "That's where you have a huge advantage," he said.



The distribution of production data by lactation tells more about the progress of a herd over time than a simple herd average comparison, says Dr. Jeffrey Bewley, (inset) head of the Smart Holstein Lab -- a partnership between Western

Kentucky University, Kentucky Ag Development Fund, Holstein USA Inc., and a growing number of project partners from industry. You can check it out at https://www.smartholstein.com

"We also have to understand the statistics. How they are "distributed" through your herd over time is more important than relying on herd averages.

"Averages lie," he said. "Distributions don't."
He urged farmers to get to know the tools available in the marketplace and be careful not to overcomplicate things. "The important things are the important things. That means we focus on the big picture first, and then do a deeper dive into our data," Bewley explained.

He also cautioned producers to think about variation and how the variation of one animal can skew the whole 'average' for the herd and to avoid 'bias' in the data, which happens when certain events are not recorded.

Today, herd management software programs are essential, with many good options

"These are powerful tools for how you manage your dairy and can really make a difference to break down the information at a deeper level," said Bewley. The next level is feed management software. More dairies are adopting this to better manage that cost.

What is coming is integration. According to Bewley, companies are developing data integrators to pull in data, together, from different platforms to tell a deeper story on the

Artificial intelligence is the next frontier. "ChatGPT for example is a large language model taking all the information on the internet and allowing you to communicate with it and ask it questions," said Bewley, who uses ChatGPT almost every day.

"This type of technology is going to change our world." he declared. "With a smartphone

or access to the internet, go to ChatGPT, and ask it a question. It will blow your mind."

How can we use this technology in dairy? Bewley gave an example. He uploaded a herd summary and prompted ChatGPT to tell him the opportunities for improvement on that dairy. Within 5 seconds, it gave an automated response that identified two problem areas with supporting details and recommendations for the farm.

Bewley said herd averages do not reveal what the distributions show. "The distributions tell us more about how the herd is moving across time," he said, noting that this can also be viewed by different milkweight categories and/or by lactation. Another example was the distribution of peak production trends across time, to see how different cohorts are performing.

Another big change today is what to focus on in production data. Bewley stressed that milk pounds is not the right way to look at this anymore – even in the fluid milk market – because components are becoming much more important.

"Based on current market

conditions on fat percentage alone, we see a \$4.00/cwt swing in the value of that milk based on the fat percentage," he demonstrated with a slide. "This is a huge economic opportunity that we have. We should not be talking about pounds of milk. We should be talking about pounds of fat-corrected milk. In some areas, we talk about energy-corrected milk where producers also get paid for protein. This should be our focus."

The next level is determining how this affects the producer's own unique milk price. The herd management software programs have tools that allow the producer to think about the economics of each cow, not just her production, like Money Corrected Milk.

Another platform can be layered into all of this as well to pull-in external data from the

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They are 6th generation farmers with parents Edward and Lorraine at Thiele Dairy Farm, established in 1868 near Cabot, Pennsylvania, where they love working with nature, cattle, and crops, sharing the stewardship of 300 acres, 40 milk cows, and their youngstock, also sharing with the community what farming is all about through events at the farm and social media. Lorraine is known to paint round bales by the road to 'put a smile on someone's face.'

(Scan QR to qrco.de/ThieleBales to read about it.)

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Attention, please for avian flu call March 19, 1 p.m.

HARRISBURG, Pa. – Pennsylvania continues to monitor the cases of highly pathogenic avian influenza (HPAI) in dairy cattle and poultry flocks across the United States. The Center for Dairy Excellence will host the next monthly Pennsylvania Agriculture HPAI Conference Call on Wednesday, March 19 at 1 p.m. for producers and stakeholders from all animal ag industries.

With the Pennsylvania Department of Agriculture (PDA) continuing to detect HPAI in commercial poultry flocks across the state, panelists will answer questions about required surveillance for dairy farms in the control buffer zones around an infected poultry or dairy premise. This is not the strain that has infected dairy cattle in California and other states. It is the strain that has been transmitted through wild geese in the Eastern Fly-Way Zones. This continues to be part of the quarantine order in an effort to exercise precaution to protect dairy farms and poultry facilities in that area.

Panelists will also answer questions about Pennsylvania's overall response efforts, the ongoing HPAI health situation, biosecurity planning, and more. During the March 19 call, panelists will include:

- Dr. Alex Hamberg, Pennsylvania State Veterinarian. He will share an overall update on the HPAI situation and the state's response efforts.
- Dr. Ernest Hovingh, director at the PADLS lab at Penn State. He will describe how testing is going.
- Seth Confer, biosecurity program specialist at PDA. He will answer questions about the process of creating and getting an approved biosecurity plan.
- Dr. Miriam Wamsley, Pennsylvania Department of Health epidemiologist. She will share reminders about PPE equipment available and other resources available to protect your operation/team.

Individuals who join the conference call will be able to ask real-time questions to each panelist. To ensure as many questions can be addressed as possible, questions can be submitted in advance of the call. Text 717-585-0766 to submit questions or email ctrdairyexcellence@gmail.com

Learn more about how to join the conference call on March 19 at 1 p.m.

• How to join: Dial +1 301-715-8592 Meeting ID: 841 2794 6647 Passcode: 833183



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Global interpretations of bird flu vaccines affect U.S. strategies

By SHERRY BUNTING Special for Farmshine

WASHINGTON, D.C. – The status of highly pathogenic avian influenza (HPAI) and the USDA strategy to protect poultry and dairy farms is changing. What's new is that a recent statement by U.S. Agriculture Secretary Brooke Rollins suggested vaccines would be "pulled off the table;" no longer be part of USDA's strategy.

According to RFD-TV's Market Day Report Monday, March 10, Rollins said USDA will focus on repopulation by prioritizing the biosecurity portion of her 5-point strategy.

Announced Feb. 26, vaccines had originally been a key part of the 5-point strategy, including \$100 million of the \$1 billion package devoted to vaccine research and deregulation. Rollins told Breitbart.com in the interview partially televised at RFD-TV that she had spoken with in-

dustry leaders and now believes vaccines have not been shown to work well in other countries, namely Mexico.

Add to this a recent statement by Health and Human Services Secretary Robert F. Kennedy Jr. to Fox News that federal health agencies are opposed to poultry vaccines.

At the root of this, however, is the fear of export market complications. Poultry industry leaders have said that vaccination in place of depopulation would impact the trade sta-

APHIS updates
for dairy cattle confirm
HPAI detections in 19 dairy
herds in four states over the past
30 days. California accounts for 14
of these detections as part of the H5N1
B3.13 genotype that spreads from cow to cow,
with the most recent detection on March 7th.

tus of U.S. poultry products. The bottom line is the way HPAI is designated globally. In poultry, HPAI is deemed a foreign animal disease to be eradicated, whereas in cattle it is a novel virus.

USDA has not issued a public statement of clarity on the role of vaccines, or lack thereof, in the HPAI strategy; nor have the Centers for Disease Control (CDC) or Food and Drug Administration (FDA) issued statements. These agencies and their state veterinary and pub-

lic health partners had a closed conference call meeting Tues., March 11, which will perhaps clarify the national strategy.

According to APHIS, in just the past 30 days, 76 poultry flocks (33 commercial and 43 backyard) have been confirmed with HPAI, affecting 8.42 million birds in six states: Pennsylvania (6), Ohio (17), Indiana (15), Iowa (2), Missouri (2), and California (2).

Meanwhile, the APHIS updates for dairy cattle confirm HPAI detections in 19 dairy

herds in four states over the past 30 days. California accounts for 14 of these detections as part of the H5N1 B3.13 genotype that spreads from cow to cow, with the most recent detection on March 7th.

USDA APHIS does not clarify between H5N1 B3.13 and D1.1 genotypes in the other state confirmations for Nevada (3), Idaho (1) and Arizona (1).

The D1.1 detections in Churchill County, Nevada began in early January, with the most recent on Feb. 25. They represent the first detections of a genotype other than B3.13 in U.S. dairy cattle and the second known spillover from wild birds into lactating dairy cattle.

According to a recent USDA APHIS technical brief, D1.1 is different from the B3.13 genotype implicated in earlier dairy cattle outbreaks because D1.1 is the dominant strain widely circulating in migratory birds in all four

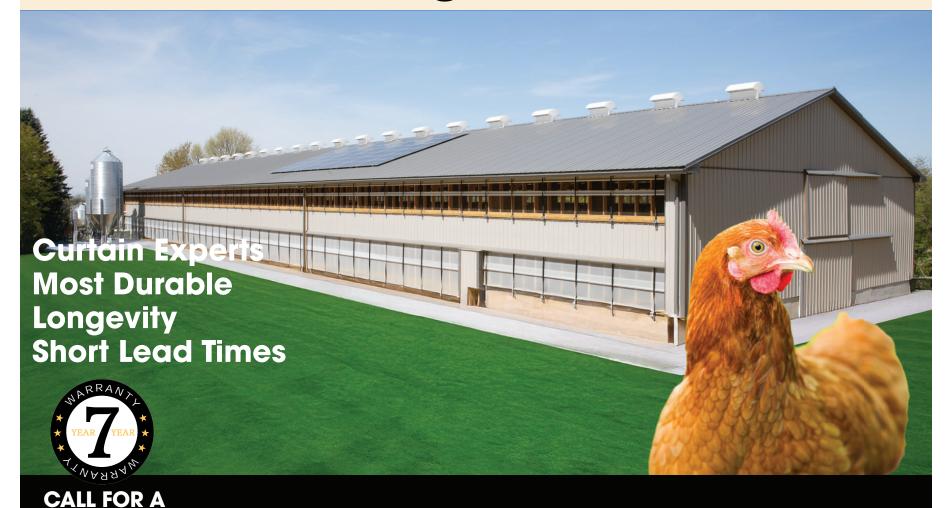
North American flyways. It has also been linked to a few illnesses in humans, including one dairy worker in Nevada.

The spillover event in Nevada was detected through the National Milk Testing Strategy (NMTS) as Nevada is one of 45 fully enrolled states. This enabled detection in three of 11 silo samples collected on January 6 and 7, 2025. From there, it was sourced to two dairies, and the new genotype was de-

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By Dieter Krieg

Farmshine Editor

Farmshine Editorials



'Well done is better than well said.'

— Benjamin Franklin

et's all get to the fire hall for more than a free lunch

We welcome everyone to hear the latest information on 97 MILK. Together we can make a difference," says Jackie Behr, the volunteer who designed and maintains 97 MILK's website. "Please join us on Tuesday, March 25, from 9:30 to noon (lunch provided) at the Durlach/ Mount Airy Fire Company, 880 Durlach Road, Stevens Pa.

Besides her time, Jackie also freely gives of her talents, working wonders. Wonderful wonders that bring truthful, useful and meaningful information about milk and dairy products to the attention of mothers, housewives, dieticians, pediatricians, parents and politicians. She has a following around the country and even across the wide oceans in distant foreign lands.

Closer to home, up in southeastern New York State, Jackie has indirectly made a remarkable impact through Duane Spaulding, one of 97 MILK's most enthusiastic and active supporters since its founding in 2019. His ongoing efforts triggered a ricocheting effect that keeps on ricocheting. And growing. Observing the results, Duane has repeatedly asked:

"Where are all the big folks ... organizations such as NMPF and DMI ... with all the money that they have? If we had them on board with us, we'd have this done!

What he means by 'done' is getting whole milk back into the nation's schools. That effort has been ongoing for well over a decade but was repeatedly stonewalled by Democrats in the Senate, namely (then) Majority Leader Debbie Stabenow of Michigan and (then) USDA Secretary Tom Vilsack. Further, no President from the Democratic Party has ever supported having whole milk served in public schools, or any institution with even the thinnest government ties.



Duane, who sold his cows after 40 years of dairying in Schoharie County, N.Y. and then entered a new career delivering feed to dairy farmers, has witnessed and heard a lot. "We've lost hundreds of dairy farms in our area," he laments. "And when we lose farms, we also lose the infrastructure such as feed mills and equipment dealers," he reminded.

Like Jackie, Duane volunteers his time for whole milk through 97 MILK, as do his friends Ann Diefendorf and Jay Hoyt who is also a retired dairy farmer. Ann is noted for painting scores of home-made "baleboard" messages that promote whole milk.

Without doubt, all of the volunteers and donors supporting 97 MILK's efforts share the passion of correcting the massive wrong that dates back to the Obama Administration. They're 100% committed to achieving their goal of keeping whole milk in America's kitchens, cafeterias and institutions. One way is to talk with consumers at fairs. "The most rewarding thing you can do is work at a booth," Jay shares enthusi-

Due to their vigorous volunteering, tireless travels and commitment to doing what's right, Duane and Jay deservedly earned the reputation as a "dynamic duo."

Volunteers are always welcome and indeed needed. Jackie Behr's invitation to the March 25 meeting is not only to share information. It's also a call for reinforce-

It's a plain-to-see and understand fact: If you have a sufficient number of 'dynamic duos, you'll end up with an even more dynamic team.

Such has been the case with 97MILK, the original dynamic duo of which were Nelson Troutman and Bernie Morrissey. Then, right on their heels, came Jackie Behr and Sherry Bunting. Together, they've created a phenomenal platform for dairy education and good will.

Let's keep it going strong. If you'd like to help, please give GN Hursh a call. His number is 717-286-8166.

P.S. Please take a look at Sherry's map of how the Whole Milk for Healthy Kids Act is on the Mooooove Again, pages 12-



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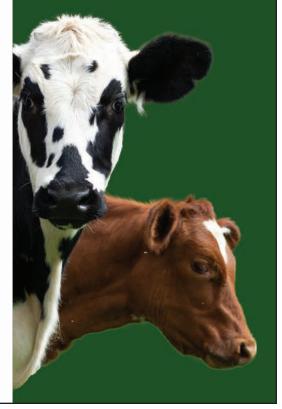


BE A DAIRY HERO TODAY. Call your Congressman at 202-224-3121 to cosponsor H.R. 649 "Whole Milk for Healthy Kids Act" (over 100 congressman on board). Also, call your two Senators at 202-224-3121 to co-sponsor S. 222 "Whole Milk for Healthy Kids act" (over 13 co-sponsor to date). Let's all call and help get this new legisla-tion passed so healthier whole milk is again allowed to be served to the nearly 54 MILLION PUBLIC SCHOOL CHILDREN. Let's help the children of the U.S.A. by calling the above officials today and praying.





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Revisions for the show ring circuit unanimously approved

MADISON, Wis. — The Purebred Dairy Cattle Association (PDCA) Board of Directors unanimously approved changes to the PDCA Show Ring Code of Ethics, the PDCA Showmanship Guidelines and Dairy Cow Unified Scorecard during their board meetings which were held in December, 2024.

"These changes are the first that have been made in a decade," stated outgoing PDCA Board President, Neal Smith, who represents the Jersey Association. "These guidelines are useful tools not only for our dairy youth exhibitors, but also the individuals who serve as official judges. Changes to the Unified Scorecard, used as a unified teaching tool, re-

flect the desired characteristics of each of the seven dairy breeds," he went on to explain.

Appreciation was extended to Smith as he completed his term as PDCA president. Amy Fletcher, representing the Ayrshire Breeders Associa-

Global

from page 3
termined through on-farm bulk milk supply tests.

Clinical signs were not observed in the cattle prior to detection, but have been reported since. The affected dairy producers also reported large wild bird die-offs near the dairies. Investigations are ongoing to fully characterize this event as cow-to-cow transmission has not yet been established for D1.1.

USDA APHIS points to the benefit of the mandatory NMTS, leading to quick identification and quarantine of the affected dairies before signs were seen and before cattle movements could further spread it.

According to the USDA technical brief, "This is the first instance where sampling of milk at processing plants - rather than individually or directly on farm -- has detected a high consequence disease, demonstrating silo monitoring as an efficient method to monitor HPAI in the national dairy herd."

Of the 45 states fully enrolled in the NMTS, only three have reached "unaffected" status, which means ongoing testing and surveillance activities demonstrate absence of disease in dairy cattle in these states: Pennsylvania, Colorado and Mississippi.

Six states are still in "affected" status, which means ongoing testing and surveillance activities demonstrate presence of disease in dairy cattle in these states: California, Arizona, Idaho, Nevada, Texas, and Michigan.

The remaining states are "provisionally unaffected."

Producers and stakeholders in the dairy and poultry industries wanting further updates can tune into the Center for Dairy Excellence call on Wed., March 19 at 1 p.m. EDT, where the Pennsylvania State Veterinarian Alex Hamberg will be on the panel to share state and national updates.

For details to join this call by phone or zoom link, please see separate article on page 2 or go to https://www.centerfordairyexcellence.org/about-the-center/upcoming-events/event/hpai-calls/

tion, will assume the presidency for 2025-2026, per the breed rotation assignment.

Notable revisions and updates to the refereced documents include:

PDCA Show Ring Code of Ethics:

- Topline hair length increased from 1" to 1.5" allowed
- Teat setting, over bagging and misrepresentation of animal's lactation were each addressed specifically

PDCA Showmanship Guidelines:

- Refined language regarding how leadsperson is to hold halter strap
- Specific direction for leadspersons as they enter the show ring, set up their animal

once in the show ring and switch animals during competition

PDCA Showmanship Evaluation Card:

• Slight discrimination for "sidesteps when leading calf" has been changed to moderate discrimination on the Showmanship Evaluation Scorecard as has "failure to stop and set up your animal appropriately at the judge's request."

Dairy Unified Scorecard:

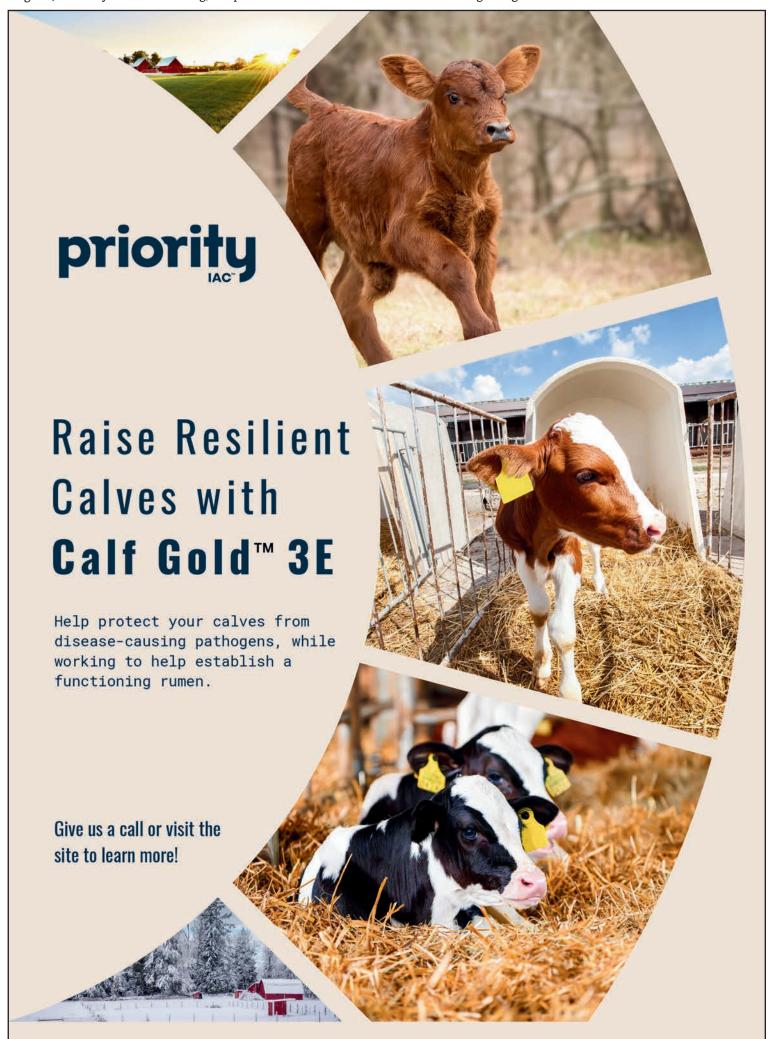
- Rear Feet and Legs category, allowed 20%, will now be Feet and Legs 20%
- Equal weight will now be given to rear udder and fore udder with equal point values of seven points each
 - Mature Cow in Milk Average Weights

have been adjusted to align with current breed characteristics

Holstein, Jersey and Milking Shorthorn
True Type images were updated

These changes are effective March 1, 2025. The updated 2025 editions of the Show Ring Code of Ethics, Showmanship Guidelines, Showmanship Evaluation Scorecard and Unified Scorecard are available on PDCA's website: www.purebreddairycattle.com

To see the context within which changes were made and specific language that was modified, click on the copies of each document named "Revisions Highlighted," also found on PDCA's website under the literature tab.



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Auction Guide

MARCH 15, 10:30 a.m. Spring-time Jubilee with Duckett & Abbott, Union Bridge, Md. Sale co-managed by Border Genetics and MD-Hillbrook.

MARCH 18, 11 a.m. Spring Opportunities at Pine-Tree II, Brown Swiss & Jersey Edition, Wooster, Ohio. Sale managed by Modern Associates.

MARCH 19, 10:30 a.m. Dairy Cow & Heifer Sale, New Holland Sales Stables, New Holland, Pa. Sale managed by New Holland Sales Stables.

MARCH 19, 12-1 p.m. Visscher Dairy Complete Online Dispersal, Stapleton, Ga. Sale managed by Kreeger and Associates.

MARCH 20, 10 a.m. Special Dairy Cow & Heifer Brubacker's Quality Dairy Sales, Shippensburg, Pa. Sale managed by Brubacker's Quality Dairy Sales.

MARCH 21, 1 p.m. Monthly Dairy Sale, Kish Valley Dairy Sales, Belleville, Pa. Sale managed by Kish Valley Dairy Sales.

MARCH 22, 9 a.m. Large Farm Equipment Auction, Manchester, Pa. Sale managed by Rentzel's **Auction Service**

MARCH 22, 10 a.m. Houser Tractor/Farm Equipment Auction, Middletown, Pa. Sale managed by Harry H. Bachman Auctioneer.

MARCH 22, 10 a.m. Northeast Ohio Equipment Consignment Auction, Leavittsburg, Ohio. Sale managed by RES Auction Services.

MARCH 22, 10:30 a.m. DVU Green & Gold Spring Spectacular Sale, Doylestown, Pa. Sale managed by Pa. Holstein Association.

MARCH 22, 11 a.m. Spring Premier All-Breed Dairy Sale, Hosking Sales, New Berlin, N.Y. Sale managed by Hosking Sales.

MARCH 26, 12-1 p.m. White Oak Farms Complete Online Dispersal, eetwater, Tenn. Sale managed by Kreeger and Associates.

APRIL 4, 11 a.m. GTPI-Type Sale, Leola, Pa. Sale co-managed by Landis Marketing & Daniel Brandt Pedigrees & Marketing.

APRIL 4, 6 p.m. Special Feeder Cattle Sale, New Holland Sales Stables, New Holland, Pa. Sale managed by New Holland Sales Stables.

APRIL 11, 1 p.m. Monthly Dairy Sale & Special Spring Heifer Sale, Kish Valley Dairy Sales, Belleville, Pa. Sale managed by Kish Valley Dairy Sales.

APRIL 12, 11:30 a.m. Pride of Posthaven Reduction Sale, Hobart, N.Y. Sale managed by Hosking Sales.

APRIL 12, 7 p.m. Franklin County Youth Dairy Club Calf Sale, Chambersburg, Pa. Sale managed by Franklin County Youth Dairy Club.

APRIL 19, Annual Spring Machinery Auction, Hosking Sales, New Berlin, N.Y. Sale managed by Hosking Sales.

APRIL 19, 8 a.m. Special Easter Horse Sale, New Holland Sales Sta-bles, New Holland, Pa. Sale managed by New Holland Sales Stables.

MAY 3, 10:30 a.m. Bradford County Calf & Heifer Sale, Troy, Pa. Sale managed by Pepper's Auction Service.

MAY 9, 6 p.m. Horse Sale, Kish Valley Dairy Sales, Belleville, Pa. Sale managed by Kish Valley Dairy Sales.

MAY 16, 7 p.m. Monthly Dairy Sale, Kish Valley Dairy Sales, Belleville, Pa. Sale managed by Kish Valley Dairy Sales.

JUNE 14, 12 p.m. Cheers To Thirty Years Of Hosking Sales, Hosking Sales, New Berlin, N.Y. Sale managed by Hosking Sales.

JUNE 20, 7 p.m. Monthly Dairy Sale, Kish Valley Dairy Sales, Belleville, Pa. Sale managed by Kish Valley Dairy Sales.

JULY 11, 6 p.m. Horse Sale, Kish Valley Dairy Sales, Belleville, Pa. Sale managed by Kish Valley Dairy Sales.

Dairyman's Datebook

MARCH 15, 8-10 a.m. Wayne County (Ohio) Farm Bureau Member Appreciation Breakfast at The Connection Conference and Event Center, 1034 Country Club Drive, Wooster

MARCH 15, 7 p.m. Bucks County Holstein Club Potluck Dinner, Deep Run Mennonite Church 350 Kellers Church Road, Perkasie, Pa.

MARCH 18, 9:30 a.m. Farm Succession Workshop, presented by PA Farm Link at 625 Evan City

MARCH 18, 9:30 a.m. Penn State Extension Pasture Work-shop, Wyoming County Chamber of Commerce Building, 511 Mile

MARCH 20, 9:30 a.m. Penn State Extension Pasture Workshop, Agricultural Heritage Building, 185 Franklin Farm Lane,

MARCH 20, 9 a.m. Allied Milk Producers Cooperative meeting (western region), Village on the Green, Martinsburg, Pa.

MARCH 21, 10 a.m. Susquehanna County Ag Day at a new location – Montrose Area High School, 75 Meteor Way, Mon-

MARCH 21, 6 p.m. Maryland Holstein Association banquet, New Windsor Fire Hall, 101 High Street, New Windsor.

MARCH 25, Lancaster County Holstein Association Spring tour, pick-up options are Wilson Eberly's farm, 295 South Farmersville Road, Ephrata, 7 a.m. and Man-heim LCBC Church at 7:45 a.m. Please see details on page 7.

MARCH 25, 9:30 a.m. 97 MILK meeting, lunch included; Durlach-Mt. Airy Fire Hall, 880 Durlach Road, Stevens, Pa.

MARCH 25-27, Annual meeting of Maryland & Virginia Milk Pro-ducers, Liberty Mountain Resort, 78 Country Club Trail, Fairfield, Pa.

State Extension Pasture Workshop, Ebensburg Borough Office's Community Room, 300 West High Street, Ebensburg.

APRIL 1, 9 a.m. to 3 p.m. Animal care workshop at the Crawford County Extension Office, 1099 Morgan Village Road, Suite A, Meadville, Pa. Optional dairy farm tour: TBD

APRIL 3-5, National Association of Milk Bottle Collectors (NAMBC) 43rd annual convention, Comfort Suites Hotel, 945 Baltimore Pike, Gettysburg, Pa.

APRIL 8, 9 a.m. to 3 p.m. Animal care workshop at the Belleville Community Center, 95 N. Penn Street, Belleville, Pa. Optional dairy farm tour: Kish View Farm.

APRIL 15, 9 a.m. to 3 p.m. Animal care workshop, Troy Fire Hall, 88 Firehouse Drive, Troy, Pa. Optional dairy farm tour: Gorrell Dairy LLC.

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HARRISBURG, Pa. - Twelve \$3000 scholarships are available through a partnership between the Pennsylvania Dairymen's Association, the Dairy Excellence Foundation, and Tröegs Independent Brewing for the 2025-26 academic year. Applications must be submitted online by May 1.

To qualify for the scholarships, students must demonstrate a commitment to working in the dairy industry. Recipients are selected based on academic performance, interest in a dairy-related career, evidence of leadership, character and integrity, and application compliance.

Pennsylvania residents who are full-time undergraduate students currently enrolled in a qualifying field of study or high school seniors who are planning to enroll in a qualifying field of study are given consideration

for this scholarship. Qualifying fields of study include dairy and animal science, agricultural marketing and business, nutrition, food science, agriculture and extension education, agricultural communications, agricultural engineering or related fields.

Students can receive the \$3000 scholarship twice during their undergraduate academic career. Students employed by the Center for Dairy Excellence as an intern or in another capacity are not eligible to apply during the period in which they are working for the Center.

To submit an online application or to learn more about the scholarship opportunities, contact Michelle Shearer at 570-768-8316 or by email at mshearer@centerfor dairyexcellence.org or visit www.centerfor dairyexcellence.org/scholarships



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Kentucky Dairy Conference

Bright future is ahead according to NMPF CEO Gregg Doud

By SHERRY BUNTING Special for Farmshine

BOWLING GREEN, Ky. — The annual Kentucky Dairy Conference included a full lineup of speakers on a variety of progressive dairy topics, including a surprise appearance by National Milk Producers Federation CEO Gregg Doud to close the session with a positive message during the awards banquet on the second day, Feb. 26, at the Sloan Convention Center in Bowling Green.

Doud sees a bright future for dairy, and he gave the over 200 attendees his insights into

the CWT program to work on multiple products to multiple markets, instead of its historical emphasis on cheese. Doud gave examples of extended shelflife (ESL) fluid milk products, butter to Mexico, and milk protein concentrates to Southeast Asia.

Having worked in the U.S. trade representative's office in the first Trump term, Doud understands this administration. He sees the tariffs as Trump's way to gain leverage.

"When he rattled cages before, what did we get? Many things were fixed in a trade deal with China as a result. (But Trump's term ended before all of it was implemented.) Today, we have a \$24 billion agricultural trade deficit. We import more than we export. That needs to change," he said.

"Everybody wants access to the No. 1 consumer on earth. That's the U.S. consumer," Doud explained. "The President is giving a simple message to the world: 'No one gets access to U.S. consumers for free any longer.' You want access? You've got to play by the rules. It's really that simple."

Doud had praise for the new Ag Secretary. Of Brooke Rollins, he said: "She's smart, tough and a quick study." But he also stressed the need to continue educating the Depart-

ment and policymakers about what farmers do, how, and why.

Citing new investment in dairy processing across the country, Doud said: "Things are extraordinary on the dairy demand side," with "plenty of opportunities to grow in Kentucky and Tennessee" while at the same time noting that "the industry is shuffling around on the processing side, so we have to keep our heads on a swivel."

Following Doud's comments, several industry honors were presented, and dairies were recognized for production and quality. Please see separate article on page 15.



Gregg Doud

the happenings in Washington

He said the top three immediate issues for agriculture are "labor, labor, and labor, especially for dairies. We are giving this enormous attention right now. The administration is trying to clean some things up, but we need people willing to work on farms, milking cows. We need to help them understand and make sure we have this right."

Doud also pledged top priority status for the bill to bring whole milk back to schools. He said FDA's labeling integrity also ranks high on the to-do list because some regulators don't even understand the nutritional differences between real milk and lookalikes. He further warned of new bioengineered milk lookalikes coming on the market in the next year, such as UnReal Milk with the marketing slogan of 'real whole milk without a single cow.'

"They can't do that. Not on my watch," said Doud. "It's illegal to call it real milk. This is synthetic. It's not real milk."

On the direction of nutrition and Dietary Guidelines under this administration, Doud said: "Dairy is right in the wheelhouse."

Trade is another top priority. NMPF has restructured



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Milk futures split

Milk futures split this week to continue the "process" of moving Classes III and IV closer together just 10 weeks ahead of the implementation of new Federal Milk Marketing Order (FMMO) pricing formula rules. Class III contracts for 2025 were firm to 20 cents higher with 2026

contracts weak to 10 cents lower. By contrast, the Class IV contracts were weak to 20 cents lower across the board. It was tit-for-tat as Class III gained a dime on average and Class IV lost a nickel to narrow that spread, such as we've not seen in six years.

The 12-month average price on the close Tues., March 11 gained 10-cents/cwt at \$18.07 for Class III milk futures Mar25-Feb26. Meanwhile, the 12-month average for Class IV contracts slipped 5-cents/cwt at \$18.73. The Class IV over III advantage continues to narrow.

How interesting that the market pendulum has swung from a wider spread that favored processors under the current average-plus-74-cents method by which USDA sets monthly Class I base price movers — to now swing the other way just 10 weeks before the June 1st implementation of the



USDA's Federal Milk Marketing Order decision, which includes returning the Class I mover calculation to the higher-of method

Farmers can't win. They lost over \$1B in the six years that the average-of method was in effect. Now, it's going the other direction, making the new ESL adjuster even more of a wild card if trade factors are managed in the new narrow trend we see taking hold in the "marketplace."

Block cheddar, butter recover

Dairy products were mixed on the CME daily spot market as butter and 40-lb block cheddar recovered some of last week's steep losses, while barrel cheese slipped lower to fall under the block price, and dry whey and nonfat dry milk edged a penny lower than the previous week's decline

The spot butter price steadily advanced in very active trade, pegged at \$2.33/lb, up a nickel from the prior Wednesday with 50 loads trading over 4 days. Nonfat dry milk dropped another 2 cents at \$1.16/lb in moderate trade with 16 loads trading.

The spot cheese market split this week, with 40-lb blocks moving higher while the 500-lb barrel cheese moved lower to flip the scenario to blocks selling above barrels. The barrel price will no longer be included in the FMMO protein and Class III pricer formulas as part of the USDA decision package to be implemented June 1st. By Tues., March 11 blocks were pegged at \$1.67, up a little over a nickel on the week with 27 loads trading across 4 days. The 500-lb barrel cheese price dropped six cents on the week, pegged at \$1.6450/lb Tuesday, with 8 loads trading over 4 days.

Dry whey lost another penny at 48 cents/lb with only 2 loads changing hands.

Uncertainty prevails

On the one hand, the specter of a trade war is being raised with reciprocal vs. retaliatory vs. reciprocal tariff jostling. On the other hand, the U.S. dollar has declined in the shadow cast by this specter.

Meanwhile, U.S. dairy products are seriously underpriced vs. global market value at this time. That, and a weaker dollar, mean U.S. dairy goods are a cheap bargain for offshore buyers, which may help overcome new retaliatory tariffs that could accompany such sales.

Interestingly, China is requiring Walmart to pay the U.S. tariffs on goods they import, so that tussle is underway.

The upside is we all get a window of transparency into

The upside is we all get a window of transparency into how the world works during these heavy-handed trade negotiations as to our food system and its global supply chains vs. regional foodsheds, or in the case of dairy – the milksheds.

Most of the \$8 to \$10 billion in new processing investment in the dairy industry 2023-26 is in the designated growth area of the Central U.S., with sights set on feeding the 95% of stomachs outside the U.S. as a low-cost producer.

Meanwhile, the rest of the world wants to sell to U.S. consumers as their No. 1 destination, and they get to do it cheap and with far fewer barriers than U.S. agriculture and industry face on the other side of that score.

This disruption could go either way, depending on the negotiations. Call it a game of 'chicken' on the global highway if you will.

However, it's worth noting that interest rates are also soft-

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Market Moos

ening in the shadow of the trade and tariff tussle as well as the losses on the stock market. The interest rate on the U.S. debt is currently \$1 trillion per year and gets renegotiated in a little over 2 years.

This is a big enchilada with very few ways to bite into, and eat it, and it's messy. Let's hope it's worth the effort.

USDA makes nutrition moves?

According to a report Tuesday, March 11 in EducationWeek online, USDA took steps to cut \$1 billion from the school lunch program, including cancellation of the \$660 million Local Food for Schools program for 2025. This program was started in 2021 under the Biden administration and USDA Secretary Tom Vilsack.

The reason given, like with many of the Department of Government Efficiency (DOGE) cuts is that the programs "no longer effectuate the goals of the agency."

But what is behind the scenes of this move? Could the same goal of local food be accomplished differently with some changed parameters? We don't know yet.

Here's an example to think about... The Dietary Guidelines

Dr. Charles Gardner has podcasts to enlighten



Charles E. Gardner

To Farmshine readers:

I like a quote that says: "Better to light one small candle than to curse the darkness".

I have been trying recently to light a small candle in the form of podcasts about veterinary practice and life in general. Many of the stories come from dairy practice, and whenever possible, I try to educate the public with positive and accurate portrayals about how modern dairy farms emphasize animal care and comfort.

Some recent ones that do that were published on March 12th, January 6th and December 3rd. You can find them by scanning the QR code below, or by searching The Blessed Life of a Cow Doctor on Spotify, Amazon Podcasts or Apple Podcasts. I hope you enjoy them.

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- Charles E. Gardner, DVM

for Americans outright RULE the school lunch program, as Farmshine readers well know after years of reading about it in relation to the USDA's prohibition of whole milk in schools.

Here's a greatly positive step taken by USDA and HHS this week following the March 11 inaugural meeting of the Make America Healthy Again (MAHA) Commission, which could change the trajectory of purchase power across the entire school lunch program. We hope.

U.S. Secretary of Agriculture Brooke Rollins and U.S. Secretary of Health and Human Services Robert F. Kennedy, Jr. announced their continued work on the 2025-2030 Dietary Guidelines for Americans (Guidelines), stating that their respective agencies and the commission will be giving the Scientific Report of the 2025 Dietary Guidelines Advisory Committee-released in 2024 by the prior administrationa "line by line review" before releasing final Guidelines ahead of the statutory deadline of Dec. 31, 2025.

Moving forward beyond 2025, HHS and USDA are looking to make holistic process improvements to ensure transparency and minimize conflicts of interest. Sec. Rollins said her role starts with updating federal dietary guidance. "We will make certain the 2025-2030 Guidelines are based on sound science, not political science. Gone are the days where leftist ideologies guide public policy."

"We are going to make sure the dietary guidelines will reflect the public interest and serve public health, rather than special interests," HHS Secretary Robert F. Kennedy, Jr. added in a statement.

These Guidelines impact all feeding programs where government funding or subsidies are involved, including school meals. They are the primary reason whole milk and 2% milk have been prohibited in schools since 2010, when Congress tied the Guidelines to feeding programs in the Healthy Hunger Free Kids Act. That was the last time the Childhood Nutrition Act was Reauthorized.

USDA, under Secretary Vilsack at the time, took the additional step in the Smart Snacks rules to address beverages and prohibit sales of whole or 2% milk as a competing beverage while allowing other questionable choices from a nutritional standpoint.

The current Guidelines favor global Consumer Packaged Goods companies, not local food systems.



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HILLCREST DAIRY	329 HO	24704	1007	78		
CIRCLE CREEK HOL.	233 HO	24123	972	758		
SPUNGOLD HOLSTEINS	100 XX	20488	815	644		
KENNETH WENGER	240 XX	18353	907	624		
HEDDE WITH A DHA CCC I ECC THAN 900 000						

CIRCLE CREEK HOL 97 233 H0 SPUNGOLD HOLSTEINS ХХ 103 100 KENNETH WENGER XX 179 240

Armstrong

SCOTT BOWSER	93 HO	25380	970	792
SHIREY FARM	463 HO	23532	857	703
LARA WILSON SHIELDS	28 HO	19340	710	610

Beaver

HERBO WITH A BULL O	COLPOS T	11411 000	000	
BREEZE RIDGE FARM LLC.	74 BS	17838	734	58
BREEZE RIDGE FARM LLC.	75 BS	17784	733	58
FISCHERS WINDY RIDGE	36 JE	16685	854	61
WALLACE CITY FARM	54 HO	20660	831	68

BREEZE RIDGE FARM LLC. 133 RRFF7F RIDGF FARM LLC BS 134 74

Bedford

152 HO 23462 933 737 MANOR MEADOWS FARM 107 HO 19400 762 616 HERDS WITH A RHA SCC LESS THAN 200,000 HO 121 152

Berks				
MISTY MOOR HOLSTEINS	76 HO	32040	1337	1052
DAVIEW FARM	64 HO	31541	1272	1010
CYRUS & JENNY GEHRINGER	99 HO	30828	1192	944
MERLIN & CRYSTAL GOOD	90 HO	29293	1176	927
TWILIGHT HOLSTEINS	118 HO	28587	1239	914
EARL HAFER & SONS	228 HO	28808	997	885
LARRY GRUMBINE	155 HO	27893	1163	880
SUNRISE FARM	45 HO	29203	1150	876
SHAYNAH KEE FARM	79 HO	28940	1059	870
DON & AMY RICE	94 HO	28502	1074	869
KIRBYVILLE HOLSTEINS	93 HO	26497	1144	856
MICHAEL HAAG	90 HO	26821	1150	855
WALNUTRIDGE HOLSTEINS	124 HO	26494	1114	853
MARTIN & MISSY MOYER	75 XX	27996	985	848
DON & AMY RICE	110 HO	27405	1051	848
ADAM NOLT	41 HO	27471	1057	838
NORTHKILL CREEK FARM	104 XX	26072	1033	832
BRYAN YOUNKER	97 HO	25197	994	825
SCATTERED ACRES, INC.	385 HO	26280	1101	822
VISTA GRANDE FARM	234 HO	26330	1071	819
WAY HAR FARMS	290 HO	25638	997	801
ARDOUNIE FARM, INC.	169 HO	23370	1006	785
WATE OR LUBE FURN				700

285 HO 24916 1031 783

312 HO 24796 967 776

976 764

996 758

745 757

944 755

930 737

893 730

920 727

899 706

761 665

123 104 130 41

OLEY TURNPIKE DAIRY 22659 CRYSTAL SPRING FARM 118 HO 24403 JAMES & JAN ADAM LLC. 119 HO 22752 ARLAN KRICK 112 HO 25283 CEDAR CREEK DAIRY LLC. 116 HO 23870 DAVID WOLFSKILL 25115 1192 736 J. & MONICA HUNSBERGER 58 HO 23101 DON & AMY RICE 16 XX 21017 YOUNKERS PRIDE WHIRLWIND ACRES

VISTA GRANDE FARM

WAY HAR FARMS

KAIZEN HOLSTEINS

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NORTHKILL CREEK FARM

ADAM NOLT

FIIRNACE STREAM FARM 31 HO 18870 667 591 VISTA GRANDE FARM 18 GU 16938 786 556 HERDS WITH A RHA SCC LESS THAN 200,000 TWILIGHT HOLSTEINS 86 118 H0 CRYSTAL SPRING FARM 98 118 119 29 119 90 VISTA GRANDE FARM JE MERLIN & CRYSTAL GOOD HO

64 HO 22318 947 717

66 HO 19774 879 670

165 HO 21984

62 HO 20930

XX 133 HO 141 DON & AMY RICE J. & MONICA HUNSBERGER HO CYRUS & JENNY GEHRINGER НО 149 99 MISTY MOOR HOLSTEINS HO 151 76 НО 151 110 DON & AMY RICE DON & AMY RICE Н0 155 WAY HAR FARMS НО 156 312 WAY HAR FARMS 156 290 MICHAEL HAAG Н0 156 90 WAY HAR FARMS ХХ 164 22 SCATTERED ACRES, INC. 181 LARRY GRUMBINE HO 186 155

Bradford

GLENORA RIVER ACRES	280 HO	26004	1087	813			
WALKER DAIRY	69 HO	25019	1035	806			
CHAMPDALE FARM	113 HO	22113	903	693			
J & C ACRES	32 HO	22665	865	670			
WM CAR WMS FARMS	92 HO	19777	811	639			
ROBIN & RYAN KINGSLEY	54 XX	18517	694	590			
REAGAN FARMS	74 HO	17944	714	561			
HERDS WITH A RHA SCC LESS THAN 200,000							
J & C ACRES		H0	74	32			

83 38 142 280

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GLENORA RIVER ACRES

DENISE FEUSNER

75

Bucks BRENDA & JIMMY HARRIS 65 HO 25788 1069 840 MARWELL DAIRY FARM 63 HO 27169 1006 826 HERDS WITH A RHA SCC LESS THAN 200,000 BRENDA & JIMMY HARRIS HO 114

Butler

THIELE FARM	46 HO	28928	1161	877	
HARTZELL FARM	278 HO	27241	1036	842	
DROVERS INN	145 HO	26781	1058	839	
COLTON & JEN SCHIEVER	153 HO	25880	1097	822	
UNDER GRACE DAIRY	52 HO	25800	965	785	
FOUR SEASONS FARM	55 BS	21000	891	762	
FOUR SEASONS FARM	68 BS	20777	902	761	
FOUR SEASONS FARM	13 JE	19897	954	758	
JAY RENO	22 HO		850	726	
HERDS WITH A RHA SCC I ESS THAN 200 000					

UNDER GRACE DAIRY FOUR SEASONS FARM

Cambria						
BRENT LOWMASTER	173 HO	27098	1125	892		
VALE WOOD DAIRY	291 HO	25956	1099	875		
BARR RIDGE FARM LLC	169 HO	25357	1078	850		
HERDS WITH A RHA SCC LESS THAN 200,000						
VALE WOOD DAIRY		H0	98	291		

Centre

BARR RIDGE FARM LLC

Contro				
MURMAC FARMS	1895 HO	33393	1402	105
PENNDELL FARMS	80 HO	28444	1171	89
PENN STATE UNIVERSITY	270 HO	27616	1141	87
TODD E. & GREG T. WOOM	72 HO	25977	1174	80
S. & J. SWARTZ	76 HO	25732	981	80
KENNETH C. GEPHART	65 HO	25382	1024	79
MITCHELL BROWN	62 HO	24239	999	77
JACHAR FARM LLC.	122 HO	24412	1239	76
BREEZY FARMS	127 HO	25352	1306	75
NITTANY RIDGE HOLSTEINS	66 HO	24181	991	74
BREEZY FARMS	199 HO	24710	1272	74
BROOK WAY HOLSTEINS	152 HO	23979	1149	72
BREEZY FARMS	72 HO	23519	1209	71
ROD & BIL BRUSS	52 HO	21596	873	70
BARBARA ROSSMAN	77 HO	22385		68
HAROLD E. HARPSTER	58 JE	18072	1059	67
LEROY STOLTZFUS	39 HO	17715	635	54

HERDS WITH A RHA SCC LESS THAN 200,000 PENN STATE LINIVERSITY HO 160 270 **BROOK WAY HOLSTEINS** HO 193 152

Chester

ROY & RUTH ANN BENDER	133 HO	34265	1404	1072				
ROY & RUTH ANN BENDER	221 HO							
ROY & RUTH ANN BENDER	88 HO	29685	1211	902				
MARSHAK DAIRY (NBC)	179 HO	24878	1049	788				
BROOKVILLE FARMS	80 HO	25136	984	768				
HERBETH FARMS	67 HO	23581	984	756				
DUANE STOLTZFUS	49 HO	20340	844	644				
HERDS WITH A RHA SCC I ESS THAN 200 000								

MARSHAK DAIRY (NBC) 179 НО ROY & RUTH ANN BENDER 145 133 ROY & RUTH ANN BENDER 155 221 173 88 НО **ROY & RUTH ANN BENDER** H0 BROOKVILLE FARMS Н0 198 80

Clarion

HENRY FARMS OF KNOX LLC. 92 HO 27321 1089 862 HERDS WITH A RHA SCC LESS THAN 200,000 HENRY FARMS OF KNOX LLC. HO 106

Clearfield

KENNIS DAIRY FARMS	107 HO	26953	1108	886			
SANKEYCREST FARMS	69 HO	24945	1451	790			
HICKS DAIRY	206 HO	22996	894	741			
HERDS WITH A RHA SCC LESS THAN 200,000							

HO 151 69

SANKEYCREST FARMS Clinton

MEYER DAIRY FARM LLC.	229 HO	24695	1056	79	
AQUILLA STOLTZFUS	56 HO	23083	930	73	
SCENIC MEADOWS FARM	55 HO	23196	1104	71:	
STEPHEN F. & SADIE G. LAPP	56 HO	19315	780	56	
HERDS WITH A RHA SCC I ESS THAN 200 000					

MEYERDAIRYFARMLLC 90 229 H0 STEPHEN F. & SADIE G. LAPP Н0 125 56 ΔΟΙΙΙΙΙ Δ STOLT7FIIS H0 184 56

Crawford

FOSTERS FAMILY FARM	112 HO	24932	1104	838		
HERDS WITH A RHA SCC LESS THAN 200,000						
FOSTERS FAMILY FARM		HO	140	112		
DOLLYRUN FARM		XX	178	23		

Cumberland

BRYMESSER FARMS	255 HO	30509	1341	989			
BARRICK'S DAIRY LLC.	657 HO	26010	1090	820			
MATHEW WEAVER	113 HO	24271	980	786			
LEHMAN VIEW FARMS LLC.	97 HO	23209	979	730			
J&S DAIRY	75 XX	21116	847	690			
FOUNTAINVUE	94 HO	20907	712	661			
FOUNTAINVUE	112 HO	19337	686	622			
HEDDE WITH A DHA CCC I ECC THAN 900 000							

BRYMESSER FARMS H0 97 255 MATHEW WEAVER HO 134 113 LEHMAN VIEW FARMS LLC. 136 BARRICK'S DAIRY LLC. H0 138 657

Dauphin

STONEY LAWN FARMS	157 HO	29204	1099	912			
TY & TRACY LONG	124 HO	27003	1027	827			
WINDY KNOLL FARM	46 HO	26340	939	786			
ISAAC LEE ZOOK	51 HO	22025	801	655			
HERDS WITH A RHA SCC LESS THAN 200,000							
TY & TRACY LONG		H0	175	124			

TWIN CREEKS FARM LLC.	545 HO	28402	1170	905
PALNEL FARM	119 HO	20044	859	670
HERDS WITH A RHA	SCC LESS T	HAN 200	0,000	
TWIN CREEKS FARM LLC.		Н0	172	545

Fayette

JACKSON FARMS 127 HO 22756 879 718 HERDS WITH A RHA SCC LESS THAN 200,000 JACKSON FARMS HO 151 127

Franklin

WINDY KNOLL FARM	108 HO	29909	1149	957
BRECHLAND FARMS	784 HO	29742	1172	933
DAVID BRICKER	63 HO	30265	1221	930
STEVEN E. RUBY	196 HO	28305	1117	869
GUILSIDE FARM	218 HO	26871	1141	867
MIDDOUR FARMS LLC.	123 HO	27009	1140	867
PECKMAN HOMESTEAD	99 HO	25869	1192	848
OAKLEIGH FARM	133 HO	24943	1038	835
HECKMAN FARMS LLC.	200 HO	25221	1105	823
JAMES & NINA BURDETTE	86 HO	25952	1163	796
SOLBERG FARMS LLC.	113 HO	24893	1012	781
ANTHONY R. LEHMAN	105 HO	24632	989	767
JAMES & NINA BURDETTE	109 HO	24196	1136	759
LAMELLO FARM	39 HO	21315	849	737
ANTIETAM FARMS LLC.	484 HO	22788	958	718
VERNON W. ZIMMERMAN	67 HO	20568	832	660
SUNRISE DAIRY	124 HO	20689	1113	654
LAMELLO FARM	176 BS	17919	745	651
JAMES & NINA BURDETTE	24 JE	17878	1041	629
LAMELLO FARM	136 BS	16936	715	626

HERDS WITH A RHA SCC LESS THAN 200 000 123 STEVEN E. RUBY Н0 136 WINDY KNOLL FARM 147 108 H0 SOLBERG FARMS LLC. Н0 171 113 DAVID BRICKER H0 172 63 BS 177 136 LAMELLO FARM BRECHLAND FARMS HO 183 784 BS LAMELLO FARM 189 176 ANTIETAM FARMS LLC. 195 484

Huntingdon

22000000				
WINGERT FARMS	1252 XX	28592	1281	987
EVERGREEN FARMS, INC.	3585 HO	30707	1379	966
WILLOW BEHRER FARMS	106 HO	29618	1307	949
MOWRER FARMS	392 HO	30629	1177	936
WILLOW BEHRER FARMS	1060 HO	28986	1268	934
WILLOW BEHRER FARMS	954 HO	28921	1264	932
MOWRER FARMS	411 HO	30070	1165	924
DIAMOND VALLEY FARM	176 HO	24915	1073	855
HERON RUN FARMS	326 HO	24783	1007	816
MOWRER FARMS	19 JE	18555	926	668
HAWN CREST FARMS	106 HO	17788	769	602
HERBO MITTH A BILL		21441.00	000	

HERDS WITH A RHA SCC LESS THAN 200,000 WILLOW BEHRER FARMS 124 954 WILLOW BEHRER FARMS HO 125 1060 WILLOW BEHRER FARMS H0 129 106 χх 160 1252

Indiana

LARRY H. MARSHALL	47 HO	27665	991	851			
GREEN PARK FARM	65 HO	24936	1141	848			
DAN L. HANCOCK	115 HO	22885	874	732			
HERDS WITH A RHA SCC LESS THAN 200,000							
GREEN PARK FARM		H0	146	65			

Jefferson

MOWREYS SPRUCELAWN	116 HO	29135	1183	917
MOWREYS SPRUCELAWN	137 HO	28213	1149	896
DAN KELLER	23 HO	28333	1060	882
KNAPP BROTHERS FARM	77 HO	25340	974	833
MOWREYS SPRUCELAWN	20 BS	22921	953	778
LONDONDALE FARM	60 HO	22353	922	712

HERDS WITH A RHA SCC LESS THAN 200,000 MOWREYS SPRUCELAWN 103 BS DAN KELLER HO 108 23 MOWREYS SPRUCELAWN 137 H0 185 MOWREYS SPRUCELAWN Н0 196

Juniata

KURTZ VALLEY HOLSTEINS	403 HO	28397	1156	885		
MARLIN SHARON CHARLT	59 HO	26852	1050	859		
MATT & BOBBI JO GR	82 HO	26192	1022	802		
REINFORD FARMS	740 HO	23605	1053	777		
CENTERVIEW FARM	135 HO	23426	914	752		
COCOLAMUS FARM	41 XX	19140	790	620		
HERDS WITH A RHA SCC LESS THAN 200,000						
KURTZ VALLEY HOLSTEINS L	LC.	H0	123	403		

Lackawanna

PAUL MANNING 120 HO 18547 851 614

Lancaster

LAVERNE REIFF 82 HO 23022 943 746

106 HO 30360 1328 984

Lebanon

BRANDT VIEW FARM

405 HO	30556	1181	940
110 HO	28631	1160	926
159 HO	28682	1174	909
		1206	900
		1061	893
153 HO	28265	1154	887
249 HO	27771	1094	886
116 HO	27657	1070	877
133 HO	27862	1106	873
98 HO	28173	1132	873
76 HO	26992	1049	872
522 HO	27565	1091	871
237 HO	29754	1185	870
00 HU	27047	1055	870
53 HO	28391	1046	864
145 HO	26816	1084	854
129 HO	27223	1080	848
58 HO	27216	1080	840
113 HO	27328	1117	835
85 HO	26355	990	825
		1079	825
117 HO	26639	1032	818
41 HO	26140	1053	810
155 XX	24391	947	808
173 HO			802
84 HO	26487	1058	792
260 HO	25929	1047	791
105 HO	24622	972	791
177 HO	25664	1041	790
64 HO	24936	1013	784
114 HO	25109		
90 HO	25444		
80 RS	21883	848	745
120 XX	22771	850	745
138 HO	73886	898	737
137 HO	23389	902	730
69 HO	19184	828	683
71 XX	19534	876	653
	159 HO 97 HO 10153 HO 249 HO 116 HO 117 HO 1016 HO 117 HO	101 H0 28631 159 H0 28682 97 H0 28789 153 H0 28295 249 H0 27771 133 H0 27852 237 H0 29795 337 H0 29795 338 H0 27216 113 H0 27232 85 H0 27216 113 H0 27232 85 H0 27216 113 H0 26339 41 H0 26437 173 H0 26145 84 H0 26437 250 H0 29796 177 H0 26646 44 H0 24936 114 H0 25109 90 H0 25444 64 H0 24936 114 H0 25109 90 H0 25444 64 H0 24936 114 H0 25109 90 H0 25444 6317 H0 25454 64 H0 24936 114 H0 25109 90 H0 25444 6317 H0 25454 64 H0 24936 117 H0 26649 117 H0 26649 117 H0 26649 117 H0 26649 117 H0 26437 260 H0 29792 17 H0 26649 117 H0 277	110 HO 28631 1160 159 HO 28628 1174 97 HO 28738 1206 105 HO 27771 1094 116 HO 27767 1070 133 HO 27862 1106 298 HO 27765 1095 53 HO 27862 1095 53 HO 28767 1075 53 HO 28767 1076 145 HO 28767 1079 117 HO 26639 1032 41 HO 27223 1080 155 XB 20 20 107 117 HO 26639 1032 41 HO 27243 1090 155 XB 20 20 107 117 HO 26639 1032 41 HO 27243 1090 155 XB 24074 105 HO 27764 105 HO 27764 105 HO 27776 1077 HO 2664 1041 105 HO 25444 105 260 HO 25929 1047 107 HO 2664 1041 104 105 105 105 105 105 105 105 105 105 105

NATHAN MULLEN 19 JE 16848 890 637 KLINEDELL FARM 185 HO 20227 826 626 KLINEDELL FARM 236 HO 18763 592 HERDS WITH A RHA SCC LESS THAN 200,000
B. & L. HOSTETTER HO 67 WHITE BIRCH FARM Н0 84 153 97 129 97 177 CURVIN & DAWN GOOD H0 H0 RUPLAND HOLSTEINS HO 102 260 HO 104 53 RUPLAND HOLSTEINS 53 98 84 LYNNCREST HOLSTEINS **BRUCE BOLLINGER & FAMILY** HO 111 НО 111 RUPLAND HOLSTEINS BRANDT VIEW FARM Н0 118 106 HO 120 58 HO 122 110 **KEVIN & ALLISON SELLERS** DNR HOLSTEINS HO 130 105 HO 133 97 PROMISE LANE FARMS MARK M. HOOVER HEILINGER FARMS LLC. Н0 137 DIAMOND VALLEY DAIRY LLC. XX 137 HO 138 113 OBIEVEIW HOLSTEINS HEILINGER FARMS LLC. XX 149 155 HO 152 133 DARREN WISE HO 153 89 HO 153 173 DREAMLEA HOLSTEINS MUSSER RIDGE FARM DEW MIST HOLSTEINS Н0 158 237 BS 162 80 HO 164 64 HO 166 41 XX 167 120 HEILINGER FARMS LLC. K. & M. SELLERS AMOS Z. ESCH LYNN & SHEILA SCHWENK HO 170 108 HO 174 159 OBIEVIEW, C. & M. QUENTIN HORST НО 181 117 FERTILE VALLEY FARM

CARISTONE FARM LLC HO 199 249

Lycoming

HERDIC WITTH A DHA CCC I FCC THAN 000 000								
TWIN FARMS	11 XX	16531	646	52				
ROCKY HILL FARM	11 GU	16470	682	55				
ROCKY HILL FARM	12 XX	17521	708	57				
AARON K., JR. & LYDIA LAPP	50 HO	20224	848	61				
SCOTT RHONDA LOVELL	39 XX	19666	782	62				
ROCKY HILL FARM	10 HO	24252	851	67				
AARON S. LAPP	44 HO	21915	948	69				
IOHN K. LAPP, JR.	41 HO	22569	953	70				
ED & CHRIS KITZMILLER	31 HO	22227	779	72				
ED & CHRIS KITZMILLER	86 HO	22119	803	73				
ED & CHRIS KITZMILLER	55 HO	22040	815	74				
ELAM F. LAPP	51 HO	24274	975	76				

ELAM F LAPP H0 95 55 50 ED & CHRIS KITZMILLER Н0 AARON K., JR. & LYDIA LAPP 117 H0 Н0 128 ROCKY HILL FARM GU 134 11 12 ROCKY HILL FARM ХХ 144 FD & CHRIS KIT7MII I FR Н0 168 ROCKY HILL FARM HO 195

McKean

DETRICKS FARM	33 HO	20652	876	67
THREE MILES DAIRY	52 HO	21761	804	67

Mercer

ALE L KEPNER	121 HO	28277	1063	86
ANDER & GIRLS FAMILY	48 HO	25503	1043	79
RCHARD VIEW HOLSTEINS	10 HO	22408	860	70
RISHTOWN ACRES	541 JE	17962	1004	66
/ILLOW BROOK FARM	18 HO	17849	695	58
/ILLOW BROOK FARM	38 XX	16075	654	54
ILLVIEW ACRES	65 XX	15944	684	51

HERDS WITH A RHA SCC LESS THAN 200,000 WILLOW BROOK FARM 136 ORCHARD VIEW HOLSTEINS HO 141 163

10

XX 187 38

WILLOW BROOK EARM Mifflin

71

JE 195 19 HO 196 185

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PEACHCREST HOLSTEINS	126 HO	29267	1166	948
BLESSED ACRES DAIRY	48 HO	29182	1163	922
WOODEDGE FARM LLC.		27996	1145	891
DERRY MUSSER	121 HO	27484	1081	884
DERRY MUSSER Kish view farm	665 HO	27965	1125	871
BLESSED ACRES DAIRY	56 HO	27301	1091	860
ANTHONY & CHANDRA PEAC	68 HO	28316	1113	857
TITUS R. PEACHEY	127 HO	26584	1069	846
CHASE & ALLISON PEACHEY	109 HO	27359	1008	841
FROG MEADOW FARM	88 HO	25869	1008	835
DAVID C. YODER Byler view LLC.	109 HO	25715	985	801
BYLER VIEW LLC.	121 HO	23723	1021	800
SHAWN & EMILY YODER	105 HO	24710	995	795
ROBERT & LISA PEACHEY	86 HO	25408	930	786
FORGY DAIRY	194 HO	24768	1016	784
WILLOWS FARM Lavern M. King	96 HO	23720	1164	773
LAVERN M. KING	82 HO	24411	953	767
NATHAN & EUNICE YODER	73 HO	23787	1007	755
JOHN SPICHER Loren K. Yoder	94 HO	22568	906	739
			1019	738
JASON & LORI KAUFFMA	105 HO	23064	942	724
JOE & KRISTIN DIEHL	256 JE	18470	953	683
JOSH RENNINGER Jonas & Lynette King	42 HO	20733	853	632
JONAS & LYNETTE KING	72 HO	20978	837	625
CALVIN & ELVA YODER	78 HO	19357	783	606
DANIFI 700K	67 IF	17038	772	604

HERDS WITH A RHA SCC LESS THAN 200,000 BLESSED ACRES DAIRY BLESSED ACRES DAIRY Н0 51 57 96 94 78 WILLOWS FARM H0 JOHN SPICHER Н0 91 CALVIN & ELVA YODER H0 H0 104 126 PEACHCREST HOLSTEINS 108 HO 111 HO 113 111 73 113 88 NATHAN & FLINICE YODER FROG MEADOW FARM

HO 114 121

HO 119 121

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WOODEDGE FARM LLC.	НО	142	179
TITUS R. PEACHEY	НО	157	127
ROBERT & LISA PEACHEY	HO	158	86
KISH VIEW FARM	HO	162	665
AUDREY GAY RODGERS	AY	177	39
LOREN K. YODER	H0	199	95

Montgomery

MERRYMEAD FARM 60 HO 33801 1318 1055 HERDS WITH A RHA SCC LESS THAN 200,000

Northampton

RALPH HAHN	102 HO	23198	961	70		
JOAN A. WILLIAMS	125 HO	22635	918	69		
EXCELSIOR FARMFLECK	62 HO	20422	802	68		
EXCELSIOR FARMFLECK	70 HO	19502	772	65		
JOHN BOCKO	25 HO	18889	764	58		
KOEHLER FARM	40 HO	18195	685	53		
HERDS WITH A PHA SCC I FSS THAN 200 000						

Northumberland

HERDS WITH A RHA SCC LESS THAN 200,000						
WAYNE KLOCK	42	H0	23312	943	74	
PAUL SCHMIDT	172	H0	24380	979	77	
FAUS FARMS	126	H0	27745	1141	86	
SHULTZ HILLSIDE DAIRY	88	H0	28543	1158	89	
SPRING LAKE DAIRY	105	H0	27397	1174	89	
SHULTZ HILLSIDE DAIRY	81	H0	28842	1171	90	
ZIMMERMAN'S HILLTOP DAIR	322	H0	30310	1224	96	

NEKUS WITH A KNA SUL LESS THAN 200,000					
SPRING LAKE DAIRY	H0	107	105		
FAUS FARMS	H0	136	126		
PAUL SCHMIDT	H0	162	172		
WAYNE KLOCK	H0	188	42		
ZIMMERMAN'S HILLTOP DAIRY	H0	198	322		

Perry

98 HO	31908	1160	929				
804 HO	28846	1247	899				
622 HO	28926	1169	897				
105 HO	26240	1128	828				
156 HO	25364	1051	804				
128 HO	25089	1002	790				
66 HO	25430	1009	776				
401 HO	24960	947	774				
299 HO	22924	1021	731				
HERDS WITH A RHA SCC LESS THAN 200,000							
	H0	84	98				
	804 HO 622 HO 105 HO 156 HO 128 HO 66 HO 401 HO 299 HO	804 HO 28846 622 HO 28926 105 HO 26240 156 HO 25364 128 HO 25089 66 HO 25430 401 HO 24960 299 HO 22924 SCC LESS THAN 200	804 HO 28846 1247 622 HO 28926 1169 105 HO 26240 1128 156 HO 25364 1051 128 HO 25480 1009 401 HO 25480 1009 401 HO 24960 947 299 HO 22924 1021 SCC LESS THAN 200,000	804 HO 28846 1247 899 622 HO 28926 1169 897 105 HO 26240 1128 828 156 HO 25364 1051 804 128 HO 25408 1002 790 66 HO 25430 1009 776 401 HO 24960 947 774 299 HO 22924 1021 731 SCC LESS THAN 200,000			

LOY ACKES LLC.	HU	84	98	
M. W. SMITH FARMS	Н0	93	804	
MELVIN S. WEAVER	H0	95	105	
BLAINVIEW FARM LLC.	H0	147	128	

Potter 88 HO 24135 1065 787 51 HO 19743 790 613 CADY FARMS DON & CATHY THOMPSON HERDS WITH A RHA SCC LESS THAN 200,000

DON & CATHY THOMPSON HO 173 51

Schuylkill

BRIAN RUCH	57 HO	27543	1127	900		
WIND MILL FARM	210 BS	22233	1000	759		
WIND MILL FARM	201 BS	22164	998	757		
DUNN'S PRIDE HOLSTEINS	104 HO	24212	980	740		
RYAN WOLFE	59 HO	23870	922	734		
JERSEY ACRES FMS., INC.	227 JE	16327	813	628		
HERDS WITH A RHA SCC LESS THAN 200,000						
BRIAN RUCH		H0	95	57		
DUNN'S PRIDE HOLSTEINS		H0	129	104		
RYAN WOLFE		H0	139	59		
JERSEY ACRES FMS., INC.		JE	149	227		
WIND MILL FARM		BS	176	201		
WIND MILL FARM		BS	177	210		

Snyder

73 HO 26641 1075 838 52 XX 24424 1041 801 ROCKINHILL DAIRY Jacob Graybill

ROBERT & KATHY WAITE	64 XX	22319	961	758					
WARREN FAUS	67 HO	23854	959	751					
BO ANN HOLSTEINS	51 HO	23462	963	724					
BO ANN HOLSTEINS	56 HO	23004	957	718					
WAITE N CE FARM	82 HO	20191	799	644					
HERBIC WITH A BILL CCC LECC THAN 000 000									

HERDS WITH A RHA SCC LESS THAN 200,000						
VARREN FAUS	H0	120	6			
OCKINHILL DAIRY	H0	144	7			
OBERT & KATHY WAITE	ХХ	175	6			
O ANN HOLSTEINS	H0	181	5			
O ANN HOLCTEING	ШΛ	100	_			

Somerset

	201110100					
	PENNWOOD FARMS	552 HO	26932	1127	829	
	PENNWOOD FARMS	695 HO	25181	1087	791	
	PENNWOOD FARMS	143 JE	18506	937	648	
HERDS WITH A RHA SCC LESS THAN 200,000						

PENNWOOD FARMS	JE	146	14
PENNWOOD FARMS	Н0	176	69
PENNWOOD FARMS	Н0	182	55

Sullivan

HOTTENSTEIN FARM

SCOTT & RANDY REIBSON

SCOTT & RANDY REIBSON	83 XX	21636	958	738			
CRAIG BAGLEY	37 XX	18854	803	637			
HOTTENSTEIN FARM	74 HO	16772	746	529			
HERDS WITH A RHA SCC LESS THAN 200,000							

HO 127 74

XX 170 83

Susquehanna

BRANTSTEAD DAIRY FARM	02 110	26926	1150	000
BRANTSTEAD DAIRT FARM	93 NU	20720	1100	000
WILLIAM JONES & SONS	320 HO	26496	1192	839
COTTRELL DAIRY	47 HO	24354	900	775
ETW DAIRY, INC.	51 HO	24639	1004	756
LLOYD & DENISE PEASE	71 HO	21935	893	696
JOHN CASTROGIOVANNI	105 HO	22826	895	688
AJOY SWISS	52 BS	18882	766	622
BILL HEWITT	70 HO	20079	709	613
HEDDC WITH A DUA O	CC LECC T	TAM 201	000	

HERDS WITH A KINA SCC LESS THAN 200,000						
WILLIAM JONES & SONS	H0	106	320			
ETW DAIRY, INC.	H0	125	51			
COTTRELL DAIRY	H0	134	47			
AJOY SWISS	BS	161	52			
BRANTSTEAD DAIRY FARM LLC.	H0	175	93			
JOHN CASTROGIOVANNI	H0	197	105			

Tioga

SHERMAN, HENRY & KELLY 127 HO 21573 895 691 HERDS WITH A RHA SCC LESS THAN 200,000 SHERMAN, HENRY & KELLY

Union

	FLOYD MARTIN	57 HO	28884	1114	912		
	DERICK MARTIN	62 HO	28753	1071	901		
	JAY & AREMINA CHARLTON	81 HO	27038	1106	848		
	HEART & SOUL	35 HO	25401	999	819		
	SNODDY FARM, INC.	101 HO	24467	1018	773		
	SPRUCE RUN FARM	91 HO	22104	872	681		
HERDS WITH A RHA SCC LESS THAN 200,000							

HEIRO HITTI A MIN OCC 1200	IIIIIII AUU	000	
DERICK MARTIN	H0	104	6
JAY & AREMINA CHARLTON	Н0	136	8
SNODDY FARM, INC.	Н0	138	10

Warren

SUNSET DAIRY	632 HO	28194	1182	88			
JARED LINDELL	146 HO	26527	1132	87			
PINE TON FARMS	351 HO	24935	1052	85			
MARTHA BEARDSLEY	47 HO	23306	882	73			
CURTIS JERSEY	72 JE	15777	766	55			
HERDS WITH A RHA SCC LESS THAN 200,000							
CHINCET DAIRY		HΩ	149	63			

HO 149 632 HO 172 54 PINESHADE DAIRY

Washington

RUSH BROTHERS 220 HO 23494 1041 755

Wayne

HIGHLAND FARMS	91 HO	27397	1247	94		
CHYLE LAND DAIRY	12 HO	26212	1025	86		
CHYLE LAND DAIRY	67 JE	19581	921	70		
CHYLE LAND DAIRY	66 JE	19562	921	70		
D. ELLIS DIX	48 HO	21255	807	66		
TRI NON FARMS	87 HO	20098	726	6		
NOAH WOROBEY	42 HO	18870	782	56		
STEEP HILL DAIRY LLC.	76 HO	15355	633	50		
HERDS WITH A RHA SCC LESS THAN 200 000						

JILLI IIILL DAINT LLC.	70110	12322	UJJ	J		
HERDS WITH A RHA SCC LESS THAN 200,000						
D. ELLIS DIX		H0	81	4		
HIGHLAND FARMS		HO	88	-		
NOAH WOROBEY		H0	118	4		
CHYLE LAND DAIRY		JE	148	-		
CHYLE LAND DAIRY		JE	149	-		
TRI NON FARMS		H0	193	1		

Westmoreland

SLICKHILL HOLSTEINS	72 HO	22546	882	73
HERDS WITH A RHA	SCC LESS T	HAN 200	,000	
POOLE FARM LLC.		XX	182	(

Wyoming

BALEWSKI DAIRY	37 HO	19883	857	66				
GOODWIN FARMS	71 HO	17072	743	56				
HERDS WITH A RHA SCC LESS THAN 200,000								
BALEWSKI DAIRY		H0	134	3				

York

WALK LE HOLSTEINS	341 HO	29749	1209	97
MEADOW VALLEY DAIRY	183 HO	26184	1151	838
BAUMGARDNER FARMS LLC.	214 HO	24405	1038	787
GUM TREE FARM	61 HO	23121	847	706
BARRENS VIEW FARM	81 XX	21776	908	700
DALE & DARLA DOLL	87 HO	21009	852	659
HERDS WITH A RHA S	CC LESS T	HAN 20	0,000	

XX 121 81 BAUMGARDNER FARMS II C HO 145 214 MEADOW VALLEY DAIRY FARM HO 178 183

DELAWARE

Kent

JENAMY FARMS	274 HO	26048	1060	871	
GREGG & STEPHANIE KNU	TSE 36 HO	25410	1011	832	
GREGG & STEPHANIE KNU	TSE 54 XX	22481	937	757	
GREGG & STEPHANIE KNU	TSE 18 JE	16676	792	607	
HERDS WITH A RHA SCC LESS THAN 200,000					

HERDS WITH A KHA SCC LESS THAM 200,			
GREGG & STEPHANIE KNUTSEN	HO	180	
GREGG & STEPHANIE KNUTSEN	XX	181	
GREGG & STEPHANIE KNUTSEN	JE	197	

New Castle

UNIVERSITY OF DELAWARE	65 HO	28199	1208	917		
VARI, V. JOSEPH	138 HO	25265	962	803		
EMERSON, ROBERT L.	188 HO	23102	1000	748		
EMERSON, ROBERT L.	214 HO	22442	978	731		
EMERSON, ROBERT L.	26 XX	17416	813	603		
HERDS WITH A RHA SCC LESS THAN 200,000						

HERDS MITH A KHA SUL LESS	I NAM ZUU	,000	
UNIVERSITY OF DELAWARE	HO	168	65
EMERSON, ROBERT L.	XX	180	26
EMERSON, ROBERT L.	Н0	199	214

Sussex

BAILEY, J. E. & SONS, INC.	277 HO	24506	1053	791				
JOHN A. MILLS	156 JE	18921	1013	689				
HEATWOLE, JERREL & A.	50 HO	19585	785	643				
HERDS WITH A RHA SCC LESS THAN 200,000								
BAILEY, J. E. & SONS, INC.		HO	193	277				

Baltimore

157 XX 23189 952 775

Carroll

BYRON D. STAMBAUGH	149 HO	26869	1035	8
PEACE & PLENTY FARMS	276 HO	25529	1008	7
BYRON D. STAMBAUGH	172 HO	25441	1002	7
CEDAR KNOLL FARMS	211 HO	23815	932	7
CEDAR KNOLL FARMS	211 HO	23815	932	7
MD. LOCUST CREST FARM	51 HO	23952	964	7
R.A. BELL & SONS LLC.	146 HO	21295	908	7
BYRON D. STAMBAUGH	23 JE	16020	784	5

HERDS WITH A RHA SCO	LESS T	HAN 200	,000		
BYRON D. STAMBAUGH		HO	87	149	
BYRON D. STAMBAUGH		H0	90	172	
BYRON D. STAMBAUGH		JE	113	23	
R.A. BELL & SONS LLC.		HO	122	146	
PEACE & PLENTY FARMS		H0	145	276	
MD. LOCUST CREST FARM		H0	154	51	

Frederick

MERCURO FARM LLC.	55 HO	29262	1346	1003
TEABOW INCORP.	1139 HO	29875	1214	981
SHAFDON FARMS	361 HO	29234	1238	909
SHAFDON FARMS	375 HO	29122	1231	905
MERCURO FARM LLC.	313 HO	24339	1059	844
SHAFDON FARMS	12 HO	27075	1052	810
CHRIS & JAMIE DERR	73 HO	24142	1117	810
CHRIS & JAMIE DERR	73 HO	24142	1117	810
MERCURO FARM LLC	257 HO	23216	997	808
PAUL COBLENTZ & SONS	477 HO	24617	1055	803
GLEN-TOCTIN FARM	117 HO	22438	923	728
DAVE & CAROLE DOODY	153 HO	22650	913	692

HERDS WITH A RHA SCC LESS THAN 200,000

MERCURO FARM LLC. HO 101 25 Chris & Jamie Derr ho 120 7	13
	57
	73
CHRIS & JAMIE DERR HO 120 7	73
PAUL COBLENTZ & SONS HO 163 47	17
DAVE & CAROLE DOODY HO 192 15	53
MARK VALENTINE AY 192 S	54

Garrett

	MAR-K FARMS	99 HO	298/0	10/8	968
HERDS WITH A RHA SCC LESS THAN 200,000					
	MAR-K FARMS		Н0	152	99

Harford

QUIETNESS FARM	35 HO	23508	921	761			
HOREB HILL FARM	75 HO	17793	758	584			
HERDS WITH A RHA SCC LESS THAN 200,000							
CHRIS DIXON		MS	122	130			
QUIETNESS FARM		HO	153	35			

Howard

	DAVID & JAMES PATRICK	122 HO	26487	1149	87		
	UNIVERSITY OF MARYLAND	87 HO	25611	1082	81		
	DAVID & JAMES PATRICK	27 AY	18679	785	62		
HERDS WITH A RHA SCC LESS THAN 200,000							

DAVID & JAMES PATRICK	AY	76	27
DAVID & JAMES PATRICK	HO 1	13	122

Kent

P. THOMAS MASON	149 HO	27299	1146	8		
P. THOMAS MASON	1008 JE	21027	1002	7		
P. THOMAS MASON	810 JE	19596	973	6		
P. THOMAS MASON	17 XX	19530	778	6		
HEDDS WITH A DHA SCY LESS THAN 900 000						

P. THOMAS MASON	HO 122	14
P. THOMAS MASON	XX 137	1
P. THOMAS MASON	JE 166	100
P. THOMAS MASON	JE 173	81

Queen Anne's

LESTER C. JONES, INC.	1668 HO	29239	1394	935			
KEVIN LEAVERTON	81 HO	21935	971	754			
HERDS WITH A RHA SCC LESS THAN 200,000							
LESTER C. JONES, INC.		H0	121	1668			
KEVIN LEAVERTON		HO	162	81			

Talbot

	JARRED & TRISHA BOYCE	39 HO	25192	1017	81
	JARRED & TRISHA BOYCE	53 XX	22067	950	73
	JARRED & TRISHA BOYCE	14 JE	13852	770	55
HERDS WITH A RHA SCC LESS THAN 200,000					
	IADDED O TRICILA DOVCE		II.	100	- 1

JARRED & TRISHA BOYCE JARRED & TRISHA BOYCE XX 132 JARRED & TRISHA BOYCE HO 136

20 HO 25427 1077 844

Washington

BRIAN FORSYTHE

RALPH W. SHANK	14 HO	26560	1006	825									
CLETUS & JANICE FREY	144 XX	23354	950	756									
DEBAUGH FARMS	118 HO	23283	962	754									
DEBAUGH FARMS	128 HO	22703	951	744									
BRIAN FORSYTHE	63 XX	19972	913	718									
COOL BROOK FARM	129 XX	21780	907	715									
PRYOR BROTHERS	103 XX	22572	912	704									
BRENT HORST	137 HO	21154	929	675									
BRIAN FORSYTHE	43 JE	17439	838	659									
RALPH W. SHANK	124 XX	20034	846	648									
RALPH W. SHANK	76 AY	20694	833	645									
DEBAUGH FARMS	10 JE	15594	821	616									
RALPH W. SHANK	28 JE	15204	782	556									
LONG DELITE FARM	58 XX	16636	717	555									
HERDIC WITH A BUA	CCC LECC T	TIAN 900	000		HERDIC WITH A BUA CCC LECC THAN 900 000								

LUNG DELITE FARM	30 VV	10030	/ 1/	J		
HERDS WITH A RHA SCC LESS THAN 200,000						
BRIAN FORSYTHE		JE	121			
DEBAUGH FARMS		HO	133	1		
DEBAUGH FARMS		H0	134	1		
BRIAN FORSYTHE		XX	137			
CLETUS & JANICE FREY		XX	167	1		
BRIAN FORSYTHE		HO	171			
DEBAUGH FARMS		JE	177			
RALPH W. SHANK		JE	177			
RALPH W. SHANK		H0	178			
RAIPH W SHANK		YY	192	1		

AY 195 76

MAINE

Androscoggin-Sagadahoc

591 HO 32141 1343 1053 HERDS WITH A RHA SCC LESS THAN 200,000

MASSACHUSETTS

Hampshire

COOK FARM	78 HO	24215	1061	83
HERDS WITH A RHA	SCC LESS .	THAN 20	0,000	
COOK FARM		ХХ	141	7

NEW YORK

Cayuga

AURORA RIDGE DAIRY	2656 HO	30646	1298	9
HERDS WITH A RHA	SCC LESS T	THAN 20	0,000	
AURORA RIDGE DAIRY		H0	132	26

Chenango

MAKSHMAN FARMS	418 HO	5/603	1182	Ö
EVANS HOLSTEINS	89 HO	19077	721	5
HERDS WITH A RH.	A SCC LESS T	HAN 200	0,000	
MARSHMAN FARMS		Н0	98	4

Cortland

MCFVOY CHARLES & KENNET 33 HO 16597 692 513 HERDS WITH A RHA SCC LESS THAN 200,000 MCEVOY, CHARLES & KENNETH HO 125

Genesee

OAKFIELD CORNERS DAIRY 2615 HO 32215 1401 1043 OAKFIELD CORNERS DAIRY 2 3358 HO 31990 1387 1056

HERDS WITH A RHA SCC LESS THAN 200,000 HO 107 2615 OAKFIELD CORNERS DAIRY OAKFIELD CORNERS DAIRY 2 HO 135 3358

Niagara

AKESHORE DAIRY LLC.	2125 HO	29552	1334	95
HERDS WITH A RHA	SCC LESS T	HAN 200	0,000	
AKESHORE DAIRY LLC		HO	198	212

Oneida				
WORMONT DAIRY	252 HO	18321	824	61

Saratoga

WELCOME STOCK FARM 1005 HO 27258 1282 919

Washington

83 HO 18246 738 569

Wyoming

WOODVALE FARMS 853 HO 28033 1175 HERDS WITH A RHA SCC LESS THAN 200,000 853 HO 28033 1175 911

OHIO

11citi y				
(FVIN MFI I FR	50 HO	19125	840	63

Holmes

DEAN WOLBOLDT	14 XX	18321	875	629
DEAN WOLBOLDT	115 HO	21218	946	701
DEAN WOLBOLDT	88 HO	21776	949	710
ROD HUNSBERGER	182 HO	32013	1231	1010

HERDS WITH A RHA SCC LESS THAN 200,000 HO 118 182

DEAN WOLBOLDT	HO	146	88
DEAN WOLBOLDT	HO	176	115

Lorain JALODA FARMS

119 HO 25721 1125 876

116 JE 19987 1087 780

Tuscarawas STEAM VALLEY FARMS, INC. 134 HO 24480 982 747 HERDS WITH A RHA SCC LESS THAN 200,000

STEAM VALLEY FARMS, INC.

Wayne

STERLING HEIGHTS DAIRY 1111 XX 31799 1285 1026 STEINHURST FARMS GREGG TROYER 143 HO 27296 1214 927 RUPP-VUE FARM 337 HO 27619 1147 896

RAMSEYER, CHAD 333 JE 18757 1033 717 HERDS WITH A RHA SCC LESS THAN 200,000

ZULLINUEK	JE	100	110
GREGG TROYER	H0	107	143
JOSEPH STEINER	JE	128	50
RAMSEYER, CHAD	JE	139	333
STERLING HEIGHTS DAIRY	XX	170	1111

WEST VIRGINIA

BROOKEDALE HOLSTEINS 70 HO 17841 738 552 HERDS WITH A RHA SCC LESS THAN 200,000 **BROOKEDALE HOLSTEINS** HO 143

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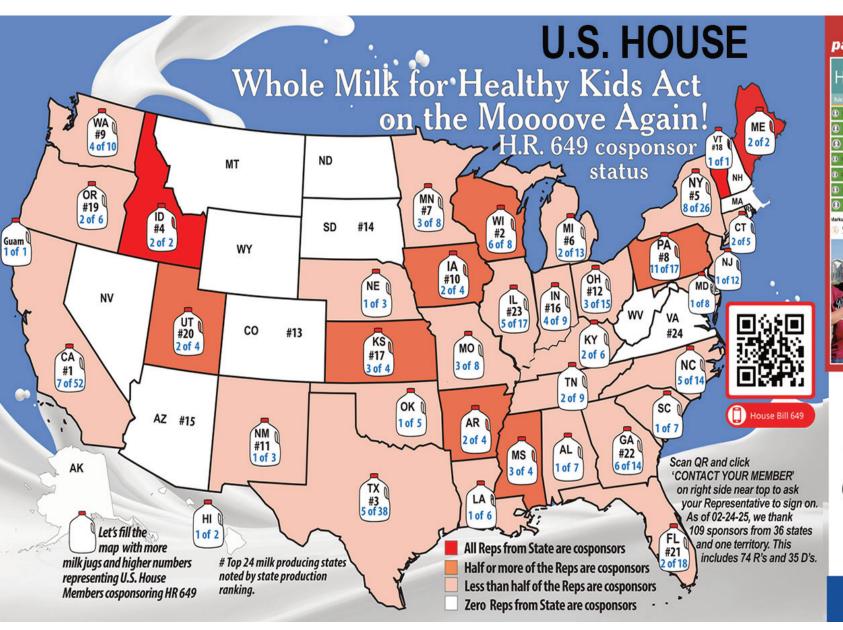
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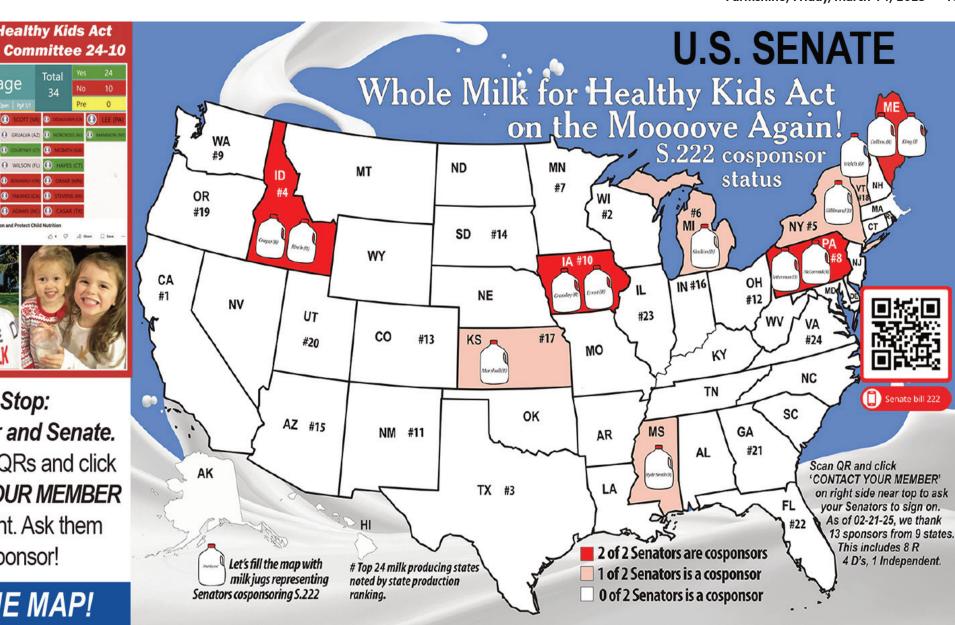


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learn about improving and managing pasture growth, controlling weeds, and getting the most out of the grazing season by attending a Penn State Extension workshop that will take place in Wyoming, Franklin and Cambria counties in March. The registration fee for each is \$25.

- In Wyoming County, the "Pasture Production Workshop" is scheduled for 9:30 a.m. to 2 p.m. on March 18 at the Wyoming County Chamber of Commerce Building, 511 Mile Road, Tunkhannock.
- The Franklin County workshop will occur from 9:30 a.m. to 2 p.m. March 20 at the Agricultural Heritage Building, 185 Franklin Farm Lane, Chambersburg.

• The event in Cambria County will take place from 9:30 a.m. to 2 p.m. on March 26 at the Ebensburg Borough Office's Community Room, 300 West High St., Ebensburg.

The event is aimed at addressing some of the challenges producers face from year to year, while providing instruction on ways to consistently produce high-quality forages in pastures.

Organizers noted that space is limited, so preregistration is recommended. Participants can register for the Tunkhannock event through March 15, for the Chambersburg workshop through March 17, and for the Ebensburg session through March 23.

Attendees can earn one pesticide applicator recertification credit in each of the following categories: private, 01 and 18.

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internet, such as weather, to see the impact on fat percentage.

Lifetime energy-corrected milk (ECM) for cows before they leave the herd is another KPI measurement. "It shows we can have a big impact on the herd by keeping animals in the herd for a longer period of time. Our older animals produce more milk than our younger animals so there is a value directly to your bottom line," he said.

Dry period distributions are also worth a look to compare to thresholds and see the KPIs and how they change when based on 30- or 90-day dry period vs. 4-week milk, 8week milk, SCC, etc.

Age at first calving can also be measured in terms of impact over time to be sure it is optimal and know where the limits are for the greatest lifetime opportunities.

Summer to winter ratios can also be measured, showing opportunities for heat stress improvement -- knowing what it is costing

Somatic Cell Count is Bewley's favorite area to look at.

"Our paradigm has changed in the last 15 years as we've improved SCC," he said. "Why should we still be looking at SCC? Cows with higher SCC milk less, are more likely to be removed from the herd earlier, are harder to breed, and have lower conception rates. He demonstrated with real data from real farms.

Other KPIs to look at are in repro. A relatively new and important Reproduction KPI is percent of cows pregnant by DIM across lactation. "Knowing this allows you to project calving patterns and the flow of calves, which may be especially useful for marketing beef-on-dairy."

from page 1

Transition cows have KPIs to track for conditions. Most important for profitability is the percentage of cows that survive 60 days in milk.

Body condition and lameness scoring as well as feed efficiency are other KPIs that are being integrated. "All of this allows the tracking of true genetic performance."

Pulling data from a Kentucky herd, Bewley showed that a 1-pound PTA Milk (sire) = 3pounds of actual milk. "The data in the herd showed the difference between a 1000 PTAM and 2000 PTAM female was 3000 pounds of milk in this herd," he demonstrated. "Genetics matter and we have more opportunities to make improvements than ever before."

Of importance, he cautioned producers not to rely on tracking just one KPI or to focus on averages, but to look at distributions and integration of various KPIs across the herd, and to make sure employees are involved in the tracking, especially when their jobs affect the outcomes.

"Traditional KPIs help us a lot, but the new ones with automation, and the predictive nature of integrated data, as well as artificial intelligence, will help dairies implement a data-driven approach to gain competitive advantage in the future," Bewley asserted. He encouraged producers to build a culture for this on their farms by setting goals and scheduling the time to look at the data.



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beyond.

Recognition of service and performace was a highlight

By SHERRY BUNTING Special for Farmshine

BOWLING GREEN, Ky. -The second day of the annual Kentucky Dairy Conference on February 26th included the presentation of many awards.

Kentucky Dairy Development Council (KDDC) Board member Dr. Charles Townsend, DVM, presented a special appreciation award to former KDDC Executive Director H.H. 'H' Barlow III, saying: "He was part of this organization since it started 20 years ago, along with Maury Cox, Gary Lane, Jim Sidebottom and others. They

are the ones who really started this great work. 'H' has been a president, a board member, and was executive director for five years before stepping down in 2024. His passion is the dairy industry. He did a good job as executive director and passed the torch now to Tori (Embry)."

In receiving the award, Barlow recognized Kathy, his wife of 53 years. Together, they own and operate Barlu Dairy, milking 120 Jerseys near Cave City.

"My whole life has revolved around the cows. My life is described as 'because of a cow.' We've had some ups and downs, and it hasn't always been easy, which everyone in the dairy industry knows what that's like," said Barlow. "I love this industry, and the torch has been passed to some great people. The board of directors is really the key to this organization.

Times do pass on, and new people take this on. It's in good hands, so keep it going,"



Megan Komar of Coral Hill Dairy received the Kentucky Young Dairy Producer Award.

KDDC photo



Kentucky Dairy Promoter of the Year honors went to Glenn Sageser.

KDDC photo

Doud and the other speakers over the two days, he is excited about the future of the dairy industry. Smiling as he said: "The only thing I can say is I wish I was 20 years younger!"

KDDC executive director Tori Embry presented the Young Dairy Producer Award, sponsored by South Central Bank, to Megan Komar of Coral Hill Dairy in Barren County. This competitive award represents the future direction of the Kentucky dairy industry, Embry explained, adding: "Nominators spoke of Megan's involvement as a dairy advocate in the community, along with seeking innovative progress in her leadership role on the dairy farm.'

Megan and her husband Josh own and operate the Coral Hill Dairy together, where they milk 2000 cows. Megan is very involved in managing the day-to-day operations on the farm and has been involved in KDDC Board leadership, representing District 3.



Mitchell Richardson of Owen Transport was named Kentucky Quality Milk Hauler of the Year.

youths and fair participants.

support youth.

KDDC photo

presented the Kentucky Dairy Promoter of

the Year Award to Glenn Sageser of Shel-

byville. He was honored for his efforts and

dedication to advance the state's dairy indus-

try by supporting farmers, educating con-

sumers, and especially for his work to

Kentucky State Fair in 2018, and since then,

\$115,275 has been raised to benefit Kentucky

Sageser started the Cheese Auction at the

Receiving the Kentucky Milk Quality

Mitchell Richardson of Adairville was rec-

Award were Darrell and Lois Horst of Lincoln

County. This is a nominated award, which is

ognized with the Milk Quality Hauler Award,

recognizing an individual for dedication and

quality milk handling procedures. He has

hauled milk for Owen Transport for 34 years.

Two nominations were received highlighting

then scored on milk quality test results.

Former president, board member and executive director H.H. Barlow III was recognized with a special appreciation award for 20 years of service to KDDC.

Second in production was Robey Farms of Logan County, with 31,593M 1203F 1053P.

producers - going above and

the prestigious Dairy Profi-

ciency Award, which considers a wide variety of herd

data such as RHA, days to first service, average days

open, average somatic cell

count, calving interval and much more to reflect an op-

eration's success in quality,

production, profitability, and

sustainability. Scenic View

Dairy was also the top herd

on the Gary Lane State Pro-

duction Award list with an

RHA of 32,055M 1292F 1013P.

Scenic View Dairy received

Third went to Kevin Coblentz of Todd County with 30,572M 1355F 791P.

Additional herds noted for DHIA RHAs of 30,000 pounds and over were Little Moo Dairy in Pulaski County, Darrel L. Horst in Lincoln County and H&H Dairy in Adair

Dairies were also recognized by herd size with the KDDC 2024 production awards, sponsored by Kentucky Farm Bureau. They are listed in order by their 4.0% fat-corrected RHA as follows:

- Herds under 50 cows -- 1) Amos Blank, Trigg County; 2) David S. Blank, Trigg County, 3) Amos S. King, Christian County.
- Herds 51-250 cows -- 1) Kevin Coblentz, Todd County, 2) H&H Dairy, Adair County, 3) Fairdale Farm, Owen County.
- Herds 251-500 cows -- 1) Scenic View Dairy, Lincoln County, 2) Riney Dairy, Washington County, 3) David E. Corbin, Taylor





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Ray LeBlanc honored with HF memorial scholarship

BRATTLEBORO, Vt. — The Holstein Foundation has announced the creation of the Raymond LeBlanc Memorial Scholarship, a college scholarship dedicated to honoring the legacy of Raymond LeBlanc while supporting a qualified student. Applications for this \$1000 scholarship are now open, with a submission deadline of April 1.

Ray LeBlanc was a dedicated cattleman and an influ-



Raymond LeBlanc

ential figure in the Holstein community, largely known for his role as a cattle salesman and ring man. He also volunteered his time to help mentor youth in the dairy industry, making this honor fitting.

"Raymond worked harder, made more calls, had more contacts and more bids than anyone going into a sale. No one was more honest than him and you could leave him a bid in strict confidence," re-

members David Rama, auctioneer and owner of The Cattle Exchange.

This annual scholarship will support students who share Raymond's passion for the dairy industry. To be eligible, applicants must be:

- A current U.S. citizen attending a U.S. university full-time
- A current Holstein Association USA member, adult or junior
- A freshman, sophomore, or junior pursuing an associate or bachelor's degree
- Someone with dairy or agriculture-related experiences and career aspirations

The first Reymond LeBlanc Memorial Scholarship will be awarded at the 2025 National Holstein Convention. The scholarship application and additional details can be found on the Holstein Foundation's website, www.holsteinfoundation.org, under "Scholarships."

Applications should be submitted via email to Kelli Dunklee at kdunklee@holstein.com. The Holstein Foundation will confirm receipt of submissions, and applicants who do not receive confirmation should call 800-952-5200 ext. 4124.

About Raymond LeBlanc

Raymond LeBlanc took great pride in owning and operating Burton Hill Farm near Barton, Vermont, where he raised his family alongside his wife, Suzanne. In 1990, Raymond transitioned into a career as a well-known cattle salesman and ring man, becoming a trusted figure in the industry and assisting breeders worldwide.

Beyond his professional achievements, Raymond was passionate about mentoring young people in the industry. He was always willing to lend a helping hand and share his knowledge, making a lasting impact on the next generation of dairy enthusiasts.



Md. Dairy Shrine announces new awards

WEST FRIENDSHIP, Md. — During a meeting held here on February 22 at the Howard County Fairgrounds, it was announced that the Maryland Dairy Shrine will present two new awards at next year's banquet, namely the Dairy of Distinction Award and the Young Dairy Leader Award.

The Dairy of Distinction Program was started in Maryland in 2010 by the Maryland Dairy Industry Association (MDIA); Maryland Dairy Shrine took over responsibility in 2024. Applications are due March 31.

The Young Dairy Leader Award will recognize an individual between the ages of 25-

40 who is actively engaged in and making significant contributions towards the promotion or improvement of the Maryland dairy industry. This can include but is not limited to dairy farmers, agriculture education teachers, extension and government officials, volunteers, and friends of the dairy industry ... any individual who is working hard to promote the future of dairy in the state of Maryland. Applications are due October 15th.

Applications for both of these recognition programs are available on the Maryland Dairy Shrine website.

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George Miller Memorial Scholarship applications are due April 1

BRATTLEBORO, Vt. — Applications for the \$1000 George Miller Memorial Scholarship are due April 1. The scholarship fund was created in honor of the late George Miller, who was an icon within the Holstein breed and dedicated to preparing youth for futures within the dairy industry.

Launched in 2023, the scholarship supports a student who serves as a leader within the dairy industry and their communities. Qualifying college students are invited to apply.

The scholarship fund is hosted by the Holstein Foundation, awarded by Holstein Association USA, and supported by Select Sires, who have been allocating funds for this

scholarship from semen sales of 7HO15807 George Miller, a previous NxGEN® sire.

"It's an honor to continue to preserve George Miller's legacy through this scholarship," says Diedra Harkenrider, director of development for the Holstein Foundation. "We encourage all eligible college students with a strong interest in dairy to apply."

The George Miller Memorial Scholarship will be awarded at the 2025 National Holstein Convention in St. Louis, Missouri. Application information can be found on the Holstein Foundation's Website, www.holsteinfoundation.org, under "Scholarships."

Applicants must be a junior or adult mem-

ber of Holstein Association USA and currently enrolled in an associate or bachelor's degree program. They must also be a U.S. citizen attending college full-time in the U.S. and pursuing an agricultural degree with dairy-related experiences and career interests.

About George Miller

George Miller made significant contributions to the dairy and A.I. industries throughout his lifetime. He exhibited an unmatched pas-

sion for good cows and the breeders he worked beside. George grew up helping on



George Miller

birthplace of 7HO58 Round Oak Rag Apple Elevation (EX-96-GM). George Miller was a pioneer for genetic advancement in the dairy industry and played a major role in the breeding decisions that produced Elevation.

George attended Virginia Polytechnic Institute, earning a degree in animal husbandry and a master's degree in dairy science. He spent most of his career at Select Sires, joining the staff in 1973

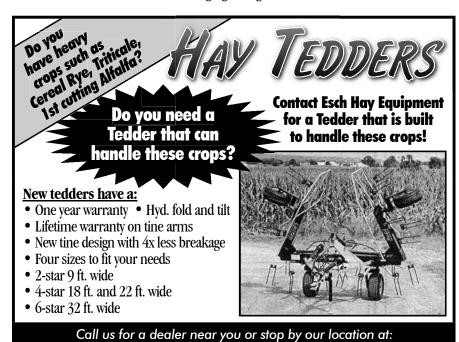
where he worked as the cooperative's marketing manager before retiring in 1991.

Grant application deadline is near

HARRISBURG, Pa. - The Pennsylvania Department of Agriculture, in partnership with the NASDA Foundation's USDA Northeast Regional Food Business Center, has launched the first round of Business Builder subawards, designed to strengthen Pennsylvania and regional food systems by providing direct funding to small- and mid-sized farm and food businessesses. Ten million dollars are available in this round, with awards ranging from \$15,000 to \$100,000 to support businesses in scaling their operations, expanding markets and connecting segments of the regional food supply chain.

Grant applications will close on April 7. Awardees will be announced in July, and funded projects will begin in August.

For more details and to apply for the Business Builder subawards, visit the Northeast Regional Food Business Center website.





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Thursday, April 17, at Quietcove Holsteins, Wapakoneta, Ohio

Registration is now open for the National Judges Conference

BRATTLEBORO, Vt. — Registration is now open for the National Judges Conference, to be held on Thursday, April 17, at Quietcove Holsteins, Wapakoneta, Ohio. Participants must be at least 22 years of age by the day of the conference to attend.

The conference is designed to sharpen participants' judging skills, deepen their understanding of Holstein cattle evaluation, and promote consistency in the show ring. By providing expert guidance and hands-on experience, the conference develops a trusted network of highly qualified judges that shows of all sizes can rely on when making judging selec-

The Judges Conference will include in-depth classroom sessions led by experienced judges. Attendees will also participate in hands-on learning activities, including placing classes of heifers and cows and giving a set of reasons. Participants will also listen to placing and reasons from both fellow attendees and officials.

Schedule for Thursday, April 17

7:30 - 8:00 a.m. - Registration

8:00 – 10:00 a.m. – Classroom Discussion

10:30 - 11:30 a.m - Linear Discussion

11:30 a.m. - 12:30 p.m. - Lunch

12:30 – 4:30 p.m. – Class Evaluations

Registration and hotel details:

Register for the Judges Conference online at www.holsteinusa.com/shows/judges_conference.html using a credit card. The pre-registration fee is \$100. Pre-registration will close once all spots are filled or two weeks before the conference on Thursday, April 3, whichever comes first.

A block of hotel rooms has been reserved at the Holiday Inn Express and Suites for Judges Conference participants. Hotel rooms are available for the nights of April 16 and 17, and must be booked by April 3, while availability lasts. The easiest way to secure a reservation is by booking online.

People interested in attending the Judges Conference without receiving an official rating are welcome for the experience but will not be eligible for the Holstein Association USA Judges Lists. All attendees will need to register for the Judges Conference.

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- 400 Mueller M
- 415 Sunset
- 500 Mojonnier
- 545 Sunset
- 625 Sunset • 700 Mueller M
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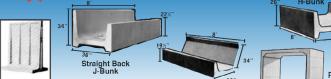




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Markets

Dewart Auction

1 144 011 071			
March 10, 2025			
Grass	100-230		
Mixed hay	95-195		
Timothy grass	100-180		
By the load	260-340		
Round/large bales	20-60		
Straw	110-125		
By the load	300		

Kutztown Auction

March 8, 2025		
Alfalfa	185-255	
Alfalfa/grass	160-240	
Grass	150-320	
Mixed hay	160-360	
Orchard	170-310	
Timothy	320	

Morrison's Cove Auction

March 10, 2025		
Grass	275-310	
Mixed hay	210-260	
Round bales	100-190	
Large square bales	115-220	

Wolgemuth Auction

March 10, 2025			
Alfalfa	100-390		
Mixed hay	75-470		
Timothy	115-355		
Grass	75-410		
Straw	125-230		
Orchard	80-400		
Corn Fodder	90-185		

Dewart Auction

		HiCho & Prm
Dewart, Pa.		Choice
March 10, 202	25	Slaughter cows:
Cattle: 167		Breakers 75-80%
Slaughter cattle:		
Steers:		Boners 80-85%
Select	173-186	Lean 85-90% le
Holstein steers:		Slaughter dairy
Select	169	Breakers 75-80%
Heifers:		21041101272 007
Select	183	Boners 80-85%
Slaughter cows:		2011013 00 03 70
PrmWht 65-75% lear	128-140	Lean 85-90% le
Breakers 75-80% lea		Bulls:
2.04.0.072 0070.04	121-132	1-2
Boners 80-85% lean	123-139	Dairy Bulls:
	100-125	1-2
Slaughter bulls	155-175	Calves: 698
Feeder cattle:		Feeder calves:
Steers:		#1 Hol bulls
M/L-1-2	220-300	#2 Hol bulls
Holstein steers:		#3 Hol bulls
L-3	145-160	Utility bulls
Heifers:		#1 Hol heifers
M/L-1-2	205-320	#2 Hol heifers
Bulls:		Utility heifers
M/L-1-2	210-285	,
Calves: 351		Wyalusi
Feeder calves:		Livesto
#1 Hol bulls	650-775	Livesto
#2 Hol bulls	500-700	Wyalusir
#3 Hol bulls	230-485	March 10
	00.00	

Hooking Sal

Utility bulls

Hol heifers

Hosking Sales		70.00.0
		70-89 II
New Berlin, N.Y.		90-110
March 10, 2025		Feeder
Cattle:		200-30
Dairy cows	1.19	301-500
Bone utility	.90-1.41	501-70
Cannors O suttors 1 0	0 0 dawn	701 00

20-30

500-700

Easy cows	.70 & down
Steers over 1100	lbs. 1.68
Feeders:	
Dairy	1.28-1.67
Bulls	1.48-2.22
Heifers	1.07-2.32
Calves:	
Bull	top 8.40
Heifer	top 7.90

Morrison's Cove

Cattle: 80

Martinsburg, Pa.

March 10, 2025

Cows:	
Good	1.15-1.31
Lean	1.00-1.22
Light/Thin	.80-1.05
Bulls:	
1300-1999 lbs.	1.48-1.65
Fat cattle:	
Holstein choice	1.68-1.73
Holstein select	1.35-1.60
Holstein feeders	1.30-1.65
Calves: 80	
Holstein bulls:	
100-110 lbs.	5.00-7.50
90-99 lbs.	4.50-7.40
80-89 lbs.	5.00-7.30
70-79 lbs.	3.00-7.00

New Holland Auction

New Holland, Pa.

6.00

Holstein heifers:

70-89 lbs.

March 10, 2025		
Cattle: 1199		
Slaughter cattle:		
Steers:		
HiCho & Prm	204-221	
Choice	195-210	
Select	167.50-201	
Heifers:		
HiCho & Prm	196-214	
Choice	185-198	

Breakers 75-80% lean 140-167.50 Boners 80-85% lean 126-133 Lean 85-90% lean 100-137.50 Slaughter dairy cows: Breakers 75-80% lean

120 157

	128-15/
Boners 80-85% le	an
	117.50-148
Lean 85-90% lear	1 85-142.50
Bulls:	
1-2	162.50-194
Dairy Bulls:	
1-2	150-159
Calves: 698	
Feeder calves:	
#1 Hol bulls	710-885
#2 Hol bulls	450-785
#3 Hol bulls	360-500
Utility bulls	125-360
#1 Hol heifers	650-820
#2 Hol heifers	175-775
Utility heifers	125-225

Wyalusing Livestock

Wyalusing, Pa.

March 10, 2025		
Cows:		
Fat	1.08-1.32	
Good	.95-1.24	
Lean	.65-1.10	
Holstein calves:		
70-89 lbs.	3.50-5.50	
90-110 lbs.	4.00-6.50	
Feeder cattle:		
200-300 lbs.	2.75-3.25	
301-500 lbs.	2.50-3.20	
501-700 lbs.	1.95-3.00	
701-900 lbs.	1.40-2.85	

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CDE DAIRY MARKETS & MANAGEMENT UPDATE All prices — MAR. 11, 2025 — except where noted

On Developing Your Workforce: USDA recently released its mostly online and by at-2024 end-of-year projections on dairy farm numbers across the US. The average dairy farm in the US today has 377 mature dairy cows, while the average dairy farm in Pennsylvania has about 96 mature dairy cows. Although Pennsylvania's dairy farms are still much smaller than in other regions of the US, they are gradually growing in herd size. With more cows, tighter margins, and increasing expectations around animal care practices, there is an increasing need for all dairy farms – even those relying on mostly family labor – to understand and follow specific protocols on the farm.

An apprenticeship may be one way to provide your employees and family members with more training around the "how" and "why" behind what they do day in and day out on the dairy. Apprenticeships are becoming more popular in manufacturing and industrial industries because they can replace a secondary education with a combination of training and real-world experience. In Pennsylvania, there are more than 16,000 different apprenticeship programs. However, only three exist in the agriculture, fishing and hunting workforce sectors, according to the US Office of Apprenticeship.

One of those apprenticeships is the Dairy Herd Manager Registered Apprenticeship (DHM-RA) that was introduced by the Center for Dairy Excellence in 2023. This apprenticeship pairs young people who are high school graduates and have an interest in dairy production with dairy farms to train them to become dairy herd managers. Currently there are two individuals enrolled in this program across the state. While the program provides the opportunity for farmers to find qualified workers, it also offers the opportunity to train existing workers and family members to excel into higher level roles on the dairy.

Maybe an employee came to your dairy as a calf feeder or milker several years ago and you see potential for that person to grow into the herd manager role. The apprenticeship could be used to give that person related technical training they could complete

Prices change daily. This market information is an example for educational purposes The market data shown below are compiled weekly by Farmshine, via CME & USDA reports.

109.85 107.60

N/A

99.60

tending a couple of meetings over the course of 18 months to better prepare them to acclimate into a herd manager role.





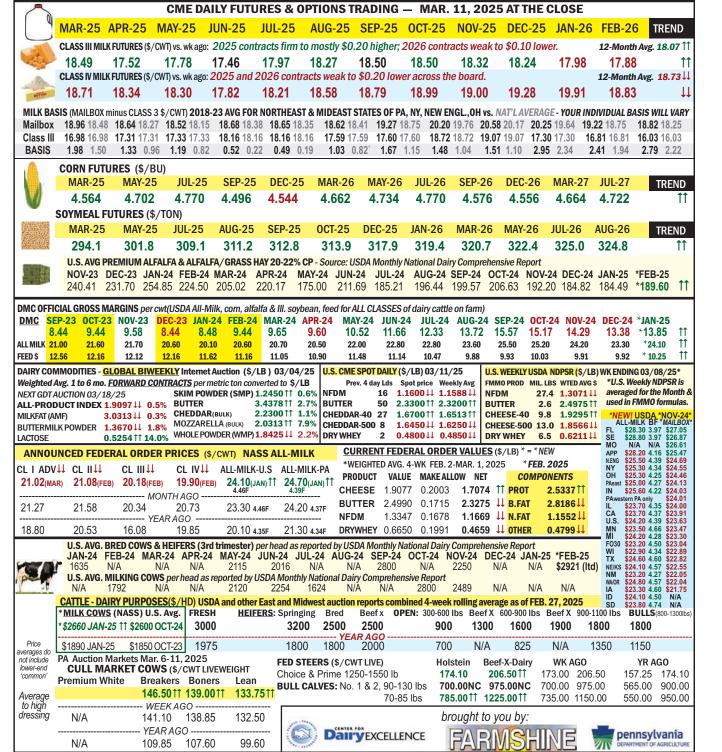
pennsylvania

All expenses for that employee to complete the DHM-RA training would be covered through the Center, if they were accepted into the program. Once the apprentice completed all the training and met the on-the-job training requirements through working on the farm, they would receive a Journey Worker Certificate as a Dairy Herd Manager.

Another option to give your employees and family members additional training is to encourage them to attend one of the upcoming Animal Care Workshops being hosted by the Center, along with the Professional Dairy Managers of Pennsylvania, Penn State Extension, and the Pennsylvania Beef Council, across the state. Although two of the meetings have already been held, there are still three planned for April. These meetings offer dairy farmers and their employees hands-on training to meet the National FARM's annual training requirements to remain compliant with program participation.

This year's workshops tie in with the recent FARM 5.0 adjusted guidelines and offer training on antibiotic stewardship and pain management, calf care and nutrition, fitness for transport and quality assurance, and biosecurity. Those who attend can also get recertified in Beef Quality Assurance if interested. Upcoming dates and locations are April 1 in Crawford County, April 8 in Mifflin County, and April 15 in Bradford County.

As demands on your dairy continue to increase, having welltrained family members and employees who understand the protocols needed to take good care of your animals and produce quality milk is essential. Consider looking into either the Dairy Herd Manager Apprenticeship or the upcoming Animal Care Workshops to help develop your workforce. To learn more, call the Center at 717-346-0849 or visit us at centerfordairyexcellence.org.



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Saturday, April 19th, starting 8 a.m. Special Easter Horse Sale. Catalog closes Thursday, April 17th at 5 p.m.

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MISC. EQUIPMENT: Schweiss 3pt. 8' snow blower; 6"x20' auger; LELY 3pt. fertilizer spreader; SHAVER HD10 post driver; NH 354 grinder mixer; KOOLS pto hopper blower; KOOLS KB54 pto hopper blower; dual wheel dump trailer; ZIMMERMAN 300 gallon transport rayer; (3) 300 gallon fuel tanks; corn drag; bale handler w/spears and GENERAC 40 KW pto transport generator.

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- 15-20 Reg., high-scoring Jerseys, testing A1/A2 with fancy udders from Kevetta Jerseys! Herd avg. 60 lbs. 5.4F 4.0P! Milked in a flatbarn and housed in a freestall with headlocks. Full pedigrees at ringside!
- ★ Selling heifers from milk calves to close springers!
- ★ Several breeding age bulls out of good cow families including an Ayrshire, Blue-Spruce Ringer son! Dam Steel-Fire Burdette Gracen EX-91,2E! Next 6 dams **VG or EX** with multiple show winners in pedigree!
- 18 mon. Reg. Sheepster son! Dam GP-83 2-04 345 27,800 3.8F 3.4P. **Mgd. VG-88** 3-05 365 34,240 4.9F 3.7P! **Mggd. EX-91** 5-03 365 37,420 4.6F 3.4P. 4th dam EX-91 7-02 334 35,200 4.6F 3.3P. Proven breeder!
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NOTE: All cattle vet checked and vaccinated. All cows crossing state lines will be tested Friday, and should be ready Friday afternoon. Trucking available.

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Manager/Auctioneers Jason Brubacker Lic. AU5608 717-729-0173

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Monthly Dairy Sale Every 3rd Friday at 1 P.M. Selling Dairy Cows, Heifers, & Bulls

March 21 Dairy Sale Special Mentions

- 15 high component grazer cows and 8 heifers. Herd on official test. Čall 717-348-2530 for more information.
- Fresh Airlift 2y x EX Imaking X VG Slater x 10 more gen or high component, high scoring cows Fresh Handshake 2y with full pedigree and looks incredible

 Several service age Registered Holstein bulls *April Dairy Sale will be moved to 2nd Friday the 11th at 1 P.M. because of Good Friday*

April's Dairy Sale will include a Special Spring Heifer Sale. May, June, July, August & September Dairy Sales still the 3rd Friday, starting time 7 P.M. Animals need to be in by 1 P.M.

Horse Sale 2nd Friday / Riding, Driving, & Draft! March 14, May 9, July 11, September 12 Tack at 4 P.M. / Horse Sale 6 P.M.

Spring Lawn & Garden Sale Flowers, Shrubs, Trees, Lawn & Garden Tools and Equip. Friday, May 30th at 5 P.M.

> Concessions open for the Dairy Sales, Horse Sales and Spring Lawn & Garden Sale CONTACT: Brian Baumert 570-847-2222

> Email kvdairynbuying@gmail.com

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1ST, 2ND & 4TH ALFALFA tested, 3x4x8' Chinook dried straw. Delivered or FOB. 610-767-2409, heidelhollowfarm.com.

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FASTRACK - Improve milk production, increase feed utilization and improve herd health with Fastrack direct fed microbials. Contact Karl at 740-504-2859 or email klbss@columbus.rr.com.

11 Hay

400 BALES OF 1ST cutting baleage, about 100 bales 2nd cut baleage, 4x4 wrapped round bales mixed grass. Wayne Co., Pa. Call Wade at 443-240-5785.

MIXED 1ST CUT GRASS baleage, 3x3x6 bales, 30-35% moisture. Baled May 22, 2024. Treated with Silo King. \$45/bale. Lebanon Co., Pa. 717-202-5840.

HIGH QUALITY 1ST & 2ND cutting grass hay, 3x3x7 bales, low potassium. #1 hay, tested. Lebanon Co., Pa. Con-Ger Farms. 717-821-1454.

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wheat straw, bright yellow color, best of quality. \$4.50/bale. Also, high calcium barn dry, 50 lb. bags, one ton on a skid, \$115/ton. 717-368-2826. (3/21)

CHOPPED STRAW in 3x3x6 bales. Good for bedding or TMR mixers. Available now. Lebanon Co., Pa. Con-Ger Farms. 717-821-1454.

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19 Real Estate

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CERTIFIED ORGANIC dairy heifers. 2 months old to springers. 570-250-1725.

6042 Hwy 296 Stapleton, GA

Klaas 478-625-1011

Staph aureus – you have it!

Hoard's Dairyman article Jan 2025: Staph aureus is a subclinical threat

"Mastitis can be caused by many pathogens, but if you ask any dairy veterinarian or farmer which is the most damaging, the odds are good that their response will be Staphylococcus aureus."

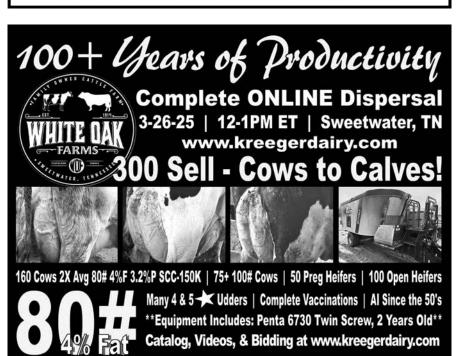
"Staph. aureus is especially dangerous because it persistently infects cows"

Dr. Justine Britten, Pres. Udder Health Systems, NMC board: "In my personal experience, every dairy is impacted to some degree by Staph. aureus," and "If Staph. [aureus] was easier to see, farmers would be a lot less tolerant of it," {translation – you don't pay attention to the problem so they will test your milk samples}

Cornell University in Journal of Dairy Science: CoPulsationtm prevents new Staph a. infections by 16:1

Your milking system is responsible for the problem!

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Chad Kreeger 517-294-3484

Brian Landis 574-536-5026

Clay Papoi 517-526-1917

Jason Cast 401-641-2255



Gabe Papoi 989-444-8275

BUYING OLD ISSUES OF Holstein World, Jersey, Brown Swiss, etc. (all other dairy cattle breeds) magazines, sale catalogs and sire directories. 716-255-5625.

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INDIVIDUAL LOOKING for herdsman position in Virginia or Eastern Pa. 717-209-6905. (4/4)

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FAMILY LOOKING for dairy farm to rent. 717-821-5485.

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DAIRY HERD MANAGER-Excellent opportunity to

manage a large dairy operation (850-1000 cows) in the Mid-Atlantic region. The ideal candidate is a selfmotivated individual driven by results and success that is capable of managing the total operation and moti-

vating employees to perform at a high level to help us improve the performance of our dairy. Compensation commensurate with training and experience. This is a great opportunity for someone who wants a challenge and enjoys developing solutions to make a difference. Interested parties should send an inquiry and resume to dairyopportunitiesva@ gmail.com. (4/4)

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CDL preferred, but will help the right applicant obtain one and also possibly offer year-round employment. Luke, 620-207-0036. (3/28)

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100 lots sell including cows, heifers and calves that will show, lots of milk, choices of flush, exciting embryos, IVF sessions & breed leading genomic lots!

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3538. (3/28) 360 Alfalfa, cutting edge



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EX-95 ÉEEEE

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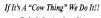
Watch for future ads!

A few early type highlights include: Beautiful R&W Dec. daughter
 R&W and Polled Hulu w/+3.91

Friday, April 4 • 11 a.m. • Lancaster, Pa.

- of Ms D Apple Danielle-RED-ET EX-95,2E • EX-91 fresh 3yr-old sells &
- was 2024 Int. Champ. Michigan State show & 2X All-Michigan! 10th generation EX 2nd calf
- sells with Direct calf • Fancy 6/24 R&W Hulu X EX-
- 93 Warrior X Apple EX-96,4E
- 1st choice of 4 females by Pace X EX-94 Delta-Lambda from Hanker EX-94
- type and dau. of ZBW-JLP Mrand Joyous-RED VG-88 who topped the 2023 Luck-E Sale!
- Fancy R&W bred heifer dau. of Emoji EX-94,2E 2X HM All-American!
- 8 EX cows sell!!
- 15 incredible type embryo lots!
- Group of fancy Jerseys includ-ing Dec. 2024 Victorious X Felicidad EX-94 X Feliz Navidad EX-93 & Madison Grand!

- IVF session from +3281G +1268NM\$ Sheepster
- IVF session from +3248G +1252NM\$ MILKY X VG-87
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 - heifer & can IVF now • High Genomic embryos sell!





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~ REMINDER!!

140 HEAD **SELL**

Saturday. March 22 • 11:00 A.M.

Sale to be held at Hosking Sales Facility. <u>Directions</u>: 6096 NYS Route 8, New Berlin, NY 13411. 30 mi. South of Utica on Route 8, 6 mi. North of New Berlin.

Check last weeks ad out for more details.

You will find great consignments from: Pineland, Morrill Dairy, Kuperus Meadows, Roseland, Cornell, Andrews, B&L Dairy, Merrillea Holsteins, Runnymede, Willow-Terrace, GMC, Canary Dairy, Fantasy-Found, Ohandly, Coon-Del, Locust-Vale, Four-Hills, C-J Button plus more.



PLEASE REGISTER SALE DAY!

Trucking Assistance: Call the sale barn or check out

our trucker list on our website.

Bid online in Real Time – Bidders must pre-register and be pre-approved prior to sale. For anything purchased on Cowbuyer, payment is expected

607-972-1770 Tom Hosking 607-972-8773 Dan Hosking Auct. **Brock Liddle** 518-641-8874 315-456-8283 **Greg Evans** Jarrod Burleigh 570-772-3542 717-283-7282 Dan Stoltzfus

within 5 days payable to Hosking Sales LLC.

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TEAM-BASED NUTRITION SERVICES PAIRED WITH A FARM-FIRST APPROACH.

THAT'S THE AGRI-KING WAY.



We're not some company that just sells products. We're a team of individuals working together to help your farm prosper. On-farm nutrition consultants. Ph.D. nutritionists. Ruminant microbiologists. Farm records analysts. Specialty consultants. Ration analysts. Lab technicians. All together, our mission is simple: Work together to provide you with the best service and technologies to ensure your farm's success.

Putting our clients first in everything we do. That's the Agri-King way.

Southeast PA

Regional Manager: Lititz, PA Scott Forbes (717) 572-6182

Airville, PA Jarrett Wilson (717) 916-2224

Kirkwood, PA Les Hershey (717) 989-1808

Manheim, PA Steve Kauffman (717) 940-4474

Manheim, PA Brent Neely (717) 371-7391

Lancaster Area PA

Regional Manager: Chad Martin Brownstown, PA (717) 314-2460

Lebanon, PA Noah Gesford (717) 805-4075

Newville, PA Kyle Kotzmoyer (717) 422-1356

Stevens, PA Eamonn Walton (609) 367-3602

Central/Western PA

Regional Manager: Dan Ingle Tyrone, PA (814) 935-8610

Centre Hall, PA Keith Hershey (814) 571-8795

Kittanning, PA Matt Smith (724) 525-0334

Millmont, PA Ken Heimbach (570) 847-9150

Watsontown, PA Jim Ulmer (570) 490-4166 Winfield, PA Keith McCool (570) 847-8645

South Central PA

Hollsopple, PA Nathan Spory (814) 341-9134

Chambersburg, PA Brian Horst (717) 360-0483

Shippensburg, PA Ed Okuley (717) 816-6082

Area-wide

Tyrone, PA Dave Russell (814) 935-2640

Watsontown, PA Don Sanders (570) 713-4393

PA Warehouse Lititz, PA (717) 581-1558