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March 7, 2025



No doubt these two cows are outstanding producers; fine representatives of breeding them better and better to produce more and more. But the sad news is that the U.S. lost 1434 dairies in 2024. Meanwhile, the average herd size grew to 377 this past year. Over the last decade, the U.S. lost a total of 20,533 licensed dairy herds, down 45.3% vs. 2014, when the average herd size was 204 head. Please turn to page 3 and read Sherry Bunting's article to learn more about the trends in "dairy" states from coast to coast. *Photo by Dieter Krieg*

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Former MDVA employee defrauds cooperative of \$550,000, pleads guilty

By SHERRY BUNTING
 Special for Farmshine

ALEXANDRIA, Va. — Paula Sue Leventhal, 64, a former Chief Executive Secretary to the Chief Executive Officer of Maryland & Virginia Milk Producers Cooperative, pled guilty Feb. 19, 2025 to wire fraud related to her embezzlement of \$550,000 from her employer, identified in court documents as a farmer-owned cooperative headquartered in Herndon, Virginia, with 900 members in 11 states.

In a letter obtained by Farmshine, the cooperative's current CEO notified the cooperative's farmer-member-owners on Feb. 21, 2025, confirming the incident followed "a thorough investigation."

The letter to farmer-member-owners confirmed Leventhal had been terminated from employment with the cooperative in June 2023; however at the request of law enforcement, the cooperative refrained from public comment until the legal process was complete.

Leventhal is scheduled to be sentenced on May 28, 2025 and faces a maximum penalty of 20 years in prison.

Leventhal's former duties included arranging travel for cooperative executives, according to statements of fact in the plea agreement.

These court documents state that Leventhal used credit cards issued by the cooperative to make travel arrangements, often using travel websites. On Nov. 30, 2015, she created a merchant account on Square, a point-of-sale platform that small businesses and other merchants can use to accept credit and debit card payments. Square allows users to change the name of the merchant account that appears to the customer when making a payment.

She used cooperative-issued credit cards to send money to herself via Square by charging fraudulent transactions, disguising the transactions by changing the merchant name associated with her Square account so the charges would appear as cooperative-authorized business expenses in bank statements, according to court documents, which stated she often changed the merchant name to mimic travel providers and other seemingly authorized businesses.

After the funds were available in the Square account, Leventhal would transfer the money to her personal bank accounts. From Dec. 14, 2015, until July 6, 2022, Leventhal used her Square account to fraudulently charge cooperative-issued credit cards 506 times over the nearly seven-year period for a total of \$550,000 and subsequently transferred that amount from her Square account to her personal bank accounts in 373 increments, according to the statements of fact.

Farmshine's request for public statement has not yet been fulfilled by the cooperative; however, members were assured in the letter that the incident has not affected operations or member payments, and that "the cooperative has worked diligently to strengthen financial oversight and internal controls to prevent this from happening again."

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— Jill and Josh Wisner



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Jill and her husband Josh are partners with her family in the New Zealand-style seasonal grazing dairy near Chambersburg, Pennsylvania.

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 Douglas Denlinger, Publisher

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Table I STATES BY MILK	MILK	Change	Change	Change	Change	Number	Change	Change	Change	Change	COWS	Change	Change	Change	Change	2024	2014
	(Mil. Lbs)	YEAR AGO (Percent)	YEAR AGO (Mil. Lbs)	DECADE (Percent)	DECADE (Mil. Lbs)	Licensed Dairies	YEAR AGO (Percent)	YEAR AGO (Number)	DECADE (Percent)	DECADE (Number)	(No. Head)	YEAR AGO (Percent)	YEAR AGO (Number)	DECADE (Percent)	DECADE (Number)	HERD SIZE (2024 Avg.)	HERD SIZE (2014 Avg.)
1. California	40,283	-1.50%	-617	-4.90%	-2,054	995	-5.20%	-55	-33.00%	-490	1,708,000	-1.40%	-6,000	-4.00%	-72,000	1,717	1,199
2. Wisconsin	32,351	0.70%	228	16.40%	4,556	5520	-6.80%	-400	-46.40%	-4770	1,269,000	-0.10%	-1,000	-0.20%	-2,000	230	124
3. Texas	17,037	2.80%	472	65.20%	6,727	290	-6.50%	-20	-47.00%	-150	657,000	2.30%	15,000	41.90%	194,000	2,266	1,052
4. Idaho	17,023	1.20%	196	22.70%	3,150	350	-10.30%	-40	-44.00%	-180	671,000	0.60%	4,000	16.70%	96,000	1,917	1,085
5. New York	16,102	0.30%	42	17.20%	2,369	2880	-5.00%	-150	-41.90%	-2070	630,000	NC	0	2.40%	15,000	219	124
6. Michigan	12,124	0.60%	69	26.20%	2,515	845	-0.60%	-5	-56.70%	-1095	438,000	NC	0	11.00%	48,000	518	201
7. Minnesota	10,392	-1.00%	-106	13.90%	1,265	1690	-8.90%	-165	-63.10%	-1915	444,000	-1.80%	-8	-3.50%	-16,000	263	128
8. Pennsylvania	9,782	-0.80%	-77	-8.40%	-901	4850	-1.80%	-90	-44.20%	-2520	465,000	-0.20%	-1,000	-12.30%	-65,000	96	72
9. Washington	6,248	0.30%	21	-5.10%	-336	280	-9.70%	-30	-41.70%	-200	259,000	0.40%	1,000	-5.10%	-14,000	925	401
10. Iowa	6,014	1.50%	91	29.40%	1,368	705	-6.00%	-45	-48.50%	-665	243,000	1.20%	3,000	17.40%	36,000	344	151
11. Ohio	5,964	0.60%	36	9.90%	539	1395	-4.80%	-70	-50.40%	-1415	253,000	NC	NC	-5.20%	-14,000	181	95
12. New Mexico	5,932	-11.00%	-731	-26.80%	-2,173	95	(5.00)%	-5	-26.10%	-40	240,000	-11.40%	-31,000	-65.70%	-83,000	2,526	2,393
13. Colorado	5,256	0.80%	44	46.30%	1,663	95	-13.40%	-15	-20.80%	-25	203,000	0.50%	2,000	41.00%	59,000	2,137	1,200
14. South Dakota	4,950	10.30%	462	134.70%	2,841	135	-6.90%	-10	-47.10%	-120	213,000	9.20%	18,000	119.6	116,000	1,578	380
15. Arizona	4,692	-2.70%	-129	NC	-7	70	-6.70%	-5	-30.00%	-30	192,000	-3.10%	-6,000	0.50%	-1,000	2,742	1,930
16. Indiana	4,513	NC	NC	16.00%	621	685	-2.10%	-15	-45.80%	-580	190,000	NC	NC	6.70%	12,000	277	141
17. Kansas	4,226	1.20%	51	35.80%	1,115	160	-15.80%	-30	-49.20%	-155	177,000	1.10%	2,000	25.50%	36,000	1,106	448
18. Vermont	2,479	-2.20%	-57	-7.10%	-187	490	-2.00%	-10	-44.30%	-390	114,000	-2.60%	-3,000	-13.70%	-18,000	233	150
19. Oregon	2,452	-4.00%	-102	-4.10%	-103	140	-6.70%	-10	-44.00%	-110	117,000	-4.10%	-5,000	-5.60%	-7,000	835	496
20. Utah	2,120	1.60%	34	-2.80%	-62	130	-7.10%	-10	-38.10%	-80	91,000	1.10%	1,000	-4.20%	-4,000	700	452
21. Florida	2,030	-0.80%	-16	-19.10%	-477	45	-18.20%	-10	-65.40%	-85	99,000	2.10%	2,000	-20.00%	-24,000	2,200	946
22. Georgia	1,951	0.90%	17	15.90%	267	80	-5.90%	-5	-65.20%	-150	85,000	-4.50%	-4,000	4.90%	4,000	1,063	352
23. Illinois	1,699	-0.50%	-9	-8.20%	-151	415	-4.60%	-20	-67.20%	-850	78,000	-1.30%	-1,000	-17.10%	-16,000	188	74
24. Virginia	1,397	-1.60%	-23	-21.60%	-383	355	-2.70%	-10	-43.70%	-275	67,000	-1.50%	-1,000	-38.00%	-26,000	189	148
24-Major State Totals	217,017	0.80%	166	11.40%	22,162	22695	-5.20%	-1,225	-43.90%	-17,790	8,903,000	-0.20%	-19,000	3.90%	347,000	392	211
ALL 50 U.S. STATES	225,868	-0.20%	-443	9.00%	19,822	24,811	-5.50%	-1434	-45.30%	-20,533	9,342,000	-0.50%	-42,000	0.90%	85,000	377	204
U.S. MILK adjusted for Leap Year		-0.50%		9.30%													

USDA NASS data compiled by S. Bunting

Consolidation continues as 2024 milk output falls 0.5%

By SHERRY BUNTING
Special for Farmshine

WASHINGTON – U.S. milk production totaled 225.9 billion pounds in 2024, according to the Feb. 21 milk production report’s yearend data. This is down 443 million pounds or 0.2% from 2023. When adjusted for the extra Leap Day in the calendar, this decline was actually 0.5% year-on-year (YOY), which mirrors the drop in cow numbers nationwide, estimated at 9.342 million head,

down 42,000 head YOY.

In a decade review of the numbers, total milk production grew 9%, adding 20 billion pounds (more than two Pennsylvania’s worth) since 2014, but cow numbers grew by just 1%, adding just 85,000 head over the 10 years.

The U.S. lost 1,434 dairies as the average number of licensed dairy farms in 2024 fell by 5.5% to 24,811, and the national average herd size grew from 357 in 2023 to 377 in 2024.

Over the last decade, the U.S. lost 20,533

licensed dairy herds, down 45.3% vs. 2014, when the average herd size was 204 head.

The 24 major milk states produced 96% of the nation’s milk, at 217 billion pounds, up 0.8% YOY. This represents 166 million additional pounds in those states while milking 19,000 fewer cows. These gains in output were made in half of the top 24 states, while the other half have declined over the past 10 years. The top 12 states added 28.7 billion pounds of milk from 2014 to 2024. (See green highlights in Table 1.)

Herds in the 24 states averaged 66.6 pounds of milk per cow per day (adjusted for Leap Year) in 2024, which is 1% higher than the 66-pound herd average across all 50 states, combined. The national average butterfat test will set new records, estimated at 4.4 in 2024, with protein 3.3 – meaning more products were made from each hundred-weight of milk last year.

Shifts continue as explosive milk growth over the past 10 years consolidates in the

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This family operates in harmony with the community

By **DIETER KRIEG**
Farmshine Editor

EASTON, Pa. — Never discourage. Always encourage. That's the 4-word motto that the folks at Klein Farms Dairy & Creamery live by. It's the driver behind all they do. The positive attitude is visibly part of their culture.

One could say it needs to be that way ... especially when one considers their location which isolates them from other dairy farms and necessary infrastructure. Only nine dairy farms remain in Northampton County and infrastructure is non-existent.

On the other hand, their location also places them squarely inside the third most populous region in Pennsylvania ... the Lehigh Valley. At over 862,000 people in the 2020 Census, that's likely pushing a million today. Housing developments suggest it.

The Klein family's modest farm has been in the family for 90 years. They've witnessed the disappearance of farmland, as well its preservation. In the meantime, they also saw opportunity and have built a very diversified and thriving business that has served them well.

But what about the future?

Jacob (Jake) Klein, who gained his love for farming and cows growing up on the family farm, has given thought to that question.

"Our township and the city of Easton here in Northampton

County, they're really good," he affirmed; then hesitatingly adding: "I don't think we're too far removed from the days of losing farmland. What happens in the next 5 to 10 years? I don't know what will happen. We often talk about what the future of farming might be here. There's always going to be people moving in; but will there always be some land to

farm? And how difficult will it become for farmers with cows and/or other animals?"

"You don't look at this area and say man, the future is bright. But for something like what we're doing here — marketing our own products — it works well. That's why we've gone this way. If you can't keep the people out, you might as well try to work with them.

"The thing we have going for is the public ... the good and the bad ... We have something that people like and want to come for."

Indeed, that's true. From artisan cheeses to petting zoos, the folks at Klein Farms Dairy & Creamery attract customers. Even from far away places. It's worth sharing again what we witnessed during our visit in early January and wrote in *Farmshine's* January 10th edition. It follows:

"It smells amazing in here! You folks do it right!"

Those words are music to any host and when heard in a humble, cozy dairy store, it says a lot about the place. Indeed, this writer overheard precisely those comments coming from a woman who had just walked into the warmth of the store on a brutally cold January afternoon.

Accompanied by her mother, the two women had come to purchase a birthday cake that's made on the premises. But before that happened, we witnessed a cordial and cheerful reunion between the customer and the proprietor, including a hug. As it turned out, the woman hadn't been in the store for five years; she had moved to Vermont and was back in the area. A stop at Klein Farms Dairy & Creamery was essentially a "must," she told (store owners) Layne Klein and his wife, Beth, who was seated nearby.

Can compliments and appreciation for people and their products reach a higher standard than what we witnessed? Perhaps equalled, but "higher" is unimaginable. The spontaneous, happy encounter was brief, but nevertheless meaningful, memorable and impressive.

"Covid changed a lot," observed Jake. "We don't seem to have as many of those people who take their food for granted. And the organic craze died out around that time too because we had people ask about it.

"We are not organic here. But we try to do things in a very responsible way and don't even use insecticides because people don't want us to," Jake said.

Education doesn't hurt.

"When you tell people why you do what you do, the customer will usually understand and buy your product. It just usually takes a little education," the young man noted.

Aside from an appealing and informative website and a significant following on Facebook, the Kleins offer immense opportunities to spread good will face to face as well as hands

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Located about seven miles due north of downtown Easton, Klein Farms & Creamery attracts loyal customers with artisan cheese, a petting zoo and a whole lot more in between 'a' and 'z'. Photo provided

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Consolidation from page 3

Central U.S., and the growth in four of the 11 western states stabilizes that region, while the Atlantic region slips overall.

The No. 1 milk state of California produced 40.3 billion pounds of milk, down 1.5% YOY and down 4.9% vs. 10 years ago. The Golden State milked 6,000 fewer cows YOY on 995 dairies. Over the past decade, the Golden State has lost 490 dairies, 72,000 cows and 2.1 billion pounds of milk, while average herd size grew from 1199 in 2014 to 1717 in 2024.

Conversely, the No. 2 state of Wisconsin grew milk production to 32.4 billion pounds, up 0.7% YOY with 1,000 fewer cows. Over the past decade, Wisconsin saw the number of dairy farms fall from 10,290 in 2014 to 5,520 in 2024 (down 400 or 6.8% YOY). The state dropped cow numbers by 2,000 head since 2014, with average herd size nearly doubling to 230 head, as the Dairyland State added 4.5 billion pounds of milk (+16.4%) – more than double what California has lost in the past decade.

No. 3 Texas and No. 4 Idaho grew milk production 2.8% and 1.2% YOY, respectively. Together, they more than replaced California's 617 million pound loss last year. They did this on 290 and 350 dairy farms, respectively, with Texas adding 15,000 dairy cows while Idaho added 4,000.

Since 2014, Idaho has added 96,000 cows on 180 fewer farms to grow milk production by 22.7% with average herd size 1,917 cows vs. 1,085 in 2014.

Texas claims the top-spot for milk pounds gained over the past decade – up a whopping 6.7 billion pounds as the Lone Star State leapfrogged multiple states, including Idaho, in its way to the No. 3 spot – adding 194,000 cows on 150 fewer dairy farms to grow milk production by 65.2%. Average herd size more than doubled in the past

decade from 1,052 head in 2014 to an 2,266 head in 2024.

Meanwhile, neighboring New Mexico dropped to No. 12, but retained the top spot for average herd size at 2,526 head. The state's milk production fell by 11% last year to 5.9 billion pounds, which is a 2.2 billion pound loss (-26.8%) over 10 years. New Mexico's 95 dairies milked 31,000 fewer cows YOY, down 83,000 head since 2014.

Gains in Idaho and Colorado, along with No. 30 Nevada (+11.3%) and No. 35 Wyoming (+91.5%) mitigated the losses in New Mexico and California, keeping output stable in the 10 western states collectively over the past decade with just a 0.2% milk production decline from 2014 to 2024.

No. 5 New York produced 0.3% more milk YOY in 2024 with no change in cow numbers. Over the past decade, New York's production grew 17.2% with 15,000 more cows and 2,070 fewer dairy farms. The average number of licensed dairies in the Empire State was 2,880 in 2024, down 150 from 2023 for an average herd size of 219 head.

No. 6 Michigan saw modest growth at 12.1 billion pounds, up 0.6% YOY with no change in cow numbers on 845 dairies. Average herd size stood at 518 head, more than double the size a decade ago as Michigan has added 48,000 cows to make 2.5 billion more pounds of milk since 2014.

No. 7 Minnesota made 1% less milk at 10.4 billion pounds YOY with 8,000 fewer cows on 1,690 licensed dairies (down 9%). But compared with 10 years ago, Minnesota has grown milk production by 1.3 billion pounds (up 14%), while reducing cow numbers by 16,000 head and losing 1,915 dairy farms vs. 2014. Average herd size more than doubled since 2014 at 263 head.

Pennsylvania retained the No. 8 spot with

9.8 billion pounds of milk, down 0.8% YOY with 1,000 fewer cows. The Keystone State lost 90 dairy farms in 2024, down by the second smallest margin (-1.8%).

Over the past decade, Pennsylvania lost 2,520 dairy farms, averaging 4,850 licensed herds in 2024, while losing 65,000 cows and 900 million pounds of milk (-8.4%) since 2014. Average herd size grew by just 24 head from 72 in 2014 to 96 in 2024.

No. 11 Ohio grew milk production by 0.6% last year to nearly 6 billion pounds with no change in cow numbers, but lost 70 dairy farms. Over the past decade, Ohio lost 14,000 cows and 1,415 dairy farms, but gained 539 million pounds of milk (+9.9%), with average herd size doubling from 95 cows in 2014 to 181 in 2024.

Neighboring Indiana, No. 16, produced 4.5 billion pounds, unchanged from a year ago and up 16% vs. 2014. Cow numbers were unchanged on Indiana's 685 dairy farms, but in the past decade, 12,000 cows were added and average herd size grew from 141 head in 2014 to 277 in 2024.

The fastest growing state is now No. 14 South Dakota with nearly 5 billion pounds of milk in 2024, adding 462 million pounds (+10.3%) last year, nearly tied with Texas for the top spot in most milk pounds gained in 2024.

Average herd size in South Dakota has nearly tripled in the past decade from 380 cows in 2014 to 1,578 in 2024, while the number of dairies fell to 135. Last year, the state added 18,000 cows. Over the past 10 years, cow numbers grew 116,000, and milk production has nearly doubled – up 2.8 billion pounds or 134.7% in 2024 vs. 2014.

Neighboring Iowa moved to No. 10 with 6 billion pounds of milk, up 1.5% YOY with 3,000 more cows on 705 dairies (down 6%). Over the past decade, Iowa grew milk output by 1.4 billion pounds (+29.4%) with 36,000 more cows on half as many dairy farms, more than doubling the average herd

size from 151 in 2014 to 344 in 2024.

Colorado, at No. 13 is running just ahead of South Dakota at 5.3 billion pounds, up 0.8% YOY with 13.4% fewer dairy farms and a 0.5% gain (+2,000) in dairy cows. Over the past decade, Colorado has grown production 46.3% with 59,000 more dairy cows on 95 licensed dairy herds with an average size of 2,137 head in 2024 vs. 1,200 in 2014.

Neighboring Kansas made 4.2 billion pounds, up 1.2% YOY and up 35.8% vs. 10 years ago. The state's 160 dairy farms milked 2,000 more cows last year, up 36,000 head over the past decade with herd size more than doubling from 448 head in 2014 to 1106 in 2024.

Back on the eastern seaboard, No. 18 Vermont produced 2.2% less milk YOY at 2.5 billion pounds, losing 3,000 cows and 10 dairy farms last year. Compared with 10 years ago, Vermont's production is down by 7.1% with 490 dairies milking 18,000 fewer cows and an average herd size of 233 head in 2024.

No. 21 Florida, at 2 billion pounds, made 0.8% less milk YOY with 2,000 more cows on 45 dairies. No. 22 Georgia, at 1.95 billion pounds, gained 0.9% in milk with 4,000 fewer cows on 80 dairies.

Compared with a decade ago, the 267 million pounds of milk (+15.9%) gained in Georgia has replaced a little over half of the 477 million pounds (-19.1%) lost in Florida as Georgia added 24,000 cows and Florida lost 4,000. Average herd size more than doubled in Florida from 946 head in 2014 to 2,200 in 2024. Meanwhile, Georgia more than tripled its herd size average from 352 in 2014 to 1,063 in 2024.

Virginia at No. 24 produced 1.4 billion pounds of milk, down 1.6% YOY, losing 10 farms and 1,000 cows. Compared with 10 years ago, Virginia's production is down 21.6% with 26,000 fewer cows on 355 dairies, and average herd size increased to 189 head.



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Fisher's Quality Dairy Sales .20	Rentzel's Auction Service.....18
Gehm, L.R.....7	Shady Lane Curtains.....3
Horst Grain Roasting.....21	Sollenberger Silos.....21
Hosking Sales.....23	Sturdy Built Manufacturing.....7
JBS.....6	Triple M Farms.....21
JBZ Dairy Advantage.....22	Udder Comfort.....2
Keystone Concrete Products.18	Weaver's Toasted Grains.....7
King's AgriSeeds.....9	Zimmerman's Freezing.....21
Kish Valley Dairy Sales.....22	Zimmermans Glass Strg.....21
Kolb's Dairy Sales.....20	

Auction Guide

MARCH 8, 8 a.m. Eklund's Big Winter Auction, Stamford, N.Y. Sale managed by RTI Auctions.

MARCH 8, 11 a.m. Hard Core Selection Sale VIII, Fraley's Dairy Complex, Muncy, Pa. Sale managed by Fraley Auction Company.

MARCH 12, 10:30 a.m. Dairy Cow & Heifer Sale, New Holland Sales Stables, New Holland, Pa. Sale managed by New Holland Sales Stables.

MARCH 14, 1st Impressions At The Interstate IV. Sale co-managed by Interstate Heifer Care & MD Hillbrook.

MARCH 14, 10 a.m. Special Dairy Sale, Fisher's Quality Dairy Sales, Ronks, Pa. Sale managed by Fisher's Quality Dairy Sales.

MARCH 14, 6 p.m. Horse Sale, Kish Valley Dairy Sales, Belleville, Pa. Sale managed by Kish Valley Dairy Sales.

MARCH 15, 10:30 a.m. Springtime Jubilee with Duckett & Abbott, Union Bridge, Md. Sale co-managed by Borderview Genetics and MD-Hillbrook.

MARCH 18, 11 a.m. Spring Opportunities at Pine-Tree II, Brown Swiss & Jersey Edition, Wooster, Ohio. Sale managed by Modern Associates.

MARCH 19, 12-1 p.m. Visscher Dairy Complete Online Dispersal, Stapleton, Ga. Sale managed by Kreeger and Associates.

MARCH 20, 10 a.m. Special Dairy Cow & Heifer Sale, Brubaker's Quality Dairy Sales, Shippensburg, Pa. Sale managed by Brubaker's Quality Dairy Sales.

MARCH 21, 1 p.m. Monthly Dairy Sale, Kish Valley Dairy Sales, Belleville, Pa. Sale managed by Kish Valley Dairy Sales.

MARCH 22, 9 a.m. Large Farm Equipment Auction, Manchester, Pa. Sale managed by Rentzel's Auction Service.

MARCH 22, 10 a.m. Northeast Ohio Equipment Consignment Auction, Leavittsburg, Ohio. Sale managed by RES Auction Services.

MARCH 22, 10:30 a.m. DVU Green & Gold Spring Spectacular Sale, Doylestown, Pa. Sale managed by Pa. Holstein Association.

MARCH 22, 11 a.m. Spring Premier All-Breed Dairy Sale, Hosking Sales, New Berlin, N.Y. Sale managed by Hosking Sales.

APRIL 4, 11 a.m. GTPI-Type Sale, Leola, Pa. Sale co-managed by Landis Marketing & Daniel Brandt Pedigrees & Marketing.

APRIL 4, 6 p.m. Special Feeder Cattle Sale, New Holland Sales Stables, New Holland, Pa. Sale managed by New Holland Sales Stables.

APRIL 12, 11:30 a.m. Pride of Posthaven Reduction Sale, Hobart, N.Y. Sale managed by Hosking Sales.

APRIL 12, 7 p.m. Franklin County Youth Dairy Club Calf Sale, Chambersburg, Pa. Sale managed by Franklin County Youth Dairy Club.

Dairyman's Datebook

MARCH 7-8, Ohio Holstein Association convention and annual meeting, Best Western Hotel, 243 East Liberty Street, Wooster.

MARCH 8, 8:30 a.m. OSU Extension Small Farm Conference, Ohio State University Wooster Shisler Center, 1680 Madison Ave, Wooster.

MARCH 9-11, National Farmers Union convention, Omni Oklahoma City Hotel, 100 West Oklahoma City Boulevard, Oklahoma City.

MARCH 11, 9 a.m. to 3 p.m. Animal care workshop at the Lancaster Farm & Home Center, 1383 Arcadia Road, Lancaster, Pa. Optional dairy farm tour: Franklin View Farms LLC.

MARCH 11-12, PDP's Cornerstone Dairy Academy, Alliant Energy Center, 1919 Alliant Energy Center Way, Madison, Wis.

MARCH 13, 8:30 a.m. Western Pennsylvania Grazing Conference, Trinity Point Church of God, 180 West Trinity Drive, Clarion.

MARCH 15, 8-10 a.m. Wayne County (Ohio) Farm Bureau Member Appreciation Breakfast at The Connection Conference and Event Center, 1034 Country Club Drive, Wooster.

MARCH 15, 7 p.m. Bucks County Holstein Club Potluck Dinner, Deep Run Mennonite Church East, 350 Kellers Church Road, Perkaspie, Pa.

MARCH 18, 9:30 a.m. Farm Succession Workshop, presented by PA Farm Link at 625 Evan City Road, Butler, Pa.

MARCH 18, 9:30 a.m. Penn State Extension Pasture Workshop, Wyoming County Chamber of Commerce Building, 511 Mile Road, Tunkhannock.

MARCH 20, 9:30 a.m. Penn State Extension Pasture Workshop, Agricultural Heritage Building, 185 Franklin Farm Lane, Chambersburg.

MARCH 20, 9 a.m. Allied Milk Producers Cooperative meeting (western region), Village on the Green, Martinsburg, Pa.

MARCH 21, 10 a.m. Susquehanna County Ag Day at a new location - Montrose Area High School, 75 Meteor Way, Montrose, Pa.

MARCH 21, 6 p.m. Maryland Holstein Association banquet, New Windsor Fire Hall, 101 High Street, New Windsor.

MARCH 25, Lancaster County Holstein Association Spring tour, pick-up options are Wilson Eberly's farm, 295 South Farmerville Road, Ephrata, 7 a.m. and Manheim LCBC Church at 7:45 a.m. Please see details on page 7.

MARCH 25, 9:30 a.m. 97 MILK meeting, lunch included; Durlach-Mt. Airy Fire Hall, 880 Durlach Road, Stevens, Pa.

MARCH 25-27, Annual meeting of Maryland & Virginia Milk Producers, Liberty Mountain Resort, 78 Country Club Trail, Fairfield, Pa.

MARCH 26, 9:30 a.m. Penn State Extension Pasture Workshop, Ebensburg Borough Office's Community Room, 300 West High Street, Ebensburg.

APRIL 1, 9 a.m. to 3 p.m. Animal care workshop at the Crawford County Extension Office, 1099 Morgan Village Road, Suite A, Meadville, Pa. Optional dairy farm tour: TBD

APRIL 3-5, National Association of Milk Bottle Collectors (NAMBC) 43rd annual convention, Comfort Suites Hotel, 945 Baltimore Pike, Gettysburg, Pa.

APRIL 8, 9 a.m. to 3 p.m. Animal care workshop at the Belleville Community Center, 95 N. Penn Street, Belleville, Pa. Optional dairy farm tour: Kish View Farm.

APRIL 15, 9 a.m. to 3 p.m. Animal care workshop, Troy Fire Hall, 88 Firehouse Drive, Troy, Pa. Optional dairy farm tour: Gorrell Dairy LLC.

Free rides offered to Peace & Plenty Sale

LANCASTER, Pa. — Free rides and free lunches are rather common in dairy circles. On Saturday, March 15, two vans will leave Lancaster County for the Peace & Plenty Springtime Jubilee Sale near Union Bridge, Md. The ride is free; lunch is on your own. Showbox Sires is inviting Holstein enthusiasts from the region to take advantage of a free ride to the sale. A second incentive: Showbox Sires will have a group of daughters of their sires on display at the event.

The departure time for the vans will be 7:30 a.m. and they will head back from the sale at 2:30 p.m. Pick up options are:

- **Sheetz** at Route 501 and Newport Road, on the north side of Lititz;
- **Sheetz** in Smoketown at Route 340 and Mount Sydney Road.

To reserve a spot for the free ride, contact Jonathan Glick: 717 617-7635.

For additional information, call Tim Abbott, Showbox Sires: 802-238-1142

'GTPI/Type' Sale consignments invited

LANCASTER, Pa. — The 17th edition of the "GTPI/Type Sale" is scheduled for Friday, April 4, at 11 a.m., at the Landis-MRK barn, Route 272, north of Lancaster. Sale selections have been ongoing since the first of the year.

Sale manager Bob Landis says sale attendees can expect to see the highest quality, young, full pedigree cows and bred heifers, many of which will be able to compete at

high levels of competition. Show-age calves sell from today's popular sires as well as choices of flush and embryo lots. The "GTPI/Type Sale" series has produced many national and state show winners as well as high genomic stars over the years, and this year will be no exception.

Sale selections are coming in beautifully and will be ongoing until March 10th.

Please contact Bob Landis at 717-413-1232 or Daniel Brandt at 717-821-1238 to consign to the sale.



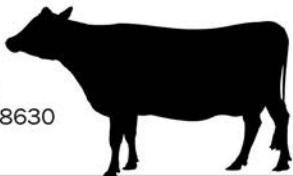
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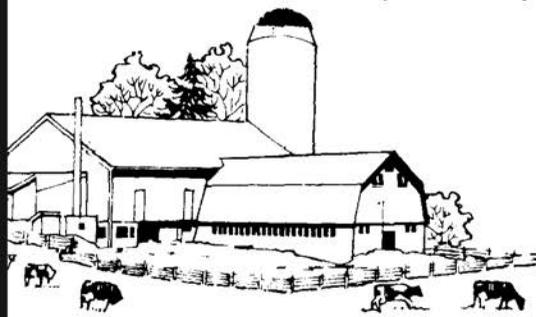
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Lancaster County Holstein Association's tour leaves on March 25

By RICHARD MELLINGER
Lancaster County Holstein Association

LANCASTER, Pa. — The Lancaster County Holstein Association has planned the Spring tour to several top Pennsylvania Holstein herds for Tuesday, March 25th. We will meet at 6:45 – 7:00 a.m. at Wilson Eberly's farm at 295 South Farmersville Road, Ephrata. He recently scored and you can look over this good herd if you get there in time. The bus will pull out at 7:15. We will also pick up behind the Manheim LCBC church (near Deere Country) parking lot at 7:45 a.m.

The first stop will be at Sam McWilliams

herd. Sam and his mother Charlene have downsized the herd in recent years as Sam has gotten more involved in showing and also boarding cows for others. They recently classified and have more than 30 Excellents with six that are 94 points and four more at EX-93. He mentioned Blondin Alpha and Master as bulls they used a fair amount. He also likes his Unstopabulls, Gold Chips, Sidekicks, and Doormans that are milking. They have 60 cows of which 25 are boarded for others. Besides that, they farm 500 acres and rent 250 more acres, growing hay, corn, beans and wheat. They sell a fair amount of hay and straw!

Bervalon Holsteins, owned by the Smiley Family, is the second stop. They milked in an old stanchion barn until 2020 when they built a double-12 parlor. They have 219 free stalls between two barns that have slatted floors. The herd average is about 24,500M with 4.1% fat and 3.2% protein. While they haven't classified regularly, they do have really good cows. They are known for selling groups of cattle regularly to help young dairymen get started or expand. Managed by three sons of Jane Smiley and her late husband, the cows are managed to be the profitable kind.

Jane still picks the bulls and she mentioned they like the Redeye P daughters, as well as Luster P and McDonald P. They also have a real good Moovin daughter. She is using Alpha P, Rompen-Red, A2P2, Pazzle and Steele. The feed ration is high moisture corn, haylage, corn silage and roasted soybeans. They farm 800 acres and also rent some land from neighbors.

The third farm visit of the day will be Penwood Farm. The Stoltzfus family picked up from Morgantown and moved to Somerset County many years ago. They milk hundreds of cows, yet Dwight continually breeds for conformation so they not only milk but last for many lactations. They milk three times a day so you will probably be able to see the rotary parlor in operation.

The last stop will be at Buck Cessna's family operation. "Cessna Bros." also includes a beef herd and a sawmill operation. The dairy only started in 1987. They have 85 cows that average 25,700M with 4.2% fat and milk in a step-up parlor. Their cattle are in freestalls. The cows were classified in December with 24 Excellent, 45 VG and seven GP. Buck said they are milking many Delta Lambda, Sidekick, Unix and Duplo daughters. He also likes Crushabull and Hatchet daughters. Cows are fed grass hay and a TMR of wheat silage and corn silage.

Heifers get dry grass hay and a grain mix – no corn silage. Buck served as president of the Pennsylvania Holstein Association just a few years ago.

The tour group will not stop to eat on the way home. We will have plenty of food on the bus for lunch and dinner, sponsored by Agri-Basics and Select Sires. The cost of the trip is \$45. We should be back to Lancaster by roughly 8 p.m.

If interested in coming along, you will need to make reservations by calling Jeremy Zimmerman at 717-445-4680 ASAP. Please say if you will be getting on the bus at LCBC or at Wilson Eberly's. I anticipate the bus filling up so make your reservations early if it definitely suits you to go along. This will be a real treat for anyone who wants to see good cows in varied housing systems.

Western Pa. grazing conference set for March 13

CLARION, Pa. — The Western Pennsylvania Grazing Conference will be held on March 13 at Trinity Point Church of God, 180 West Trinity Drive, Clarion, Pa.

The program:

- 7:30 a.m. - 8:30 a.m. Registration
- 8:30 a.m. Welcome
- 8:40 a.m. Introductory presentation - J.B. Harrold, NRCS and Chris Leiden, Leiden Land & Cattle Co.

- 9 a.m. Keynote speaker: *Making the Most of Your Pastureland Ecology with Adaptive Grazing Management* - Dr. Matt Poore, North Carolina State University & Triple Creek Ranch.

- 10:30 a.m. Visit with vendors/sponsors
- 11:15 a.m. - noon Breakout sessions

A. The Importance of the Unseen: Holistically Managing Our Land & Our Minds - Caleb Schneck, Deer Run Acres.

B. Solar Grazing on Farms - Daniel Dotterer, Daniel Dotterer Farms, Agrivoltaic Innovations.

C. Bale Grazing to Improve Soil Health & Productivity of Highly Degraded Soils - State of the Art & Perspectives for Pennsylvania - Dr. Sjoerd Duiker, Penn State University & Allegheny Grass Fed Coop.

• Noon - 1 p.m. Lunch

- 1 p.m. Keynote speaker: *Starting with Nothing / Using What You Have & Low Input Grazing / Farming While Full-Time* - Eli Mack, Mack Farms.

- 2:30 p.m. Visit with vendors and sponsors

- 3 p.m. Breakout sessions

A. Making Sense of Nutrition for Pasture-Raised Beef Cattle - Dr. Matt Poore.

B. Tying Nutrient Cycling, Manure Utilization, & Soil Health Together - Dr. Robb Meinen, Penn State University.

C. Considering Input Costs to Establish Prices - Aaron Miller, Miller Livestock Company

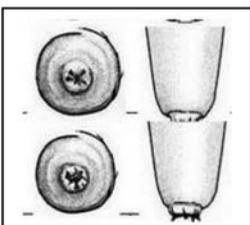
- 4 p.m. Speaker panel
- 4:45 p.m. Closing remarks, door prizes, evaluations.

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Whiplash in the milk futures markets

Milk futures have moved lower for the past three weeks, but this week's plunge gives us front-number whiplash. Gone is evidence of \$20 and back on the board are the \$17s. In fact, the 12-month average price on the close Wed., March 5 slipped below the \$18 mark at \$17.97 -- down 55 cents per cwt compared with a week ago. The Class IV 12-month average slipped below \$19 at \$18.78, down 46 cents from the prior Wednesday.

Analysts are blaming the dairy market plunge this week on the Trump tariffs of 10 to 25% on Canada, Mexico and China that went into effect midnight Tues., March 4, as well as reciprocal tariffs on all trading partners to begin April 2.

This is leading to announcements and planned announcements of retaliatory tariffs by those countries on U.S. goods. With the reciprocal tariffs to start in April, we could see arm



wrestling at the poker table as retaliatory tariffs would then raise the ante on U.S. reciprocally matching tariffs -- and back and forth we go.

This has spooked the dairy markets, given over 16% of U.S. milk solids were exported on a volume basis last year, with Mexico accounting for 30%, Canada 14%, and China 7% of these exports on a value basis.

China this week imposed 10 to 15% duties effective March 10 on more than 700 agricultural goods, including some dairy products. The U.S. tariffs have also sparked some phone calls and negotiating between leaders behind the scenes of the public posturing. It is hoped that some headway can be made.

Don't miss 97 MILK's next meeting March 25 in Stevens, Pa.

EPHRATA, Pa. -- The grassroots non-profit 97 MILK will have their next meeting open to all dairy farmers, Tues., March 25, 2025 from 9:30 to Noon at the Durlach-Mt. Airy Fire Hall at 880 Durlach Road, Stevens, Pennsylvania. Lunch will be provided.

Come out and hear the latest on what 97 MILK is doing and how you can be involved. Remember, this is non-profit run by volunteers, and their work since 2019 is making a real difference in moving the needle with consumers and the progress of the Whole Milk for Healthy Kids Act.

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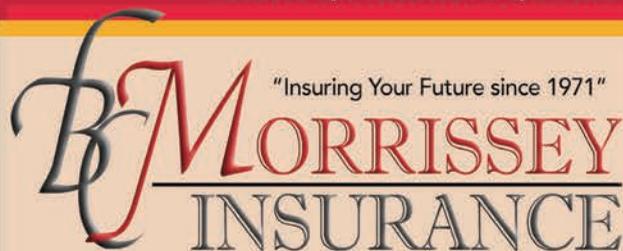


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Meanwhile, in his televised address to the joint session of Congress Tuesday evening, the President asked farmers to "bear with him" on "short-term financial pain" that he expects will yield better results in the end.

Block cheddar at the point of the market-spear

All dairy products plunged lower on the CME daily spot market again this week with 40-lb block Cheddar taking the point of the spear, losing 26 cents per pound, with uncovered bids under the \$1.60 mark at midweek. Whey slipped below the 50-cent mark for the first time in almost a year. This ran counter to the action on the Global Dairy Trade (GDT) biweekly auction March 4th, which posted a 1% gain on industrial bulk cheddar cresting the \$2.30/lb mark, now a whopping 60 cents/lb above the U.S. CME spot market and fully 40 cents higher than the USDA National Dairy Product Sales Report for March 1st. Bulk mozzarella gained a whopping 8% on the GDT Tuesday, cresting the \$2/lb mark and fully 30 cents/lb higher than the 500-lb barrel cheese price on the CME spot market the very next day.

These losses will conflate against the pressure that is coming on class and component prices when the FMMO price formula changes drop manufacturing class prices by 75 cents to \$1.00 as significantly higher make allowance deductions are set to be implemented June 1st.

On Wed., March 5, the spot butter price was pegged at \$2.2825/lb, down 7 cents from the prior Wednesday with 14 loads trading over 5 days. Nonfat dry milk dropped nearly 3 cents at \$1.18/lb in light trade with 8 loads changing hands.

The spot cheese market plunged to new depths this week in very active trade for 40-lb block cheddar. The price tumbled a dime last Friday and lost another nickel this Monday on a 10-load exchange. By Tuesday, traders were discounting bids by more than a dime and 11 loads traded with the price plummeting another 11 cents. By Wednesday, sellers countered the even lower bids from buyers and the market settled a penny higher on the day but a whopping 26 cents per pound lower on the week, pegged at \$1.6150/lb with 35 loads trading.

The 500-lb barrel cheese price followed suit with less drama as lighter trade had a softer landing to retain a dime per pound premium over the block price at midweek. On Wed., March 5, the barrel price was pegged at \$1.7050/lb, down 9 cents from the prior Wednesday with 10 loads trading over 5 days.

Dry whey slipped below the 50-cent mark for the first time in nearly 12 months, pegged at 49 cents/lb Wed., March 5, down 4 cents from prior week with 7 loads trading over 5 days.

GDT off 0.5%, but big gains on key products

Contrary to nosediving U.S. dairy markets this week, the March 4 Global Dairy Trade (GDT) biweekly internet auction prices were higher for bulk cheddar, bulk mozzarella, lactose, butter, and skim milk powder (SMP), lower for milkfat, buttermilk powder, and whole milk powder (WMP). The combination pulled the all-product GDT index down slightly (-0.5%) at \$1.91/lb. Key GDT prices converted to per-pound basis for March 4 were indexed at: Butter \$3.44/lb (+2.7%), anhydrous milkfat powder \$3.03/lb (-0.3%); WMP \$1.84/lb (-2.2%); Cheddar \$2.23 (+1.1%); Mozzarella \$2.03 (+7.9%); SMP \$1.25/lb (+0.6%), and lactose \$0.53/lb (+14%)!

Feb. Fat slips to \$2.82, Protein up at \$2.53

USDA announced lower class and component prices for February milk this week. Protein was the only gainer, up 20 cents at \$2.53/lb. Butterfat slipped 13 cents to \$2.82/lb.

The Class III milk price lost the least, down 16 cents per cwt for Feb. at \$20.18 -- up \$4.10 from a year ago.

Class II lost 50 cents at \$21.08, up 55 cents year-on-year (YOY), while Class IV slipped under the \$20 mark for the first time since March, falling 83 cents at \$19.90, up a nickel YOY.

The Class I base price mover, at \$21.27, beat all other class prices in February.

Jan. All-Milk \$24.10, DMC margin \$13.85

The January Dairy Margin Coverage (DMC) margin gained 47 cents at \$13.85/cwt, reversing four consecutive months of declines. USDA calculated higher feed costs for January, up 33 cents/cwt at \$10.25, but the 80-cent gain in the national average All-Milk price, at \$24.10/cwt, pulled the margin higher.

2025's positive dairy outlook gets shaky

The 101st USDA Outlook Forum Feb. 27-28 added water to the hose dousing a grain market that had started to heat up previously. USDA expects farmers to plant more acreage this season, especially on corn. Soybean acreage is expected to be lower, but prices are expected to be pressured by the South American crop. USDA's dairy outlook anticipates feed costs to be below 2024 levels; however, farmers are also hearing and reading of the corn belt's long-term drought ahead of spring planting, borne out in recent USDA drought monitor maps.

Corn and soybean futures also plummeted through Wed., March 5; however, after hours trading turned active to recover some losses, especially on soybeans.

While the Feb. 27 outlook called for 2025 milk prices to be largely unchanged from 2024, traders on the milk futures markets bet against that viewpoint across the board. In fact, the USDA dairy outlook cited tighter supplies and strong demand both domestically and in major dairy exporting countries bolstering global prices. How this translates through the tariff-happenings is anyone's guess right now.

March 31 is the last day to enroll in the Dairy Margin Coverage (DMC) program. This is cheap insurance on the first 5 million pounds of production history -- it's a no-brainer for the milk and feed price volatility, not to mention higher make allowance deductions ahead.

Scholarships enabled young dairy professionals to network and expand skills

HARRISBURG, Pa. – A group of 42 young dairy professionals and two college educators received scholarships to attend the Pennsylvania Dairy Summit on February 5-6 in State College. The Pennsylvania Dairymen's Association, the Center for Dairy Excellence, and the Dairy Excellence Foundation awarded the Young Dairy Professionals Scholarships to individuals between the ages of 18-30 who are either in high school, college or working on dairy farms in Pennsylvania. The scholarships support young professionals who are passionate about the future of dairy and motivated to grow their skills through networking and professional development.

"I found great value in my experience at the Pennsylvania Dairy Summit. For young individuals, I think the variety of topics and discussions was important. There was a unique combination of dairy farmers and industry professionals who discussed both types of careers. There was great exposure to different types of farms, the future of dairy products, and the current topics in the industry," said Sara Kennedy, one of the scholarship recipients and a student at Penn State. "I would definitely encourage any young professional who wants to be involved in the dairy industry to attend – especially if they want to gain exposure to the industry from different perspectives."

Individuals who received the Young Dairy Professionals Scholarship and attended the Summit were Yusuf Adeniji, Isabella Anderson, Malayna Barnhart, Crystal Bomgardner, Breanna Bone, Kathryn Bosley, Lorinda Brenize, Abigale Bricker, Alexander Burleigh, Alexis Butler, Dr. Rachel Carter, Grazielle Cioletto, Calvin Dechow, Hannah Dice, Katie Evans (Timmons), Grace Ferri, Jessica Fleisher, Rylee Fuller, Sophie Griswold, Nellie Hankinson, Katelyn Heckman, Brinley Hess, Jillian Hughes-Brown, Sadie Innerst, Sara Kennedy, Hannah King, Morgan Larson, Alana Lee, Kira Maurer, Emma McLaughlin, Ava Neville, Wesley Noble, Dillan O'Shell, Gillian Plaugher, Dr. Joanne Powell, Kristina Quinn, Lauren Ross, Lily Schaap, Alanna Staffin, Rebecca VanBlargan, Caitlyn VanDeusen, Charlotte Wallace, Shawna Weaver and Abigail Wine-miller.

The scholarship winners attended the two-day Dairy Summit as well as a Young Dairy Professionals Reception. During the reception, they rotated through different career areas where they could network with dairy professionals who work in various fields – from herd management, nutrition and veterinary medicine to marketing, business and more.

The reception also featured three panelists who shared advice and insight about their careers in the dairy industry. Each panelist reflected on how their educational and life experiences prepared them for full-time careers serving the dairy industry.

Maggie Harding is a cheese scientist for Lactalis, operators of the largest Fresh Mozzarella plant in the United States. After growing up on her family's 7th-generation central Pennsylvania beef farm, Maggie shared her path and career trajectory in food science during the panel discussion. She described the business and operations side of the dairy industry, research and development, and what it's like to work in a lab.

"It was gratifying to be able to share some future career ideas to young professionals, because while I was in their seat I really felt unsure about what my future career could possibly entail. To me, the day-to-day is important [for young

professionals] to picture versus the overall title of a position. It was also inspiring for me to hear the other panelists' stories," shared Harding.

Blaine Walizer is currently employed at Dotterer Dairy near Mill Hall, Pa. as a herdsman assistant for the dairy, and he also oversees the beef x dairy herd being raised on the farm. Blaine talked about his responsibilities on the farm, his involvement in different agricultural organizations, and how he works with people from every generation to balance tradition and modern technology.

"I think sharing my story is valuable because agriculture is built on strong communities and connecting with young professionals helps strengthen the future of the industry. As a panel, each of our stories are unique in their own way. I hope I was able to teach others a few life lessons along the way. This was by far the most engaging group I have worked with," Walizer added when reflecting on the Young Dairy Professionals Panel and Reception.

Casi Long owns and operates Kolb's Farm Store in Spring City, Chester County, where she sells milk, ice cream, eggs and a variety of other local products in her store. She shared her journey as a first-generation dairy farmer and her passion for

hosting community members at her farm, providing tours of the dairy, educating families about the milking and bottling process, and connecting the community to the farm-to-table experience.

"If there is one thing that I have learned as a first-generation farmer, it is that even the biggest and wildest dreams are obtainable. The biggest piece of advice I can give is to never give up. Through every journey, big or small, there will be mountains and valleys to cross. Roll with the punches and be adaptable. Even if your path takes a few turns you weren't expecting, or you encounter a roadblock, that doesn't mean you won't reach your goal in the end," said Long.

The Young Dairy Professionals Scholarship recipients also completed an in-depth Career Development Workshop during their time at the Summit.

Young dairy professionals who are interested in receiving a scholarship for the 2026 Pennsylvania Dairy Summit should look for applications to be released in November 2025. Individuals who are attending high school, college or working on dairy farms between the ages of 18-30 are eligible to apply. The 2026 Pennsylvania Dairy Summit will take place on February 4-5 in Grantville, Pa.



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Spring Opportunities @ Pine-Tree Jersey/Swiss Edition, March 18th

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- #8 – It's a Tuesday Sale, leaving your weekend open for other plans!**
- #7 – Embryos selling! 30+ embryos, both Swiss & Jersey, both Show & Genomic!**
- #6 – Cornerstone genomic program opportunities, treat your IVF program to surge!**
- #5 – Easy location, Wayne County Fairgrounds, Wooster, OH...lots of hotels nearby**
- #4 – Tours @ Pine-Tree Dairy available, just ask!**
- #3 – Great display of cattle (see our new style of group pens for heifers and box stalls for cows)**
- #2 – Chance to talk to other breeders, discussions are needed in our current genetic world!**
- #1 – A great sale staff to chat with!! Visit with folks like...Greg Lavan, Brian Garrison, Wayne Sliker, Chris Hill, Herby Lutz, Heather Moore, Jason Robinson, Erica Davis, Ryan Allen, & Wyatt Schlauch!! It's people like this that help our industry stay valuable!**

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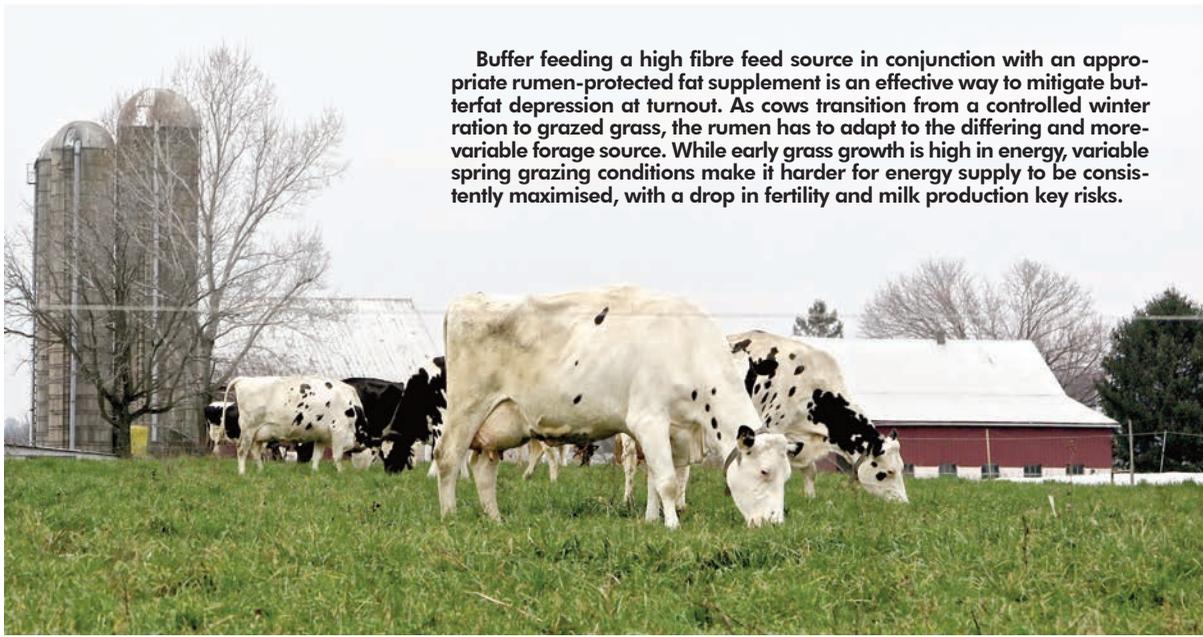
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Spring turnout creates dietary challenges for cows

LIVERPOOL, England — Spring turnout creates many dietary challenges for dairy herds that can result in butterfat depression and fertility issues. However, negative effects can be reduced by balancing rumen function and energy supply, says Dr Richard Kirkland, ruminant nutritionist for Volac Wilmar Feed Ingredients.

“As cows transition from a controlled winter ration to grazed grass, the rumen has to adapt to the differing and more-variable forage source. The diet change alone can cause challenges to rumen function and milk production stability. Additionally, the low fibre and rapid fermentability of early, leafy grass growth can disturb the rumen’s pH balance and cause the grass to pass through the digestive system too quickly, increasing the risk of acidosis,” says Dr Kirkland. “While early grass growth is high in energy, variable spring grazing conditions make it harder for energy supply to be consistently maximised, with a drop in fertility and milk production key risks.”

During early lactation, cows cannot eat enough to meet the high energy demands of milk production, leading to a



Buffer feeding a high fibre feed source in conjunction with an appropriate rumen-protected fat supplement is an effective way to mitigate butterfat depression at turnout. As cows transition from a controlled winter ration to grazed grass, the rumen has to adapt to the differing and more-variable forage source. While early grass growth is high in energy, variable spring grazing conditions make it harder for energy supply to be consistently maximised, with a drop in fertility and milk production key risks.

negative energy balance. This means they rely on body fat stores to support the genetic drive for milk production, resulting in a loss of body condition. Research from the University of Nottingham indicates that for each 0.5-unit loss in condition during this period, conception rates can fall by around 10%.

Cereals are commonly supplemented to increase energy supply, but there is a limit on how much can be used in order

to reduce the risk of the rapidly-fermentable starch pushing down rumen pH and with it increasing the risk of acidosis and low milk fat.

“Digestible fibre sources such as soya hulls, citrus and sugarbeet pulp will help balance the starchy energy sources and aid rumen function and milk fat, though offer less of the rumen ‘tickle’ factor than higher-fibre forages. With lower energy concentration than cereals, the greater bulk of forage sources will limit the potential to deliver those vital additional megajoules,” explains Dr Kirkland.

According to him, using a combination of digestible fibre sources and rumen-protected fat supplements in

buffer rations will help drive milk production and support fertility in early lactation.

“In contrast to other ingredients, rumen-protected fats are not fermented in the rumen and contain around 2.5-times the energy content of cereals. This makes them an ideal choice to sustain energy supply at grass where conditions can be unpredictable on a daily basis,” says Dr Kirkland.

When selecting a fat supplement to feed in turnout buffer rations, Dr Kirkland says producers need to remember that fat is more than just an energy dense ingredient, with the blend of fatty acids having a primary impact on performance response. Therefore, fatty acid blends should reflect what the farm is trying to achieve and milk contract requirements.

“During the early lactation period, C18:1 (oleic acid) is a key fatty acid, increasing partitioning of energy and nutrients to improve body condition as well as improving development of fertilised eggs. However, given the challenges of early spring grass, products containing higher levels of C16:0 (palmitic acid) can be considered as effective ingredients to increase milk fat production,” explains Dr Kirkland.

To take advantage of the so-called ‘high-C16’ milk fat benefits while protecting fertility, Dr Kirkland recommends feeding a balanced supplement such as Mega-Fat 70. This will provide a higher level of C16:0 than the standard calcium salts but still supplies that important rumen-protected source of C18:1.

“By understanding the impact individual fatty acids have on production response throughout the lactation cycle, rumen-protected fat supplements become multi-purpose and allow producers the opportunity to balance rumen function and energy supply, while also targeting specific milk contract and herd performance goals,” concludes Dr Kirkland.

California bottler raises the bar higher

PETALUMA, Calif. — California milk bottler Clover Sonoma®, announced on February 5th that it has brought its Pasture Raised Organic A2 4% Whole Milk to market. It’s now available at Raley’s supermarkets and natural and independent food retailers across northern California for a suggested retail price of \$7.49. The product will launch in Whole Foods Market locations in March before rolling out to additional retailers statewide later this year.

“We’re thrilled to introduce A2 milk as a potential solution for those who struggle to digest dairy products,” said Clover Sonoma Chief Executive Officer John Coletta. “It matters where your dairy comes from, which is why we proudly partner with local northern California family farms raising Jersey and Guernsey cows that naturally produce the A2 protein.”

According to SPINS data,* organic A2 milk dollar sales in northern California and the South-



The milk is packaged attractively to stand out from the competition.

west natural grocery markets grew 83% in 2024. Per *Fortune Business Insights*, the global A2 milk market size was valued at \$2.48 billion in 2024 and is projected to nearly triple to \$6 billion by 2032.

Clover’s Pasture Raised Organic A2 4% Whole Milk cartons also highlight its newly formed partnership with Kiss the Ground, an audience-supported nonprofit dedicated to promoting regeneration and healthy soil as a viable solution for our wellness, water, and climate crisis. As the steward of the largest organic acreage of regeneratively farmed land in California, Clover is partnering with Kiss the Ground to promote regenerative practices within the dairy industry and raise awareness about the vital role of regenerativ.

Based in Petaluma, Clover-Sonoma was the first dairy in the U.S. to become American Humane Certified™ across all of its farms and has been in business for more than a century.

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PENNSYLVANIA HOLSTEIN JUNIORS

Best production records and high-scoring cows recognized

GETTYSBURG, Pa. — The Pennsylvania Junior Holstein Association recognized many of its members last month for having bred cows with production records worthy of recognition in various categories, and/or cows that have scored 90 points and higher. A summary of the various contests follows:

30,000 pounds and higher

- Berks County**
Ashtyn Gehringer, Rob-Nan Rager Leia-Red, 33,379 lbs.
Ashtyn Gehringer, Razi-Dazi-RW J Falcon-P-Red, 33,619
- Centre County**
Kristen H. Whitehill, Penn Dell Kroyal Rascal, 40,853 lbs.
Kristen Houser Whitehill, Penn Dell House Rum, 37,885
Kristen Houser Whitehill, Penn Dell AC Vitality 33,025
- Crawford County**
Trevor Raney, J-Ra Chief Talladega, 30,476 lbs.
- Huntingdon County**
Madison Mowrer, Locust-Ayr Hotline Molly, 31,168 lbs.
- Jefferson County**
Eric Mowrey, Mowreys-Sprucelawn FV March, 30,324 lbs.
- Juniata County**
Elizabeth Graybill, Bo-J D-Rock Spring, 32,600 lbs.
Emily Graybill, Bo-J Lexington Farah-TW, 35,016
Emily Graybill, Ar-Les Lylas, 32,269

- Tabitha Koch, Millwork King Royal Daci-ET 31,146
Tabitha Koch, Millwork Humblenkind Dusk, 31,604
Tabitha Koch, Millwork Yolo Dani, 31,435
Tabitha Koch, Millwork Magnitude Dolly, 30,949
Tabitha Koch, Millwork Excalibur Floral, 31,053
- Lebanon County**
Georgia Sellers, Gem-Rock Backflip Expresso, 30,636
- Mifflin County**
Morgan Smoker, Hollo-Home Rivika 1703, 32,303
Natalie Yoder, Dryhouse-M Crush Fantastic, 34,550

150,000 lbs. + Lifetime

- Huntingdon County**
Luke Mowrer, My-T-Hi Crave Bananarama, 150,897 lbs.
- Lycoming County**
Tabitha Koch, Millwork Doorsopen Debby-ET, 153,893
- Lebanon County**
Memphis Sellers, My-Dear Emmitt Topaz, 153,813

200,000+ Lifetime

- Centre County**
Kristen H. Whitehill, Penn Dell Moses Venus, 227,810M 9543F 7416P

Milk, Butterfat and Protein

Listed are top placings for each category including entrant's name, cow name and the actual production of the animal.

Yearlings

- Madison Mowrer, Huntingdon County
Locust-Ayr Hotline Molly,
1-9y 305d 28,935M 4.2% 1 215F 3.2% 938P

2-year olds

- Kurtis Houser, Centre County
Penn-Dell Renown Rayanne
2-11y 305d 30,632 4.2% 1272F 3.2% 982P

3-year olds

- Brooke & John Calkins, Bradford County
Jo-Ry Diamond Whiteclaw-ET
3-0y 305d 41,921 2.8% 1187F 3.0% 1263P
Ellie Widerman & Katelyn Keller, Adams County
Lake-Effect Just Look-Red-ET
3-4y 305d 35,760 4.2% 1510F 3.0% 1087P

4-year olds

- Reese Burdette, Franklin County
Windy-Knoll-View Prayer-ET
4-2y 305d 49,158 3.4% 1656F 2.7% 1316P
Jared Widerman, Adams County
BGP Jordy Bombshell-Red-ET
4-07 305d 41,470 4.1% 1685F 2.7% 1120P

5 years and over

- Madison Mowrer, Huntingdon County
My-T-Hi Synergy Mandy
5-5y 305d 41,234 3.3% 1354F 2.9% 1189P

Breeders of Excellent Cow

- Adams County**
Ellie Widerman, Champ-View Trump 2020, EX-90

JT Widerman, JJ-Vue Holy Smokes-Red, EX-90

JT Widerman, Champ-View W Walk the Line, EX-91

Centre County

Kristen Whitehill, Penn Dell Handsome Teaberry, EX-90

Crawford County

Makenna Mase, Mases-Manor Duke Cherry, EX-90

Trevor Raney, J-Ra Altitude Talon, EX-90

Franklin County

Brinkley Burdette, Windy-Knoll-View Prize RC, EX-90

Juniata County

Tabitha Koch, Millwork Perfect Dollop, EX-90

Lycoming County

Cierra Sonnen, Sonnen Sidekick Coincidence, EX-91

Mifflin County

Brooke King, Hike-Em-Up Twix, EX-90

Natalie Yoder, Dryhouse-M Sidekick Fran, EX-90

Perry County

Elizabeth Lentz, De-Lite Drive Triple Axel, EX-91

Multiple "E" recognition

Centre County

Kristen Whitehill, Penn Dell A C Vitality-Red P, EX-91-2E

Juniata County

Tabitha Koch, Millwork Flagship Surge, EX-90-2E

Tabitha Koch, Millwork King Royal Daci-ET, EX-90-2E

turn to page 17



Winter Bull Meetings in PA, WI, NY & IN

Come find out what we are doing, and why!

Hear and see what makes us unique, and why you can have confidence in our vision, and that of our breeders and producers.

Get informed and hear updates about our current bulls, new bulls, and see early bull daughters, now calving in!

A Conversation Around Creating your Ideal Cow

Pennsylvania

Wednesday, March 12

Hoffman Bldg., Solanco Fair Grounds, Quarryville
9:30 a.m. - 2 p.m.

To RSVP, call or text Rusty at 484-678-3739 by March 5.

Indiana

Thursday, March 20

The Blue Teal
600 Maple Ln., Wakarusa
9:30 a.m. - 2 p.m.
Semen giveaways after lunch.
RSVP by March 8.
Text or call 574-538-8206.

Pennsylvania

Thursday, March 13

Schaefferstown Fire Hall
Lebanon Co., Pa.
9:30 a.m. - 2 p.m.

Lunch served. RSVP by texting or calling Nelson Martin at 717-821-0655 by March 6.

New York

Tuesday, March 25

Vince's Park, Seneca Falls
1602 Vince's Park Drive
9:30 a.m. - 2 p.m.
Lunch served. RSVP by texting or calling Nelson Martin at 717-821-0655 by March 18.

Wisconsin

Tuesday, March 18

CAM Building
W8872 Pine Rd., Thorpe
9:30 a.m. - 2 p.m.

RSVP to Jason Nolt at 715-669-3770 by March 11.

New York

Wednesday, March 26

Skyline Auction Center
2781 Route 364, Penn Yan
9:30 a.m. - 2 p.m.
Lunch served. RSVP by texting or calling Nelson Martin at 717-821-0655 by March 19.

Wisconsin

Wednesday, March 19

Pizza Ranch
900 W. Main St., Waupun
11 a.m. - 2 p.m.

RSVP by March 12 to Paul Giese at 920-904-4961.

Schedule

- **Speaker: Ben Masemore, NoBull Sires LLC sire analyst. "A conversation around creating your IDEAL cow."**
- **aAa mating presentation: Bill Ille (PA & NY); Greg Palen (IN); Bruce Hoeft (WI).**
- **Speaker: Ben Masemore. "Let's talk some BULL!"**
- **Lunch; questions are welcome. Followed by door prizes!**

RSVP IS FOOD ESTIMATION. IF YOU WEREN'T ABLE TO RSVP, COME ANYWAY! QUESTIONS? CONTACT US AT NOBULLSIRESGMAIL.COM



Pa. dairy producers share how grants allow them to implement their unique goals

Whether you want to determine the feasibility of a project for your dairy operation, develop a business plan, pursue new opportunities or transformation projects, or get an outside perspective to smooth the transition from one generation to the next, the Center for Dairy Excellence has several grants available to help you along the way. Three PA dairy producers share how various grant programs not only helped them implement new ideas, but eased their financial burden.

Donny Bartch

For Donny Bartch of Merrimart Farms in Perry County, Pa., a Transformation Team Grant helped him consider whether transforming the farm with robotic milking technology was a good fit for his future. “If we don’t want to milk more cows, how can we make more with the cows we have?” was one of the first questions Donny had when thinking about what his farm would look like 10-20 years from now. To answer these types of big questions, the Transformation Team Grant helped him form a trusted team of advisors to analyze the financials, perform feasibility studies, and develop the scope for the project.

“This grant took the risk out of the feasibility. There’s such a huge investment to see if it’s even possible before you draw up plans or think about barn design,” Donny said. “For me, being able to work backwards was more helpful than doing all the design work first and talking financials after. I would rather see the scope that we can do and then make our future fit into that scope.”



After working with his Transformation Team and building a plan for the investment, Donny and his family made the decision to move forward with robotics. The plan he developed for the transformation gave him clear parameters for the type of investment they could make – and helped make his dream a reality.

“We definitely found out where our edge is. I would have hated to start this project and then realized all of a sudden we needed to cut out [certain aspects]. Especially for a farm our size, it’s invaluable just how far the grant money went and the information we were able to get out of it,” Donny shared. “It took away so many variables and gave us a concrete idea. It helped jumpstart everything. The grant gave me the confidence I needed to move forward with a project like this. It went from a pipe dream to a reality. We’re going to come out on the other side without that uncertainty.”



Visit www.centerfordairyexcellence.org/grants to learn more or scan the QR code at left to watch Donny’s video.

Painterland Sisters

For Stephanie and Hayley Painter of Tioga County, Pa., they always envisioned creating a value-added dairy product that could help make their family’s fourth-generation organic dairy and crop farm more sustainable, but they weren’t sure where to start. After receiving a Dairy Decisions Consultants (DDC) grant, they were paired with a consultant who had experience in areas like business planning, product marketing and labeling, direct marketing and more. They

worked with their consultant to create a business plan and determine which value-added project to pursue – which eventually led them to launching their organic Skyr yogurt line.

“The DDC grant really transcended us to where we are now. By working with a consultant who has established businesses before, it changed our trajectory,” Stephanie said. “And because of the Center, we’re still working with that same consultant today. It gave us the opportunity to [figure out our next steps] through the funds. It was a great connection.”

Their yogurt is now nationally distributed, and the sisters credit much of their success to collaborating with consultants who have different areas of knowledge.

“With our consultants’ help, we’ve figured out how to go into this retail industry that’s really hard to puncture. We’re working with distributors and brokers and learning how to deal with small and big wholesale accounts. It’s a whole other language. Things are going really well right now. It’s still new, but we’re optimistic and being strategic with the help of our consultants,” Stephanie added.

Visit www.centerfordairyexcellence.org/ddc to learn more or scan the QR code above to watch the sisters’ video.

Paul Mason

For Paul Mason of Mason’s Chrome View in Chester County, Pa., he realizes that manure is the number one source of nutrients for his crops, so he is always looking for ways to improve that process. He began composting on the solid side, but on the liquid side, he was looking into new technology that could help him be more efficient with his nitrogen use. Paul decided to apply for a Climate-Smart Grant through the CARAT project, which is managed by The Pennsylvania State University and partners.

“That’s where the Climate-Smart Grant came in. It’s an autonomous irrigation machine that follows the way you plant your corn. The idea is, if I can apply manure in season while my corn is growing, I can apply it at multiple points in slower doses. By being able to do that, I can theoretically be more efficient with my nitrogen use, with more going into my plants and less emissions and volatilization.”

Recognizing that technology like this typically requires a large financial investment, the grant is opening doors so he can implement this type of technology on his family’s Pennsylvania dairy farm.

“Without this grant, I really wouldn’t be looking at this technology. The grant is making it a reasonable opportunity for me to chase. It’s providing funds to hopefully help me improve my environmental footprint that would otherwise be cost-prohibitive,” Paul added.

Visit www.centerfordairyexcellence.org/climate-smart-grants to learn more.

Dairy producers and their employees invited to spring animal care workshops

As you and your dairy team work to enhance efficiency and cow comfort, join us at one of five Animal Care Workshops happening across the state throughout March and April. These workshops are ideal for dairy farmers and their employees. The workshops will focus on animal care skill-building to help dairy producers fulfill training requirements in four areas of the National FARM program: 1. Antibiotic Stewardship, Pain Management, and On-Farm Chemotherapeutic Stewardship. 2. Calf Care and Nutrition. 4. Biosecurity and Premise Mapping for Dairy Producers. 4. Fitness for Transport and Quality Assurance.

After rotating through the four training areas during the workshops, you’ll get a physical certificate that you can save in your files to show your commitment to FARM standards. Previous attendees share why they like attending the day-long workshops:

- “The HPAI information was great because it was timely.”
- “I liked that it was practical.”

JOIN US FOR 2025 ANIMAL CARE WORKSHOPS

Ideal for dairy farmers & your employees, these FREE workshops will give you the skills to meet National FARM compliance.

Held in 5 locations this spring:

MARCH 4
Cumberland County

MARCH 11
Lancaster County

APRIL 1
Crawford County

APRIL 8
Mifflin County

APRIL 15
Bradford County

Optional farm tours after each workshop!

- “The day flowed well, and topics were good.”
- “I thought it was excellent that you have Spanish interpreters attend. I will encourage dairy producers I work with to have their employees attend future workshops.”

Visit www.centerfordairyexcellence.org/animal-care to view dates and locations for the free workshops.

Delaware Valley University Dairy Society & PHA presents...

24th DVU Green & Gold Spring Spectacular Sale

Saturday, March 22, 2025 at 10:30 a.m. in Doylestown, Pa. GPS Address: 108 Farm View Rd., Doylestown, PA 18901

Unique opportunities to get into fantastic cow families of all breeds w/loads of milk



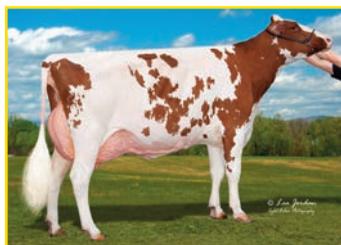
Kings-Ransom Casp Daze-ET 2E-95

Dam of Dropbox! Super-HOT family! Two lots of 4 Have No Fear embryos from Dropbox's VG-86 Happen sister w/ 34630m 4.4f & +3.94 Type! Multiple generations of excellent and high producing cows. **Kings-Ransom**



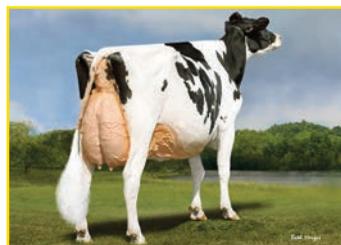
MS Ransom-Rail Beth-RED-ET EX-94

Beautiful Beth is a favorite worldwide! A sweet Architect winter calf sells from her RC Believe daughter Bonnie VG-86 @2-3! **Worthington**



Garden-State Fantasa-Red-ET 94 EEEEE 2E

A fantastic RED Unstopabull Sr. 2 sells just fresh from Fantasa! Fantasa's dam is Absolute Fantasy 4E-94 back to the iconic Penn-Gate Skychief Finesse family! **Harris & Bell**



Farnear TBR Aria Adler-ET RC 2E-96

Your chance at a 4-embryo package from Adler's clan: 2 #2 IVF female Rompen-Red from her EX-92 RED Jordy and 2 #2 IVF female Rebel-Red x VG-85 RC Hanans gr' daughter. All-Am nominees, Jr. Champ WDE Jr. show 2023 & 2024 WDE Premier Sire (Altitude-Red) from Adler!! **Farnear**



S-S-I Doc Have Not 8784-ET EX-96

Pick a world-famous cow to buy 5 #1 sexed Dropbox embryos from promising Delta-Lambda heifers that are gr' daughters of "The Doc" OR Blexy 3E-97! The Doc's VG Conway is the dam of one heifer & Blexy's EX-91 Doc (Bloom) is the dam of other heifer. **Worthington**



Idee Windbrook Lynzi EX-95

A fall calf full sister to Lynzi sells with Style! Lynzi was Grand Champ. at the Royal! This family continues to Impress! You want this calf on your farm! **Diamond-Valley**



Oakfield Archival Dina 2E-94

Make your mark with these embryos: 5 #1 Avenger x Dina whose dam is 91 Woodlawn Dundee Daphne. Dina's sister, GC Darby EX-95 & Res. Grand at WDE! **Arsenault**



Jacobs Sid Beauty-ET EX-95

Who doesn't love Beauty and the Britanys! An Alpha summer yrlg. sells with the "Cut" from Beauty's EX-91 Solomon! Take this Beauty home! **Curley**



Raspberry Roc Doc-ET EX-91

Roc Doc is 21st gen. EX! Historic! 4 #1 & 2 #2 Major embryos sell from her to make 22nd! Bonus 4 #1 Major embryos from her 2E-93 Moreno dam! Sells too! **Reagle** More from the family: 5 #1 Superman embryos x 92 RED Diamondback for another chance at 20 plus gen EX cattle. **Krull**



MD-West-View A Sunlight-Red VG-87 @ 2-3

She sells! Offering future EX fresh cow selling from VG-85 dam, sister to Shakira 2x WDE Champion & 4E-97 back to Apple! **Stoltzfus & Zimmerman** Also selling a beautiful Bullseye fall calf sister to Sunlight. **Guise** Great additions to your farm?



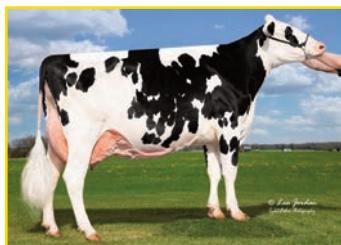
Lake-Effect Justlook-Red-ET EX-90

JustLook was Int. Champ at 2022 Ohio Spring Show from this emerging cow family! Her calf sells: Just A Legend is her name & winning will be this RED Altitude fall calf's game! JustRight 2E-94 is the 2nd dam. She's making winners! **Widerman**



Luck-E Moovin A-Star-Red-ET EX-90 92-MS

Two dynamite daughters are selling: RC Hulu fall calf and a polled RC Max-PP winter calf with Huge futures! Doc A-Mood EX-92 is granddam & Afro-Red EX-94 3rd! **D-N-R & Mar-Del-View**



Welk-Crest Defiant Crystal 2E-93

Two dau's sell including a Thunderstorm fall calf and a Diamondback summer yearling (full sister to VG-86 2 yr.). Another sister, Checkers, was Jr. Champion at Premier National Show. Chassity, Barbie & Brina backs up this family! **Welk-Crest**



MD-Hillbrook Indablue-Red EX-93

2 amazing opportunities to get into the INFRA family! 5 Superman embryos from her! **Bresser** Or get in with a fancy Red Contender winter calf sister to Indablue! **Infra Partners**



Silvermaple Damion Camomile EX-95

A sizzlin' Alligator winter calf sells from her EX-92 Doorman! Camomile transmits like few other cows. Sweet calf! **Lenhart & Smith**



Hallowell Pistoll Toots EX-90

2 lots sell! Sharp JCPenney fall calf and 5 #1 DJ embryos, both from Toots. Add some powerful Guernsey genetics to your herd! **Hallowell**



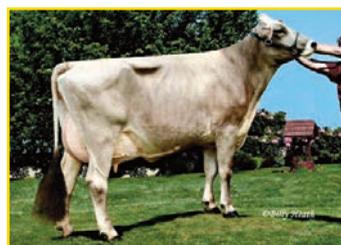
Big Guns Jamaica Vanilla EX-95

Stellar Victorious winter calf x 91 Premier x Vanilla! **Fisher** Fabulous Colton summer yrlg x 92 Andreas x Vanilla! **Clark & Fisher** 3-24 Ferdinand x VG Hondo x 90 x 95 Vavoom's Vixen! **Smith** Get in while you can!



Woodmohr Dear Fever-ET EX-95

Your chance for 5 #1 Dreammaker embryos from her 92 Reviresco. Fever's dam is longevity special DC Godiva EX-95 @ 17-2! **Krull**



Dublin Hills Sasha 4E-E93

2 Dublin Hills Swiss calves sell: a winter calf by All the Rage and summer yearling by Prospect. Sasha is 8th gen EX and her offspring have hit 11th gen EX = rare air in Swiss! You do not want to miss out! **Lasley**



Champion-View M Belli EX-90 @ 4-02

A terrific Tank winter calf sells from her GP-83 2 yr. Famous daughter! There are four more EX dams in the pedigree including the dam of Bocephus and Bush. **Widerman**

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David J. Lentz - Pedigrees	717-329-9202	Josh Sanders	732-406-4949
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Kallie Wolfe - Sale Chair	570-728-0247	Eric Smith	814-883-2489
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		Madison Fisher	717-422-1907
		Kyle Welk	717-669-4723

Sale Co-Managed by:

DVU Dairy Society PA Holstein Association
814-234-0364
contact@paholsteins.com

Check Facebook Pages: PA Holstein and DVU Green & Gold Spring Spectacular Dairy Sale for pictures, videos & updates

Great opportunity to get into the Kings-Ransom Cleavage EX-95 family with 3 sexed Dropbox embryos from one of her 8 EX-94 daughters: Crushabull Cubes! **Kings-Ransom**

Sexed Master embryos x VG-87 2 yr. Thunderstorm from the Apple Family. **MD-Hillbrook**

Eye Candy x Delta Lambda Song EX-90 embryo package sells. Summer 2E-95 3rd dam. **Krull**

VG-85 Hancock due 7/1 to sexed Limited *Polled x 91 Goldwyn x Damion Lyza 2E-94. **Rinaldi**

A high producing Challenger selling fresh from a 4E-92 variant Red Guthrie dam. **Puskas**

EX-91 RED Diamondback 4 yr. old cow and her Warrior winter calf. She will Show! **Hallowell**

Delta Lambda 2nd calf, now VG-86 sells with an EX g'dam and 3E-93 Roy 3rd dam. **Himmelberger**

A pair of cool daughters of Goldwyn Breezier 3E-94: RC Acetylene and Denver winter calves that can win! **Harris & Clark**

RED winter Sr. 2 Doral-Red x 88 Awesome x 87 Denver x Atwood Lylly EX-95 due 4/26. **Sanders**

Master fall calf out of 2E-94 Gold Chip Marley, the 1st place Eastern Fall National 6Y+ cow in 2023. **Klinedell**

Get your hands on a beautiful Red spring yrlg x 91 x 2E-94 x 3E-94 Lovable-RED. **Grand-Hill**

9-24 Delta-Lambda from the legendary Hezbollah EX-92 family, dam is 86 Gold Chip then 94 Solomon then HEZ! **Emerson & Raggi**

12-24 RED Altitude x VG Analyst x 90 Gold Chip x Hezbollah! Rare RED HEZ! **Kline**

6-24 RED Warrior x 2E-92 Terra-Rose Penelope x 3E-92 DePrince x 92 Advent! **Gelsing**

Showtime, sporty Hullabaloo summer yrlg. x VG-86 Orion with impressive milk records. **Schuler**

Pair of fancy Red show prospects: Tango fall calf and Jordy summer yearling that go back to the Finesse family. **Arbaugh**

Fantastic early 12-24 Anahita x VG Unix back to 3E-94 Sundance. **Robeth Holsteins**

Summer Jr. 2 Nuance x 90 Black Apple x 92 Premier back to Veronica! Fresh & Ready for spring shows! **Guillaume**

5 #1 Jordan embryos x 92 Gentry Gwen x 95 Reagan Glo. Get them while you can. **Arsenault**

2 fancy full age Ferdinand fall calves from Glad Ray with Waverly roots. **Glad-Ray**

A pair of Sting show prospects: fall calf from 95 Praline family & winter calf gr' daughter of 94 Iatola Jasmine! **Klinedell**

A pair of Ayrshire winter yearlings with full pedigrees. **DVU & Emily Frazer**

Shorthorn by Bender fall yearling by 83 Patriot with 33,000 x 86 Justice. **DVU Dairy**

Catalogs at Ringside

or if you want a catalog mailed, please contact PA Holstein Office 814-234-0364 or contact@paholsteins.com

Got your T-shirts yet?

Two styles of Farmshine T-shirts are available in various colors and sizes.

Dairy Farmers Squeeze to Please -- a Farmshine original since 1981, has been a big seller for well over 30 years. It is available in either golden yellow or medium gray.

Cows Got Milk ... Providing Goodness Worldwide is a Farmshine original, introduced in 2013. It is available in lime green, medium gray, light yellow and pink. The shirt's message is meant to help convey a positive message about milk to the public.

Both T-shirt designs have the familiar Farmshine logo on the back.

We invite you to wear any of these T-shirts. Mix or match in any quantity. Postage is included in the price and discounts are available for orders of 10 or more to the same address.



Modeling the T-shirt is 20-month-old Emily Krieg.



Modeling the T-shirt is 4-year-old Geneva Styer.

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SQUEEZE to PLEASE**

cows got milk
providing goodness worldwide

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SQUEEZE to PLEASE - GRAY	Youth: S	M	Adult: S	M	L	XL	2XL
Cows got milk - LIME	Youth: S	M	Adult: S	M	L	XL	2XL
Cows got milk - GRAY	Youth: S	M	Adult: S	M	L	XL	2XL
Cows got milk - PINK	Youth: S	M	Adult: S	M	L	XL	2XL
Cows got milk - YELLOW	Youth: S	M	Adult: S	M	L	XL	2XL

Amount Enclosed: _____

All orders **MUST** be pre-paid. Please be certain to enclose **\$12.50** for each adult shirt and **\$10** for each youth shirt.

Clip and mail to: FARMSHINE, 342 E. Main St., Suite 201, Leola, PA 17540

Georgia Milk Producers have grants available

SAVANNAH, Ga. — Georgia Milk Producers, Inc. is providing a new opportunity for members who are looking for grant funding to support growth and innovation on their farm. GMP is teaming up with Lasso, a grant-writing and management firm, to provide free grant consultation support for on-farm projects. Here's how the process works:

Georgia Milk Producers will cover the first two steps in the process.

1. Initial consultation: Lasso will learn about your farm and proposed project to understand your operations and needs.

2. Funding identification: They'll find grants that fit your project and make sure you meet all eligibility and competitiveness criteria.

After this point, you can work with Lasso directly - speak to their team on their grant-writing fees.

3. Application creation: From start to finish, Lasso manages the entire application process. They'll manage stakeholders, inputs needed, and narratives to create a high-quality application.

4. Post-award support: If awarded, Lasso makes sure all requirements are met to help you get reimbursed as soon as possible.

Contact Lasso at contact@joinlasso.com or (312) 833-7726 or contact Bryce at bryce@gamilk.org or 229-221-3906 with any questions.

February grant spotlights:

Rural Energy for America Program (REAP)

A federal grant supporting renewable energy and energy efficiency improvements.

Funding details: Covers up to 25% of project costs in current cycle:

- Up to \$1M for renewable energy projects
- Up to \$500k for such projects

Upcoming deadline:

• Grant application due: March 31

• Future changes: The grant may return to 50% cost coverage in the next cycle (July 2025) pending administrative updates.

March 21 is Ag Day in Susquehanna County

MONTROSE, Pa. — Susquehanna County Ag Day will be held on Friday, March 21 from 10 a.m. to 3 p.m. at a new location – Montrose Area High School. The event is free and open to the public. However, advance registration is required. Lunch is included for those who pre-register.

Over 75 agriculture-related businesses and organizations and Penn State Extension program staff will be on hand. Presentations will include *Best Practices for Making Better Corn Silage*, and *HPAI in Dairy Cows*.

Registration is available online at <https://extension.psu.edu/susquehanna-county-farm-and-home-day> or by calling 1-877-345-0691.

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Registration is open for the National Holstein Convention

BRATTLEBORO, Vt. — Holstein enthusiasts are invited to gather in Saint Louis for the National Holstein Convention this summer. The convention will be held from June 23-26 at the Union Station Hotel in St. Louis, Missouri. With the theme “Meet Me in St. Louis,” the convention will feature farm tours, educational seminars, award recognition, and Holstein Association USA’s annual meeting, along with contests, workshops, and activities for youth.

“We’re looking forward to welcoming the dairy community to join us in exploring Saint Louis this summer. This Gateway City feels like a big city with a small-town charm and has so much to offer, from family-friendly fun to live entertainment to exhilarating sporting events,” says Holstein Association USA Event & Program Lead Kelli Dunklee. “Additionally, we have a full line up of exciting activities planned for both adults and Juniors at National Holstein Convention.”

With its rich history and iconic landmarks, Saint Louis provides a perfect gathering place for Holstein enthusiasts of all ages. From engaging seminars and networking with industry leaders to exploring other farms and participating in association business, attendees will maximize their time at National Holstein Convention. Registration for the convention is being made available at www.holsteinconvention.com.

The convention will kick off on Monday, June 23, with a breakfast buffet and the Local Lens Farm Tour. Attendees will visit three Registered Holstein farms that have found their niche in the dairy industry through innovation — Wilra Farms, Carters Corner, and Rolling Lawns Farm. The day will also include lunch and a stop at The Milk House, the charming storefront for Rolling Lawns Farm. Junior Holstein members will wrap up the day with Dairy Jeopardy Orientation and a Great Gatsby inspired dance.

Holstein Horizons will be held on Tuesday, June 24. The program will feature a variety of enriching seminars, including a panel focused on farm transition planning and experts on topics like dairy cattle longevity,

biosecurity, and dairy product innovations. Youth will stay busy with Dairy Jeopardy, speech contests, and the dairy knowledge exam. The trade show will also be open throughout the day. In the evening, adults and youth will come together for a fun filled family night at the aquarium attached to the hotel.

Wednesday, June 25 will bring Holstein Association USA’s 139th annual meeting and Board Candidate Forum. An awards luncheon will honor Holstein Association USA’s award recipients, and the National Holstein Convention Sale will follow that evening. The Dairy Bowl contest, workshop, Junior Forum, and an evening activity will be offered for youth.

The convention will wrap up on Thursday, June 26 with the conclusion of Holstein Association USA’s annual meeting, Dairy Bowl finals, and the Junior Awards Breakfast, where the Distinguished Junior Member finalists are announced and Junior Holstein

members are recognized.

Visit www.holsteinconvention.com/schedule for more details.

Hotel rooms available

Hotel rooms are available for booking at the historic Union Station Hotel, the Convention headquarters. Originally a bustling train station, the architectural gem combines old-world charm with modern comforts. The hotel is also attached to the Union Station, which is home to restaurants and attractions including the St. Louis Wheel, a ropes course, mini golf, carousel, and more.

The discounted convention hotel room rates will be applied from June 21 to 27 as room availability lasts. To learn more or book a hotel room, visit www.holsteinconvention.com/accommodations. All room reservations must be received by June 1 as availability lasts.

Breeder advertising opportunities

New in 2025, advertising opportunities through National Holstein Convention channels are being offered to Holstein Association USA members. These affordable advertising options are designed to promote Registered Holstein farms or genetics to fellow Holstein enthusiasts on a national scale.

Full page, half page, and farm spotlight advertisements are available for purchase and will be featured in the official National Holstein Convention program. A breeder map will feature Registered Holstein farms welcoming National Holstein Convention attendees to stop by on their way to or from Convention on the website and in the Convention program. To place an advertisement or participate in the breeder map, visit www.holsteinconvention.com/farm-promotion.

Alltech brings new business entity to life

LEXINGTON, Ky. — Alltech has launched Planet of Plenty, LLC, a new business entity dedicated to science-led storytelling, advocacy and educational initiatives that amplify agriculture’s vital role in creating a sustainable future.

This initiative builds on Alltech’s vision of *Working Together for a Planet of Plenty*[®], which unites the agri-food community in creating a world where agriculture thrives, nutritious food is abundant and accessible, and our planet’s natural resources are replenished for generations to come.

While most families had ties to agriculture just two generations ago, many people today lack firsthand exposure to how the world’s food is produced. This disconnect can lead to misconceptions and oversimplified narratives about agriculture’s environmental impact, the role of farmers in creating climate solutions, and the complexity of feeding a growing population while protecting natural resources.

“Through Planet of Plenty LLC, we can take viewers on a global journey — into fields, research labs and farming communities — where they will see the intricate relationship between agriculture, the environment and food and economic security,” said Dr. Mark Lyons, president and CEO of Alltech.

“Agriculture’s most powerful stories are told by those on the frontlines,” Dr. Mark Lyons said. “Driving meaningful change begins with awareness, understanding and broader conversations, which Planet of Plenty LLC will endeavor to cultivate.”

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Restrictions may apply.



Jacob (Jake) and Amanda Klein were both raised on dairy farms and love their cows and the lifestyle that dairy farming offers. They are the parents of four children: Ava, 11; Tessa, 9; Mila, 6; and Cason, 4, all of whom enjoy the cows and barn as much as they do.

Photo by Dieter Krieg



Third-generation dairy farmers Beth and Layne Klein were operating their farm like most anyone else until 20 years ago. They struggled but never lost their positive attitude. Hard work, determination, a plan and focused ambition have brought them where they are today. Raw milk sales is what started it all. The farm has everyone in the family close-knit. Most every weekend, no fewer than 22 family members get together to enjoy each others' company.

Photo by Dieter Krieg

This family operates in harmony with the community _____ from page 4

on. If a customer wants to pet a calf or help with the morning or evening milking ... come on down! Talk to Jake's wife, Amanda.

Amanda is the calf raiser and also the primary milker. Good help is always there, she says, smiling. Surprisingly, it's not "hired hands" in the truest sense, but actual customers who buy their milk, cheeses, ice cream or bakery products at the farm.

These people have no farm background but are genuinely interested and want to learn. They gladly offer to be involved and, for sure, they know not just "their farmer," but also "their cows."

Amanda attracts people on her Facebook page when she posts: "Does anybody want to come milk cows with me?" says Jake.

"They start milking with her and they do it the way we say to do it. If they had any farm experience they might bring bad habits. These people are like clean sheets of paper.

"Our volunteer help .. they know what they're drinking because they helped to produce it," Amanda shared.

"They ask a lot of questions," she continued. "Why do we do this. Once I explain they say: 'ah, that makes sense.' And I think that's



Pictured is the cow cuddling area which provides enjoyment, therapy or both. Other attractions include a petting zoo and picnic pavilion.

great because then they really understand why we do what we do.

"Since we opened the store we always had

people to help milk. Team work makes the dream work," Amanda smiled. "A lot of people who come to help are our friends. They just like to

be here and help and have a fun time. Everyone cares and it's also nice to know that these people drink our cows' milk. Raw, by the way. We've had good help here ever since we opened our store (in 2004)," Amanda shared.

Prior to these new milking experiences, it was Beth who helped to milk, Amanda noted. "Beth had shoulder surgery a few years ago," she explained, "and with heavier, newer milkers, it was uncomfortable for her, so she retired from milking. Auto-takeoff milkers ... they're heavier. It was getting hard for her. She had milked for decades. Now she does the bookwork and watches the kids if need be. The kids are older now, so it's easier for me to be out in the barn."

"I have people messaging me all the time asking me about raw milk ... when they should introduce their little ones to it. I like that we have friends and family who trust my opinion and also our products. It makes you feel good, knowing that they want to go down that avenue," Amanda noted.

"A lot of farmers have come here to see what we do, get advice and see if that's something they can do. They're just trying to survive, you know," Jake concluded.



An aerial view of the Klein Family's dairy farm in Northampton County, Pennsylvania. Preserved, as are some others, it's one of only nine left in the county. Industrial and residential neighbors are nearby.

Photo provided

Convenience stores evolved to become true food destinations

Variety of offerings, private label brands and loyalty programs fuel in-store sales growth

DENVER, Colo. — Convenience stores are intensifying their focus on foodservice offerings to drive foot traffic, in-store sales growth and frequency of repeat visits. Strong consumer interest in prepared foods, commissary and beverage options has led convenience stores, often referred to as c-stores, to com-

pete much more aggressively with quick service restaurants and fast-food chains. The focus on offering a wider variety of prepared and ready-to-eat food items is clearly paying off, as c-stores registered record sales in 2023. Those gains are largely attributable to in-store sales, which grew 8%

year-over-year in both 2022 and 2023 according to Circana, well ahead of overall inflation numbers for both food at and away from home. While sales appeared to soften in 2024, a *Convenience Store News* survey found two-thirds of c-store retailers predict total sales per store will grow in 2025.

tribution as an important reason behind its early 2024 acquisition of Hostess Brands.

Similarly, Hormel Foods dramatically expanded its c-store penetration with its 2021 purchase of Planters and Corn Nuts brands. Hormel has subsequently leveraged those newfound distribution relationships to bring more of its products to c-stores, including pizza toppings and bacon.

C-store kitchens are seeking quick and easily prepared products. Hormel is among the suppliers that has found c-stores to be something of a testing ground for new flavors and product concepts. For example, the key distinction of Hormel's Bacon 1 isn't necessarily flavor but ease for the operator. The fully cooked product heats quickly, enabling c-store operators to easily add bacon to a host of their menu options.

Customer loyalty programs are also playing a significant role in the success c-stores have had with food sales and repeat visits. Several c-stores have developed loyal followings on a near-nationwide scale. The 2024 Loyalty Trend Report from Paytronix finds at least 80% of c-stores' loyalty program members in the top half of loyalty transaction visits per store every month.

"This enthusiasm for loyalty programs will be a tool that c-stores look to sharpen as they attempt to claim more traffic from restaurants, which have seen weak results of late," said Roberts.

According to a new report from CoBank's Knowledge Exchange, the line between grocery stores, quick-service restaurants and c-stores will continue to blur, intensifying competition across the foodservice and retail grocery spectrum. C-store chains are increasingly viewing QSR and traditional fast-food chains as their chief competition and tailoring their food offerings to match if not exceed competitors' menu options.

"Convenience stores have evolved from their gas-fueled beginnings to become true food and beverage destinations," said Billy Roberts, food & beverage economist with CoBank. "Food service is the future for c-stores, and we expect they'll continue to emulate their competitors with a greater variety of freshly prepared items, along with more attention to signature menu items and private label products."

The emergence of c-stores as formidable destinations for prepared foods hasn't gone unnoticed by major food manufacturers. Several leading food brands have taken the merger and acquisition route to enter the c-store channel. J.M. Smucker cites c-store dis-

Pa. Holstein Juniors from page 11

Lycoming County

Cierra Sonnen, Sonnen Unix TNT Wishwash, EX-90-2E

Mifflin County

Natalie Yoder, Dryhouse-M Crush Fantastic EX-91-2E

Perry County

Elizabeth Lentz, De-Lite Gold Chip Purple EX-92-2E

Susquehanna County

Alex Empet, Empet Diamond Tamale-Red EX-91-2E

Junior Progressive Breeders

Fourteen members of the Pennsylvania Junior Holstein Association were recognized on February 7th with the Junior Progressive Breeder Award. Topping the list with 33 stars was Tabitha (Mills) Koch of Juniata County.

Juniors qualifying on a single animal receive one star, on two animals two stars, three animals three stars, four animals 4 stars, and juniors qualifying on five individual animals are automatically designated a Pennsylvania Junior Progressive Breeder. Recognized at each level this year were:

6 stars and over

Tabitha Koch, Juniata County, 33 stars

Cierra Sonnen, Lycoming County, 11 stars

Ellie Widerman, Adams County, 9 stars

Elizabeth Lentz, Perry County, 8 stars

Reese Burdette, Franklin County, 7 stars

Natalie Yoder, Mifflin County, 6 stars

2 stars

Eric Mowrey, Jefferson County

Hank Sellers, Lebanon County

Grant Yoder, Mifflin County

1 star

Ashtyn Gehringer, Berks County

William Lucabaugh, York County

Case Miles, McKean County

Adria Russell, Huntingdon County

Georgia Sellers, Lebanon County

Minimum standards for the award:

1. Animal must be bred by junior member making application. The breeder of an animal will be determined as stated on the Registration Certificate. The animal does not have to be presently owned by the junior member making application. A copy of the Registration Certificate must be submitted with the application.

2. Only the latest 305-day, or less, production record and current classification score will be accepted.

3. All entries must be accompanied by a copy of the DHIA Cow Page or a copy of the DHIA Herd Test Sheet that lists the cow's current record.

4. An animal must have been officially classified in the Holstein Association's Classification Program.

5. Any individual animal may qualify her breeder for a star breeder recognition on only one occasion.

6. Animals must have milk production records and classification scores equal to or in excess of the age schedule below:

Age	ECM Milk	Classification
Milking yearling	21,500lbs.	84
2-year old	22,500 lbs.	85
3-year old	24,500 lbs.	86
4-year old	26,000 lbs.	87
5-year old	27,000 lbs.	88
6-and over	28,000 lbs.	90



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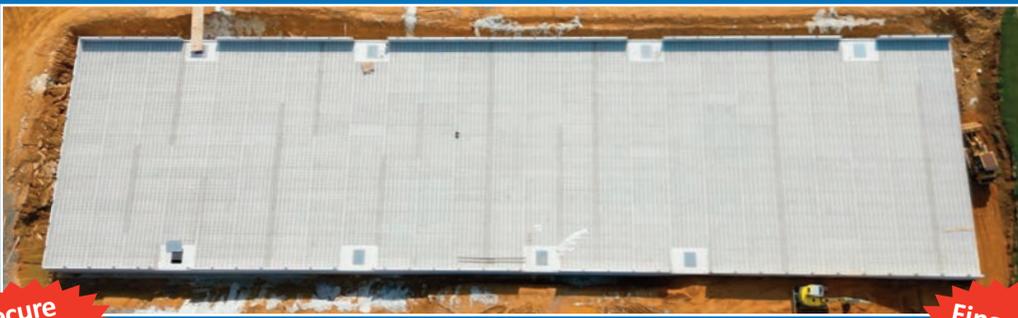
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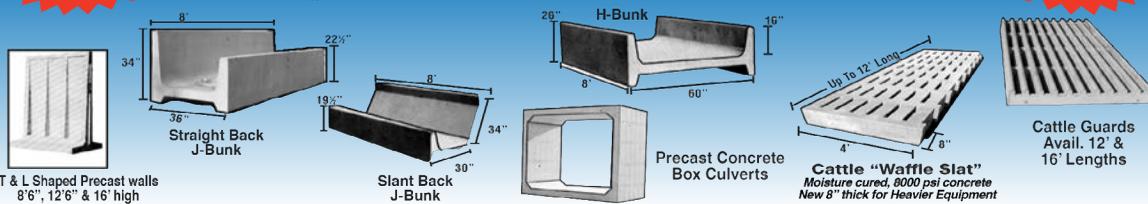
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Dairy princess applicants sought in Centre County

BOALSBURG, Pa. – The Centre County Dairy Promotion Committee is seeking individuals between the ages of 4 to 24 who are interested in promoting the dairy industry.

Young ladies between the ages of 16 to 24 are eligible for the title of Centre County Dairy Princess or Alternate Dairy Princess. Eligible Princess entrants must have a connection to the dairy industry, which means that either they or a member of their close family must work full-time in a dairy-related job or previously served as a junior representative.

Individuals between the ages of 4 to 24 (female or male) are eligible to serve as junior representatives. Eligible junior representatives should have a desire to promote the dairy industry, direct industry connection is not required.

Team members would benefit from having knowledge of the dairy industry and dairy products to effectively promote at the many events required of them.

Please contact Candy Wasson, princess coordinator, by email wassonfarm@yahoo.com or call her at 814-237-2339. Applications are also on the Centre County Dairy Promotion Facebook page and website. The deadline for applications is March 22. The Centre County Dairy Princess Pageant will take place the first weekend in May.

Berks County seeks dairy princess candidates

LEESPORT, Pa. – Any girls interested in competing for the 2025-2026 Berks County Dairy Princess title are invited to apply now.

Applicants must be 16 by June 1, be no older than 24 and have a connection to the dairy industry. Anyone interested should e-mail: mikayla2329@gmail.com by March 31.

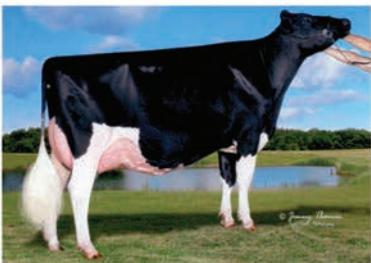
There will also be a contest to crown the 2025-2026 Berks County Lil' Miss Dairy Princess. All contestants must be between the ages of 4-6 and have a connection to the dairy industry. The deadline for contestants is also March 31 to Mikayla at mikayla2329@gmail.com.

The Berks County Dairy Princess Pageant will be held on Saturday, May 3, at the Mohrsville Church of the Brethren, 1542 Shoey Road, Mohrsville, Pa. The pageant will begin at 1:30 pm. An ice cream social will follow the pageant. No reservations are needed to attend the pageant.



Peace & Plenty Farm
March 15 • 10:30AM

Selling over 100 lots of the best breeding in North America
40 top lots from PNP and 40 from Showbox Sires
Big time consignments from all across the US



Peace&Plenty Atwd Jubilant, EX-93
The matriarch of the PnP herd, Jubilant is the root of the popular "Jubi" family line that had 6 family members nominated in 2023



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SALE MANAGED BY



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Julie Duckett • 715-459-6481
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Rudolph, WI 54475



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tim@abbottcows.com
P.O. Box 619
Enosburg, VT 05450



PEACE & PLENTY FARMS, LLC
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Davis 443-398-0396
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Large Farm Equipment Auction

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Rentzels Auction Service Inc. Dave Conley AU-003269L

www.rentzelsauctionservice.com
717-577-1886

Markets

Dewart Auction

March 3, 2025

Grass	95-190
Mixed hay	100-170
Round/large bales	30-60
Straw	140-145

Kutztown Auction

March 1, 2025

Alfalfa	495
Alfalfa/grass	150-200
Grass	115-320
Orchard	160-420
Timothy	160-280

Morrison's Cove Auction

March 3, 2025

Grass	330-375
Mixed hay	210-250
Round bales	120-190
Large square bales	105-500

Wolgemuth Auction

March 3, 2025

Alfalfa	160-380
Mixed hay	100-440
Timothy	180-300
Grass	110-290
Straw	150-250
Orchard	130-380
Corn Fodder	130-165

Dewart Auction

Dewart, Pa.
March 3, 2025

Cattle: 174	
Slaughter cattle:	
Steers:	
Select	172-178
Holstein steers:	
Choice	168-175
Select	168-172
Heifers:	
Select	172-178
Slaughter cows:	
PrmWht 65-75% lean	132-144
Breakers 75-80% lean	
137-144	
Boners 80-85% lean	120-153
Lean 85-90% lean	100-135
Slaughter bulls	145-187
Feeder cattle:	
Steers:	
M/L-1-2	205-245
Heifers:	
M/L-1-2	215-315
Bulls:	
M/L-1-2	205-295
Calves: 345	
Feeder calves:	
#1 Hol bulls	600-750
#2 Hol bulls	500-635
#3 Hol bulls	175-225
Utility bulls	20-30
Hol heifers	350-800

Greencastle Livestock

Greencastle, Pa.
March 3, 2025

Cattle: 391	
Slaughter cattle:	
Steers:	
HiCho & Prm	199-208
Choice	194-198
Select	190-194
Holstein steers:	
Choice	180-182
Select	170-171
Heifers:	
HiCho & Prm	199-208
Choice	169-180
Slaughter cows:	
Breakers 75-80% lean	
136-150	
Boners 80-85% lean	123-138
Lean 85-90% lean	104-130
Slaughter bulls	146-175
Calves: 282	
Feeder calves:	
#1 Hol bulls	700-800
#2 Hol bulls	600-690
#3 Hol bulls	500-580
Utility bulls	110-240
#1 Hol heifers	650-850
#2 Hol heifers	500-570

Hosking Sales

New Berlin, N.Y.
March 3, 2025

Cattle:	
Dairy cows	1.19
Bone utility	.90-1.46
Canners & cutters	1.08 & down
Easy cows	.70 & down
Bulls over 1100 lbs.	1.62
Maiden heifers	1.41-1.67
Feeders:	
Dairy	1.28-1.80
Bulls	1.63-2.30
Heifers	1.56-1.59
Steers	1.48-2.00
Calves:	
Bull	top 9.10
Heifer	top 8.00

Morrison's Cove

Martinsburg, Pa.
March 3, 2025

Cattle: 76	
Cows:	
Good	1.20-1.43
Lean	1.05-1.22
Light/Thin	.80-1.05
Bulls:	
2000 lbs. & up	1.51
1300-1999 lbs.	1.55
900-1299 lbs.	1.50-1.70
Fat cattle:	
Holstein select	1.40-1.65
Holstein feeders	.90-1.65
Calves: 80	
Holstein bulls:	
100-110 lbs.	6.30-7.40
90-99 lbs.	6.50-7.50
80-89 lbs.	6.50-7.50
70-79 lbs.	4.00-6.00
Holstein heifers:	
90-100 lbs.	5.00-5.75

New Holland Auction

New Holland, Pa.
March 3, 2025

Cattle: 1655	
Slaughter cattle:	
Steers:	
HiCho & Prm	205-230
Choice	190-208
Select	180-200
Heifers:	
Choice	194-207
Select	187-193
Slaughter cows:	
Breakers 75-80% lean	
131-154	
Boners 80-85% lean	
131-142	
Lean 85-90% lean	
147.50-157.50	
Slaughter dairy cows:	
Breakers 75-80% lean	
127-145	
Boners 80-85% lean	125-148
Lean 85-90% lean	95-148
Bulls:	
1-2	147.50-212.50
Dairy Bulls:	
1-2	152-159
Calves: 734	
Feeder calves:	
#1 Hol bulls	700-860
#2 Hol bulls	600-775
#3 Hol bulls	400-575
Utility bulls	200-275
#1 Hol heifers	650-885
#2 Hol heifers	750-900
Utility heifers	160-350

Wyalusing Livestock

Wyalusing, Pa.
March 3, 2025

Bulls	1.10-1.60
Cows:	
Fat	1.15-1.30
Good	1.20-1.35
Lean	.90-1.20
Holstein calves:	
70-89 lbs.	2.50-3.25
90-110 lbs.	4.00-5.20
Feeder cattle:	
200-300 lbs.	2.60-3.00
301-500 lbs.	2.20-2.80
501-700 lbs.	1.80-1.95
701-900 lbs.	1.30-1.45

CDE DAIRY MARKETS & MANAGEMENT UPDATE

All prices — MAR. 5, 2025 — except where noted

Markets and milk production: Looking at the recent Milk Production report, we saw the U.S. milk supply dropped 0.2% from 2023's 226.3 to 225.9 billion pounds for 2024. Milk production peaked in March 2024, when it totaled 19.7 billion pounds that month. Production reached its lowest for 2024 in November at 18.0 billion pounds. From 2015 to 2025, U.S. annual milk production has increased 8.3%.

When we look at the state level, Pennsylvania's annual milk production dipped 0.7% from 2023's 9.859 billion pounds to 9.782 billion in 2024. California felt a 1.5% drop in milk production year over year.

Traveling north, South Dakota's milk production significantly increased by 10.3% from 2023 to 2024. As more dairy processing facilities come online, South Dakota created the optimal conditions to see growth in their dairy industry and for farm expansion.

Heading down south, the milk supply in New Mexico experienced a steep 11.0% decrease from 2023 to 2024. New Mexico's 2024 milk output decline can be attributed to scorching heatwaves and highly pathogenic avian influenza (HPAI) taking a toll on the Southwestern state's dairy cattle.

The U.S. annual average milk output per cow increased 61 pounds from 2023's 24,117 to 24,178. Cow efficiency has greatly improved over the last decade with production per cow up 8.1% from 2015.

Pennsylvania's annual average milk production per cow was 21,037 pounds, up 150 pounds from 2023's average. U.S. milk cow numbers averaged 9.34 million head for 2024, a 42,000 head decrease from 2023's 9.38 million.

Pennsylvania's milk cow numbers held strong at 465,000 throughout all four quarters of 2024 but was down 1,000 head from 2023's 466,000.

For 2024, the total number of licensed dairy herds in the U.S. totaled 24,811, down 1,434 herds from 26,245 herds in 2023.

Wisconsin led the states with 5,520 herds in total but lost 400

herds from 2023 to 2024.

Pennsylvania follows closely behind with 4,850 herds and a 90-herd decrease year over year. New York experienced a 150-herd drop from 3,030 to 2,880 herds from 2023 to 2024.

Shifting focus to January 2025, we noticed Pennsylvania milk production totaled 842 million pounds, up 0.8% year over year.

Pennsylvania milk cow numbers are holding steady from January 2024 to 2025 at 465,000 head. Production per cow increased 15 pounds from 1,795 pounds in January 2024 and 1,810 pounds in January 2025.

South Dakota and Texas experienced 6.5% growth in milk production year over year. Meanwhile, California felt a 5.7% drop in production from January 2024 to 2025.

California's drop in production can be chalked up to the lasting, negative effects of the highly pathogenic avian influenza (HPAI) on many of their dairy herds.

To get insights into USDA and other dairy reports, tune into the Center for Dairy Excellence's new mini "Protecting Your Profits" podcast series, "Dairy Report Rundown."

In these short monthly podcast episodes, we interview dairy industry professionals to get their takes and perspectives on the data and trends in these reports.

These mini episodes are designed for listeners to fit into their business schedules and can be found on most streaming platforms.

Visit www.centerfordairyexcellence.org/pyp to subscribe and give it a listen.

Also, we hope you'll join us for the March "Protecting Your Profits" webinar, where Michael Sherman with Pennsylvania FSA Outreach will cover what dairy farmers need to know about the Dairy Margin Coverage program and how to enroll.

Visit www.centerfordairyexcellence.org/events for more information about how to join.

By VALERIE MASON-FAITH
Center for Dairy Excellence
vmason@centerfordairyexcellence.org



CME DAILY FUTURES & OPTIONS TRADING — MAR. 5, 2025 AT THE CLOSE

	MAR-25	APR-25	MAY-25	JUN-25	JUL-25	AUG-25	SEP-25	OCT-25	NOV-25	DEC-25	JAN-26	FEB-26	TREND											
CLASS III MILK FUTURES (\$/CWT) vs. wk ago: Mar-Jun25 down \$0.50-1.25; rest of board down \$0.10-0.35. 12-Month Avg. 17.97 ↓↓	18.27	17.36	17.78	17.46	17.87	18.13	18.27	18.36	18.19	18.06	18.00	18.00	↓↓											
CLASS IV MILK FUTURES (\$/CWT) vs. wk ago: Mar25 down \$0.30; Apr-Jun25 down \$1.30, rest of board down \$0.05-0.15. 12-Month Avg. 18.78 ↓↓	18.73	18.59	18.48	17.94	18.23	18.64	18.94	19.09	19.19	19.45	19.01	19.01	↓↓											
MILK BASIS (MAILBOX minus CLASS 3 \$/CWT) 2018-23 AVG FOR NORTHEAST & MIDEAST STATES OF PA, NY, NEW ENGL., OH vs. NAT'L AVERAGE - YOUR INDIVIDUAL BASIS WILL VARY																								
Mailbox	18.96	18.48	18.64	18.27	18.52	18.15	18.68	18.38	18.65	18.35	18.62	18.41	19.27	18.75	20.20	19.76	20.58	20.17	20.25	19.64	19.22	18.75	18.82	18.25
Class III	16.98	16.98	17.31	17.31	17.33	17.33	18.16	18.16	18.16	18.16	17.59	17.59	17.60	17.60	18.72	18.72	19.07	19.07	17.30	17.30	16.81	16.81	16.03	16.03
BASIS	1.98	1.50	1.33	0.96	1.19	0.82	0.52	0.22	0.49	0.19	1.03	0.82	1.67	1.15	1.48	1.04	1.51	1.10	2.95	2.34	2.41	1.94	2.79	2.22

	MAR-25	MAY-25	JUL-25	SEP-25	DEC-25	MAR-26	MAY-26	JUL-26	SEP-26	DEC-26	MAR-27	JUL-27	TREND
CORN FUTURES (\$/BU)	4.402	4.556	4.632	4.410	4.666	4.590	4.664	4.702	4.530	4.520	4.626	4.684	↓↓
SOYMEAL FUTURES (\$/TON)	285.9	293.5	301.1	303.3	304.7	305.7	309.5	311.0	312.3	314.1	316.7	316.3	↓↓
U.S. AVG PREMIUM ALFALFA & ALFALFA/GRASS HAY 20-22% CP - Source: USDA Monthly National Dairy Comprehensive Report													
OCT-23	217.82	240.41	231.70	254.85	224.50	205.02	220.17	175.00	211.69	185.21	196.44	199.57	206.63
NOV-23													
DEC-23													
JAN-24													
FEB-24													
MAR-24													
APR-24													
MAY-24													
JUN-24													
JUL-24													
AUG-24													
SEP-24													
OCT-24													
NOV-24													
DEC-24													
*JAN-25													184.49 ↓↓

DMC	SEP-23	OCT-23	NOV-23	DEC-23	JAN-24	FEB-24	MAR-24	APR-24	MAY-24	JUN-24	JUL-24	AUG-24	SEP-24	OCT-24	NOV-24	DEC-24	*JAN-25
ALL MILK	21.00	21.60	21.70	20.60	20.10	20.60	20.70	20.50	22.00	22.80	22.80	23.60	25.50	25.20	24.20	23.30	*24.10 ↑↑
FEED \$	12.56	12.16	12.12	12.16	11.62	11.16	11.05	10.90	11.48	11.14	10.47	9.88	9.93	10.03	9.91	9.92	*10.25 ↑↑

DAIRY COMMODITIES - GLOBAL BIWEEKLY Internet Auction (\$/LB) 03/04/25	U.S. CME SPOT DAILY (\$/LB) 03/05/25	U.S. WEEKLY USDA NDPSR (\$/LB) WK ENDING 03/01/25*
Weighted Avg. 1 to 6 mo. FORWARD CONTRACTS per metric ton converted to \$/LB	Prev. 5 day Lids	FMMO PROD
NEXT GDT AUCTION 03/18/25	Spot price	MIL LBS
ALL-PRODUCT INDEX 1.9097 ↓↓ 0.5%	Weekly Avg	WTED AVG \$
BUTTER 3.4378 ↑↑ 2.7%	NFD	*U.S. Weekly NDPSR is averaged for the Month & used in FMMO formulas.
MILKFAT (AMF) 3.0313 ↓↓ 0.3%	8 1.1800 ↓↓ 1.1842 ↓↓	NFD
CHEDDAR (BULK) 2.2300 ↑↑ 1.1%	14 2.2825 ↓↓ 2.2925 ↓↓	27.4 1.3071 ↓↓
MOZZARELLA (BULK) 2.0313 ↑↑ 7.9%	35 1.6150 ↓↓ 1.6467 ↓↓	2.6 2.4975 ↑↑
WHOLE POWDER (WMP) 1.8425 ↓↓ 2.2%	10 1.7050 ↓↓ 1.7392 ↓↓	9.8 1.9295 ↑↑
	7 0.4900 ↓↓ 0.5033 ↓↓	13.0 1.8566 ↓↓
		6.5 0.6211 ↓↓

ANNOUNCED FEDERAL ORDER PRICES (\$/CWT) NASS ALL-MILK	CURRENT FEDERAL ORDER VALUES (\$/LB) * = *NEW
CL I ADV ↓↓ *CL II ↓↓ *CL III ↓↓ *CL IV ↓↓ *ALL-MILK-U.S. *ALL-MILK-PA	*WEIGHTED AVG. 4-WK FEB. 2-MAR. 1, 2025 *FEB. 2025
21.02(MAR) *21.08(FEB) *20.18(FEB) *19.90(FEB) *24.10(JAN) ↑↑ *24.70(JAN) ↑↑	PRODUCT VALUE MAKEALLOW NET
21.27 21.58 20.34 MONTH AGO 20.73 23.30 4.46F 24.20 4.37F	*CHEESE 1.9077 0.2003 1.7074 ↑↑ *PROT 2.5337 ↑↑
18.80 20.53 1	

Classifieds

"Say you saw it in FARM SHINE"

1 Services

FARM INSURANCE: barns, equipment, hay and grain storage, Workers' Compensation, farm stands and stores, vehicles and farm homes. Central Virginia. Call Alec Pandaleon at 845-242-0113.

ACCOUNTING SERVICES- Barkman Ag Accounting, providing tax preparation, payroll, and all your other accounting needs. Call Shane Barkman at 814-977-4207.

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REDUCED PRODUCTION? Heat stress? High SCC? Scours? Proven effective solutions to your herd's health needs, no withholding. Call the Dairyman's Helper. 800-829-7512.

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NEW HOLLAND SALES STABLES, INC.

Free ice cream

Located 12 Miles East of Lancaster, PA. Just Off Rt. 23, New Holland

DAIRY COW & HEIFER SALE

WEDNESDAY, MARCH 12TH • 10:30 A.M.

35-cow tie-stall herd complete dispersal for Ephraim & Rebecca Stoltzfus, Lincoln University, PA. No TMR, 70 lbs. in tank, SCC 150,000. 4 cows over 100 lbs. 4 dry cows due in March and April.

Recently fresh cows milking 100+ lbs. w/low SCC are in demand!

All sizes of quality Holstein heifers, both open and bred, are selling at historical highs!

Consignors: Please send all info with truckers for the catalog. For more information, contact dairy reps: Aaron Martin, 717-445-4825 (home); Bill Hough, 973-224-0204 (cell).

REMINDER: *Thank you - N.H.S.S.*

Friday, April 4th, starting 6 p.m. Special feeder cattle sale.

Sale Managed By

New Holland Sales Stables, Inc.

Barn 717-354-4341 Fax 717-355-0706 • David Kolb, Mgr. 61L

12 A2A2 Jerseys

Special Dairy Sale

Approx. 140 head sell

SALE HELD AT FISHER'S QUALITY DAIRY SALES
3304 OLD PHILADELPHIA PIKE, RONKS, PA.

FRIDAY, MARCH 14 • 10:00 A.M.

We will be selling many good, young, fresh cows and heifers with lots of milk from overstocked herds and heifer raisers, Reg. and grades, *including:*

- Reg. 2 yr. Red & White Warri-Red, fresh, milking 80 lbs. Dam VG-86 2-02 305 21,770 4.2 909 3.4 734. 2nd dam EX-92 5-03 365 51,970 5.1 2672 3.5 1809. 3rd dam Show Mar Kit Kat EX-94 3E 6-0 365 78,550 5.0 3961 3.0 2358. 4th dam EX-94 3E 7.2 305 37,230 3.9 1436 2.8 1036.
- Reg. 2 yr. Red & White Abe Light, fresh, milking 100 lbs. Dam EX-92 2E 5-03 51,970 5.1 2672 3.1 1809. 2nd dam Show Mar Kit Kat EX-94 3E, same pedigree as cow above.
- 9 top, fresh 2 yrs., milking 90 to 100 lbs., from one farm with 29,500 RHA.
- 15 fresh 2 and 3 yr. Jerseys from one farm. All fresh 30-90 days, 10 of them are A2A2. This is a fancy uddered group with lots of milk. Individual components sale day.
- Reg. 2 yr. Luster-P fresh 1-7, 82 lbs. 4.9 BF. Dam GP-83 as 2 yr. 2-2 330 22,510 4.9 1134 3.4 771. 2nd dam 3-11 365 37,520 1170 1167.
- A group of young, heavy milking mature cows sell, milking up to 130 lbs.
- 12 good, young, fresh cows and heifers picked from one herd milking up to 120 lbs.
- 10 nice 12-15 month old heifers sell, AI sired.
- Fancy Reg. bull born 3-10-24. Sire Comestar Loyall. Dam EX-90, made 33,000 M 1242 BF 1000 Pro. 2nd dam VG with 32,000 M 1076 BF. 3rd dam VG, made 36,000 M 1325 BF.

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5 Heifers & Calves

12 REG. HOLSTEIN BRED heifers. Sired by high type bulls. Most bred to high type sexed sires. Some to Angus. Call or text 716-801-2562.

6 Dairy Bulls

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- May 3, 2025 - Bradford County Calf & Heifer Sale, Troy, Pa.

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1ST, 2ND & 4TH ALFALFA tested, 3x4x8' Chinook dried straw. Delivered or FOB. 610-767-2409, heidelhol-lowfarm.com.

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11 Hay

400 BALES OF 1ST cutting baleage, about 100 bales 2nd cut baleage, 4x4 wrapped round bales mixed grass. Wayne Co., Pa. Call Wade at 443-240-5785.

MIXED 1ST CUT GRASS baleage, 3x3x6 bales, 30-35% moisture. Baled May 22, 2024. Treated with Silo King. \$45/bale. Lebanon Co., Pa. 717-202-5840.

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17 Silos

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19 Real Estate

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Monthly Dairy Sale Every 3rd Friday at 1 P.M. Selling Dairy Cows, Heifers, & Bulls

April Dairy Sale will be moved to 2nd Friday the 11th at 1 P.M. because of Good Friday

April's Dairy Sale will include a Special Spring Heifer Sale. May, June, July, August & September Dairy Sales still the 3rd Friday, starting time 7 P.M. Animals need to be in by 1 P.M.

Horse Sale 2nd Friday March 14, May 9, July 11, September 12 Riding, Driving, & Draft! Tack at 4 P.M. / Horse Sale 6 P.M.

Spring Lawn & Garden Sale Flowers, Shrubs, Trees, Lawn & Garden Tools and Equip. Friday, May 30th at 5 P.M.

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BRUBACKER'S QUALITY DAIRY SALES

10 BROWN ROAD, SHIPPENSBURG, PA

Thursday, March 20 @ 10:00 A.M. Special Dairy Cow & Heifer Sale

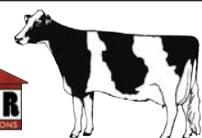
- ★ We are expecting a nice selection of top fresh cows from local overstocked herds!
- ★ Brandt-View sends several fancy fresh cows, with some nice genomic A2/A2 fresh heifers!
- ★ Selling heifers from milk calves to close springers!
- ★ Several breeding age bulls out of good cow families including an Ayrshire, Blue-Spruce Ringer son! **Dam Steel-Fire Burdette Gracen EX-91,2E!** Next 6 dams VG or EX with multiple show winners in pedigree!
- ★ **Super 30 semen tank with over 2500 units of semen!** Including Majik, Montego, Dynamite, Keano - Red, Blizzard, Denali, Orlando, **Sexed WatchOut**, Diesel - Jersey, Angus, and more... Call for list. Bring your tank!

NOTE: All cattle vet checked and vaccinated. All cows crossing state lines will be tested Friday, and should be ready Friday afternoon. Trucking available.

Can't make the sale? You can now participate online at Cowbuyer.com. For on-line questions, call Katie Shultz 717-543-7883.

Manager/Auctioneers Jason Brubacker Lic. AU5608 717-729-0173

Darryl Jones Lic. AU5194 717-226-0776



Sale Barn Ivan Brubacker 717-414-6657

Pedigrees Art Kling

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20 Wanted

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LOOKING FOR PLACES to catch barn pigeons. Call with approximately how many and location. 717-529-2326, ext. 5.

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I BUY TRUCKER HAT collections. 215-896-5609.

21 Opportunities Wanted

SINGLE MAN LOOKING for work on dairy or other farm. Pa., N.Y., other states. Housing needed. Call 717-816-9693.

FAMILY LOOKING FOR dairy farm to rent. Call 717-821-5485.

22 Help Wanted

MIDWESTERN HARVEST and farm help wanted. Family silage-hauling and farm/ranch operation in Midwest. May-November. KW trucks. Monthly salary, room and board, great experiences. CDL preferred, but will help the right applicant obtain one and also possibly offer year-round employment. Luke, 620-207-0036. (3/28)

23 Pets

REG. BORDER COLLIE puppies-1/25/25. Reds/blacks. Trial winning grand sires. Sire expertly trained, trial ready, from imported stock. Mother generations of working stock dogs. Calm, excellent manners. 570-495-3538. (3/28)

OUT OF RESPECT FOR animal welfare, "Pets or Dogs Wanted" will not be accepted as classified ads. We will continue to accept household pet "For Sale" ads. Please take care when purchasing, selling or giving away a pet, keeping the animal's well-being in mind.

24 Seeds

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25 Miscellaneous

MTD 5HP chipper/shredder 245-645B000, \$100; Woods RB84 rear blade with guide shoes, \$350; crossbow Barnett WildcatC6 scope/arrows, \$100. Monroe Co., Pa. 610-412-8826. (3/28)

LAND O'LAKES MILK base for sale. Best offer. 717-869-3319. (3/28)

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CUSTOM MADE CLEAR poly carbon doors, including custom manufacturing and repair. Also, hot beds and little greenhouses, stainless steel water troughs, horse barn grills, gates and doors. Sunnyside Welding, Manheim, Pa. 717-361-8853, x 4.

LOOKING TO GET RID of insects? Buy bluebird or tree swallow houses. Plus more. 717-529-2326, ext. 1.

CLEANING OUT YOUR attic? We'll take any magazines, newspaper, books, etc. for old man to shred for horse bedding. Call now. 717-529-2326, ext. 1.

SEE FARMING IN N.Y. through the eyes of an 11 year old. Visit Youtube and search "4th Gen Dairy Farmer" for videos. Call 716-474-1705 for more information.

HORSE, DONKEY AND calf blankets. Reasonably priced. Dealers welcome. Call 717-361-4474.

POLY SILO DOORS - Steel horse hitches; pine shavings; pine bedding pellets; Meadow Springs Farm, Gordonville, Pa. 717-768-3337, ext. 1.

PAINTED MILK CANS - farm scenes \$200 or have one custom painted with cows, horses or any family pet. Carroll County, Md. 410-259-1276.

OLD AERIAL PHOTOS of your farm or home dating back to 1963. Nathan Lewis 888-402-6901 or vintageaerial.com.

27 Livestock

CERT. ORGANIC HERD reduction. Full blood Wagyu, F1-F2 Angus Wagyu, feeders, bulls and bred cows. Wayne Co., Pa. 570-396-3280 or 570-727-2322.

Relief Milkers

FOR HIRE

ANYWHERE

Patricia Nissenbaum, 20 plus years experience, large and small herds. Dairy cows and dairy goats. Will travel anywhere, references available. Email milkmaid@dunkerton.net. Phone 319-822-7807.

Joe Cramer, has a college degree in dairy cattle production & management plus 20 years dairy experience. 419-376-8662.

David Stoner, over 30 years experience, 717-951-2540.

PENNSYLVANIA

Bedford County: Milkers R Us, 253 Meadow Lane, Everett, Pa 15537. Phone 814-652-2092.

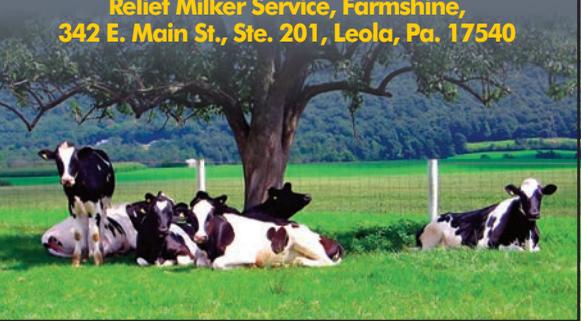
Eastern Pa.: Brad Wright, 717-953-4570. 290 Samuels Church Rd., McClure, Pa. 17841. 15 years experience.

Franklin & Cumberland Counties: Kann's Milking Service. 30 years experience (references available). Contact Ryan L. Kann, 717-816-1920.

LISTINGS ARE FREE

Anyone wishing to have his or her name included in this service should contact Farmshine in writing, giving name, complete address, telephone number, email address and county to be listed under.

Send to:
Relief Milker Service, Farmshine,
342 E. Main St., Ste. 201, Leola, Pa. 17540



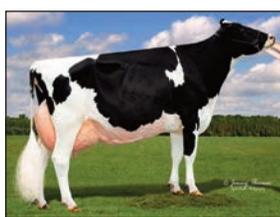
SPRING PREMIER ALL BREED SALE

Saturday, March 22, 2025 • 11:00 A.M. Sale to be held at Hosking Sales Facility

Directions: 6096 NYS Route 8, New Berlin, NY 13411. 30 miles South of Utica on Route 8, 6 miles North of New Berlin

140 HEAD SELL!

Marking the 14th Year for this sale! This sale has made many success stories whether it's been in the show ring or just being able to breed from some of the best genetics in North America. And this year has the same opportunity again! We will be selling Holsteins, Jerseys, Brown Swiss, Ayrshires, Milking Shorthorns, and some embryo lots. We have an exciting lineup again this year with PLENTY of show prospects from heifers to cows! **A few sale highlights:**



Pineland Goldwyn Hemi-ET 3E-96 @ 11Y

8-08 365 43,920 4.7 2085 3.3 1448 Selling 18 family members from this great brood cow family. "Horizon" EX-90 3Y x Byway - fresh in Nov. on service to Perfect and milking 112#/day! Horizon has a GP-83 @ 2Y dtr. x Tatoo bred to Limited-P. "Honesty" 2E-93 @ 6Y x Solomon due back in Sept. to Haveadream plus two #2 Tatoo embryos - and Honesty has 3 dtrs. selling x Tatoo & Bullseye. "Hypnotic" VG.85 @ 2Y x Discjockey fresh in Dec. milking 99# & looks great. "Hashtag," a fancy Sidekick spring yrlg. for 2025 shows. Dam EX-94, 2D: Hemi. 33 milking age cows sell & 15+ heifers from Pineland! Only nine head selling have dam and/or gr'dams scored below 92 points! Big Pedigrees! An opportunity like this doesn't come available very often.



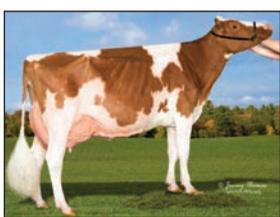
Lylehaven Atwood Lyllly-ET 3E-95

5-11 365 41,280 4.4 1831 3.2 1334 Selling her dtr. x Maximum - a fancy spring yrlg. for 2025! 2D: Thiersant Lili Starbuck-ET 5E-94. GMC giving us the pick of the pen! Also they send a few just fresh cows from the EX-94 Rejoice Sidney Family & Aneeda Family.



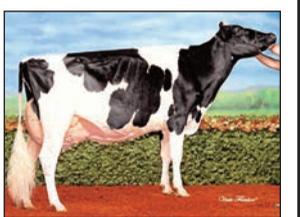
Ms Beautys Black Velvet-ET 3E-96

AA Aged Cow (1st WDE 2022) Champ Bred & Owned WDE 2021 Unanimous AA 5Y 2012 (1st WDE) Selling her real NICE gr'dtr x Lambda VG-85 @ 2Y due back in Sept. to Blondin Legend and still milking 88#. She will be a 2nd calf Sr. 2Y for 2025 - already from a proven show winning family. CLF, N.J.



Pheasant-Echos Tamara-Red 3E-93 @ 9Y

1st 125,000 lb. Fall NE R&W Nat'l 2019 Her dtr. x Hanans sells just fresh & looks awesome. Potential 5th gen. EX, 2D: Pheasant-Echo Turvy-Red-ET 2E-95, gr'champ (1st 5Y WDE R&W) 2016, next two dams EX. CLF, N.J.



Kingsway Sanchez Arangant 2E-95 MS-95

6-01 365 35,492 4.8 1693 3.4 1188 Gr. Champ Quinte Exhibition 2013 HM All Canadian 4Y 2014 3rd 4Y Royal Winter Fair; 2014 Nom. All Canadian Mature Cow 2016 Selling her dtr. (potential 8th gen. EX) VG-86 @ 2Y x Alligator fresh in March. Bred back to Magic - she herself Jr. AA Winter Calf 2022, 1st Winter Calf Int'l Jr. show, Mideast Fall Nat'l, KY State Fair Jr. Show 2022, Jr. Champ KY State Fair Jr. Show 2022. Her full sister Kingsway Alligator a Twix-ET Jr. Champ Royal Winter Fair 2022. Steve Smith, Maple-Downs, N.Y.

Trucking Assistance: Call the sale barn or check out our trucker list on our website.



Maple-Downs-AL Gchp Galina 3E-94 @ 9Y

6-03 365 42,290 4.5 1905 2.9 1225 Selling her fancy winter yrlg. gr'dtr x Eye Candy just on service to sexed Hancock. Dam VG-86 @ 2Y (just 17 days fresh), 3D: 2E-94, 4D: VG-88, 5D: 2E-93. B&L Dairy Also look for "Eliza" R&W Warrior due any day back to the Elegance Family.



St. Jacob Destry Anya-ET 3E-94 @ 9Y

9-02 365 33,530 3.9 1309 3.2 1080 Selling her bred heifer gr'dtr x Awe-some due in May to Hulu. Potential Jr. 2 yr. for 2025, 3D: Tri-Day Ashlyn 2E-96. Also look for the R&W fall calf for 2025 - goes back to Chief Barbara Family. Morrill Dairy also send a load of milking age cows that everyone looks forward to.

Other highlights:

* Merrillea sends a R&W VG-87 @ 2Y x Analyst due in April to Fitters Choice. Her dtr. was Nom. AA Winter Calf, All N.Y. R&W and B&W 2024.

* Summer Jr. 2y x Moovin due in July to Hancock. Dam: Cashells UN Cutie-Red-ET EX-94 @ 5Y, already a proven show winning fam. Emily Syme, Ct.

* Runnymeade Farm sends a group from the Melanie Family and a few other heifers. Willow-Terrace send a load of milking-age Holsteins and a Jersey all milking well or dry and due soon.

* Another fancy R&W spring yrlg. x Altitude, 2D: Parkvue Absolute Rap-Red-ET 3E-94. Lampson, N.Y.

* Kuperus Meadows sends a load of fresh cows - everyone's favorite group.

Sale Staff:
Tom Hosking 607-972-1770
Dan Hosking Auct. 607-972-8773
Brock Liddle 518-641-8874
Greg Evans 315-456-8283
Jarrod Burleigh 570-772-3542
Dan Stoltzfus 717-283-7282

PLEASE REGISTER PRIOR TO SALE DAY!

Bid online in Real Time - Bidders must pre-register and be pre-approved prior to sale. For anything purchased on Cowbuyer, payment is expected within 5 days payable to Hosking Sales LLC.

Tom & Brenda Hosking and Family
6071 State Hwy. 8, New Berlin, NY 13411
Phone: Tom 607-972-1770 | Brenda 607-972-1771 | Dan 607-972-8773
www.hoskingsales.com • Like us on facebook

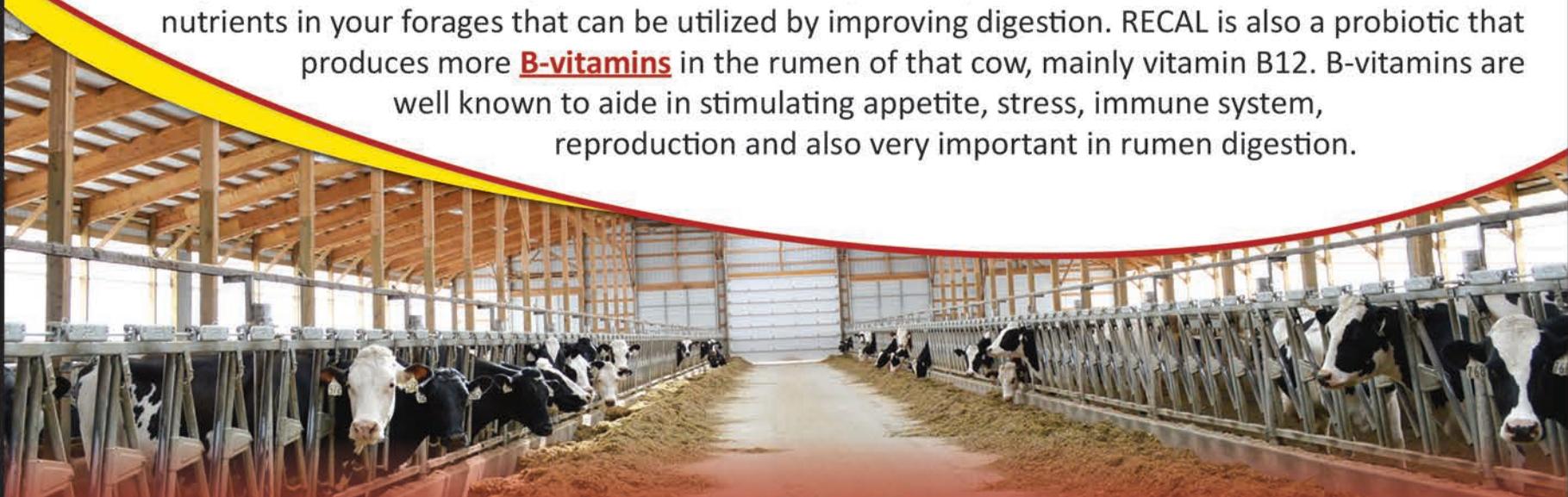


\$ Improving Your Bottom Line \$

As a dairyman, are you looking to improve the way your fresh cows transition, take off, peak and breed back? Looking to improve rumen health, rumen function, overall health, digestion, feed efficiency, and **YOUR BOTTOM LINE???** If so, then...

RECALIBRATE WITH RECAL

The RECAL line of probiotics is **NOT** just another probiotic on the market. RECAL is a probiotic heavily weighted towards better digestion and utilization, primarily **FIBER DIGESTION**. There are a lot of nutrients in your forages that can be utilized by improving digestion. RECAL is also a probiotic that produces more **B-vitamins** in the rumen of that cow, mainly vitamin B12. B-vitamins are well known to aide in stimulating appetite, stress, immune system, reproduction and also very important in rumen digestion.



30-day FREE TRIAL

We offer a thirty-day free trial. What does that consist of you ask?

Well, we will give you enough product for thirty days and tell you what to watch for. If you don't know what to be watching for, how do you know if the product is working and you have to see a difference and a return on investment. Then, at the end of the thirty days if you say that you saw no difference and don't want to continue feeding the RECAL, you pay absolutely nothing. But if you do like what you are seeing and want to continue then you pay for the product you used in that thirty-day trial and we keep doing business together. Now, will you see full benefits of this product in thirty days? Absolutely not. If you don't see enough benefits from any product in thirty days then it's not working for you. Plus, there might be something you are already feeding that could be pulled out. Remember, its not an expense if you see a return on investment. **How often do you see offers like that?**

NUTRITIONISTS DON'T KNOW EVERYTHING. GO BY WHAT THE COWS SAY!!

Our main focus with RECAL probiotics and YOUR cows!!!

#1

To improve rumen health. What is the most important part of that cow???

The RUMEN!!!

#2

To improve the overall immune system of your cow. The immune system starts in the **RUMEN!!!**

#3

To improve digestion and utilization of the feed that the cows are eating. If the feed is going in one end of the cow and coming out the other end of the cow without being digested and utilized, what good is it???

A WASTE!!!

#4

To improve reproduction. Let's face it, you don't make money milking cows unless you are milking **FRESH** cows!!!

#5

To improve **YOUR BOTTOM LINE!!!** It's not about how much milk can we make. It's about how much **MONEY** can we make!!!

Focus on the little things. They mean the most!!

FOR MORE INFORMATION CONTACT:

**RECAL Microbials, LLC • Jamie Troxel
330-601-2142 • www.RECALmicrobials.com**

