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Our 46<sup>th</sup> Year

# FARM SHINE

We rise every week to cover farmers and agribusinesses

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Mailed the day before →

January 24, 2025



## Snowed in?

As of Wednesday evening, January 22, various levels of snow cover the entire Northeast and most of the Middle Atlantic states, the exceptions being southern Delaware and eastern Virginia. Maps show a wide band of snow crossing westward and south from eastern North Carolina through South Carolina, Georgia, all of northern Florida, and on into southern Alabama, Mississippi and Louisiana. The white swath ends roughly 150 miles into Texas. The temperature in Lititz, Pa. this morning was 2° Fahrenheit. Fortunately there has been no wind, which could have whipped up some hard weather brutality. We hope all is well where you live; cows too!

*Photo by Dieter Krieg*

### PERIODICAL • DO NOT DELAY

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Gary Mithoefer, left, of Indiana/Florida and Larry Hawkins of Wisconsin/Florida are each long-time attendees and are only interested in promoting this event to other snowbirds.

**Florida Snowbirds!**

**Dairy Old Timer's Luncheon returns to the Tampa area**

TAMPA, Fla. — The new and better Old Timer's Luncheon is a great chance to catch up with old dairy friends and meet new ones!

For over 45 years, dairy snowbirds have gathered in Florida for the Old-Timers Luncheon (originally a Breakfast) with 15 to 20 states and provinces of Canada represented for a good old-fashioned get-together. In the past, the breakfast was at the Florida State Fair, however Covid-inspired changes made this less doable. The group will be meeting for lunch at O'Brien's Irish Pub, 701 W. Lumsden Road, Brandon, Fla.

The date is Monday, February 17, starting at noon with greetings to old friends and new acquaintances. Lunch will be served at 1 p.m. to give those who are attending the cow show at the nearby Florida State Fair a chance to join.

And you do not actually even have to be a “old” to attend, since most of the group are in our “new 40s!” You just have to be in Florida in February and be connected to the dairy industry (even if you just like milk!).

The speaker, Madison Dymont, is a PhD candidate at the University of Florida and a previous winner at the World Dairy Expo Collegiate Dairy Judging contest.

To register (and we do need to know ahead, if possible) call, text, or email Gary Mithoefer at 317-225-9025, gmithoefer@comcast.net or Larry Hawkins at 608-516-0101 and lhawk1111@yahoo.com. The meal will be order off the menu. Larry has tested the menu, and reports that it is very good!

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# Needed FMMO reform undermined by make allowance giveaway

WASHINGTON, D.C. — USDA recently announced that a final Federal Milk Marketing Order decision was approved by dairy farmers and cooperatives across all 11 orders through separate referenda conducted within each order. AFBF had called for changes to the Federal Milk Marketing Orders dating back to 2019.

“We’re grateful that USDA listened to not only our calls but also calls from the broader dairy industry to switch back to the ‘higher of’ Class I milk formula, increase Class I differentials, improve cheese price discovery and update milk composition factors,” said AFBF President Zippy Duvall. “However, the positive changes that will come as a result of these reforms will not be uniform for dairy farmers across the country and will be greatly offset by large, unjustified increases in make allowances.”

In October 2022, AFBF brought together representatives from a broad swath of the dairy sector, including dairy cooperatives, proprietary processors, state dairy associa-



Zippy Duvall

tions and dairy farmers from across the country, for a successful first-of-its-kind industry-wide Federal Milk Marketing Order Forum, where industry consensus was reached on a variety of issues.

In addition to the consensus reached at that forum, a thorough grassroots policy process led by AFBF dairy farmer members has resulted in AFBF advocacy for a mandatory, audited survey of milk processing costs that are used to help establish make allowances.

**USDA instead bases make allowances on an unscientific, voluntary survey that allows processors to opt out, skewing the results in a direction that results in lower milk prices for farmers.**

**In fact, AFBF analysis has shown that changing the make allowance without a mandatory, audited survey could lead to**

**unjust penalties for dairy farmers, which directly defies the intended purpose of the FMMO system.**

All 11 orders approved the final decision with the required two-thirds majority. Under USDA’s interpretation of the amendment process, a “no” vote would have eliminated all existing milk pricing regulations in an order, leaving farmers with a stark choice between losing federal order protections or accepting the proposed changes.

“The FMMO system relies on fairness and transparency, and without a mandatory, audited survey of processing costs, dairy farm-

ers’ checks will be reduced based on flawed and incomplete data,” Duvall added. “We now call on Congress to help restore the balance of fairness in the federal order system. Legislation can and should direct USDA to collect a more accurate survey of processing costs, which will level the playing field for all.”

AFBF representatives were present throughout the entire months-long hearing process and testified on a number of proposals. At the conclusion of the hearing, Duvall sent a letter to Agriculture Secretary Tom Vilsack relaying AFBF’s concerns with the proposed increases in make allowances.

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## PHA annual meeting set for Feb. 7

STATE COLLEGE, Pa. — The Pennsylvania Holstein Association invites all paid members and supporters of the Association to their 112th Annual Meeting on Friday, February 7, at the Wyndham Gettysburg Hotel & Conference Center, 95 Presidential Circle, Gettysburg, Pa., starting at 1 p.m. Lunch will be available prior to the meeting from 11:30 to 12:30. Lunch tickets must be purchased through Convention Registration.

This notice of the Annual Meeting is given

so that PHA members can be advised to plan on attending. The Annual Meeting will be combined with the Board of Directors meeting and will include Bylaws Revisions (see full proposed Bylaw Revisions on the Association’s website), Resolutions Committee, President, and Executive Director reports.

The Pennsylvania Holstein Association encourages your attendance. Please direct any questions to [contact@paholsteins.com](mailto:contact@paholsteins.com) or call 814-234-0364.



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# Farmshine Editorials

By Dieter Krieg  
*Farmshine Editor*



Whatever thy hand findeth to do, do it with all thy might.

—Ecclesiastes 9:10

## We salute the builders, craftsmen, innovators and thinkers

Farming of any sort requires ingenuity. It's always been that way; especially for those farmers whose work also involves animals.

If necessity is the mother of invention, then it could also be said that shallow pockets are the motivation to do the work yourself. Farmers, I believe, rank high in both categories: inventing improvements and also being self-sufficient.

Not to brag, but it may be true that I invented the very first electric fence "checker" way back in the early 1960's when I was in my mid-teens. My father had designated me as the person to routinely find out what was causing the Hold-Dem Model 57 electric fencer to underperform. Both lights are supposed to flash when the unit is working properly. So, any time that just one bulb was flashing or it was quite dim, it indicated that there was a short somewhere.

It was my job to find the cause and it got to be quite annoying to have to walk out to pasture and back to the controller to see if I had succeeded to eliminate the short or not. The second walk out was longer, and if a third or fourth walk was required, they were longer still. Steps and time were wasted.

It was time to think and invent! Never again would I have to turn the fencer off while finding and fixing the electrical problem "way out there".

My solution was a crude device, but still very effective. It consisted of a wooden stake topped by a glass jar, some wire with an insulator at one end so that I could manipulate the wire without touching it, and last, but not least, a blade of grass. We all know that the electric current going through that

fence wire attracts the leafy vegetation in a pulse-like manner. It's a "flashing signal" without light.

My crude invention allowed me to keep the Hol-Dem fencer plugged in and turned on the entire time I was inspecting and fixing situations way out in the pasture. I was able to ground the fence anywhere so that I could fix a problem without getting shocked and also determine if the problem was fixed. If the blade of grass inside the jar flicked towards the wire, I could go home. If not, I had more work to do. The jar, by the way, was to prevent any wind-caused movement of that blade of grass. I used that contraption for years and was proud of it, despite of it's very primitive construction.

Mentioning construction, it brings to mind a couple of minor building projects that my father undertook on the farm. One was a new calf barn, the other a few heifer pens. Both jobs belonged to my Dad, my younger brother and me from top to bottom and beginning to end. There was nothing to it, really. However, had I been in charge, instead of my father, it would have been one disaster after another. Not in my entire life have I ever accurately cut a 2x4 on the first try. And my second attempt absolutely assured that I came up short, if you know what I mean. Scrap lumber? I've got enough for a small lumber yard!

I have immense respect for people who have carpentry skills, not to mention a list of other craftsmen, draftsmen, builders and thinkers. Their work with dairy facilities is absolutely amazing. And when you reach the point where you think you've seen it all ... the next open house will likely prove you wrong. Innovations in barn design and dairy management systems are seemingly endless.

I regularly thank God that He guided me to an easy and enjoyable career in which I push neither a feed cart or manure scraper. As a writer, I've had the opportunity to visit some of the very best dairy operations in the country, big and small. Better still, I've met great people all along the way, from dairy farm families to builders and many more from all of the supporting industries.

## Grants awarded

JUNEAU, Wis. — Dairy's Foundation has awarded five grants to programs focused on building healthy and vibrant dairy communities across the United States.

As the only public-held national foundation supporting dairy education and initiatives across the entire dairy industry food chain, Dairy's Foundation provides financial support for programs that nurture the next generation of dairy leaders, develop the skills of current dairy farmers and strengthen the bond of trust between consumers and producers.

### This round of grants will support:

- Cornell Cooperative Extension of Delaware County, N.Y., for the development of video, multimedia and display materials to raise consumer awareness of food and dairy production at the Agricultural Awareness event at the Delaware County Fair. Learn more about the organization at [www.ccedelaware.org](http://www.ccedelaware.org) and [www.delawarecountyfair.org](http://www.delawarecountyfair.org).

- Animal Agriculture Alliance in Arlington, Virginia, to support the 2025 College Aggies Online program that connects college students nationwide through a 9-week program to build their skills and confidence as effective advocates for agriculture, with a focus on participant retention and outreach. Learn more at [www.animalagalliance.org](http://www.animalagalliance.org).

- Columbia Community Creamery in Chewelah, Washington, for signage, displays and printed materials in the planned CCC Dairy Education Center that will provide a permanent location for education programs including producer meetings, dairy education presentations and school activities to increase producer knowledge and public trust. Learn more about the organization at [www.cccmilk.org](http://www.cccmilk.org).

- Dairy Discovery in Alto, Michigan, for "Cow Camp" day camp program for children ages 6 to 12. The program introduces young people to dairy farming and agriculture as well as providing career development and leadership opportunities for older students through the C.A.M.P. COWnselor program. Learn more at [www.dairydiscovery.org](http://www.dairydiscovery.org).

- KC CHEESE for Youth in Kent County, Michigan, to fund a professionally designed graphic wrap with educational information about dairy for the KC Moobile Milk Parlor that has been built for use at county fairs and as educational opportunity for area schools, organizations and events.

"It is exciting to see the range of creative, consumer-focused programs being implemented by dairy producers and organizations across the country to educate and strengthen relationships with our communities," said Brian Forrest, dairy producer from Stratford, Wis., and chair of Dairy's Foundation board of directors. "Dairy's Foundation is proud to support these programs and appreciate the dairy producers and industry allies who generously fund the Foundation to allow us to support initiatives around the country."

The next deadline for grant applications is June 1. More information is available at [www.DairyFoundation.org](http://www.DairyFoundation.org)

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# Want more milk fat and protein?

*Pay attention to housing and management that prioritizes 'recumbent rumination'*

By SHERRY BUNTING  
Special for Farmshine

SAVANNAH, Ga. — One of the most important things to consider when designing facilities, cow-flows, stocking densities, and implementing feeding and management systems on a dairy is to make it easy for the cow to do most of her rumination, around 80% of it, while lying down.

This was a key take home message from Dr. Rick Grant of the William H. Miner Institute, Chazy, New York, speaking to over 300 at the Georgia Dairy Conference in Savannah Jan. 21.

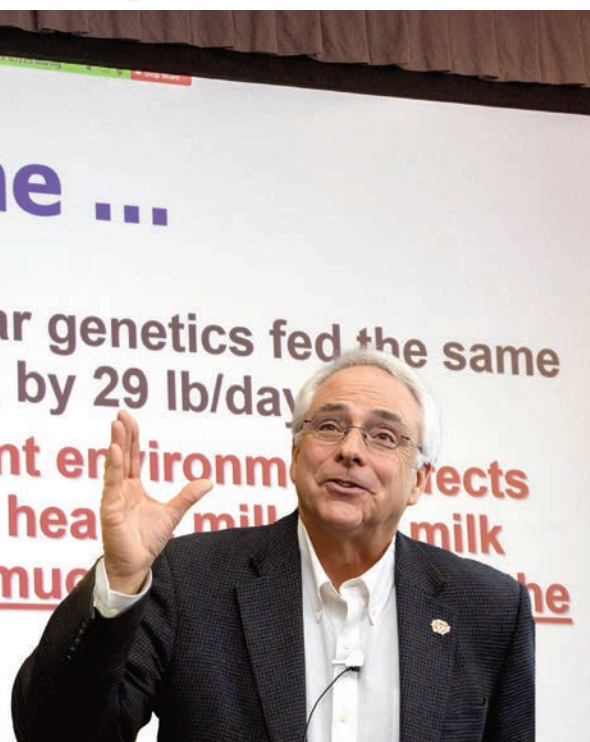
"We always want to manage from the cow's perspective, to see what the cows tell us," he said, noting that feeding behavior, resting, and ruminating make up key components of both the nutrition and cow comfort systems at the very intersection of animal welfare and productivity.

He brought out new insights on old research as well as new research showing that 56% of the nutrition equation is the "non-dietary factors" — feeding for refusals, routine pushup, and stocking density, with a new twist.

Beyond available feed and bunk space when considering building layouts, pen sizes, and stocking density, think more carefully

about optimizing available stalls, minimizing disruptions to lying time, and focusing some attention on "precision chewing management."

"Dairy cows are highly motivated to lay down. They are highly competitive for stall space. The cow will prioritize lying time over eating. If stalls are scarce, they'll walk right past the feed to get to a stall, and sacrifice eating time to compensate for lost resting



Dr. Rick Grant from Miner Institute in Chazy, N.Y. talked about all the ways dairies can increase recumbent rumination

to get more components out of the nutrition program.

Photos by Sherry Bunting

lying time: lower blood cortisol; higher growth hormone and milk yield; more blood flow to the mammary gland and uterine horn; less lameness and greater longevity; greater feed efficiency; and the biggie — more recumbent rumination.

Grant advised modifying stall structure to allow more freedom of use, and he highly favors deep beds to improve resting surface comfort.

His stall tips for dairy producers were straightforward: increase bedding volume and frequency, keep the bedding dry, groom it more frequently.

"You have all heard these things before, this is nothing new. We know cows have less lameness and higher milk production with increased lying time," said Grant. "But what's new is that it really pays even more than we thought."

He shared a study revealing the top 5 factors that influence output of milk fat and protein

components include: making sure not to overstock animal density at the feed bunk or in the number of stalls, feeding frequently, and keeping feed pushed up.

"Milk fat and protein drive your milk income, and to realize the potential of your formulated ration, you want to avoid overcrowding to get that potential and those

turn to page 21



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## Auction Guide

**JAN. 29,** 10:30 a.m. Dairy Cow & Heifer Sale, New Holland Sales Stables, New Holland, Pa. Sale managed by New Holland Sales Stables.

**JAN. 29,** 12-1 p.m. See Dairy Complete Online Dispersal, Macy, Ind. Sale managed by Kreeger and Associates.

**FEB. 1,** 9 a.m. Fisher/Stoltzfus Farm Auction, Bird In Hand, Pa. Sale managed by Tim Weaver Auction Service.

**FEB. 7,** 8 a.m. Annual Catalog Draft Horse Sale, New Holland Sales Stables, New Holland, Pa. Sale managed by New Holland Sales Stables.

**FEB. 8,** 7 p.m. Pa. Holstein Convention Sale, Gettysburg, Pa. Sale managed by Pa. Holstein Association.

**FEB. 21,** 8:30 a.m. King Farm Auction, Leola, Pa. Sale managed by Double E Auction Service.

**MARCH 6,** 10 a.m. Know What You Buy Heifer Sale, Middletown,

Pa. Sale managed by Pa. Holstein Association.

**MARCH 8,** 11 a.m. Hard Core Selection Sale VIII, Fraley's Dairy Complex, Muncy, Pa. Sale managed by Fraley Auction Co.

**MARCH 22,** Spring Premier All-Breed Dairy Sale, Hosking Sales, New Berlin, N.Y. Sale managed by Hosking Sales.

**MARCH 22,** 11 a.m. DVU Green & Gold Sale, Doylestown, Pa. Sale managed by Pa. Holstein Association.

**APRIL 12,** 11:30 a.m. Pride of Posthaven Reduction Sale, Hobart, N.Y. Sale managed by Hosking Sales.

**APRIL 19,** Annual Spring Machinery Auction, Hosking Sales, New Berlin, N.Y. Sale managed by Hosking Sales.

## Amish community invited to quality milk workshop in Quarryville on Jan. 28

QUARRYVILLE, Pa. — Penn State's Extension Dairy Team is offering an in-person workshop on improving milk quality on Tuesday, Jan. 28 at the Abner Glick Farm, 414 Eden Road, Quarryville. The program will begin at 9:30 a.m. and end at 2 p.m. with lunch provided.

Designed primarily for non-electric dairy operations, the program will be of value to dairy farm owners, employees and milkers. The focus will be on improving milk quality by lowering somatic cell counts (SCC) and reducing mastitis.

Attendees will not only learn best milking practices to prevent mastitis, but also learn strategies for making profitable decisions and acquire tools for analyzing records to enhance herd productivity and profitability.

Presenters will be Extension Dairy Educators Ginger Fenton, Ph.D. and Daniela Roland.

For more information and to register, visit <https://extension.psu.edu/improving-milk-quality-on-non-electric-farms>.

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## N.Y. Farm Show is next month

SYRACUSE, N.Y. — The New York Farm Show, the Northeast's largest agricultural technology event, returns February 20-22 to the New York State Fairgrounds in Syracuse. Open daily from 8:30 a.m. to 4 p.m., the show features new products, expert-led seminars and cutting-edge solutions for farmers and agricultural professionals.

Dairy producers will want to explore new bedding mats, rotary milking systems and hoof care solutions to enhance cow comfort and herd health. High-capacity loaders, flail mowers and heavy-duty spreaders engineered to tackle demanding tasks will also be on display.

This year's show will debut a range of products designed to improve farm productivity and efficiency. Expect to see advanced harvest tracking tools and multipurpose compact tractors that make fieldwork more efficient.

With more than 400 exhibitors, this year's event offers products covering dairy, beef, forestry, crop management and heavy machinery. Admission is \$5 for adults, and children under 18 attend free.

For more information, please visit [www.NewYorkFarmShow.com](http://www.NewYorkFarmShow.com). The show is proudly hosted and produced by *American Agriculturist*, *Farm Progress* and the Northeast Equipment Dealers Association.

## Dairyman's Datebook

**JANUARY 28,** 9:30 a.m. Professional Dairy Producers® (PDP) Carbon Conferene, Sheraton Hotel, Madison, Wis.

**JANUARY 28,** 9:30 a.m. An in-person workshop on improving milk quality, at the Abner Glick Farm, 414 Eden Road, Quarryville. Lunch will be provided.

**JANUARY 29,** 9 a.m. Homestead Nutrition's Agronomy Meeting, lunch included, Yoder's Restaurant, 14 South Tower Road, New Holland, Pa.

**JANUARY 29,** 11 a.m. Premier Select Sires customer appreciation meeting, Shady Maple Smorgasbord, 1324 Main Street, East Earl, Lancaster County, Pa.

**JANUARY 30,** 9 a.m. Allied Milk Producers Cooperative meeting, (east) Yoder's Restaurant, New Holland, Pa.

**FEBRUARY 5-6,** Pennsylvania Dairy Summit, Penn State Hotel & Conference Center, 215 Innovation Boulevard, State College.

**FEBRUARY 6,** 6:30 p.m. Taste of Maryland Agriculture gala at Live! Casino & Hotel Maryland at Arundel Mills in Hanover, Md.

**FEBRUARY 7,** 1 p.m. Pennsylvania Holstein Association Annual Meeting at the Wyndham Gettysburg Hotel & Conference Center, 95 Presidential Circle, Gettysburg, Pa. Lunch will be available prior to the meeting from 11:30 to 12:30. Lunch tickets must be purchased through PHA Convention Registration.

Registration.

**FEBRUARY 11, 12,** 8 a.m. registration, Dairy Wellbeing Workshop, presented by Professional Dairy Producers® (PDP), at Northeast Wisconsin Technical College in Green Bay. Same program each day; take your pick which day to go.

**FEBRUARY 12,** 9 a.m. Pennsylvania Forage and Grassland (PFGC) annual conference, West Overton Village & Museum, 109 West Overton Road, Scottsdale, Pa.

**FEBRUARY 17,** noon, Dairy Old Timers Luncheon, O'Brien's Irish Pub, 701 West Lumsden Road, Brandon, Fla.

**FEBRUARY 20,** 9 a.m. Wenger Feeds / Hooper Feeds "Milk Metrics" meeting "Learning Today for a Better Tomorrow" at Shady Maple Smorgasbord, 1324 Main Street, East Earl, Pa.

**FEBRUARY 20-22,** New York Farm Show, at the N.Y. State Fairgrounds, Syracuse.

**MARCH 7-8,** Ohio Holstein Association convention and annual meeting, Best Western Hotel, 243 East Liberty Street, Wooster.

**MARCH 11-12,** PDP's Cornerstone Dairy Academy, Alliant Energy Center, 1919 Alliant Energy Center Way, Madison, Wis.

**MARCH 13,** 8:30 a.m. Western Pennsylvania Grazing Conference, Trinity Point Church of God, 180 West Trinity Drive, Clarion.

## Active military people and veterans qualify for free for what PSU Extension offers

UNIVERSITY PARK, Pa. — On Military Appreciation Day, which was noted at the Pennsylvania Farm Show on January 9th, Penn State Extension announced the launch of its Military Program. Running through March 31, the program provides active military members and veterans with free access to eligible workshops, webinars, conferences, online courses, and guides and publications.

A \$10,000 sponsorship from the Pennsylvania Department of Agriculture and its Agricultural Business Development Center funds the program.

"Much like military life, agriculture demands resilience, hard work and adaptability in the face of varied challenges," said Stephanie Shirk, director of the Center. "By connecting our veterans with the resources and support they need, we provide them with a path to continue their service — this time, in cultivating the land. Partnering with institutions like Penn State Extension ensures that the wisdom of best practices is within reach, empowering our veterans to thrive in the agricultural world."

Extension offers educational resources on a variety of topics, including animals and livestock; forage and food crops; trees and landscaping; pests and diseases; natural resources, such as water, forests and energy; food safety and quality; business and community development; and youth, family and health.

The program is open to individuals who reside in Pennsylvania or recognize Pennsylvania as their home. More information is available on the Penn State Extension website at <https://extension.psu.edu/military>.

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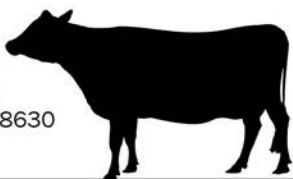
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# 'Designing Your Tomorrow Today' is the theme and focus

HARRISBURG, Pa. — "Designing Your Tomorrow Today" is the theme of the 2025 Pennsylvania Dairy Summit, scheduled for February 5-6 at the Penn Stater Hotel and Conference Center in State College. Hosted by the Professional Dairy Managers of Pennsylvania and Center for Dairy Excellence, the annual dairy conference will bring together dairy producers and allied-industry representatives who want to grow their skillsets, network with individuals across the dairy industry, and learn tangible skills they can start applying today to make their ideas a reality.

"Designing our future in the dairy industry — whether that's the direction you want your farm to go or how you want to excel as a dairy professional — starts with the decisions we make today. There's no better place than the Pennsylvania Dairy Summit to hear from other forward-thinking dairy producers," said Jared Kurtz, the 2025 Pennsylvania Dairy Summit chair and dairy farmer from



Peggy Coffeen

Berks County, Pa. "The conversations with other dairy producers and dynamic sessions that are relevant to my day-to-day decisions on the farm always put wind in my sails. The Summit allows me to re-focus, re-energize and re-imagine what my future could look like."

Peggy Coffeen from the Uplevel Dairy podcast will be one of the featured keynote speakers and plans to kick off the Dairy Summit by sharing what's exciting about dairy's future. For the past 15 years, Coffeen has been sitting down with dairy farmers across the country to tell their stories as a dairy magazine editor and podcast host. She noticed as dairies grew, owners and managers struggled to make the transition from managing cows to managing people and business. After sitting across the table in farm offices and shoulder-to-shoulder with producers at conferences and noticing this challenge, Coffeen was driven to offer content that is specific to the needs of competitive,

successful dairy owners, managers and their most trusted advisors.

The two-day Pennsylvania Dairy Summit is nationally recognized as one of the best conferences for dairy professionals and offers inspiration, education, and networking for dairy farmers in all types of production. The upcoming Summit will feature several keynote speakers, in addition to Coffeen, as well as multiple breakout sessions for all size operations and all members of dairy teams.

Breakout sessions will cover four tracks:

- Herd and health
- Feed, forages and energy
- People and potential

• Outcomes and opportunities

Some breakout sessions will be panel discussions led by dairy producers who will share their successes and reflect on lessons learned on their individual operations.

Visit [www.padairysummit.org](http://www.padairysummit.org) to save the date and view conference information, including sponsorship opportunities that are now available. Additional keynote speakers, program details, and registration information will be available in the coming weeks.

Contact the Pennsylvania Dairy Summit Business Office with questions or to learn more about sponsorship opportunities. Call 814-355-2467 or email [info@padairysummit.org](mailto:info@padairysummit.org)

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**Cheshire**

MALNATI, VINCENT & CA 94 HO 20115 821 611

**Grafton**

GRAFTON FARM 57 HO 28783 1234 935  
 PATCH FAMILY 101 HO 25158 1131 826  
**HERDS WITH A RHA SCC LESS THAN 200,000**  
 GRAFTON FARM HO 78 57  
 PATCH FAMILY HO 132 101

**Merrimack, Belknap**

BOHANNAN FARM 145 HO 26524 1140 874  
 PINELANE FARM 236 HO 26189 1473 844  
 CATE, JONATHON 56 XX 18000 863 645

**HERDS WITH A RHA SCC LESS THAN 200,000**

BOHANNAN FARM HO 174 145  
 CATE, JONATHON XX 194 56

**Sullivan**

GARY LECLAIR 306 HO 27944 1241 935  
 PUTNAM FARMS, INC. 416 HO 26163 1147 864  
 MACGLAFLIN FARM LLC. 357 HO 26145 1291 834  
 PUTNAM FARMS, INC. 63 XX 20240 1036 748  
 MACGLAFLIN FARM LLC. 59 XX 20684 1181 732  
 MACGLAFLIN FARM LLC. 80 JE 18941 1084 700

LUTHER, JOHN W. 29 HO 20574 809 688  
 CLARK, GREGORY & MARCIA 29 HO 20754 812 649  
 CLARK, GREGORY & MARCIA 39 MS 18529 685 582  
 LUTHER, JOHN W. 12 JE 14754 746 546

**HERDS WITH A RHA SCC LESS THAN 200,000**

CLARK, GREGORY & MARCIA HO 97 29  
 LUTHER, JOHN W. HO 106 29  
 MACGLAFLIN FARM LLC. XX 120 59  
 PUTNAM FARMS, INC. XX 122 63  
 MACGLAFLIN FARM LLC. JE 149 80  
 MACGLAFLIN FARM LLC. HO 157 357  
 CLARK, GREGORY & MARCIA MS 162 39  
 PUTNAM FARMS, INC. HO 194 416

**VERMONT**

**Addison**

B. DANYOW FARM LLC. 1033 HO 29963 1316 983  
 VORSTVELD FARM 1497 HO 28551 1238 960  
 KAYHART BROTHERS LLC. 1471 HO 28633 1261 932  
 HOWLETT, TIM & JULIE 785 HO 28206 1160 929  
 DEGRAAF, HAROLD & ANJE 17 XX 27974 1062 903  
 LUCAS, JONATHAN 340 HO 26743 1193 883  
 CORREIA, ANTHONY & BARB 400 HO 25110 1096 868  
 DEGRAAF, HAROLD & ANJE 180 HO 26251 1064 863  
 BRISSON, MARC & NORRIS 1100 XX 24714 1083 815  
 FIFIELD, JEFF 128 HO 25183 998 810  
 B. DANYOW FARM LLC. 67 XX 22846 1070 799  
 TREADWAY, BRIAN 205 HO 24318 971 758

**HERDS WITH A RHA SCC LESS THAN 200,000**

B. DANYOW FARM LLC. XX 93 67  
 LUCAS, JONATHAN HO 95 340  
 B. DANYOW FARM LLC. HO 101 1033

CORREIA, ANTHONY & BARBARA HO 118 400  
 PHILLIPS, DANIEL T. XX 123 45  
 DEGRAAF, HAROLD & ANJE HO 125 180  
 TREADWAY, BRIAN HO 128 205  
 KAYHART BROTHERS LLC. HO 164 1471  
 HOWLETT, TIM & JULIE HO 171 785  
 BRISSON, MARC & NORRIS XX 174 1100  
 VORSTVELD FARM HO 175 1497

**Caledonia**

WAYSIDE MEADOW FARM 374 HO 30122 1308 1031  
 DON-SIM FARM 113 HO 26419 1076 867  
 FREMONT & ETHAN NELSON 233 HO 24614 1061 794  
 JAMES W. SEYMOUR 71 HO 22107 1002 734  
 LUCKY HILL FARM 179 JE 18840 1029 729  
 FREMONT & ETHAN NELSON 27 XX 19321 895 667  
 LAGGIS BROS. 513 JE 17567 925 649

WILLSON, DOROTHY & A. 92 XX 16549 808 618  
 BRIAN NICHOLS 88 XX 16944 818 618  
**HERDS WITH A RHA SCC LESS THAN 200,000**  
 FREMONT & ETHAN NELSON XX 91 27  
 LUCKY HILL FARM JE 120 179  
 DON-SIM FARM HO 129 113  
 WAYSIDE MEADOW FARM LLC. HO 129 374  
 FREMONT & ETHAN NELSON HO 133 233  
 JAMES W. SEYMOUR HO 150 71  
 BRIAN NICHOLS XX 162 88  
 LAGGIS BROS. JE 167 513  
 BEAN, ERIC JE 184 39

**Chittenden**

CREAM 65 HO 29454 1204 934  
 TAFT, BRUCE & MARY 321 JE 18885 1088 721

**Essex**

ROUTHIER & SONS, INC. 333 HO 25270 1133 845  
**HERDS WITH A RHA SCC LESS THAN 200,000**  
 ROUTHIER & SONS, INC. HO 112 333

**Franklin**

HOWRIGAN HOME FARM 302 HO 29541 1180 957  
 HOWRIGAN, H.J. & A. & LAW 372 HO 27657 1141 906  
 HOWRIGAN H-9 DAIRY 377 HO 27181 1072 877  
 MIKE BENJAMIN 541 HO 26615 1113 852  
 HOWRIGAN, HAROLD J. & SO 372 HO 25263 1084 847  
 MCGARRY DAIRY LLC. 131 HO 25719 1070 829  
 BALLARD ACRES 242 HO 23718 1036 770  
 CARPSDALE FARMS LTD. 80 HO 22717 940 741  
 DALESTEAD FARM & MAPLE 94 HO 22324 938 713  
 PAUL-LIN DAIRY LLC. 25 JE 15956 752 580  
**HERDS WITH A RHA SCC LESS THAN 200,000**  
 MIKE BENJAMIN HO 81 541  
 BALLARD ACRES HO 93 242  
 MCGARRY DAIRY LLC. HO 108 131  
 HOWRIGAN, HAROLD J. & SONS HO 124 372  
 HOWRIGAN, H.J. & A. & LAWRENCE HO 128 372  
 PAUL-LIN DAIRY LLC. JE 132 25  
 CARPSDALE FARMS LTD. HO 149 80  
 HOWRIGAN HOME FARM HO 154 302  
 DALESTEAD FARM & MAPLE LLC. HO 191 94

**Grand Isle**

J. & M. LADD FAMILIES FARM 63 XX 19340 724 596  
**HERDS WITH A RHA SCC LESS THAN 200,000**  
 J. & M. LADD FAMILIES FARM XX 129 63

**Lamoille**

MORRILL, ARTHUR & LARRY 31 HO 20429 910 658  
**HERDS WITH A RHA SCC LESS THAN 200,000**  
 MORRILL, ARTHUR & LARRY HO 60 31



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New England, New Jersey, New York

Orange

GLADSTONE, WALTER & MA	2606 HO	32613	1300	1081
GLADSTONE, WALTER & MA	53 XX	24638	1244	933
HARKDALE FARM, INC.	60 HO	25528	1093	852
WHITE, ELIJAH & MARY	125 HO	23135	1055	783
ADAM BEAULIEU	61 HO	22565	924	732
ALLENVILLE FARM	83 HO	22800	913	703
HARKDALE FARM, INC.	124 JE	17976	982	694
WHITE ROCK FARM	153 JE	18224	965	662
ROBERT J. HOWE	25 HO	21417	826	647
SILLOWAY FARMS	66 HO	20327	840	640
GRAY, KIM	23 JE	14701	742	566
WRIGHT, ANDREW	45 XX	15758	722	551
LEIBOLD, KYLE	35 JE	15897	722	551
ROBERT J. HOWE	16 JE	14474	684	516
<b>HERDS WITH A RHA SCC LESS THAN 200,000</b>				
GLADSTONE, WALTER & MARGARE	XX	97	53	
HARKDALE FARM, INC.	JE	98	124	
GLADSTONE, WALTER & MARGARE	HO	106	2606	
LEIBOLD, KYLE	JE	116	35	
ALLENVILLE FARM	HO	122	83	
CONANT, DEAN & TERRI	AY	129	49	
HARKDALE FARM, INC.	HO	133	60	
GRAY, KIM	JE	133	23	
HOYT, AMBER & SCOTT	AY	145	37	
WRIGHT, ANDREW	XX	147	45	
WHITE, ELIJAH & MARY	HO	151	125	
UGHTA-BE-FARM LLP.	XX	158	57	
SILLOWAY FARMS	HO	163	66	
WHITE ROCK FARM	JE	163	153	

Orleans

ANDY & SARAH BIRCH	42 HO	26775	1173	891
SHEENA BROWN	48 HO	23857	979	767
NADEAU, AARON & CHANT	152 HO	24224	1036	766
BROE, JOHN & DEANNA	24 XX	22792	962	764
BROE, JOHN & DEANNA	55 XX	20755	948	732
WEBSTER, DANIEL	88 HO	21319	893	725
JOSH POULIN	277 JE	18883	999	716
MICHAUD, J. DENIS & C.	321 HO	22056	886	691
ANDY & SARAH BIRCH	14 XX	19758	950	690
LISAI, PAUL	62 XX	19508	974	617
RANDALL FAMILY FARM	123 HO	18847	760	598
PADDLEBRIDGE HOLSTEINS	60 HO	19868	759	596
LATRAVERSE, SEBASTIEN	58 HO	19068	780	593
PATENAUDE, KATE BRACE	202 XX	17781	693	556
<b>HERDS WITH A RHA SCC LESS THAN 200,000</b>				
LISAI, PAUL	XX	77	62	
ANDREWS, ANDY	HO	79	112	
BROE, JOHN & DEANNA	XX	84	24	
ANDY & SARAH BIRCH	HO	109	42	
BROE, JOHN & DEANNA	XX	117	55	
SHEENA BROWN	HO	135	48	
DENAINÉ, DAN	XX	137	42	
PATENAUDE, KATE BRACE, DUST	XX	143	202	
LATRAVERSE, SEBASTIEN	HO	157	58	

RANDALL FAMILY FARM	HO	161	123
NADEAU, AARON & CHANTALE	HO	163	152
PADDLEBRIDGE HOLSTEINS	HO	166	60
JOSH POULIN	JE	170	277

Rutland

WOOD LAWN FARMS, INC.	129 HO	26092	1223	829
<b>HERDS WITH A RHA SCC LESS THAN 200,000</b>				
WOOD LAWN FARMS, INC.	HO	120	129	

Washington

FAIRMONT FARM	1636 HO	29224	1256	972
FRANK, MARILYN & KIRT JOH.	63 HO	18716	667	560
<b>HERDS WITH A RHA SCC LESS THAN 200,000</b>				
FRANK, MARILYN & KIRT JOHNSO	HO	121	63	
FAIRMONT FARM	HO	133	1636	

Windham

MARK, SUE, SAM, KELTSEY	34 HO	26273	1090	861
MILLER, PETER	273 HO	26337	1103	806
VERN-MONT FARM LLC.	546 HO	24976	1111	803
CLARK FARM LLC.	107 HO	21621	955	696
MARK, SUE, SAM, KELTSEY	23 JE	17796	973	682
HAMILTON, JAKE	48 HO	19487	849	628
LILAC RIDGE FARM	37 HO	16760	700	512
THE PUTNEY SCHOOL	28 XX	15943	688	510
MALCOLM SUMNER	38 JE	14401	747	505
<b>HERDS WITH A RHA SCC LESS THAN 200,000</b>				
MILLER, PETER	HO	127	273	
MARK, SUE, SAM, KELTSEY RUSHTO	HO	140	34	
THE CORSE FARM	XX	161	55	
HAMILTON, JAKE	HO	163	48	
MARK, SUE, SAM, KELTSEY RUSHTO	JE	164	23	
VERN-MONT FARM LLC.	HO	187	546	
MALCOLM SUMNER	JE	198	38	

Windsor

DOLLOFF MICHAEL & HEIDI	70 HO	28171	1226	915
ROBETH HOLSTEINS LLC.	96 HO	24041	1002	789
LEMAX FARM	103 HO	23447	973	764
RICHARDSON FAMILY FARM	56 JE	17196	1000	684
JEFFREY & DAVID TOWNSEN	195 HO	18539	769	583
SPRING BROOK FARM	52 JE	14414	664	512
<b>HERDS WITH A RHA SCC LESS THAN 200,000</b>				
RICHARDSON FAMILY FARM	JE	48	56	
BILLINGS FARM MUSEUM	JE	73	47	
DOLLOFF MICHAEL & HEIDI	HO	113	70	
SPRING BROOK FARM	JE	157	52	
ROBETH HOLSTEINS LLC.	HO	184	96	
JEFFREY & DAVID TOWNSEND	HO	190	195	

MASSACHUSETTS

Franklin

CLESSONS DAIRY	58 HO	26236	1079	829
DAR-RIDGE FARM	33 HO	24719	1077	789
GUNN, STEVE	48 HO	23849	991	774
HUNT FARM	165 HO	22630	776	695
<b>HERDS WITH A RHA SCC LESS THAN 200,000</b>				
GUNN, STEVE	HO	107	48	
HUNT FARM	HO	160	165	
CLESSONS DAIRY	HO	170	58	
DAR-RIDGE FARM	HO	174	33	

Middlesex

TULLY FARMS, INC.	125 HO	21247	909	688
<b>HERDS WITH A RHA SCC LESS THAN 200,000</b>				
TULLY FARMS, INC.	HO	191	125	

Worcester

JORDANS DAIRY FARM, INC.	216 HO	25216	1111	809
CATLIN FARMSTEAD	172 HO	24700	1027	806
<b>HERDS WITH A RHA SCC LESS THAN 200,000</b>				
JORDANS DAIRY FARM, INC.	HO	91	216	

CONNECTICUT

New London

VALLEY VIEW DAIRY	125 HO	24883	1050	810
CLARK WOODMANSEE III.	138 HO	24528	1233	801

JAKE AUBIN	112 HO	25031	1038	788
<b>HERDS WITH A RHA SCC LESS THAN 200,000</b>				
CLARK WOODMANSEE III.	HO	123	138	
VALLEY VIEW DAIRY	HO	178	125	

Windham

WOODHILL FARM	349 HO	23442	1335	801
ROCK MAPLE FARM 1	15 BS	19982	943	715
ROCK MAPLE FARM 1	18 HO	22270	911	709
KURT NIEMINEN	10 HO	21456	871	676
ROCK MAPLE FARM 1	13 XX	19178	846	633
ROCK MAPLE FARM 1	40 JE	16994	858	616
SELBUORT VALLEY FARM	71 XX	15154	714	513
<b>HERDS WITH A RHA SCC LESS THAN 200,000</b>				
ROCK MAPLE FARM 1	HO	196	18	

NEW YORK

Allegany

HESS, LESTER E.	71 HO	25795	1037	807
PLOETZ, GARY & PAT	40 HO	25008	980	777
<b>HERDS WITH A RHA SCC LESS THAN 200,000</b>				
PLOETZ, GARY & PAT	HO	158	40	

Broome

WINSOR ACRES	2199 HO	27721	1112	851
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SCOTT GLEZEN	2282 HO	25267	1062	825
<b>HERDS WITH A RHA SCC LESS THAN 200,000</b>				
WINSOR ACRES	HO	90	2199	

Cayuga

EZRA WEAVER	81 HO	28295	1166	910
HOOPER, ERNEST	99 HO	26239	1021	794
<b>HERDS WITH A RHA SCC LESS THAN 200,000</b>				
GLEN MATTHEW HORST	HO	95	61	
MARK & TORI STAUDERMAN	XX	161	30	
EZRA WEAVER	HO	189	81	

Chautauqua

COUNTRY AYRE FARMS LLC.	683 HO	27074	1203	908
COUNTRY AYRE FARMS LLC.	26 XX	24953	1165	857
FINN STAR FARMS	30 HO	23428	978	738
COUNTRY AYRE FARMS LLC.	63 JE	18828	1024	703
PHILIP BECKERINK	70 HO	21280	877	692
<b>HERDS WITH A RHA SCC LESS THAN 200,000</b>				
FINN STAR FARMS	HO	96	30	
PHILIP BECKERINK	HO	148	70	

Chemung

LE-DENN FARM	98 HO	23501	858	732
<b>HERDS WITH A RHA SCC LESS THAN 200,000</b>				
LE-DENN FARM	HO	101	98	

Herkimer

SAMUEL S. KING	77 HO	27029	1014	849
JOHN SAUDER	58 HO	26665	1039	830
JONATHAN SHIRK	43 HO	24026	1120	759
JOHN E. STOLTZFUS	40 HO	17773	717	512
<b>HERDS WITH A RHA SCC LESS THAN 200,000</b>				
SAMUEL S. KING	HO	187	77	

Montgomery

JOHN & CHRIS NELLIS	111 HO	24811	992	786
CHRIS & AMY HOEFEL	96 HO	24283	976	764
PETERSHEIM, IVAN & ESTHER	72 HO	22871	895	705
DELLAVALLE FARM	18 HO	19325	815	632
DREAMROAD JERSEYS LLC.	57 JE	16670	784	612
ABRAM MILLER	48 HO	19623	750	581
SAMUEL L. STOLTZFUS	72 XX	16336	686	525
<b>HERDS WITH A RHA SCC LESS THAN 200,000</b>				
CHRIS & AMY HOEFEL	HO	113	96	
PETERSHEIM, IVAN & ESTHER	HO	166	72	
SAMUEL L. STOLTZFUS	XX	183	72	

Ontario

LAKE COUNTRY HOLSTEINS	74 HO	30920	1225	993
NEVIN SENSENG	64 HO	28962	1232	952

turn to page 10

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# German Agricultural Society will bring new dairy trade show to North America

BURLINGTON, Vt. — A new trade show aimed at dairy producers from the United States and Canada that combines exhibition with practical farming know-how will debut on November 5-6, 2025 at the Champlain Valley Exposition Center in Burlington, Vermont. It will be presented by the DLG (German Agricultural Society), the organizer of both the Canadian Dairy XPO (CDX) and the Germany-based EuroTier, an international trade fair for livestock technologies.

Drawing on the success of CDX, Canada's largest dairy trade fair attracting 17,000 visitors and 350 exhibitors annually, the American Dairy XPO (ADX) will showcase the latest advancements from regional and global companies supplying dairy technology, equipment and management practices for American dairy producers.

ADX is a custom trade show created specifically for the requirements of North American dairy producers. The location of the trade show in Vermont captures the high concentration of dairy producers in New York, Pennsylvania as well as Quebec in Canada.

"The trade show is an ideal place for dairy producers to

connect with the industry, including like-minded farmers while away from their daily work on the farm. ADX – American Dairy XPO — will capture the pride of multi-generational involvement and celebrate hard work around the incredible commodity of milk," says Jordon Underhill, president of CDX and ADX.

In addition to exhibitors, the new trade show will feature current topics, including the needs of young farming professionals as well as the "Dairy Classroom" that focuses on education, both on-farm practices and business-related topics to help dairy farm families manage and improve their bottom line.

The ADX will benefit from existing synergies of DLG's EuroTier livestock exhibition as well as the Canadian Dairy XPO (CDX) in Ontario, Canada, which was part of DLG's acquisition of Underhill Enterprise Inc. (UEI) in July, 2024. The DLG set up the subsidiary "DLG North America" to manage its exhibition activities in North America.

"We look forward to collaborating with industry leaders and partners to offer dairy farmers and professionals a plat-

form to learn, network and drive growth. DLG will contribute its international network as farmers' organization and will invite international exhibitors to exhibit in Vermont", says Jens Kremer, managing director of DLG International.

## Lallemand Animal Nutrition Scholarships presented

MILWAUKEE, Wis. — The Lallemand Animal Nutrition Scholarship Committee recently awarded five scholarships to up-and-coming students and established scholars within agriculture. This is the 10th year the company awarded the scholarships, which reward students for their exceptional achievements and dedication to the field of agriculture. The five students receiving scholarships were:

- Mary Lewandowski, who is pursuing a bachelor's degree in organizational leadership at the University of Wisconsin-Green Bay
- Sydney Wyman, who is majoring in animal science at Morehead State University
- Michael Starnes, a graduate student studying food safety at Texas Tech University
- Grant Fincham, a doctoral degree candidate at the University of Nebraska-Lincoln
- Mikayla Schlosser, a dual-degree veterinary student at the University of Minnesota, pursuing both a doctorate in veterinary medicine and a doctorate in population medicine

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New England, New Jersey, New York

from page 9

NELSON SENSENIG	55 HO	29827	1181	948
RUBEN WEAVER	49 HO	27327	1249	914
LEWIS R. SAIDER	44 HO	27820	1139	901
HARVEY SENSENIG	59 HO	27722	1130	897
DAVID BURKHOLDER	46 HO	27633	1170	878
LEON NEWSWANGER	57 HO	26506	1115	860
STARLIGHT DAIRY	85 HO	24987	1179	851
ARTHUR ZIMMERMAN	158 HO	25591	862	808
CLEARVIEW FARM	61 HO	23982	1001	740

HERDS WITH A RHA SCC LESS THAN 200,000

HARVEY SENSENIG	HO	58	59
CLEARVIEW FARM	HO	67	61
DAVID BURKHOLDER	HO	69	46
NEVIN SENSENIG	HO	77	64
STARLIGHT DAIRY	HO	109	85
LAKE COUNTRY HOLSTEINS	HO	114	74
ARTHUR ZIMMERMAN	HO	150	158
RUBEN WEAVER	HO	167	49
LEON NEWSWANGER	HO	179	57
NELSON SENSENIG	HO	198	55

### Otsego

EVAN M. CHARLES	71 HO	24663	994	805
MATHEW FISHER	62 HO	22956	1003	711
MARVIN FISHER	64 XX	23076	880	692

HERDS WITH A RHA SCC LESS THAN 200,000

EVAN M. CHARLES	HO	131	71
NICKOL ORGANIC, E. & J.	XX	156	30

### Schoharie

ERIC & TAYLOR BOGARDUS	24 HO	23500	862	745
SLATEHILL FARM	123 HO	22333	927	712
ERIC & TAYLOR BOGARDUS	10 XX	17814	819	619
ERIC & TAYLOR BOGARDUS	32 AY	17736	658	545

HERDS WITH A RHA SCC LESS THAN 200,000

ERIC & TAYLOR BOGARDUS	AY	141	32
ERIC & TAYLOR BOGARDUS	XX	157	10
SLATEHILL FARM	HO	167	123
ERIC & TAYLOR BOGARDUS	HO	196	24

### Schuyler

MARLIN HOOVER	42 HO	24101	952	752
BROOK'S EDGE DAIRY	79 HO	21652	920	702

### Seneca

WINDY HOLLOW FARM	168 HO	25878	1108	827
CLAIR ZIMMERMAN	86 HO	24384	954	738
KEITH MARTIN	69 HO	21750	885	708
DELMAR & DAWN MARTIN	109 HO	22926	929	708

HERDS WITH A RHA SCC LESS THAN 200,000

DELMAR & DAWN MARTIN	HO	141	109
CLAIR ZIMMERMAN	HO	160	86

### Steuben

PAUL & KATHIE WHITE	119 HO	27945	1221	879
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HERDS WITH A RHA SCC LESS THAN 200,000

PAUL & KATHIE WHITE	HO	101	119
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### Tioga

LAWTON JERSEY FARM	100 JE	21141	1034	751
SHIPMAN, DAVID	251 HO	17349	722	561

HERDS WITH A RHA SCC LESS THAN 200,000

SHIPMAN, DAVID	HO	181	251
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### Tompkins

HOUSTON, MARLIN JR.	145 HO	20512	805	636
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### Wayne

ANTHONY HIGH	130 HO	26979	1150	876
RICHARD HORNING	139 HO	26311	1129	875
DWIGHT SENSENIG	76 HO	24718	973	791
LARRY MARTIN	111 HO	24807	999	761

HERDS WITH A RHA SCC LESS THAN 200,000

ANTHONY HIGH	HO	106	130
RICHARD HORNING	HO	162	139
DWIGHT SENSENIG	HO	166	76
LARRY MARTIN	HO	176	111

### Yates

NATHANIEL MARTIN	44 HO	28023	1112	915
MATTHEW ZEISSET	64 HO	29086	1194	899
CLARENCE GARMAN	59 HO	27034	1092	879
WARREN MARTIN	69 HO	28219	1174	870
DAVID MARTIN	52 HO	27502	1083	868
DANIEL K. MARTIN	63 HO	27488	1110	866
MERVIN LEE ZEISSET	50 HO	26977	1121	864
DAVID HORST	49 HO	26134	1147	851
AMMON REIFF	63 HO	24499	1028	824
DUANE MARTIN	47 HO	26021	977	765
LEON WEAVER	57 HO	23318	939	756
TOWNRIDGE FARMS LLC.	149 HO	24008	937	749
JOHN BURKHOLDER	40 HO	24233	944	735
HARVEY N. HORNING	49 HO	22479	913	695
MARK HOOVER	55 HO	21621	852	664
VINE VALLEY FARM	216 BS	19592	823	663
ANDREW Z. LEID	48 HO	20646	774	628
ROLLEN N'S DAIRY	64 HO	19536	785	613
MARTIN FOX	52 XX	16323	743	573
WILMER HORNING	42 HO	17966	697	568
MERVIN MARTIN	40 JE	14668	694	531
CLEASON MARTIN	36 XX	16318	683	527

HERDS WITH A RHA SCC LESS THAN 200,000

DAVID MARTIN	HO	52	52
NATHANIEL MARTIN	HO	64	44
JOHN BURKHOLDER	HO	74	40
WARREN MARTIN	HO	75	69
DANIEL K. MARTIN	HO	76	63
MATTHEW ZEISSET	HO	78	64
PHILIP MARTIN	HO	95	23
MERVIN LEE ZEISSET	HO	95	50
HARVEY N. HORNING	HO	100	49
ROLLEN N'S DAIRY	HO	109	64
CLEASON MARTIN	XX	110	36
AMMON REIFF	HO	119	63
LEON WEAVER	HO	120	57
DUANE MARTIN	HO	127	47
CLARENCE GARMAN	HO	132	59
DAVID HORST	HO	148	49
WILMER HORNING	HO	174	42

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*Virginia Holsinger spent many of her years in Pennsylvania*

# Noted dairy food scientist is posthumously honored

ALEXANDRIA, Va. — Virginia Holsinger, a food scientist who spent much of her career in Pennsylvania studying dairy foods, will be posthumously inducted into the National Inventors Hall of Fame, located in North Canton, Ohio. She is most remembered for her work which ultimately helped launch the *Lactaid* brand.

Holsinger was born in Washington, D.C. in 1937 and graduated from the College of William and Mary in 1958 with a bachelor's degree in chemistry. Afterwards, she joined the Agricultural Research Service within the U.S. Department of Agriculture (USDA), initially working as an analytical chemist at the Agricultural Research Service Dairy Products Laboratory in Washington, D.C.

She later attended Ohio State University where she completed her doctorate in food science and nutrition in 1980 under the direction of Professor Paul M. T. Hansen.

Holsinger specialized in dairy products for the duration of her scientific career. She transferred to USDA's Eastern Regional Research Center in Wyndmoor, Pennsylvania, in 1974, at which time she led research programs on the basic science and technology of dairy foods for the duration of her career until her retirement in 1999.

She is best known for developing the science which made milk available for lactose-intolerant people. She proved that milk could be treated with a lactase enzyme in order to break down the lactose into simple, easily digestible sugars, in particular, glucose and galactose. For this purpose, she used a lactase derived from fungi. Most lactose intolerant people could digest milk treated in this way without experiencing the symptoms of lactose intolerance.

Holsinger's research was a boon for Alan E. Kligerman, a third-generation New Jersey dairyman who founded *Lactaid*® in 1974. How did that happen? He was personally delivering his farm's milk to customers in Atlantic City. During his routes, he discovered that not everyone could enjoy his family's de-

licious products due to their lactose sensitivity. Life without dairy? Alan wouldn't stand for it.

So, Alan studied dairy science at Cornell and after graduating, founded *Lactaid*® in 1974. At long last, those sensitive to the lactose in dairy had a delicious solution. Holsinger's findings contributed to Kligerman's commercialization of the *Lactaid*® brand of lactase-treated dairy products.

Following the success of *Lactaid*, the U.S. Military approached Holsinger about developing a product designed for soldiers who were lactose intolerant, with the additional requirement that the product be made from dehydrated milk powder. The basis of the additional requirement was that the milk could be reconstituted by soldiers while they were



Virginia Holsinger's research helped to launch the *Lactaid* brand of dairy products.

in the field. Holsinger worked with the team that helped her develop *Lactaid*® and successfully developed a lactose free dehydrated milk powder that had long shelf life while retaining good flavor.

Ultimately, Holsinger helped to make healthy dairy products accessible worldwide. Her research on enzymes and digestion advanced the dairy industry, improved nutrition in American schools and international food donation programs.

"..... the National Inventors Hall of Fame honors individuals every year whose creativity, ingenuity and ability to overcome obstacles have transformed our world," said National Inventors Hall of Fame CEO Michael Oister.

## Application deadline for student grants is Jan. 31

TUNKHANNOCK, Pa.—The deadline to apply for the 2025 Premier Future Ag Leaders Scholarship Program offered by Premier Select Sires is January 31. The farmer-owned cooperative will award up to \$20,000 to students within the cooperative territory through this program, and students meeting the eligibility requirements below are encouraged to apply. Students can access scholarship forms under the "News" tab of [www.premierselectsires.com](http://www.premierselectsires.com), by calling (570) 836-3168, or by emailing [office@premierselect.com](mailto:office@premierselect.com)

Two exemplary students will receive \$2500 scholarships through either the Johnny Daniel Memorial Scholarship or the Wayne Dudley Scholarship. Several other students will receive scholarships of \$750 to \$1000 in value.

Eligible students include high school seniors through college seniors presently enrolled or planning to enroll in an undergraduate agriculture-related major. The student or his/her parent or guardian must reside in the Premier membership area and must be an active Premier customer in good standing. Previous scholarship winners remain eligible during subsequent award years; however, a student can only receive a \$2500 scholarship once in his/her school career.

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# Higher-fat milk sales are adding money to milk checks

## Southeast milk market outlook: Calvin Covington sees higher prices for 2025

By **SHERRY BUNTING**  
Special for Farmshine

SAVANNAH, Ga. — Flat milk production volume, but with higher components, and a more unpredictable demand are factors new to the dairy industry that make price projections more difficult for the year ahead.

Calvin Covington has spent his life in milk marketing, now retired from managing Southeast Milk Inc., and before that working with cheese processors to see (and pay) the value of higher protein and fat when he was with the American Jersey Cattle Association earlier in his career.

Covington gave his dairy outlook for 2025, with emphasis on the Southeast markets during the Georgia Dairy Conference in Savannah, Jan. 20th.

"I was way low on my projections last year. 2024 ended up with prices higher than anticipated," he said.

This year, he is projecting prices in the Southeast markets to rise by \$1.20 per hundredweight in the Appalachian region, \$1.40 in Florida and \$1.13 in the Southeast Order. Most of the increase will come from the skim side this year because the FMMO changes that will be implemented in the second half of 2025 will pressure butterfat value.

Producers are making higher butterfat milk, averaging well over 4.0% across the three Southeast Orders at 4.06 in Appalachian, 3.92 in Florida, and 4.11 in the Southeast. This compares with 3.65% across the three Orders in 2010.

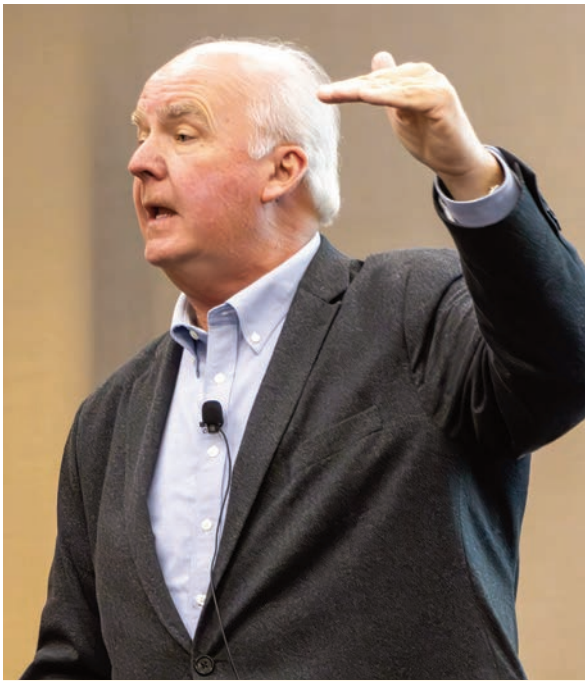
"Additionally, consumers are also drinking higher fat milk," said Covington, calculating the average fat percentage of Class I sales in the three Southeast Orders rose from 1.95% in 2010 to 2.4% in 2024.

"In 100 pounds of Class I milk in the Appalachian Order, for example, that 2.38% fat made the milk worth more money, \$1.38 per cwt more," he said, with a chart showing Southeast producers saw a \$1.28 benefit; Florida \$1.35.

"There has been a big change in consumer preference, and that has raised your Class I price," he said.

He commended dairy producers for improving their components, which has also improved their milk price.

"You've done this through genetics and feeding and nutrition programs, and it's not going to stop. We are moving quickly to Holsteins making milk like Holsteins and testing



Calvin Covington gave a market outlook during the Georgia Dairy Conference in Savannah. Photo by Sherry Bunting

like Jerseys."

Other good news heading into 2025 is dairy product inventories are in good shape, he said. Cheese stocks are down, powder is up just a small amount, dry whey inventory is way down and butter inventory is flat.

Dairy product demand is up, but Covington sees a bit of a challenge looking at demand on a total solids basis because "we are exporting more cheese and less powder."

Looking ahead, he gave attendees a lot to think about on the changing structure and markets in the dairy industry.

Covington observed that 10% (140) of the 1408 dairy farms that were counted in the 2022 Census of Agriculture in the Southeast had 64% of the region's milk sales.

Of that 140, there were 22 farms with 2500 cows or more,

producing 32% of the region's milk.

"This is happening all over the country," said Covington. "We are getting more concentrated."

This year the milk production advantage flipped back to Florida by slightly more than Georgia, but the two states together have reached 50% of Southeast milk sales. Covington thinks by 2030, "we will see 60% of the milk produced in the Southeast coming from Georgia and Florida."

When asked what has led to Georgia's rapid increase in production over the past few years, Covington said "Georgia dairy farmers want to expand and they have the ability to expand. They are progressively making more milk per cow and have the land mass and support."

His "demand and supply" summary for the Southeast region shows 1160 dairy farms at the end of 2024, producing 8 billion pounds of milk with 32 regulated milk plants. The region had 8.3 billion pounds of Class I fluid milk disposition, and 0.9 billion pounds of Class II products processed.

Against those numbers, the amount of packaged fluid milk products sold in the Southeast was 10 billion pounds. "The Southeast is still a deficit area, and there is room for growth," he said.

As for total U.S. milk production, Covington doesn't see it rebounding any time soon. Cow numbers are moving lower and milk per cow is simply not making the year over year gains seen in the past.

"Milk production has been pretty constant for the last three years," he said. "We have to go way back to see where that has happened before."

But he also wanted producers to think differently about production, to realize that in making more components, their milk is generating more products. He calculates that today's hundredweights of milk, nationwide, yield a half pound more cheese. That adds up.

"You as dairy farmers are doing this. By getting your components up, you are also improving sustainability over time. You are making more products from the same volume of milk," Covington explained.

"Based on average component level changes, if a plant is making one million pounds of cheese a day, they now need 177 loads instead of 185 loads a day for that same output," he said.

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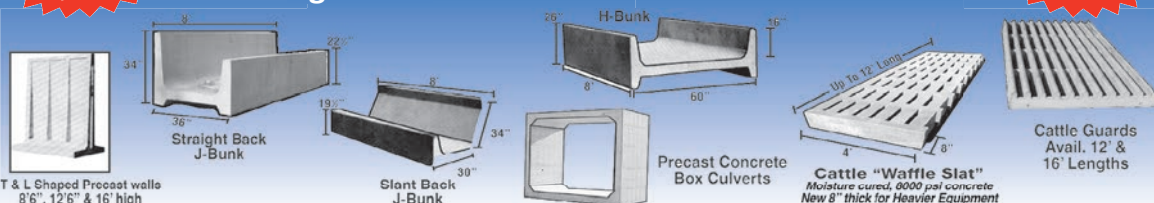
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## Market volatility sets in

Beef cattle prices on cash and futures markets, along with market dairy cow prices at local auctions, surged higher this week.

Corn and soybean prices rallied bigtime with May and July corn testing the \$5 per bushel mark before a small midweek pull-back from earlier highs.

Dairy markets, however, tumbled lower. Class III and IV milk futures lost substantial ground on the heels of a lower dairy product spot cash market this week -- despite gains in milk powder and cheese prices on the Global Dairy Trade biweekly internet auction on Tuesday.

All ag commodity eyes are on the new Administration heading into cabinet confirmations, including the hearing for Secretary of Agriculture-designate Brooke Rollins scheduled after Farmshine goes to press Thursday morning, Jan. 23.

In a release of a portion of her prepared statements late Wednesday, Jan. 22, the Ag Secretary nominee cited the following immediate priorities of ensuring disaster and economic relief passed by Congress at the end of 2024 is deployed quickly into the hands of farmers and ranchers; animal disease outbreaks such as H5N1 in poultry and dairy cattle as well as the threat of Mexican screw-worm crossing the border in beef cattle; passing a modernized farm bill that meets the needs of farmers and ranchers; and restructuring the USDA to support rural development and prepare the next generation.

The dairy industry is digesting President Trump's more than 200 executive orders, including withdrawal from the Paris Climate Treaty and World Health Organization, in which the U.S. dairy industry, via the DMI Innovation Center and USDEC, has placed key players ever since former Secretary Vilsack was a top dairy checkoff executive.

During a presentation by Dr. Frank Mitloehner at the Georgia Dairy Conference in Savannah this week, he reminded dairy farmers of the benefit cattle provide to the climate and carbon discussion -- the complete biogenic carbon cycle that makes them a solution, not a problem. However, he also noted that it doesn't matter what the new President and Administration does in regard to the global benchmarks of the Paris Accord because the global dairy and food and beverage companies will be driving the climate and carbon conversation -- with or without the U.S. government's recognition of or participation in the Paris Climate Treaty. We'll see if the withdrawal moves this needle.

On the feed side of the dairy margin, the grain markets have been supported by the recent downward revision of the 2024 crop by USDA, and this week's rally put icing on the cake in response to President Trump signing an executive order declaring an energy emergency, which includes making year-round E15 biofuels.

Another executive order puts a hiring freeze on the federal government, with another requiring federal employees to return to in-office work. A new regulations freeze has also been put in place, for now.

Trump's 25% tariffs on goods from Canada and Mexico was not put in place immediately; however, when asked, Trump indicated potential for a Feb. 1 date. The tariffs are aimed at bringing the countries together in alignment on U.S. border control to prevent fentanyl smuggling and illegal migration into the U.S.

Meanwhile, Mexico is finalizing a trade deal with the European Union, which includes agricultural goods such as cheese; and China is getting more of its food and fiber from South America, except that transportation of soybeans from Brazil to China was halted this week due to not meeting China's safety and sanitation requirements.

We could go on, but suffice it to say, 2025 is off to a volatile start in dairy and ag markets and trade, so stay tuned.

## Class III milk futures tumble further

Class III milk futures lost another 50 cents to \$1.00 for the February and March contracts, with the rest of the board down moderately from a week ago with more \$18s replacing \$19s across the board and the current month of January 2025 as the only one with a \$20 front figure.

To be fair, some of this finagling is ushering in new formula changes, which we know include larger make allowance credits that will take around \$1.00 out of the current Class III price formula come June. Additionally, the barrel price is beating the block price for cheese, so traders are no-doubt factoring into their calculus what this will do to the Class III price in June when FMMO changes are implemented that include removing the 500-lb barrel price from the formula for protein, and by extension Class III.

Class III milk futures for the 12 months of 2025 came in at \$19.05 on the close Wed., Jan. 22 -- down 26 cents from the 12-month average on the prior Wednesday, and now 45 cents lower than two weeks ago.

Class IV milk futures were mixed but mostly lower, and the 12-month average trimmed 17 cents at \$20.55.



# Milk Market Moos

by Sherry Bunting  
agrite2011@gmail.com

## CME dairy product markets lower across the board

The daily CME spot market for dry whey dropped nearly 4 cents lower this week, pegged at 70 cents per pound with just 6 loads trading in the holiday-shortened week.

Spot cheese prices also moved lower again this week. On Wed., Jan. 22, the 40-lb block cheddar price dropped another nickel on top of last week's dime, pegged at \$1.7750/lb with 13 loads trading over 4 day.

The 500-lb barrel cheese lost 3 cent, pegged at \$1.81/lb with 5 loads changing hands. The barrel price is now 3 1/2 cents per pound higher than the block price, but the barrel price will be excluded from FMMO pricing formulas when the USDA's final decision is implemented June 1, 2025.

On the Class IV side, the spot butter price lost 8 cents at \$2.5225/lb Wednesday, January 22, with 13 loads trading over the 4 days. Nonfat dry milk lost a penny and a half, pegged at \$1.3525/lb with 5 loads changing hands.

## Global Dairy Trade index jumps 1.4% higher, driven by higher powder, cheese

Contrary to U.S. cheese and powder markets this week, the Jan. 21 Global Dairy Trade (GDT) biweekly internet auction saw higher prices for skim and whole milk powder offerings, along with industrial bulk cheddar cheese -- driving the all-product index 1.4% higher than the index two weeks ago, now at \$1.88/lb.

GDT price indexes for bulk butter, anhydrous milkfat, lactose, and bulk mozzarella cheese moved slightly lower, with mozzarella losing just a small fraction of 1% on the index price.

Key GDT prices converted to per-pound basis for Jan. 21 indexed at: Butter \$3.00/lb, anhydrous milkfat powder \$3.00/lb; WMP \$1.81/lb; Cheddar \$2.20; Mozzarella \$1.89; and SMP \$1.23/lb.

All of these GDT price indexes are higher than current U.S. spot market prices on the CME, except for the skim milk powder, which traded a dime per pound below the

current U.S. price.

Trade analysts are citing the higher powder prices state-side curtailing movement of U.S. produced SMP into export channels, but the other side of that equation is that demand for powder in the U.S. has kept inventories cleared because less NFD and SMP are being produced in the U.S. throughout 2024 into 2025.

Trade analysts also note that U.S. whey exports were lower through 2024 into 2025; however, U.S. production of dry whey and whey protein concentrate has been well below year prior, and inventories are down double-digits year over year.

## Nov. fluid milk sales fall 2.2% YOY, but year-to-date still up 0.6% Whole milk sales up 1.7% YTD

Year-to-date fluid milk sales are still tracking higher year over year for 2024, with 11 months of data now on record. Most months of 2024 have sold more fluid milk than year ago. After big gains of 1.6% and 4.3% year-over-year (YOY) in July and August, fluid milk sales took a 1.6% YOY dip in September, but came right back with a 1.3% YOY gain in October, and now a 0.7% gain in November, according to USDA's Estimated Fluid Milk Product Sales Report released on Jan. 16th.

When adjusted for the extra Leap Year day in February, the year-to-date (YTD) sales of fluid milk products for the first 10 months of 2024 are up 0.6% YOY on a rolling daily basis with total unadjusted sales up 0.7% YOY. Organic sales helped bolster this total, with total organic fluid milk products up 6.9% year-to-date, while conventional sales are up 0.2% January through November 2024 vs. year prior.

November's sales for the month, however, were 2.2% below year ago, but November 2023 was when the current trend of YOY increases fired up. How the calendar falls contributes to the monthly figures in terms of whether the month ends on a weekday or weekend.

Whole milk remains the shining star as sales for November were down by less than other categories, off 0.4% YOY; however, the YTD sales of conventional whole milk Jan. through November are up 1.7% YOY when adjusted for the extra leap year day in 2024.

Organic whole milk sales were up 10.4% in November and up 12.5% YTD.

## YOU'RE INVITED FORAGE SUMMIT MEETING

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If silage is important to you or your customers, join us at a Rob-See-Co Forage Summit. There are several Forage Summit dates and locations to choose from. **These summits are open to customers and prospective customers, so spread the word to anyone interested.**

These meetings will be packed with great information, including:

- A deep dive on corn forage products and plot data
- Placing the right silage products in the right fields
- Streamline Ag products that help crops reach their full potential
- Other important forage products -- alfalfa, forage sorghum, and inoculant

Below is the detailed list of the meetings. The Forage Summit meetings will be 9:30 a.m. to 2:00 p.m. local time (regardless of time zone).

To register, contact Scott Harris 618-697-7864 or Amy Hoy at 724-263-4778.

*Please register at least 1 week in advance of the meeting.*

CITY	STATE	DATE	MEETING LOCATION
East Earl	PA	Wednesday, February 5, 2025	Shady Maple 129 Toddy Drive, East Earl, PA 17519
Green Castle	PA	Friday, February 7, 2025	Mrs Gibbles 7325 Molly Pitcher Hwy, Greencastle, PA 17225



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# Apply by January 31 for PDP's Cornerstone Dairy Academy

JUNEAU, Wis. — Three pillars of leadership-development training facilitated by six world-class experts — all simultaneously translated into Spanish — are on tap for the 2025 Cornerstone Dairy Academy® presented by the Professional Dairy Producers® (PDP). The program will be held Mar. 11-12 in Madison, Wis., providing interactive and classroom training along with an opportunity to build on networking skills by attending the PDP Business Conference.

To ensure the best learning experience for everyone, the program is application-based to preserve the quality and level of interaction. Applications are due Jan. 31 and can be completed online at [www.pdpw.org/cornerstone-dairy-academy](http://www.pdpw.org/cornerstone-dairy-academy). Applicants will be notified of their acceptance by Feb. 7.

Each participant in Cornerstone Dairy Academy will select one leadership pillar — influential, visionary or servant — each of which will incorporate peer-to-peer networking and interaction while building skills for every level of their farming or dairy industry career.

“Attending Cornerstone was a great reminder that we each have the power to lift up or bring down,” said Valerie Kamphuis, specialized dairy credit officer with Compeer Financial, “and we make the choice every day of how to portray our personal leadership style.”

The **Influential Leaders** pillar will be facilitated by Holly Green, behavioral scientist



The Cornerstone Dairy Academy® will take place in the Alliant Energy Center in Madison, Wis. on Mar. 11-12.

and business leader; Melissa Wilson, certified dining etiquette consultant; and Hank Wagner, founder of Wagner Leadership Training, author and dairy producer. This trio of experts will give participants the tools to:

- Understand generational differences and communication methods
- Discover behavior types
- Master first impressions with courtesy and confidence
- Model thankfulness and gratitude

The **Visionary Leadership** pillar will feature information from Dr. Richard Kyte, endowed professor at Viterbo University, and Jacob Shapiro, partner and director of geopolitical analysis for Cognitive Investments (CI). Attendees will be enlightened on how to:

- Understand integrity and its correlation to ethical decision making
- Exemplify credibility and uprightness
- Observe global trends to discover opportunities in their early stages
- Plan strategically and efficiently use economic-indicator tools

The **Servant Leadership** pillar will be facilitated by Tom Thibodeau, distinguished professor of Servant Leadership at Viterbo University. Thibodeau will help attendees lead with passion and a commitment to growing people's abilities and building communities. He will focus on key attributes of servant leadership including:

- Top 10 characteristics and seven best practices
- The value of organizational focus and working as a team
- The power of hospitality and customer service
- The blessings of a positive, productive work culture

Upon acceptance to the program, students and dairy producers pay \$200 to attend; allied industry members pay \$500. Support from Dairy's Foundation covers the balance of program fees, including meals. PDP will reimburse participants \$50 per night for hotel lodging up to a maximum of two nights or \$100.

Cornerstone Dairy Academy is an accredited training and offers Dairy AdvanCE continuing education units (CEUs).

To learn more or secure credits, visit [www.DairyAdvance.org](http://www.DairyAdvance.org).

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### Territory Sales Manager

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*Donations requested to help fund the journey*

# N.Y. 4-H dairy judging team earned a trip to Scotland

ITHACA, N.Y. — After a long day of judging at World Dairy Expo in Madison, Wisconsin last October, the New York State 4-H Dairy Judging team sat around their table at the awards banquet, anxiously awaiting the overall team results. With each of the members placing well individually, and the team placing first in reasons, they were hopeful!

It was going to be close though. All of the members of the Florida team had also done well and they placed first in placings. The New York team thought that Florida had them. Then, it came time for the top five overall 4-H teams to be announced, they all grabbed hands in anticipation as the announcer approached the top two teams. "In second place is..." said the announcer. "Florida!" The New York team all jumped to their feet, smiling, hugging each other, and crying. They all got into a huddle as they heard the announcer call their team up for placing first overall in the 4-H division.

This achievement is something that has been in the works for years now, to finally have made it to this point is a massive achievement for all the team members, Elsie Donlick, Mason Ziemba, Alexis Schultz, and Alysha Kuhn

along with coach Douglas Waterman. Each of these members have put in years of hard work and dedication in order to even compete at World Dairy Expo, much less win.

Every year New York 4-H holds a dairy judging contest at the NYS Fair in order to decide which members will travel to either Louisville, Kentucky to compete at the

York 4-H Dairy Judging where you will find a GoFundMe and be able to follow along on their journey! The team would greatly appreciate your support.



Pictured from left to right are Coach Douglas Waterman, Mason Ziemba, Alexis Schultz, Alysha Kuhn and Elsie Donlick.

NAILE, to Harrisburg, Pennsylvania to compete at the All-American Dairy Show, or to Madison, Wisconsin to compete at World Dairy Expo. Donlick, Ziemba, Schultz, and Kuhn have each travelled to these places over the past three years and have built up the skills to be able to compete at Expo. Now with their win last fall in Wisconsin, they have the chance to travel to a new destination, Scotland!

In order for these youth to travel to Scotland though, they need your support. Therefore, the New York 4-H Dairy Judging team is hosting a fundraiser to sponsor their trip to Scotland. Checks should be sent to Robert Kuhn, 3980 Minstead Road, Marion, NY, 14505, payable to CCE of Wayne County. You may also donate via PayPal, just search Cornell Cooperative Extension of Wayne County, select 4-H Enrollment and write in the description "Scotland Fundraiser." The deadline to make a donation is May 1.

People are encouraged to like and follow the team on Facebook as well as at New

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### Agronomy Meeting

## January 29

9:00AM-2:30PM -Lunch Provided-  
 Yoder's Restaurant // New Holland, PA  
 Providing 2 Core & 2 Category  
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Must attend entire meeting  
 to receive credits.

**TOPICS INCLUDE:**

- Stalk & Ear Rots, Mycotoxins, and Management**  
 Dr. Alyssa Collins, Penn State
- Are Your Applications on Target? Reducing Off Target Impacts of Pesticides**  
 Sarah Frame, Penn State
- Chemistry and Biology - Two Approaches to Reach the End Goal**  
 Jeremy Newswanger & Ken Becker, Homestead Nutrition
- 2024 Disease Year in Review**  
 Tyler McFeaters, Penn State
- Top Tips for Applicators**  
 Sarah Frame, Penn State

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# Got your T-shirts yet?

Two styles of Farmshine T-shirts are available in various colors and sizes.

**Dairy Farmers Squeeze to Please** -- a Farmshine original since 1981, has been a big seller for well over 30 years. It is available in either golden yellow or medium gray.

**Cows Got Milk ... Providing Goodness Worldwide** is a Farmshine original, introduced in 2013. It is available in lime green, medium gray, light yellow and pink. The shirt's message is meant to help convey a positive message about milk to the public.

**Both T-shirt designs have the familiar Farmshine logo on the back.**

We invite you to wear any of these T-shirts. Mix or match in any quantity. Postage is included in the price and discounts are available for orders of 10 or more to the same address.



Modeling the T-shirt is 20-month-old Emily Krieg.



Modeling the T-shirt is 4-year-old Geneva Styer.

**DAIRY FARMERS  
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**cows got milk**  
*providing goodness worldwide*

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Select design - color - size (Please denote quantity):

<b>SQUEEZE to PLEASE - GOLD</b>	Youth: S <input type="checkbox"/>	M <input type="checkbox"/>	Adult: S <input type="checkbox"/>	M <input type="checkbox"/>	L <input type="checkbox"/>	XL <input type="checkbox"/>	2XL <input type="checkbox"/>
<b>SQUEEZE to PLEASE - GRAY</b>	Youth: S <input type="checkbox"/>	M <input type="checkbox"/>	Adult: S <input type="checkbox"/>	M <input type="checkbox"/>	L <input type="checkbox"/>	XL <input type="checkbox"/>	2XL <input type="checkbox"/>
<b>Cows got milk - LIME</b>	Youth: S <input type="checkbox"/>	M <input type="checkbox"/>	Adult: S <input type="checkbox"/>	M <input type="checkbox"/>	L <input type="checkbox"/>	XL <input type="checkbox"/>	2XL <input type="checkbox"/>
<b>Cows got milk - GRAY</b>	Youth: S <input type="checkbox"/>	M <input type="checkbox"/>	Adult: S <input type="checkbox"/>	M <input type="checkbox"/>	L <input type="checkbox"/>	XL <input type="checkbox"/>	2XL <input type="checkbox"/>
<b>Cows got milk - PINK</b>	Youth: S <input type="checkbox"/>	M <input type="checkbox"/>	Adult: S <input type="checkbox"/>	M <input type="checkbox"/>	L <input type="checkbox"/>	XL <input type="checkbox"/>	2XL <input type="checkbox"/>
<b>Cows got milk - YELLOW</b>	Youth: S <input type="checkbox"/>	M <input type="checkbox"/>	Adult: S <input type="checkbox"/>	M <input type="checkbox"/>	L <input type="checkbox"/>	XL <input type="checkbox"/>	2XL <input type="checkbox"/>

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All orders **MUST** be pre-paid. Please be certain to enclose **\$12.50** for each adult shirt and **\$10** for each youth shirt.

**Clip and mail to: FARMSHINE, 342 E. Main St., Suite 201, Leola, PA 17540**

## Maryland Holstein Juniors reminded of DJM obligations

FREDERICK, Md. — Attention, Maryland Holstein Juniors! It's time to get your DJM and YDJM books completed. All Juniors are encouraged to record their project accomplishments for the year by completing a record book. The state association gives Juniors a monetary prize for completing books. The top books may also compete further at the national level.

Books are due to Gary Brauning on or before February 1. Contact Gary at (443) 375-6963 or braunsidfarm@verizon.net

Please be sure to follow the rules for the division you are competing in.

Up to two DJM books may be submitted to the national contest based on the discretion of the judging committee. The two best books will be sent whether they are new ones or resubmitted books.

Youths will be expected to attend practices to get ready for the national contests. Participants will also be asked to donate an item to the silent auction at the Maryland Holstein Convention to help cover travel costs to attend the national convention.

A Junior Jamboree will be held on February 8th to pick the youths representing Maryland at this year's national convention. The Jamboree will take place at the Carroll County Extension Office starting at 9:30 am. Please register by Saturday, February 1, to attend the Jamboree.

Contests Juniors can choose to participate in are: Junior Jeopardy, Junior Speech, Junior Dairy Bowl, Intermediate Speech, Intermediate Jeopardy, Senior Speech, Senior Jeopardy, and Senior Dairy Bowl.

Detailed information on contests held at the national convention can be found at: [www.holsteinusa.com/juniors/index.jsp](http://www.holsteinusa.com/juniors/index.jsp)

## Hoard's Dairyman webinar will address embryonic loss

FORT ATKINSON, Wis. — Understanding early embryonic loss will be discussed in the upcoming Hoard's Dairyman webinar on Monday, February 10 at 1 p.m. (Eastern time). Matthew Lucy from the University of Missouri-Columbia will be the presenter.



Matt Lucy

The webinar will explore the important periods of embryonic loss following insemination in dairy cows. What we know about the causes and solutions to the problem will also be discussed.

To register for the webinars, visit [www.hoard.com/webinars](http://www.hoard.com/webinars). Attendees are encouraged to submit questions before, during, and after the webinar. They will be answered at the conclusion of the presentation.

There is no cost to register or to view the webinars. To sign up, go to our registration page and complete the brief questionnaire on your role in the industry. Once registered, an email reminder is sent with future webinar dates and times, and there is no need to register again. If you are unable to attend a live webinar, they are recorded and can be accessed later on the Hoard's Dairyman website under the webcasts' link. All of the previous webinars have been archived and have been seen by over 450,000 viewers.

## Ritchie Industries acquired by Chicago-based investment firm

CHICAGO, Ill. — Granite Creek Capital Partners, L.L.C., a private investment firm based in Chicago, has acquired Ritchie Industries, a leading manufacturer of automated livestock watering products. Ritchie's products are built to withstand extreme weather conditions and can be found in all 50 states and in 20 countries across the world.

Over its 100-plus year history, Ritchie has built the preeminent brand in the waterer industry with products synonymous with innovation, quality, and reliability. The waterers are manufactured in Conrad, Iowa, continuing the legacy of the Company's founder, Thomas Ritchie, who patented the first automatic float-controlled livestock watering device in 1921.

The Granite Creek-led acquisition of Ritchie was supported by an investment from Rural American Fund and a rollover investment from Ritchie's management and employees.

"The investment and partnership with Granite Creek and Rural American Fund mark an exciting new chapter in Ritchie's history," shared Robert Amundson, CEO of Ritchie Industries. "With Granite Creek and Rural American Fund's support and growth ambitions, we are positioned to expand our product offerings and gain market share in new and existing end-markets."





# Southcentral District of PA Holstein e<sup>3</sup> PHA presents..... 2025 PA Holstein Convention Sale

Saturday, Feb. 8 at 7 p.m. in Gettysburg, PA at the Wyndham Gettysburg • Tickets for Pre-Sale meal available  
(GPS Address: 95 Presidential Circle, Gettysburg, PA 17112)

*Stellar Holsteins Sold Multi-Media Style while Having Fun w/ Holstein Friends!*



**Peace & Plenty Sdkick Jubtoit**  
EX-92 max

Grand Champ PA Fall Shows both Open & Youth and Res Grand & Int Champ PNJS 2024. Her first dau, JubieJam VG-87 & nom. All-Am Summer Jr 2. 3 other dau's Top 10 in national shows! 1st Ch. Master due early Sept' sells! *Hlavaty & Storey*



**Millwork Byway Kaden**  
2E-94

Grand Champion PA Fall Show 2022 & HM Grand & Sr Champ PA Fall Show 2024. She's also made two records over 45,000! Her milking Dropbox daughter sells! She shows as Sr 2 is A2A2 BB & +3.13! Emerging family! *Millwork*



**MS Pierstein Golden Ticket RC**  
VG-89 max

Top 5 at two national shows, 1st Summer JR 2 at NAILE! She's an RC Devour from Rosemary Unix Goldie EX-94, 2x All-Am, Res Int Champion WDE 2023! Hulu or Altitude-Red embryos from Ticket could be yours! *London*



**Macland HF Yoder Rachel**  
3E-96

The Yoder is the dam of Yeti, Grand Champ at ENS & All-AM Production Cow 2022 & nominated in 2024 while making almost 40,000 4.6! Pick from two RC Maximum Spring Yearlings from her! *Oakfield*



**Ladyrose Caught Your Eye**  
EX-95

This 3x All-Am & her brood keep excelling! Early Tentastic Embryos sell from her Dropbox gr'daughter that's A2A2 +3.45T, full sis to Epiphany. The dam is VG-89 max scored Delta Lambda, Eyes on the Prize, All-Am nominee! *Evolution Holsteins*



**Erbacres Snapple Shakira**  
4E-97

2x Supreme Champ WDE and Supreme RAWF '23. Offerings from 2 Shakira sisters. Pick an Alpha Fall Calf from 1 RED & 1 RC x Sephora EX-92. *Lamb Girls* Pick a Bulls-eye Fall calf x VG RC Diamond Shade. *Guise* 6 #1 Latenite emb. from 2E-94 Applejacks -RED, full sister to Shakira's dam! *Diamond-Valley*



**Rosiers Blexy Goldwyn**  
3E-97

Everybody loves this WDE Supreme Champion & her offspring! 2 chances at a Blexy gr'daughter: Stellar Alligator Fall Calf x EX Doc Bloom! *Klinedell* 2 Architect pregnancies due March x VG-87 Jagger Billie Jean are part of a 1st CH along w/ 1 Architect preg from Shakira's RC Eye Candy sister! *Hollow-Ridge*



**Oakfield Solom Footloose-ET**  
2E-97

Footloose can do it All! Grand Champ at WDE 2024 & 2022, Reserve 2x as well. Her Tatoo daughter won Milking Yrlg class at WDE & RAWF! 1st Choice Goldwyn due June sells from her EX-91 Denver! *Logan*



**MS Andringas Light-RED-ET**  
EX-93

This Awesome was Grand Champ R&W at NAILE 2024. Her Defiant dam, Andringa 3E-94 w/ 36900 4.7f is a daughter of Apple 4E-96! Take home Light's RED fall calf sister: 4 to pick from by Acetylene, Maximum (2) & Warrior! *Stolhaven*



**Vogue Loyola Macy PP-Red-ET**  
EX-95

Macy is the highest scored PP Holstein in the World and sister to Mirand & Redeye! Embryos by Haliant-P and Logic-PP sell from Macy's RC PO Alligator that's A2A2! Elite POLLED Genetics! *Zimmerman*



**Welk-Shade War Berry-RED-ET**

She was Res. Jr Champ @ NAILE R&W Jr Show 2024. You can Buy Her EX-Altitude dam milking 115# & A2A2! *Heart&Soul* AND Pick a fancy Fall Calf full sister from 3 stellar RED calves! *Welk-Shade* The Altitude is the gr'daughter of Raspberry-RED 2x R&W All-AM & 10th gen EX Roxys!



**MD-Hillbrook IndaBlue-RED**  
EX-93

Highest Scored dau. of Legendary Brood cow Infra-Red 2E-93. 3 Chances for your own Infra: Pick a RED Winter calf Contender or Maximum plus Hulu and Moovin embryos. *Infra Partners* Also 1st Choice Alpha due early June. *Logan & Ladyluck*



**Ms BHL King Wildberry-ET**

Nominated All-AM Winter Calf '24, Jr Champ at NE Fall National & 4th at WDE! An RC King DOC full sister sells. Their dam is Raspberry-RED EX-90 2x R&W All-AM & 10th gen EX Roxys! *Kimball*



**Cornerest D Back Laudia**  
EX-94

This Black Beauty was Grand Champ at PNJS, Res. Grand at Grand National JR show, nom JR All-Am and Res. All-National in 2023! Her first offering sells 5 #1 Kings-Ransom Cartel embryos could be yours! *WSC*



**Jacobs Sid Beauty-ET**  
EX-95

All-Am & INT Champ at WDE in 2015. She's a sister to HO Babe & Destin Balla at Jacobs! Pick of 2 marvelous Major Fall Calves from EX-91 Solomon Bianka x Beauty sell plus 5 #1 Energy embryos from Bianka! *Andrews Ent.*



**Oakfield Windbrook Kyrie-ET**  
EX-92 @ 3-05

She sells ready to flush! She made 41820m, Best Bred & Owned Jr 3 at WDE in 2023, member of AA nom. Produce of Dam in 2023, and part of All-NY Produce in '24. Her dam is Vale-O-Skene Gold Karmilla EX-94. *Lamb*



**Luck-E Doc Anacond-ET**  
EX-93

She's one of 10 EX full sisters of Afro-RED 2E-94! 3 chances: pick 1 of 2 Alligator summ. yrlgs x Anacond! *Showbox* Pick 1 of 3 fall calves by Hulu (1 RED & 1 RC) & a RED Historic from EX @ 2-10 A-Star x Anacond's 92 full sis! Plus 5 #1 embryos by Historic-Red or Superman RC x A-Star. *D-N-R*



**Garden-State Fantasa-RED-ET**  
2E-94

2 from Penn-Gate Finesse family sell: Pick from 3 Fantasa's dau's; RC Alphas 2 Sum Yrlg & 1 winter calf. Fantasa has 2 EX 3yr Moovins! *Harris & Bell* 5 #1 Goldwyn emb from 2E-94 Corvette Fount, she's A2A2 & 5th gen EX-94 or higher! *Million-Heir*



**MS Lockets Crushabull Love-ET**  
EX-94 max

Love was nominated Jr All-Am Sr 3 & INT Champ MW Nat'l JR Show in 2023. Her dam is EX-95 Doorman Locket x 2E-94 Goldwyn Locket! Pick a 9-24 A2P2 calf from Love! *Brown Sheep*



**McWilliams Hancoc Allnight**  
VG-87 @ 2-06

2 Atlee descendants sell: 5 #1 Flash embryos sell from Allnight, All-PA & All-National Summer Jr 2in 2024. Dam is 2E-93 Gold Chip Andie. *Genetics Link* RC Architect Summer Yrlg with +4.11T making her #38 RED or RC female x 90 Hanans x 2E-92 Doc. Sweet hfr! *Rainyday*

## MILK! MILK! MILK!

Pick cows or Springers from these Top PHA Herds

**C-Cove Holsteins:** Pick 1 from 10: group includes 7 VG first calf cows by Delta Lambda, Duplo, Hatchet, six from Reflect Lexus Family!

**Brook-Corner Holsteins:** Pick 5 out of 14 1st & 2nd lact. cows averaging 101# up to 155# from production packed pedigrees and some from Woozy & Dreamer, too.

**JOBO Farm, LLC:** Pick 1 out of 5 second calf cows from this "best kept secret" herd. Top cow is 143# and they average 118#. Phenomenal cows to see on the PHA Convention Tour!

**Dream-On Holsteins:** Pick 1 from 8: mix of 1st & 2nd lact. Future EXs in making! Group averages 98# with Full Pedigrees including Rotate Jody, Rudy Missy, & Homebred Mark Hazel!

**Walk-Le Holsteins:** Pick 1 springer from 7: Impressive production and sweet type!

Dam's average 34591m! Heifers by Dropbox, Bullseye, Chief, & Perfect! See them on the Tour!

**Plum-Line Holsteins:** Pick 1 from 3 beautiful fresh 2 yr olds from this prolific herd! They're by Sidekick, Doc, and Lu-Tenant-Red. Dams with 5 to 8 gens of VG/EX & high butterfat!

**Two-Top Holsteins:** Pick 1 from 6 recently fresh 2yr olds from this underappreciated freestall herd! Dau's of Luster-P, Hatchet, Alleyoop. High butterfat & nice pedigrees.

**Misty-Z Holsteins:** Pick 1 from 3 springers: RED Sr 2 Apex back to Lili Starbuck; Hancock Summer J2 x Welk-Crest Dundee Dezi family; and Jr 2 Denver x 5 VG dams records to 30000 4.2F!

### More Cows to Connect With

When on the Tour pick a RED Sum Yrlg by Latenite from Fanny-Red's family or Acetylene x 88 Unstopabull x 2E-94 Awesome Dez from *Pheasant-Echos*

5 #1 Altitude-Red EMB x Kress-Hill Sapphire 2E-92. This cross = All-Am honors! *Kress-Hill*

1st CH of 20 female pregs due March '25 eight from 4E-95 Talent Tilly's family by Alpha, Dropbox & Hindsight-RED. Other Sires include Alligator, Logic-PP, Perfect, & Parx. *Woodedge*

Pick of 3 sensational Summer Yrlgs by Sidekick & Diamondback, family wins big! *Welk-Crest*

Dynamite 9-24 Delta Lambda x 2E-94 Daniel Lexi EX-94 Redburst Lucious! *L. & K. Stoltzfus*

Jr 2RED Warrior due June x 2E-93 Atwood x 92 x 95 Talent Licorice! *Stattler*

1st CH Major or Alpha due 6-4 x McWilliams Damion Grace 3E-94, All-PA Aged cow '24! *McWilliams*

5#1 EMB by Master, Hulu, or Haliant-P x All-PA Milking Yrlg '24 Delta-Lambda x Lucia! *Heart & Soul*

Pick a RED Altitude daughter born June or September of Lime-RED EX-92 & JR All-AM in '23! *Hembury*

Pick of 3 winter calves 2 RC Acetylene & 1 Sidekick x 94 Atwood x 92 Hezbollah! *Skinner*

Choose from 2 Hancock Winter Yrlgs x 93 Avalanche x 94 Oakfield WB Tiffany! *NC/Mtn.* EX Corvette 4 yr, Grand Champ 2024 NC State Fair from the Tobis & Tina! *Calhoun*

### Sale Staff:

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## Dairy Decisions Consultants Grant Program

# Expert guidance available on a first-come, first-served basis

HARRISBURG, Pa. – Dairy producers who are looking to work one-on-one with professional consultants to make a major business transformation, begin transition planning, or analyze another area of their dairy operation should consider applying for the Dairy Decisions Consultants (DDC) Grant Program and the Transition/Transformation Team Grant Program through the Center for Dairy Excellence. Leveraging funds provided through the Commonwealth of Pennsylvania and Pennsylvania Dairywomen's Association, the Center has limited grants available on a first-come, first-served basis through June of 2025.

“Getting partners and consultants around the table, and realizing that you don't have to make decisions alone, is huge for many Pennsylvania dairy farm families. By working with respected consultants who have direct experience in different sectors of the dairy industry, these grants can help dairy producers navigate everything from permitting and regulations to communication between family members and the legal process for setting up an LLC,” said Melissa Anderson, programs and operations manager at the Center for Dairy Excellence. “We want as many dairy producers as possible to utilize these funds, have a sounding board, get fresh perspective, and gain the confidence to make decisions that drive their dairy businesses forward.”

The Dairy Decisions Consultant (DDC) Grants pair dairy farm families with professional consultants who offer one-on-one support to make strategic business decisions. The Center for Dairy Excellence has a list of more than 22 Dairy Decisions Consultants with extensive expertise in different business sectors. Farms can receive up to \$4500 to work with a consultant who can help enhance business performance, reach financial benchmarks, and explore new opportunities.

Consultants can work with farms in one of seven strategic areas:

- Employee Management & Communication
- Business Planning & Structure
- Product Marketing & Labeling
- Direct Marketing
- Animal Welfare



Drs. Charlie Gardner and Brian Reed are well-trained, well-known and highly respected former dairy (production medicine) veterinarians whose wisdom can be tapped to assist dairy farm families in making decisions.

- Financial Management
- Pre-Farm Transition

“When my wife and I made the decision that we were both going to be on the farm full time, we knew the finances had to work. The DDC grant helped us get a new accounting program set up so we could get reports that are functional without us spending a lot of time on them. Our consultants also sat down with us and told us what was and wasn't working. That's the kind of accountability you need. We're driven to do better because of it.”

— Zach Kreger of Kreger Farms

If a farm already has a consultant in mind they would like to work with, that person can be named within the application for approval by the Center. Farms are eligible to receive the DDC grant once every three years. Farms that have 35 or more lactating cows or dairy heifer raising operations with more than 100 dairy heifers are eligible to apply.

“We have two separate operations, one milking 300 and one milking 800. We wanted to work with a consultant to understand areas for improvement as both operations were purchased in the

last three years. Having the resources from the consultant to be in a benchmarking program allows us to compare several key data points. It's easy to see most of the problems that come up on a daily basis. It's much harder to go through all the books to decide what is cost-effective, efficient, and productive. It's good to work with an experienced consultant for the knowledge and experience they have.”

— Cory Mellott of Molly Pitcher Milk LLC.

The Transition and Transformation Team Grants allow dairy producers to establish on-farm advisory teams with industry experts and trusted advisors. The teams can help dairy farm families create succession plans for transitioning the business between generations or feasibility studies to determine how to proceed with a transformation project.

The Dairy Transition Team grants focus on transition in the farm business such as succession, change in business structure, or partnership. Farms can apply to receive up to \$3500 in funding, which could cover the cost of paid team members, discovery-related costs and lawyer expenses.

“When you work with each other day in and day out, sometimes you don't always hear things like someone else does. Our consultant just had a different perspective on listening to what we all had to say and then presenting it back to us. It was helpful. He encouraged us to take [the farm transition] slow and gave us real insight on how to keep things moving forward and some thoughts on which direction to go.”

— Betsy Yoder of Heron Run Farms

The Dairy Transformation Team grant focuses on modernizing facilities and pursuing a business transformation or additional enterprise within the dairy operation. The Transformation Team allows producers considering a major business transformation to apply to receive up to \$3500 to establish a team to help plan and work through that transformation. Manure storage facility improvements do not qualify as eligible Transformation Team projects.

“We definitely found out where our edge is. I would have hated to start this robotics project and then realized all of a sudden we needed to cut out [certain aspects]. Thanks to the grant, we knew how far we could go and how many extra things we could add to this barn. Especially for a farm our size, it was invaluable just how far the grant money went and the information we got out of it. It helped jumpstart everything. It gave me the confidence I needed to move forward with a project like this. It went from a pipe dream to a reality.”

— Donny Barch of Merrimart Farms

On-farm teams consist of the farm's most trusted advisors, with a facilitator designated to coordinate meetings and workflow. The Center partners with the Penn State Extension Dairy Team, University of Pennsylvania, and private industry to provide resources and expertise to farms involved in the program.

Limited grants are available for this fiscal year, which ends in June. Funds are available on a first-come, first-served basis. Farms must complete an application and submit the required \$100 application fee to participate in each program. To learn more and/or apply online, please visit [www.centerfordairyexcellence.org/grants](http://www.centerfordairyexcellence.org/grants)

Contact Melissa Anderson at 717-788-0296 or [manderson@centerfordairyexcellence.org](mailto:manderson@centerfordairyexcellence.org) with questions about which grant might be the best fit for your operation.

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# Irvin and Marvin Yoder earn Georgia's top dairy award

SAVANNAH, Ga. — Irvin and Marvin Yoder, Georgia dairy farmers and active leaders in the Georgia dairy industry, have been named the 2025 Bobby Walker Award recipients by Georgia Milk Producers, Inc. The Bobby Walker Award (formerly named "The Friend of the Dairy Industry Award") recognizes individuals who have advanced the dairy industry in Georgia and is the highest honor awarded by the trade association for Georgia dairy farmers. Yoder and Yoder received the award at the Georgia Milk Producers, Inc. annual awards luncheon on Tuesday, January 21, during the Georgia Dairy Conference in Savannah.

Both Irvin Yoder and Marvin Yoder have spent the better part of 50 years in the dairy business while advocating for the interests of Georgia dairy farmers and the agriculture industry. "So many dairy farmers across Georgia have benefited from their wisdom and expertise," noted Georgia Milk Producers, Inc. President Matt Johnson. "Not only have they built and managed successful dairy operations of their own, but they have influenced the next generation of producers."

"Georgia Milk Producers created the Bobby Walker Award to honor the individuals who have had an outstanding impact on Georgia dairy farmers and their families. Both Irvin Yoder and Marvin Yoder have had outsized impacts on the Georgia dairy industry and their fellow dairymen. We're a better dairy community because of their example" commented Bryce Trotter, executive director of Georgia Milk Producers, Inc.

## Irvin Yoder

Irvin Yoder has been actively involved in the Georgia dairy industry for over 50 years. After managing several dairies in the area, Irvin took the bold step in 1977 of starting his own dairy: Croaky Pond Farm. Irvin and his wife raised six children together while instilling a passion for dairying in the next generation and serving in the community.

Irvin became known for his focus on genetics and breeding a top-tier herd. Years of patience and planning yielded one of the highest-producing herds in the region. In addition to building a strong herd of his own, Irvin's hard work benefited neighboring farmers. He sold many breeding bulls to producers from across the region, and he was known to share insights and swap ideas with other dairymen looking to improve their herds. Irvin was considered by his peers to be a top-notch dairyman.

While dairy farming may have been his first career, Yoder also worked as an auctioneer and became well known among the dairy community for his quick wit and sharp eye on the auction block. Working with Walnut Grove Auction & Realty and Mid Georgia Livestock, numerous dairymen from Georgia and surrounding states purchased cattle at Irvin's auctions over the years. Eventually Croaky Pond Farm began hosting many production sales, and Southeastern dairymen would



Marvin (left) and Irvin Yoder were recognized with the Bobby Walker Award by Georgia Milk Producers. Photo by Sherry Bunting

hear Irvin encouraging the bidders and quipping "it's just money, my friends."

In addition to building a reputation as a farmer and businessman, Irvin Yoder has spent his life serving his friends, family, peers, and congregation. Irvin took on active roles serving on the boards of both the Georgia Holstein Association and Mid-Georgia Farm Cooperative. He also answered his calling to minister, serving as a pastor for the past 35 years.

## Marvin Yoder

Marvin Yoder grew up on a dairy farm near Montezuma, Georgia. Dairy farming was in his blood from an early age, and eventually Marvin's first job off the family farm was as a dairy manager in Fort Valley. Since then, he has tackled various professions off the farm, but dairy farming has been a constant in his life.

After leaving the farm in Fort Valley, Marvin began a career

in construction and worked as a commercial roofer for 25 years. In 1991, he decided to start his own dairy: Blossom Meadow Farm. Not only did he enjoy working with cows again, he believed a dairy was the perfect setting on which to raise a family. For many years, he managed a construction business, a dairy farm, and raised a family alongside his wife.

Marvin soon became a leader in the Georgia dairy industry. For 15 years, he served on the Southeast Milk Inc., Board of Directors where he represented his friends and neighbors while helping to steer the cooperative. In the 2000s, he was elected to the Georgia Milk Producers, Inc. Board of Directors where he served for over 20 years including multiple terms as a member of the organization's executive committee. Marvin was known to be a thoughtful leader who carefully considered the best interests of the Georgia dairy industry and his fellow dairymen on matters of marketing and policy. Always respectful and deliberate, Marvin often served as a sounding board and a source of advice to many of his peers in the industry.

Outside of the dairy, Yoder served on the board of Georgia Farm Services and as a volunteer fire chief in Macon County for 18 years. He and his family also remained faithful members of the Montezuma Mennonite Church, a congregation he has called home since his teenage years.

The Bobby Walker Award (formerly titled the "Friend of the Dairy Industry" Award) is the highest honor given by Georgia's dairy industry, and is presented annually at the Georgia Dairy Conference. Established in 2003, the award recognizes an individual who has worked to strengthen the dairy industry through leadership, advocacy, and service.

Georgia Milk Producers, Inc., is a non-profit, producer funded organization that strives to provide Georgia dairy producers with timely dairy news and information. Our mission is to support, sustain, and grow the Georgia dairy industry. Georgia Milk Producers serves as an advocate promoting Georgia's dairy industry and educating producers and the public to help build a stronger, more viable industry.

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# Not all sand bedding is the same; check the qualities

HOLLIDAYSBURG, Pa. — Given sand bedding's benefits, it's easy to take this critical cow comfort tool for granted. However, doing so increases the risk of contradicting all the good things accompanying sand bedding, like improved cow health, increased lying time and better milk quality.

"Sand quality affects the overall efficiency of the bedding, as well as how it functions in manure handling systems," notes Renee Schrift, director of Global Sales — Agriculture at McLanahan Corporation.

"Coarse sand negatively affects cow comfort and is abrasive on manure handling equipment," she explains. "Fine and natural sand obtained from beaches and riverbeds may contain pebbles and other organic materials, which reduces the quality of sand. Fine sand also becomes more compact and is more difficult to recover from sand-laden manure, which creates challenges in recycling sand or sand removal prior to anaerobic digestion of manure. Additionally, fine sand can pack in stalls, reducing cow comfort and drainage."

## Best sand choice

Experts suggest purchasing concrete sand to best meet these considerations. Concrete sand is readily available in most areas and is characterized by the American Standard for Testing Materials specification ASTM C-33. It is also known as construction sand, torpedo sand or 2NS.

Unlike other sand types, concrete sand fea-



Dairy farmers have choices when it comes to sand bedding, but quality must be at the forefront of decisions

because sand quality affects the overall bedding efficiency. Photo by Dieter Krieg

tures fewer pebbles and stones to prevent injuries to cows. It also contains minimal fine material, which helps it stay loose in the stalls and prevent the growth of mastitis-causing bacteria by readily draining away urine and dripped milk.

## Recycled sand savings

Economics drive recycled sand's advan-

tage. With the right sand and a properly designed and managed sand separation system, most farms achieve much greater than 90% sand recovery rates.

These solutions allow you to recycle and reuse sand bedding, offering significant savings on purchase costs over time. Sand removal also lowers the cost of storage facility cleanouts and keeps sand out of fields and under cows where it's most useful.

Sand recovery carries significant economic weight. At \$15 per ton, recovering and recycling 90% of sand adds up to \$205,313 annually for a 1500-cow dairy.

Mining-duty equipment specifically engineered for dairy farm conditions helps better manage sand-laden manure and harvest sand. These investments help extend the life of manure system components, reduce downtime and lower maintenance costs.

## Anaerobic digester implications

For sand-bedded farms investing in anaerobic digester technology, sand removal from manure is a must. This need also drives the need to remove as much sand as possible from manure. If you bed with sand and integrate an anaerobic digestion system, sand recovery as near to 100% as possible is desired.

"It may take several steps, including mechanical sand separation, a hydrocyclone and a sand lane or other tools to remove the maximum amount of sand from manure before digestion," notes Schrift.

However, the ability to deliver nearly sand-free effluent to the digester is essential for success.

"Choosing the best sand, combined with the right manure handling equipment, can make all the difference in ensuring efficient manure management that serves your herd and your team, not the other way around," she concludes. "This holds true for farms with and without anaerobic digesters."

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## Want more? from page 5

components,” said Grant. And that means stalls, not just bunk space.

For close up and fresh cows, stocking density should be below 80% with bunk space of 30 inches per cow and at least one stall per cow.

For lactating cows in a 4-row barn, he recommends not exceeding density of 115 to 120% of stalls.

In mixed pens of both heifers and older cows as well as in 6-row barns, lactating cow stocking density should be kept at 100%.

“Overcrowding is a sub-clinical stressor, so when another stressor comes along, we’re already using her biological reserves to deal with that subclinical stressor, so now she is more susceptible to the new stressor,” Grant explained.

“What we want to see in the cow’s daily time budget is eating time of 3 to 5 hours per day and resting time of 12 to 14 hours with rumination time of 8 to 9 hours, prioritizing recumbent rumination,” said Grant.

Where the rubber meets the road is the cow’s behavior responses in feeding higher dietary forage content. She’ll need more time to eat that, more time to ruminate, more total chewing time, which can take away from her resting time.

He had a bit of a different take on particle size in higher forage diets, noting that the Miner 2020 recommendation for particle separator targets are to have the top sieve parti-



The dairy cow should be free to do most of her rumination, around 80% of it, while lying down. Milk fat and protein production benefit.

cles reduced a bit at 2 to 5%, the Mid-1 sieve increased to over 50%, the Mid-2 sieve still at 10 to 20%, and the pan reduced to 25-30%.

He said the cow will spend time chewing down that larger particle size to the size of the second tier, so decreasing the top tier a bit while increasing the second tier helps reduce eating time.

“This makes the job easy for the cow to eat, and she will keep ruminating. Having that Mid-1 sieve at over 50% is what she would do chewing the larger particles down, anyway,” Grant related. “This is ‘precision chewing’ with the number one focus on recumbent rumination.”

**“What we’re after is the ideal situation for ‘precision chewing management,’” said Grant. Here’s what to focus on:**

- 1) Get the right forage to the right cows and manage starch and NDF
- 2) Adjust particle size, NDFD and forage percentage to allow 3 to 5 hours a day of eating time;
- 3) Populate the rumen with the 2nd screen (8 to 12 mm particle size) to avoid excessive eating time while stimulating rumination;
- 4) Provide comfortable stalls and appropriate stocking density to encourage rumina-

tion while laying down;  
5) Keep feed available 24/7 and pushed up. “Equipment that makes this happen is worth its weight in gold”;  
6) Focus on heat abatement and free access to clean water.

He said the journal research shows a quantitative magnitude of response to recumbent rumination that “blows my mind. Don’t interfere with her resting time! Data for conventional and robot systems show equally how important this is, because a cow’s a cow. Anything we do that interferes with recumbent rumination will reduce efficiency, and anything we do to encourage it, improves rumen pH, and components.”

He said the cow flow, location of water and every step of her day should be considered in the design of future dairy systems, with the payoff in higher milk components, better feed efficiency, and healthier, more produc-

tive cows.

Grouping systems are also worth a look. “When regrouping cows, it takes a few days to a week, which is a long time for cows to get back to normal eating, lying and ruminating routines that may hinge on being comfortable at the bunk and in competing for a stall.

Dairies that do a lot of regrouping benefit from larger pens with more square feet per cow, according to Grant.

“Not every cow will use every stall, unfortunately,” he adds. “With more square feet, she has more choice of space, which makes regrouping less a problem too.”



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# Sen. McCormick (R-Pa.) made visit to Farm Show a priority

HARRISBURG, Pa. — Senator Dave McCormick (R-Pa.) visited the Pennsylvania Farm Show earlier this month to meet with local leaders in the agriculture community, visit with constituents, and connect with Pennsylvania Secretary of Agriculture Russell Redding. The farm show was McCormick's first stop after returning from his first vote on the Senate floor in Washington, D.C.

"Farming in Pennsylvania is central to our way of life, and I'm thrilled that my first official stop back in the state would be at the Farm Show," said Senator McCormick. "We owe an enormous debt of gratitude to Pennsylvania farmers for producing farm fresh foods and products to feed Pennsylvania families and fuel our nation. I look forward to working with Pennsylvania farmers to make sure that policies in Washington work for them."

During his visit to the Farm Show Complex, McCormick met with leaders in the agriculture community from across the state to hear their feedback on matters affecting the industry. PennAg



During his visit to the Pennsylvania Farm Show, held earlier this month, McCormick met with leaders of the agricultural community from across the state to hear their feedback on matters affecting the industry.

Industries Association Executive Vice President, Chris Herr, organized the meeting and underscored its importance by saying, "Our leaders were thrilled to have the opportunity to meet with Senator McCormick and share their views on the pressing issues facing the agriculture industry. By prioritizing this meeting for his first stop back in Pennsylvania, Senator McCormick is showing that agriculture issues are top of mind for him and that he will fight for our interests in Washington."

Following the meeting, Senator McCormick took a comprehensive tour of the Farm Show Complex led by Secretary Redding. "I'm grateful for the time that Secretary Redding and all of the local agriculture leaders spent with me today. I look forward to working with all of them to advocate on behalf of Pennsylvania farmers and our entire agriculture community in Washington."

The agriculture industry employs nearly half a million people and contributes \$132.5 billion to Pennsylvania's economy every year.

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# Rudolf



"Are you still driving your old red car?" is without doubt the question I get asked the most, wherever I go. And I always answer in the affirmative. But only in good weather, and by daylight, if I can help it. Tagged as an antique vehicle for about the past decade, legal restrictions apply. And truly, it would be neither nice nor reasonable to drive an older car like Rudolf through rain, snow, ice, salt and mud. Rudolf has seen enough of that in his 38 years. A 1988 Oldsmobile Ninety-Eight

Regency Brougham, "Rudolf" was the best that General Motors' Oldsmobile division had to offer four decades ago. And, as many of you are aware, the car has served me exceptionally well. Rudolf and I celebrated 500,000 miles with a cross-country trip in 2003. That once-in-a-lifetime adventure added over 11,000 miles to the odometer. By the age of 20, (in 2007) Rudolf had rolled a distance of 600,000 miles. We slowed the pace down soon after that because I did not want to run the

car "into the ground." Nevertheless, short trips during nice weather have added many more miles. The odometer currently reads 734,712 miles. And by the way, for those of you who may not be aware, the engine has never been overhauled and Rudolf is still the most comfortable, quiet and elegant car that I have ever owned. The picture was taken at my parents' and brother's dairy near Jacksonville, Fla. prior to the farm's sale in 2010.  
*Photo by Dieter Krieg*



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# High efficiency, variable-speed fans also provide cool savings

By SHERRY BUNTING  
Special for Farmshine

SAVANNAH, Ga. — While attending the Georgia Dairy Conference in Savannah this week, we ran into a number of people and companies traveling south from Pennsylvania.

Nevin Wagner of Lebanon, for example, has been attending the conference for three years because he specializes in ventilation and cooling and has been the ventilation system design guru behind countless new dairy facilities over the past nearly four decades in Pennsylvania.

In 2010, he established Apex Ag-Tek Solutions in Lebanon, where ventilation systems and accessories are built. The aim is to design, test, and customize products for the changing environments experienced in dairy, livestock and poultry production.

This led to the launch of several new direct-drive series of fans for poultry three years ago and for dairies within the past year and a half, with installations on dairy farms in Lancaster County and beyond.

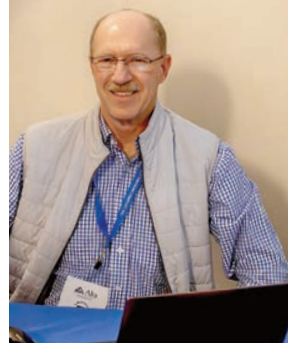
“Two of the biggest benefits of the fans we are building would be the lack of maintenance because they’re not belt-driven. They’re direct-drive fans. Even the large fans are still direct-drive,” said Wagner in a *Farmshine* interview at the Georgia show.

The second benefit is the variable speed feature. “You don’t always need fans running at top speed, so you can get much higher efficiency and still get some ventilation for that kind of in-between weather,” Wagner explained.

With evaporative cooling as the go-to method in hot periods up North and practically year-round in the South, the Apex circulation fans work with feedline sprinklers and hold-

Nevin Wagner of Lebanon, Pennsylvania talks fans and ventilation from his booth at the Georgia Dairy Conference in Savannah.

Photo by Sherry Bunting



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ing pen sprinklers.

“Evaporative cooling is still about the most efficient way to cool cows, where you can soak them periodically, whether in the holding pen or along the feed line, and the fans create the evaporation,” Wagner noted. “These fans allow you to do it with low maintenance and more efficiency.”

## Foster named distributor for Farmers First Breeding Service



Andy Foster

PETERSBURG, Pa. — John “Andy” Foster, III of Petersburg has been named sales distributor in Pennsylvania, eastern Ohio and western Maryland for Farmers First Breeding Service. No stranger to the dairy farmers of Pennsylvania and beyond, Andy is a former sales representative for Taurus Service. What’s more, Andy and his late father, John Foster, operated Globe Run Farms in Huntingdon County, breeding a top herd of Registered Holsteins that won awards for both production and in the show ring. Andy and his family continue to operate his home farm near Petersburg as an organic hay business, and he continues to own several Registered Holsteins.

Farmers First is an authorized semen distributor in Pennsylvania for Triple-Hil Sires, Blondin Sires, Holstein Marketplace Sires, AG3 Sires and Masterpiece Genetics. In addition, Farmers First is an authorized supplier of Catalyst™ by ProElement probiotics. Plus, Andy offers nitrogen services on a regular schedule.

To inquire about any of the bulls or to schedule Andy, please contact him at 1-814-935-0035.

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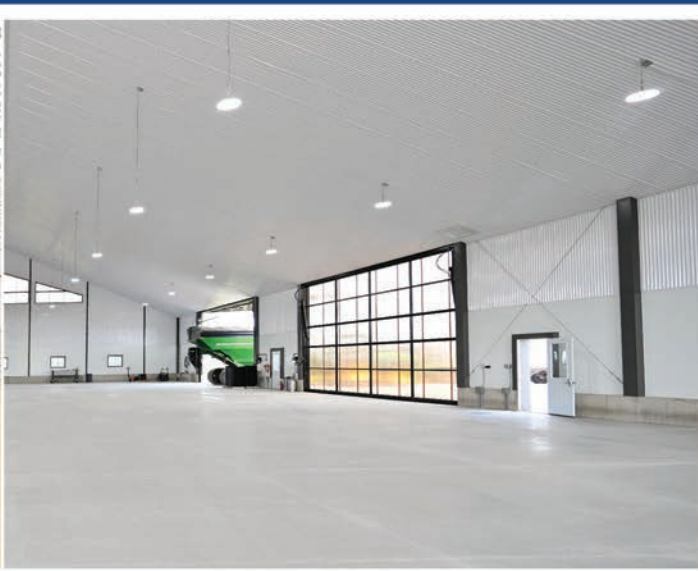
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# Maola CEO Jon Cowell questioned about what he envisions

Jon Cowell officially stepped into the role of Maola's CEO on January 1. Members of the farmer-owned cooperative sat down with him to discuss his journey, leadership approach, and the vision he has for the future of the cooperative. Their conversation follows:

## Jon, what experiences have prepared you for your role as CEO of Maola?

"My career has been shaped by farmer-owned cooperatives. In previous jobs I focused on financial planning, governance, and accounting, but I think the most valuable experience came from working closely with boards of directors, our farmer-owners. That hands-on experience gave me an inside look at how cooperatives operate, from elections to governance, and taught me the critical importance of transparency and fairness with the farmers who own us.

"When I joined Maola in 2018 I was immediately struck by the dedication and passion of our dairy farmers and employees. Our farmers work tirelessly every day, rain or shine, to provide families with high-quality, nutritious milk. At the same time, our employees across departments bring expertise and a shared commitment to Maola's mission. Their hard work is central to our success, and they inspire me every day to make sure we're providing the support they need to thrive."

## What excites you most about Maola's future?

"The potential for growth while staying true to our cooperative roots. As a smaller cooperative, we're uniquely positioned to stay closely connected to our communities and agile enough to take advantage of new opportunities. Our new strategic plan reflects this balance perfectly, bringing us together with clear, actionable goals—such as improving profitability and sustainability—so we can build a stronger future together."

## Can you tell us more about this strategic plan?

"One of my first priorities as CEO is leading the RISE strategy, a comprehensive plan designed to guide Maola's growth through 2029. I believe we all perform better when we have a clear goal in front of us, and RISE provides exactly that—a focused, data-driven roadmap that connects us all to shared success. It's not just about financial targets, though those are important. It's about ensuring Maola's long-term health, staying true to our mission, and working together to strengthen our cooperative."

## Sustainability is a core value at Maola. How does the cooperative plan to lead in this area?

"Sustainability is woven into everything we do. We've adopted the U.S. Dairy Stewardship Commitment through the Innovation Center for U.S. Dairy, which includes ambitious goals around water optimization and greenhouse gas neutrality. Beyond that, we're taking concrete actions to drive environmental efficiency and support farmer-led sustainability projects. We don't just aim to meet expectations—we want to lead the charge in making our industry more sustainable, and it's a key differentiator for Maola."

## What challenges do you see in the dairy industry, and how will Maola respond?

"The dairy industry faces several challenges, from global market changes to local pressures on family farms. There's also growing concern about the future of farmland as more farmers face pressure to sell. At Maola, we're committed to helping our farmers thrive through innovative programs and partnerships—like those with Starbucks or the Alliance for the Chesapeake Bay. As we continue to grow, it's essential that we preserve our cooperative identity and remain rooted in the communities we serve."

*Your cooperative has grown tremendously over the last few years despite the historical decline in milk consumption. Do you have anything exciting on deck for 2025?*

Sustainability, quality, and customer service have been drivers in our consumer

products sales success. With the addition of our ultra-pasteurized plant in Philadelphia last year, we're able to offer a full portfolio of milk products which meet the needs of our customers (retail, convenience stores, institutions and more). As Maola is now produced in your traditional HTST formats as well as ultra-pasteurized, our product mix isn't an either-or situation, it's a yes-and. We will continue to rollout out new products in 2025 that respond to changing consumer demand for things like lower sugar and fewer added ingredients. We want every shopping cart in the Mid-Atlantic to have a reserved spot for Maola.



Jon Cowell

## What motivates you as a leader?

"For me, leadership is about empowering people. There's nothing more rewarding than seeing someone overcome a challenge and exceed their own expectations. Watching people succeed and grow is what keeps me going. My job as CEO is to create the right environment, provide support, and give our team the tools they need to excel. The passion and energy our employees bring to the table are contagious, and it's that enthusiasm that motivates me to keep pushing forward."

Maola is entering an exciting new chapter under Jon Cowell's leadership, with an unwavering commitment to growth, sustainability, and community. The future is bright, and we're looking forward to what's to come!

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8:30 a.m. to 9:00 a.m. Registration and Networking

9:00 a.m. to 2:30 p.m. Presentations and Lunch

Location Shady Maple Smorgasbord 129 Toddy Drive, East Earl, PA 17519

Lunch is included.

### Stephanie Smith, Wenger/Hoover Feeds "Turning High Quality Heifer Calves into Future Super Stars":

Emphasizing the importance of calf management in not only the first three months of age but also through the transition to higher forage diets, larger group pens, breeding, and calving. With continued focus through each month of age, farmers are increasing the chances of allowing heifers to showcase their genetic potential as superior herd replacements.

### Robin Schmahl, AgDairy, LLC "Using Current Dairy Market Fundamentals to Plan for Tomorrow":

The fundamentals of supply and demand are at the heart of which direction milk prices go. Having a basic understanding of how milk is priced, the impact of supply and demand on the price farmers receive, and the

factors influencing supply and demand will help direct producers on what to expect for their income in 2025.

### Dr. Kevin Harvatine, Penn State University and Tom Nauman, Wenger/Hoover Feeds "Understanding and Utilizing the Tools Available to Maximize Butterfat Production":

A discussion surrounding the cow's ability to make butterfat through nutrition strategies, products, and tools to allow farmers to make more butterfat at the lowest cost. Because of their heightened interest in recent years, high oleic (Plenish™) soybeans will be discussed as a strategy for increasing butterfat.

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CDE DAIRY MARKETS & MANAGEMENT UPDATE

All prices — JAN. 21, 2025 — except where noted

January 2025 market insights. A quick peek at the 2025 milk futures curve might leave you with the impression that this year might be fairly calm.

Milk production: U.S. milk supplies were gathering some steam to finish 2024 ... and then HPAI (avian influenza) hit California. And hit it hard.

New Cheese Capacity: The cheese market started the year on firm footing with prices pushing above \$1.80 per pound. Reports pointed to lighter fresh cheese availability coming out of the holiday season.

While cheese prices could face pressure as these facilities get up and running, the Class IV space could maintain support. It takes protein and fat to make cheese.

Key watch factors: Faster than expected plant ramp ups, spot milk supply, and demand hesitation.

Domestic Demand: There's not much new to say on lackluster domestic demand. The U.S. consumer remains fatigued by persistently strong inflation — particularly in the restaurant space.

Bottom line: we're still going to eat but, without a lot of extra money in people's pockets, growth may remain constrained.

Exports: Exports will likely hold the key to the market's direction in 2025. U.S. exporters shipped a record amount of cheese abroad through Nov. 2024.

We're keeping an eye on the flow of nonfat dry milk powder exports, too. Uncompetitive U.S. prices could put pressure on sales there, too.

Key watch factors: shifting U.S. trade policy and tariffs, strong U.S. dollar, and the health of China's economy.

FMMO Changes: USDA announced in mid-Jan. that US dairy farmers ratified changes to all 11 Federal Orders. Though unlikely to have a dramatic impact on commodity prices.

With a fairly flat forward curve at historically healthy prices, it's easy to get complacent about market volatility. However, there are a variety of tools available to producers to protect against potential downside risks.

The risk of loss trading commodity futures and options can be substantial. Investors should carefully consider the inherent risks in light of their financial condition.

Prices change daily. This market information is an example for educational purposes. The market data shown below are compiled weekly by Farmshine, via CME & USDA reports.

CME DAILY FUTURES & OPTIONS TRADING — JAN. 21, 2025 AT THE CLOSE. Table with columns for months (JAN-25 to DEC-25) and rows for Class III Milk Futures, Class IV Milk Futures, Milk Basis, Corn Futures, Soybean Meal Futures, and U.S. Avg Premium Alfalfa.

DMC OFFICIAL GROSS MARGINS per cwt(USDA All-Milk, com, alfalfa & Ill. soybean, feed for ALL CLASSES of dairy cattle on farm). Table with columns for months (JUL-23 to NOV-24) and rows for All Milk, Feed \$, and various commodity prices.

DAIRY COMMODITIES - GLOBAL BIWEEKLY Internet Auction (\$/LB) 01/21/25. Table with columns for months (JUL-23 to NOV-24) and rows for Next GDT Auction, All-Product Index, Milkfat (AMF), Buttermilk Powder, and Lactose.

ANNOUNCED FEDERAL ORDER PRICES (\$/CWT) NASS ALL-MILK. Table with columns for months (JAN to NOV) and rows for CL I ADV, CL II, CL III, CL IV, ALL-MILK-U.S., and ALL-MILK-PA.

U.S. AVG. BRED COWS & HEIFERS (3rd trimester) per head as reported by USDA Monthly National Dairy Comprehensive Report. Table with columns for months (NOV-23 to DEC-24) and rows for various categories.

CATTLE - DAIRY PURPOSES(\$/HD) USDA and other East and Midwest auction reports combined 4-week rolling average as of JAN. 10, 2025. Table with columns for months (OCT-23 to JUL-24) and rows for Milk Cows, Heifers, and various categories.

PA Auction Markets Jan. 16-20, 2025. CULL MARKET COWS (\$/CWT LIVEWEIGHT). Table with columns for months (OCT-23 to JUL-24) and rows for Premium White, Breakers, Boners, Lean, and various categories.

Price averages do not include lower-end common

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Markets

Kutztown Auction

Table with columns for items (Alfalfa, Mixed hay, Timothy, Orchard, Straw) and prices.

Morrison's Cove Auction

Table with columns for items (Grass, Mixed hay, Round bales) and prices.

Wolgemuth Auction

Table with columns for items (Alfalfa, Mixed hay, Timothy, Orchard) and prices.

Dewart Auction

Table with columns for items (Cattle, Slaughter cattle, Steers, Choice, Holstein steers, HiCho & Prm, Choice, Select, Heifers, Choice, Slaughter cows, PrmWht 65-75% lean, Breakers 75-80% lean, Boners 80-85% lean, Lean 85-90% lean, Slaughter bulls, Feeder cattle, Holstein steers, L-3, Heifers, M/L-1-2, Bulls, M/L-1-2, Calves, Feeder calves, #1 Hol bulls, #2 Hol bulls, #3 Hol bulls, Utility bulls, Hol heifers) and prices.

Easy cows .70 & down, Organic bulls/steers 1.23, Bulls over 1100 lbs. 1.55, Steers over 1100 lbs. 1.63, Maiden heifers 1.52

Morrison's Cove

Martinsburg, Pa. January 20, 2025

Table with columns for items (Cattle: 29, Cows: Good, Lean, Light/Thin, Holstein feeders, Calves: 79, Holstein bulls: 100-110 lbs., 90-99 lbs., 80-89 lbs., 70-79 lbs., Holstein heifers: 90-100 lbs.) and prices.

New Holland Auction

New Holland, Pa. January 20, 2025

Table with columns for items (Cattle: 736, Slaughter cattle, Steers, HiCho & Prm, Choice, Select, Heifers, HiCho & Prm, Choice, Heifers, Slaughter dairy cows, Breakers 75-80% lean) and prices.

Wyalusing Livestock

Wyalusing, Pa. January 20, 2025

Table with columns for items (Bulls, Cows, Fat, Good, Lean, Holstein calves: 70-89 lbs., 90-110 lbs., Feeder cattle: 200-300 lbs., 701-900 lbs.) and prices.

Hosking Sales

New Berlin, N.Y. January 20, 2025

Table with columns for items (Cattle, Dairy cows, Bone utility, Canners & cutters) and prices.

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David Stoner, over 30 years experience, 717-951-2540. PENNSYLVANIA Bedford County: Milkers R Us, 253 Meadow Lane, Everett, Pa 15537. Phone 814-652-2092.

Eastern Pa.: Brad Wright, 717-953-4570. 290 Samuels Church Rd., McClure, Pa. 17841. 15 years experience. Franklin & Cumberland Counties: Kann's Milking Service. 30 years experience (references available). Contact Ryan L. Kann, 717-816-1920.

LISTINGS ARE FREE. Anyone wishing to have his or her name included in this service should contact Farmshine in writing, giving name, complete address, telephone number, email address and county to be listed under. Send to: Relief Milker Service, Farmshine, 342 E. Main St., Ste. 201, Leola, Pa. 17540



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**GUTTER GRATES FOR** tiestall barns. Innovative design prevents hoof injuries. Call for more information and current pricing. 717-464-6476.

## 4 Dairy Cows

**REG. JERSEYS. CALVES/** heifers, in milk, just fresh

and dry cows available. Great for 4-H showing. 717-320-2696. (2/7)

**FRESH 2 YEAR OLD** Holsteins, milking up to 85 lbs. Call for pricing. 717-354-6370. (1/24)

**BUYING AND SELLING** dairy herds, heifers and service bulls. Aaron Coons, 717-816-4118.

**JUST FRESH, 1ST LACTATION** Reg. Holstein cows. Good quality, well grown animals. 3-4 are generally available each month. 570-297-5118.

## 6 Dairy Bulls

**B&W AND R&W POLLED** homozygous Holsteins, A2A2. Some genomically tested also. Lebanon Co., Pa. Con-Ger Farms. 717-821-1454.

**WANTED -** Reg. Jersey bull, 12-15 mos. old. 856-478-2942.

**REG. HOLSTEIN BULLS** for sale. Ar-Joy Farms, Cochranville, Pa. 610-637-7423.

**HOLSTEIN BULLS** ready for free stalls and younger. High genomic tested bulls from contract matings and high type cow families. 610-932-6062. Call between 8:00-8:30 a.m.

**BULLS FOR SALE & LEASE -** Reg. Holsteins, any age out of dams with records to 30,000M, 1200F. Stump Acres. York Co. Call 717-792-3216.

## 7 Semen, Embryos

**SEMEN SALE -** Cowbuyer .com. January 25th-Holstein; February 1st-Holstein/Jersey beef; plus semen tanks. Select Sires handling inventory and shipping. Todd, 937-605-0139.

**WELCOME CLASSTOPPER** semen. A2/A2 aAa 213645 2-3 VG-85 +2798 GTPI. \$15/unit. Delivery available in some areas, can ship. Streamline Genetics, 607-965-0089 or 706-578-0731.

**HELSEL-HILL HAS** expanded. Call or text Keith Helsel for No Bull sires, Blondin sires, Resolution-Red, Furnace Hill Zas Endure, and more. 814-515-5455.

**CUSTOM COLLECTING -** WE custom collect your bull at our facility. Semen is processed with high quality standards at very competitive rates. We also offer short-term housing options during collection. Triple-Hil Sires 855-955-2100.

**DONEGAL-CREEK BAXTER** Pedro-ET, reg # 139932533. He is EX-94 AAA (4352). From 5 EX dams- 94, 90, 91, 91 & 95. Dam is 94 pt. Outside daughter, still in herd at 10 yrs. old & looks half her age. Sire stack is Baxter, Outside, Rudolph, Conquest, Starbuck, Citation R, Elevation. Very well balanced bull siring the right kind. Strength with dairyness. High productive life, low SCC, high conception. Early daughters are milking great & look better than their dams. Priced at \$14 for 20 units or more. Joe Wivell 717-471-5260.

## 9 Equipment & Machinery

**MCCURDY GRAVITY** wagon, 200 bushels, pulls straight, has removable ear corn extensions. Was repainted by previous owner. Nice looking wagon. \$2300 OBO. 570-380-3047. (1/31)

**FORAGE HARVESTER-** 2010 John Deere 7450 with 8-row head. 2250 cutterhead hours. 13.5L engine, 560HP. Prodrive, 4WD, rear dump kit. KP. \$139,500. 717-400-7917.

**NEW HOLLAND 9080** big square baler, 3x4x8, with preservative applicator. 29,000 bales. Uptime service done every year. Very well maintained and in excellent condition, field ready. \$45,000. Sullivan Co., Pa. 570-419-8981.

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# Classifieds

"Say you saw it in FARM SHINE"

**12' JAMESWAY** Volumaxx ring drive silo unloader. On a pallet, ready for pickup. \$3500. 717-598-0563.

**USED A.O. SMITH** model 1250 Slurry Pump with agitation nozzle and load out line. 717-463-9731.

2020. 900HP FPT engine with 2,725 hours. 2,150 cutterhead hours. KP with hoist. Stone detection. LEDs. Auto-contour. Call for inspection report. \$189,500. 717-400-7917.

**RISSLER 610 TMR MIXER;** Patz bedding chopper; WIC bedding chopper; 7 BouMatic auto take-offs, pulsation and stall cocks. 724-856-9656. (1/24)

**20' LAIDIG** Grain-O-Matic unloader, good condition, \$3500; Weaverline 436, not used since went through shop, \$2000. 717-598-0563. (2/7)

**USED WEAVERLINE** Series 5 silage cart. Front and side unloading. Needs batteries. \$1,500 OBO. Call Jeremy at 717-437-5215. (1/31)

**NH 489 HAYBINE.** NH rake. Hydraulic double rake hitch. Hydraulic 3 pt. bale spear. Moisture testers. 814-274-8354.

**FOR RENT: E RISSLER 330** trailer TMR mixer, \$30/day; IH Rissler 510 TMR cart, \$10/day. Delivery avail. Myerstown, Pa. 484-793-2179.

**ROOFERS BUGGY-RENT** for \$125/day or \$500/week. Lancaster Co., Pa. Call 717-808-4155.

## 10 Feeds

**1ST, 2ND & 4TH ALFALFA** tested, 3x4x8' Chinook dried straw. Delivered or FOB. 610-767-2409, heidelhol-lowfarm.com.

**BUYING DAMAGED GRAIN.** Trucking is available. Call 717-575-5197.

**CERTIFIED ORGANIC KELP** meal. Redmond minerals. Dealers available in select areas. Hess Farm Supply. 717-354-9492.

**FASTRACK** - Improve milk production, increase feed utilization and improve herd health with Fastrack direct fed microbials. Contact Karl at 740-504-2859 or email klbss@columbus.rr.com.

## 11 Hay

**LARGE SQUARE BALES,** 3x4x8, first cutting timothy/orchard grass. Bales weigh 1100 lbs. each. Very good quality. \$90 per bale. Delivery available. Sullivan Co., Pa. 570-419-8981. (2/7)

**HIGH QUALITY 1ST & 2ND** cutting grass hay, 3x3x7 bales, low potassium. #1 hay, tested. Lebanon Co., Pa. Con-Ger Farms. 717-821-1454.

**CERTIFIED ORGANIC** mixed grass and clover hay. Call from 7a.m.-4 p.m. 717-463-9731, leave message.

**ROUND BALES OR LARGE** squares. Delivered by ton loads. Coons Farms. 717-816-4118.

**HAYBUSTERS** - Dairy and beef quality alfalfa, low K hay and straw. Large and small squares. Call Mark at 800-371-7928, or visit www.haybusters.com.

## 12 Straw & Bedding

**SMALL BALES STRAW.** \$4 per bale. 440-293-7955.

**CHOPPED STRAW** in 3x3x6 bales. Good for bedding or TMR mixers. Available now. Lebanon Co., Pa. Con-Ger Farms. 717-821-1454.

**HIGH QUALITY SAWDUST** available for delivery. Great sawdust for dairy and beef cattle. Call 301-334-6212 for delivery range, pricing and availability.

**USE BALED SHAVING** in your dairy barn. You'll love this very fine pine bedding. \$5.50/ 40 lb. bag. 610-273-3602.

**HAY OR STRAW**-any type or quality. Call 717-253-6049 for pricing.

## 14 Tractors

**AUTO-STEER KITS.** GPS guided, 1" accuracy. Simple to operate and easy to install. No hydraulic modifications to tractor. Base models starting at \$3350. 717-400-7917. (2/14)

**INTERNATIONAL 3088,** ROPS, 5670 hours, all new tires, excellent condition. \$19,000. Sullivan Co., Pa. 570-419-8981. (2/7)

## 15 Vehicles & Trailers

**TRAILER PARTS, TOWING** accessories, trailer hitches, and cushion hitches. UPS to your door. Weaver Distributing. 800-Weaver-D. Save!

## 16 Fencing

**SERVICING ALL BRANDS** of fences. 717-723-3175.

**TIMELESS FENCING** - The post is the insulator. Versatile design is self-insulating and easy to install for sheep, goats, cattle & horses. Allegheny Meadows. 814-285-1541.

## 17 Silos



Organic 28 Head A2A2

# Fisher/Stoltzfus FARM AUCTION

- Leola Area -

Freestall Parallel Parlor Trained



**65 Hd. Organic Herd Dispersal - 5 Mules**  
**7 Horses - 2 Tractors - Farm Machinery - Silage - Straw**  
**Saturday, February 1, 2025 @ 9 a.m.**

Location: 212 Forest Hill Rd., Bird In Hand, PA 17505 (Lanc. Co.)

Directions: Rt. 23 West of Leola. Turn right onto Quarry Rd., to right onto Forest Hill Rd., to auction on left.



JD 4020/Bale Trailer



Flame Weeder



IH 1086

- Selling for Steve & Esther Fisher -

### - HERD INFO -

65 hd. organic herd. Holstein, Tan Jerseys, Hol./Dutch Belt, Hol./Jersey, & Lineback Crosses; Current Avg. 50 lbs./4.5 BF/3.3 Pro; (20) fresh in Sept., (10) Oct. to Dec.; (13+) due in Jan. & Feb.; 28 head A2-A2; Freestall/parallel parlor trained; Cows bred back & due before May 13 are bred A2A2 Jersey. After May 13 bred to Flek-vieh bull (possibly A2-A2); All slaughter eligible except 3 hd.; Possibly a few baby calves; Hooves trimmed as needed; Nutritionist: Paul Horning; Cattle can be kept until Monday to accommodate trucking; Auction held in heated tent.

**NOTE:** Looking for organics? Come join us. A good selection for anybody. Calm group of cattle - should do well in tie stall setting. Organic herd list and certificates for every buyer.

### - HORSES -

**Smokey:** 15 yr. sorrel Belgian lead horse. 1 of a kind - Up-against & Upheaded all day! and **Lester:** 22 yr., team or single, rides. The main line team. Pair of 16.2 H, sorrel Belgian geldings (sold choice); **Bert:** 13 yr., 17H, sorrel Belgian Mare. Lines or jockey broke to all farm machinery. Upagainst! **Bunny:** 5 yr., 16.2H mare. Jockey horse, been in the lines. Upagainst! **Billy:** 5 yr., 16.2H gelding. Jockey horse, been in the lines. Upagainst. **Betty:** Coming 2 yr. old filly (Bert's offspring/born July 2023) **Beauty:** Yearling colt (Bunny's offspring/born July 2024)

### - TRACTOR -

'66 JD 4020 dsl. tractor w/turbo (120 HP), dual hyd., 540/1000 PTO (engine & clutch total rebuilt in 2023) will sell on air tires - rubber tread wheels sell separate.

### - FARM MACHINERY -

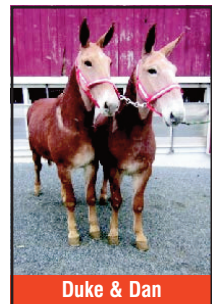
4 row Flame Weeder w/120 gal. LP tank; S&L 4R cultivator w/12v. hyd.; Lower Valley 12' basket harrow; JD 7000 4RN planter w/liquid ferti., insecticide and 12v. hyd. (good cond!); set soybean meters for 7000 planter; '15 J.S. auto turn forecarr w/torsion, brakes, offset alum. tongue; Fox Brady grain wagon w/auger unload (450 to 500 bu. cap.); EZ-trail 3400 gravity wagon; EZ-Trail 6'x14' auger w/hyd. motor (fits 3400 gravity wagon); (1) JD & (1) Killbros. 175 gravity wagon both modified for easy unloading; 8'4"x17'9" wagon on JD gear; IH 16' forage wagon (3 beater); 2 whl. power cart chassis w/brakes (No eng.); **Fella 10' rotary rake w/11 HP Honda & hyd.**; 4 star tedder w/eng. (17' manual fold); **NH 495 12' haybine w/Kubota 3 cyl., 44 HP dsl. (hyd. swing & end transport);** NH 455 mower w/9' bar and eng. (new guards & knives); **heavy duty 12 bale round bale trailer; Brillion 10' packer seeder w/acre meter & trans. wheels (good cond. - sells for neighbor);**

### - ORGANIC SILAGE & STRAW -

Corn silage (approx. 145 ton - in ag bag); 30 wheat & 40 Barley straw (3x3x7 bales - cut/baled)

### - MISC. FARM RELATED -

Mobile pipeline milking unit w/4 milkers, jar & pump; 4 Westfalia pulsators; ss quarter milker; footbath (36"x76"); 1 hole energy free waterer; pellet machine w/elec. motor; 30+ vac. stall cocks; alum. silage cart; Patz 16"x10' belt conveyer w/elec. motor; telescopic silo fill pipe ext.; **Buck Hill Shocker Box w/Cyclops 8 Joule fencer;** fiberglass/polywire fencing supplies; Gandy P45/Silo King applicator w/12v. motor; Kubota D1105 3cyl. 28HP dsl. w/radiator (only 4600 hrs!); Honda WH15X water pump w/51/2 HP eng.; Central 3.5 cu.ft. cement mixer w/elec. motor; (2) 12"x30" + (2) 9"x28" 6 lug stl. whls.; alum. 6 horse & fiberglass 6 horse hitch eveners (both complete); White Horse 4 horse eveners; White Horse 6 to 8 horse beam and



Duke & Dan



Smokey

other asst. eveners; 2 Bio harnesses w/ss hardware; 5 leather harnesses (2 w/ss hardware); 10 adj. collars; 8 bridles; 2 bio & 2 leather checklines

### - Selling for Levi and Naomi Stoltzfus -

#### - 5 SORREL MULES -

**Jim:** 17H lead mule and **Jerry:** 17.2H, works lines either side or single in binder & sprayer and rides. Pair 12 yr. old sorrel jacks. **Dan:** Coming 4 yr. old, 16.2H jack. Works anywhere. Powerful. He is The Kind! **Duke:** 5 yr. old, 17.1H jack jockey mule w/Lots of Smoke! He never Quits! **Buster:** Smooth, 15.3H jack jockey mule. Still works all day.

#### - TRACTOR -

'81 IH 1086 "black stripe" w/turbo, TA, 540/1000 PTO, dual hyd. (belting rear/solid flex front wheels)

#### - FARM MACHINERY -

Tillage & Planting: White Horse 410 2 way hyd. plow w/16" bottoms and coulters (good cond.); JD KBA 24 blade disk; Brillion 8' cultipacker in 10' frame; Lower Valley 9' basket harrow; l&j 1R cultivator w/30 gal. sidedress tank; Mechanical 1R transplanter w/ down press lever; **Hay & Corn Equip.:** NH 311 baler w/29 HP Vanguard & Gandy (works good); NH 456 mower w/7' bar and 29HP Vanguard w/hyd.; NI 752 7' crimper w/Smucker rolls; NH 256 rake w/rubber teeth; NH 892 hay chopper w/long table; Mc corn binder w/narrow alum. loader, tandem axle, front dolly wheel, 13 HP Honda w/hyd. unit; **Other Equip.:** '14 Fisher 1 horse, 8 row tob. sprayer w/41/2 HP Subaru eng. and 120 gal. tank; J.S. ladder rack (no gear); 200 gal. trailer sprayer w/27' booms and Honda eng.; Pequea 110 spreader w/poly floor; '10 Beiler auto forecarr w/offset & alum. tongue; (1) other autoturn forecarr; 7 1/2 x 16 wagon on Farmbilt gear and (1) other 7x16 wagon

#### - MISC. FARM RELATED -

7 leather harnesses & accessories; 2 to 6 horse hitch eveners; 3000 tob. lath (newer); tob. shears; lg. bale hand cart; (1) Little Texas poly silage cart; silage & feed carts; Hobart 200 amp welder w/2 cyl. Wisconsin; 10" table saw w/hyd. motor; 275 gal. tote; approx. 2 wagon loads misc. smalls.

#### - AUCTION INFO -

Join us at the Fisher farm for the farm sale of the Fisher & Stoltzfus families. Organic cows, work horses & mules, farm machinery, tractors, & more. Auction will begin at 9:00 w/a few wagon loads smalls. Farm Machinery approx. 1:00, followed by horses & mules. Cows last approx. 11:00 (sold in heated tent). Auction Co. and sellers are not responsible for accidents. Payment terms: cash, approved check, or credit card w/3% fee. Benefit food stand. Can't make it to the auction? Contact Tim @ 717-354-9524 before auction day to arrange absentee or phone bidding.

**Auction for:**  
Steve & Esther Fisher, 717-413-9772  
Levi & Naomi Stoltzfus, 717-656-0520 ext. 1



Auctioneers:  
Tim Weaver 717-354-9524  
Dave Stoltzfus 717-768-7526  
Lic. # AY2109

Steve Schuler 717-666-4381  
Tristan Sensenig 717-799-5541  
See more @ auctionzip.com, ID#25403

Honesty • Integrity • Commitment

- Leola Area -

# PUBLIC FARM AUCTION

**83 Head Holstein Herd Dispersal, Horses, Power Unit, NH Rnd Baler, Farm Mach., Tobacco Equip., 1500 Gal Bulk Tank, Milking Equip.**

## Friday, February 21, 2025 @ 8:30 a.m.

Location: 219 Locust Street, Leola, PA 17540 (Lancaster County)  
Directions: From Leola take Rt 772 N to right onto Locust Street to auction on left.

4th lact. fresh Nov. - 140 lbs.

3rd lact. fresh Nov. - 110 lbs.

1st lact. fresh Oct. - 90 lbs.

**Selling for Elam King (717-656-4657)**

**- 83 Head Holstein Tie Stall Herd -**

50 Cows milking w/a herd average of 75 lbs, BF 4.2%, Prot 3.1%, SCC 80,000 (RHA 26,430) 8 dry cows, (16) fresh Oct-Dec (12) due Jan-March, 11 cows milking from 100-140 lbs & (10) cows milking from 90-100 lbs. This is a good young herd w/20 cows in their 1st lact w/some milking up to and over 90 lbs (8) 2nd and the balance in 3rd & 4th lactation. Cows are sired & serviced by Select Sire bulls including: Silver, Duke, Jericho, Bob, Hurricane etc and serviced by Jamarco, Banjo-P, Riche, Conway, Captivating etc, Herd vaccinated w/Inforce 3, Hooves trimmed in January, Herd fed by R&J Consultant, No TMR, No 3-teaters.

**Also selling a nice group of (25) heifers ranging from shortbred to springers!**

**Note:** This is a good herd of well framed cows with lots of milk & quality components. Well maintained herd that should do well for you! Great opportunity to purchase cows right from their stalls. Individual life history sheets available. Auction held in heated tent.

**- Milkhouse & Barn Related -**

Alfa-Laval 1500 gal bulk tank (serial# 82205); Automatic tank washer w/elec mtr; (5) DV300 milker units w/IBA claws/auto shutoffs; (2) 85 (1) 75 & (4) 65 lb buckets; Noble Rd 330 lb spurnik; SS 12" filter dispenser; Bender 6-port washer & tub; PVC milker rack, extra milker parts;

Calf bottles, leftover milkhouse supplies; (4) 48" barn fans w/belt/pulleys; Kawasaki 24 HP engine w/3000 hrs.; (2) silage carts, (2) grain carts, cow collars; Hotshock, brooms, forks, scrapers; 2 partial skids Barn Dri; Leftover dairy supplies.

**- Auction Info -**

The King Family is exiting their farming career therefore conducting an auction w/an exceptional good line of merchandise from a good herd of cows to acclimated horses to field ready machinery. Come join us! Auction begins @ 8:30 AM w/a few wagon load of smalls followed by farm machinery approx 10:30, horses, cows last approx 12:30 PM. Auction day announcements take precedence over all advertising. Auction Co & Sellers are not responsible for any accidents. Payment terms: Cash, Check or Card w/3% fee. 6% sales tax. Benefit Food Stand! Hope to see you there! We do accept absentee & phone bidding. Please call Elam @ 717-327-1215 before auction day if possible to place bids.

**Auction for: Elam & Miriam King, 717-656-4657**

Lic# AY2246

**Elam Esh**  
717-327-1215  
**Amos Stoltzfus**  
717-738-9157  
**Leon Fisher**  
717-786-7217



# Classifieds

"Say you saw it in FARM SHINE"

**SILO UNLOADER WINCH;** Harvestore silo sheets. 717-363-6741.

**SILO DEMOLITION.** Contact Beiler Silos. Call 570-745-3574.

**HARVESTORE SILO ROOFS,** affordable white or stainless. Solve spoilage. Sheet replacement, silo demolition. Parts and repairs on Harvestore and stave silos. 717-517-2080.

**HARVESTORE SILO REPAIRS,** also demolition and removal. Used replacement blue or white silo roofs, door frames, doors, lids, breather bags. Installation available. 717-768-0452.

**BEILER SILOS - SILO PARTS,** sales and service. New and used silos. Shot-

crete relining. Foundation repair with Shotcrete. Tear down and rebuild. Silo doors made to order. 20 years experience. Serving Lycoming and surrounding Co. Jersey Shore, Pa. 570-745-3574.

**I BUY USED SLURRY-STORES.** 315-404-6721 or 315-495-6506.

**SILO DOORS,** galvanized steps and latches, poly door panels cut to size for all types of silos. Quality products are always a good investment. Meadow Springs Farm, Gordonville, Pa. Sales brochures and quotes call J. Elmer 717-768-3337 ext.1.

**RE-BUILT SILOS,** New or used, relines, parts and repairs. Call SR Silos 717-527-4103.

**S & S SILO SERVICE -** We erect silos, repair silos with shotcrete, repair concrete walls, stone walls, and foundations with shotcrete. Serving the shotcrete and silo industry for 25 years. 610-273-3993.

**MANUFACTURERS** of silo doors and hardware. Double thick tongue and groove cedar poly and plywood doors. Hardware is powder coated. Agri-Door. Call 717-949-2034.

## 19 Real Estate

**RETIRING BROTHERS** selling 1000 cow turnkey dairy in Wisconsin with all cattle and facilities. Guaranteed milk market and renewed CAFO. Can supply feed. 920-960-2566. (2/28)

**SPATIAL LAND MASS AND** dwelling featuring two distinct living spaces, large main floor plus a huge basement with level walkout fam-

ily room with wood burning area. Cozy setting for family gatherings. Deceptively large dwelling. Private views. Located off Route 80 in Northeastern Pa. A rare opportunity for a cash buyer. 717-856-2024.

**THE GET-R-DONE REALTOR.** Rodney Rice, 717-729-9501. 50 years serving farmers selling, buying, auctioning. Landfarmrec-JAK Real Estate. 717-753-5510.

**TO BUY/SELL REAL ESTATE** in Pa. call Thomas Hershey at 610-209-7096. Hershey Farm Agency, Inc., HersheyAuctionLLC.com. 800-880-3831.

**BEILER-CAMPBELL** Realtors and Auction Services, Farm and Land Division. Are you looking to purchase or sell a property in Pa. or Md. Call Chris Taylor, office mgr., 888-786-8715 for an auctioneer or realtor.ctaylorfarms.com.

## 20 Wanted

**USED HARVESTORES AND** Slurrystores. 717-993-2373.

**LOOKING FOR AYRSHIRE** or Lineback heifer calf, Reg. or grade. 223-216-0160.

**CERTIFIED ORGANIC** dairy heifers. 2 months old to springers. 570-250-1725.

**BUYING OLD ISSUES OF** Holstein World, Jersey, Brown Swiss, etc. (all other dairy cattle breeds) magazines, sale catalogs and sire directories. 716-255-5625.

**BUYING HARVESTORE** silos & Slurrystores. Call 717-517-2080.

**I BUY TRUCKER HAT** collections. 215-896-5609.

## 21 Opportunities Wanted

**I'M SEEKING WORK ON** family farm with small house. Most any area. Prefer part-time plus. 717-816-9693.

**EXPERIENCED PERSON** seeking full time employment on dairy, beef or horse farm in Western Pa. or Western Md. Some type of housing needed. 717-487-5170.

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**DAIRY HERD MANAGER-** Excellent opportunity to manage a large dairy operation (850-1000 cows) in the Mid-Atlantic region. The ideal candidate is a self-motivated individual driven by results and success that is capable of managing the total operation and motivating employees to perform at a high level to help us improve the performance of our dairy. Compensation commensurate with training and experience. This is a great opportunity for someone who wants a challenge and enjoys developing solutions to make a difference. Interested parties should send an inquiry and resume to dairyopportunitiesva@gmail.com. (1/24)

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# N.Y. Farm Bureau unveils its priorities

ALBANY, N.Y. — New York Farm Bureau revealed its state legislative priorities for 2025 during a recent press call that addressed the needs and challenges of the state's diverse agricultural community.

New York Farm Bureau President David Fisher and Senior Associate Director of Public Policy Renée St. Jacques highlighted the organization's major issues based on member-approved public policy positions.

### Critical budget funding

NYFB supports:

- Critical funding for agricultural animal health (such as the New York State Veterinary Diagnostic Center at Cornell's avian health program), promotion, research and environmental programs in the final FY 25/26 state budget.

- A significant funding investment in the Cornell University College of Agriculture and Life Science to forward its mission of collegiate agricultural education, research and extension. This includes necessary funding to replace teaching resources, capital investment across the college, Cornell University Research Center, the Agricultural Experiment Station and other research facilities across the state.

- Increased funding for the New York State Homes and Community Renewal's Farmworker Housing Program revolving loan fund, and an increased per-project cap from \$200,000 to \$400,000.

- Funding for the New York Center for Agricultural Medicine and Health to do research and promote education on temperature-related working conditions before any legislation (such as the Temperature Extreme Mitigation Program Act) is passed.

### Housing, workforce and tax exemption issues

NYFB supports:

- Allowing construction costs for farmworker housing to be included in the ongoing refundable investment tax credit for agriculture, and providing reimbursement for all incurred expenses in a more timely manner.

- Increasing and extending the farm workforce retention credit.

- Expanding the state's 10-year real property tax exemption for farm buildings to include those used for the processing or marketing of agricultural products.

### Energy and transportation

NYFB supports:

- Renewable energy policies that incorporate common-sense timeframes for adoption based upon grid capacity and the practical realities of electrification of New York State.

- Legislation that would develop a Low Carbon Fuel Standard.

- Addressing transportation issues to facilitate the shipment of food products and farm equipment in New York State, including addressing issues related to workforce development.

### Other issues

NYFB supports:

- Allowing farm breweries, cideries and distilleries to sell products at roadside farm markets, like farm wineries.

- Legislation that would define agribusiness in New York State law.

- Establishing a New York State Equine Advisory Board to promote the horse industry in New York State.

- DEC's regulatory authority over pesticide registration in accordance with sound science; NYFB opposes legislation that prohibits the use of agricultural chemical protectants.

### Extended Producer Responsibility Act

NYFB opposes Extended Producer Responsibility legislation that does not require consumer responsibility for packaging they receive and that unduly burdens New York's food and farm beverage manufacturing businesses.

Thank you for reading **FARMSHINE**



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